Sudarshan.T

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**CAREER OBJECTIVE:**

To pursue a challenging career in an organization that gives me tremendous scope for professional improvement and gives me an opportunity to contribute back to the organization and the profession to the best of my capabilities.

**PROFILE SUMMARY:**

* Having **4.8** of experience in **Salesforce.com CRM, Force.com** platform using **Visual force**, **Triggers and Apex** as **Developer and Administrator**/**Lightning.**
* Experience in **Requirement Capturing** from client, **Designing, Development, Testing andDeploying Sales force** applications.
* Expertise in **Salesforce.com CRM, Force.com, Apex Classes, and Apex triggers, Visual force, Force.com API, SOQL and SOSL.**
* Hands on experience in **Salesforce.com CRM integration**, developing and deploying custom integration solutions. Excellent skills in creating/troubleshooting/modifying Apex code and visual force pages
* Experience in **customizing standard objects**, creating **roles and Profiles** and configured the permissions based on the organizational hierarchy.
* Designed custom Formula Fields, Validation Rules, Field Dependencies, **Workflows, Approval Processes**, Page layouts and search layout.
* Implemented security and **sharing rules at object, field, and record level** for different users at different levels of organization, also created various profiles and configured the permissions based on the organizational hierarchy.
* Experience on **Eclipse IDE with Force.com** Plug-in for writing business logic in Apex programming language, Visual Force.
* Experience in building re-usable L**ightning components a**nd using Lightning Framework.
* Experience in using client side and server-side controllers in **Lightning Design.**
* Worked on designing and developed Lightning Components using Lightning Design System.
* Worked on creating Lightening pages inside **Lightning Community Builder**.
* Hands on experience in **OOPS**, **Apex, Visual Force programming.**
* Experience in **Batch Processing (Batch Apex) with scheduling** (Manual & Automated).
* Extensive experience in writing **Test classes and Test Coverage** for all the apex classes designed.
* Experience **on Lightning Web Components(LWC**).
* Experience in working with **Salesforce.com sandbox and production** environments.
* Capable of rapidly learning new technologies and processes, and successfully applying them to projects and operations.
* Experience with **Agile Methodology** Development (Scrum Methodology).
* Developed SFDC Customized Reports and Dashboards.
* Experience working with **Force.com IDE**, **Data Loader, Import Wizard and salesforce.com Sandbox Environments.**
* Triggers for various functional needs in the application using the Eclipse IDE.
* Migrated Current Outlook Connector to Salesforce Outlook which provides for the synchronization of information from Outlook to Salesforce.
* Develop Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Tabs and Components.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects..
* Used Force.com web service API for implementing WSDL in the application for access to data from external systems and web sites.
* Profile based permissions on fields and objects are enforced.
* Load/Manage the data using Apex Data Loader.
* Also created junction objects to establish connectivity among objects.
* Created workflow rules and defined related tasks, time-triggered tasks, email alerts and field updates to implement business logic.
* Used the sandbox for testing and migrated the code to the deployment instance

**PROFESSIONAL EXPERIENCE:**

* Currently working for **MAXSO TECHNOLOGIES PVT LTD** from June 2019 until date

**EDUCATION DETAILS:**

* MBA from JNTU.

**TECHNICAL SKILLS:**

**CRM :** Salesforce CRM, Lightning,Sales Cloud,Service Cloud.

**Web Technologies :** Visual Force, HTML, Java Script

**Languages :** Apex, SOQL,Triggers

**IDE Environments :** Apex Data Loader, Eclipse IDE, Force.com

**Operating System :** Windows 7, Windows XP

**PROJECTS PROFILE**

**1.ProjectName** :  **Novatiris OTC Spice**

**Client : GSK, Finland**

**Role** : **Salesforce Developer/Lightning Developer**

**ProjectDescription:**

Novartis is Pharmaceutical Company, manufacturing medicines across the worldwide. It is a global leader in generics, vaccines and consumer health products. It has developed many innovative products for patients and consumers.   
Managed Market is responsible to Develop and Support key business group- Customer Planning. Designing a Salesforce system to implement the sales process for the client. A series of enhancements requested by the client business. Minor modifications to existing functionality in the application as identified by the business providing solutions to help customers assure the security, availability and integrity of their information. rolled out thousands of users and partnered with all internal teams and provided hands-on expertise on application as well as valuable best practices.

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**Role and Responsibilities:**

* Customized Accounts, Contacts, Leads, Campaigns and Cases.
* Built **Lightning components** using **Aura framework with backed Apex Logic**.
* Worked on **Lightning Process builder flows, Connect API, Chatter and quick Action**
* Customized several Validation Rules, tasks, Workflow rules, Triggers, Apex classes to achieve the complex business functionality.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other Components on a record detail and edit pages.
* Designed, developed and deployed Apex Classes, Controller Classes, Extensions and Apex.
* Triggers for various functional needs in the application using the Eclipse IDE.
* Migrated Current Outlook Connector to Salesforce Outlook which provides for the synchronization of information from Outlook to Salesforce.
* Develop Visual Force Pages, Visual Force Custom Controllers Components, Advanced Search Functionality, Custom Objects, Tabs and Components.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Used Force.com web service API for implementing WSDL in the application for access to data from external systems and web sites.
* Profile based permissions on fields and objects are enforced.
* Load/Manage the data using Apex Data Loader.
* Also created junction objects to establish connectivity among objects.
* Created workflow rules and defined related tasks, time-triggered tasks, email alerts and field updates to implement business logic.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.
* Understanding and analyzing business process and to design solutions.
* Created Custom Objects, Fields and Page layouts.
* Worked on Tracking History on objects using custom tracking.
* Worked on the Security model using Profiles, Roles and Sharing Model (Organizational-wide defaults & Sharing rules) settings.
* Developed Apex Classes, Triggers and Visual force pages.
* Designed and developed Workflow rules / Approval Processes.
* Taking part in for data migration process for existing system from/into Salesforce.com.
* Created SOQL & SOSL for data handling using platform database objects.
* Involved in Weekly Status reports and Scrum calls.
* Participated and given knowledge Transfer sessions.
* Reports and Dashboards.

2. **Franklin Credit Management Corp**

**Role - Salesforce Developer**

Franklin Credit Management Corporation is a specialty consumer financecompany primarily engaged in the servicing and resolution of performing, and nonperformingresidential mortgage loans and in the analysis, pricing, due diligence and acquisition of residential mortgage portfolios for third parties. Salesforce.com was implemented to track their Sales, Service and to forecast their revenues for the current quarter and identify opportunities with bottlenecksso that Sales rep can take some action and boost the sales.

**Responsibilities**:

* Involved in identifying, planning and implementing new Salesforce.com features and functions (**workflow**, **force.com** **objects**, **reports**, **apex code**) to meet business requirements.
* Created users, roles, public groups and implemented **role hierarchies**, **sharing rules** and **Record permissions** to manage sharing access among different users.
* Designed and deployed **Custom tabs**, **Approval Processes** and **Auto-Response** Rules for automating business logic.
* Created workflow rules and defined related tasks, **email alerts**, and **field updates**.
* Created **page layouts** and **search layouts** to organize fields, **custom links**, **related lists**, and other components on record pages.
* Implemented pick lists, dependent pick lists, **lookups**, **master detail** relationships, **validation Rules** and **formula fields** to the custom objects.
* Designed and Configured Java code for client side validations.
* Integrated AppExchange applications like Case History Timeline makes it possible for users to create a timeline showing all stages of a case.
* Developed web-to- lead functionality for Healthstream.com site which directs leads from web to Sales force.
* Used **field level security** along with page layouts to manage access to certain fields.
* Involved in developing, implementing & testing on the **Sandbox** environment.
* Worked with **web services API**.
* using platform database objects.
* Implemented **Agile – SCRUM** methodology for the development
* Involved in **Team Management** and helping the team members to provide the in-time delivery
* Involved in weekly status meetings and prepared MOM (**Minutes of Meeting**)
* Client interaction regarding status updates

**Project #3: Menabev**

Role : Developer

Following are the key responsibilities that I have handled in this implementation:

* Developed Batch Apex, Schedule Apex.
* Created Lightning Apps combining Lightning Design System, Lightning App Builder and Lightning Component features.
* Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
* Minimized code in JavaScript Controllers by adding reusable functions in Helper Component.
* Developed and deployed Apex Classes and Apex Triggers for various functional needs in the application.
* Created workflow rules and defined related tasks, time triggered tasks, email alerts to implement business logic.
* Developed lightning components and embeded into Visualforce pages and also converted Visualforce pages into Lightning look and feel using SLDS
* Designed, Implemented and deployed the Custom objects, Page layouts, Custom tabs, Components to suit to the needs of the application.
* Created various profiles and configured the permissions based on the organizational hierarchy requirements.
* Used ANT Tool for deploying Apex Pages, Controller Classes and Triggers different Sandbox Environments.
* Developed Test Classes.

**Responsibilities:**

* Gathered and analyzed **business requirements** from Product Backlog to design a better solution for the existing configuration and implementing new features as enhancements.
* Worked on standard objects like Accounts, Contacts, Opportunities, campaigns, campaign member.
* Created multiple Record Types and page layouts to show different fields on the UI for different users of various countries.
* Worked on Developer Console and Workbench for executing SOQL queries, line by line code coverage for test classes and to execute batch class or any piece of apex code from anonymous window.
* Worked on Modularizing complex classes into smaller classes by creating Utility Classes.
* Worked on **Batch Apex** and **Schedulers** to mass update records in production based on the business requirement.
* Worked on creating new Visual force pages/components and Apex classes and worked on enhancing the existing classes and pages to meet the functionality of the business.
* Enhanced the existing Web Service Classes to include new functionality.
* Involved in **Code Reviews**.
* Attended Daily Stand up meetings and participated in other Sprint related activities like Backlog Grooming, Sprint Planning, Retrospectives, Show and Tells etc.
* Provided ongoing salesforce.com maintenance support and administration services.
* Implemented **Web-to-lead** to track and solve leads from the website

Implemented the requirements on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.

* Designed, and developed Apex Classes, Controller Classes, extensions and Apex Triggers for various functional needs in the application.
* Designed, and deployed the Custom objects, Custom tabs, Entity-Relationship data model, validation rules, Workflow Rules, Auto-Response Rules, Page layouts, Components, Visual Force Pages to suit to the needs of the application.
* Used SOQL & SOSL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Used Data Loader for insert, update, and bulk import or export of data from Salesforce.com sObjects. Used it to read, extract, and load data from comma separated values (CSV) files.
* Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
* Developed and configured various Reports and Report Folders for different user profiles based on the need in the organization