**Chittemreddy SaiPrakash Reddy**

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**Resume Objective:**

A dedicated Professional experience 3 years in Salesforce Developer (designing, developing, and implementing Salesforce applications). Talented in customizing Salesforce solutions using Apex, Visualforce, Lightning components, and integrating third-party applications. Experienced in working with Salesforce Lightning, managing data models, and automating business processes using Workflow Rules, Process Builder, and Flow. Eager to take on a technically challenging Salesforce development role and contribute to creating robust and efficient applications.

**Professional Summary:**

* Having **3** years of experience in Salesforce.com CRM including System Analysis, Designing, Development,

and implementation of SFDC.

* Extensive experience using Salesforce Administration, creating the relationships objects like Master-Child,

lookups, Fields, Objects, Tabs, Page Layouts, Field Level Security, Record Types, Validation Rules, ‘Relationships,

Email Templates, Profiles, Roles, Page Layouts, Org-Wide Default, Sharing Rules.

* Implemented various advanced fields like Picklist, Custom Formula Fields, Field Dependencies, and Validation Rules.
* Involved in Automated business process by using Workflow Rules and Approval Process for automated alerts, field updates, and Email generation according to application requirement.
* Experience in creating business process through Process Builder, Flows, Assignment Rules, and Role Hierarchy.
* Experience in writing Controllers and Extensions for various business logic's
* Designed and developed Apex Triggers for various functional needs in the application and written SOQL as per the functionality.
* Experience on Batch and Schedule Apex classes.
* Having Knowledge on Custom Settings, Metadata, Custom Labels.
* Implemented security and Sharing rules at object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
* Experience in Using Schema Builder, Flows, Process Builders.
* Has experience on LWC Components.
* Has experience on REST API, Named Credentials, Remote site settings. Customer Community, Partner Community.

**Working Experience:**

* Working as **Salesforce developer** in **Tata Consultancy Services(TCS),**Bhubaneshwar, India from Dec-2021 to till date.

**Technical Skills:**

* Salesforce Sales cloud
* Salesforce Service Cloud
* Administration and development
* Apex, async apex, triggers,
* Lightning web components, visual force.
* Rest API
* Process automation tools, Data security, SOQL.

**Academic:**

* B.Tech (Mech) from A1 Global institute of Engineering and Technology, Kakinada University, Markapur with **68.9%.**
* Intermediate (M.P.C) from Sri Chaitanya junior college, Kurnool with **92.2%.**
* SSC from Sri Chaitanya English Medium School, Kurnool with **90%.**

**Professional Experience:**

Project Name: **Opportunity to Order Won** Role: **Salesforce Developer Project Description:**

Users creates leads by campaigns. Those leads gets converted into customers, then the salespersons create the accounts with the contacts and then those salespersons create the opportunities. These opportunities have 7 stages to get order won. There are several validations, approvals and businesses process in between each stage of the opportunity till it get to order won.

Project Name: **CRM – SFDC** Role: **Salesforce Developer Project Description:**

In this project, as a developer played a role in the implementation of a Web-to-Lead Salesforce solution. This involved architecting and configuring web forms to seamlessly capture leads from the site page directly into Salesforce. Implemented automation to facilitate lead assignment and routing, ensuring timely follow-up. Customized fields and validation rules to maintain data accuracy and consistency. Collaborated with cross- functional teams to processes and enhance user experience. Additionally, conducted regular assessments to optimize performance refine and scalability of the Web-to-Lead system.

**Responsibilities**:

* Worked in Agile methodology, participating in dual stand-up meetings to review user stories and ensure effective project collaboration.
* Developed customized Salesforce solutions to meet project objectives, client requirements, and business goals using both configuration and development (Apex, Visualforce, LWC).
* Communicated with project managers, clients, and development teams to design cohesive project strategies and ensure timely delivery across all phases of development, testing, and deployment.
* Designed, developed, and deployed Lightning Web Components (LWC), Apex classes, triggers, and Visualforce pages to meet functional requirements.
* Integrated Salesforce with external databases (SQL, MySQL) and worked with Tableau for reporting and data analysis.
* Managed Salesforce application setup, customization, and administration, aligning with organizational needs.
* Developed custom reports, dashboards, and processes to ensure data quality and system integrity.
* Designed and deployed custom objects, validation rules, page layouts, custom tabs, and components tailored to business needs.
* Implemented Salesforce security model using Profiles, Roles, and Sharing Rules.
* Utilized Informatica for data integration and worked with Salesforce APIs (Composite API, REST API) for system integrations and callouts.
* Performed unit testing and debugging to ensure code quality and functionality.