# Kamaleshwaran P S

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I am currently looking for a full-time position in an environment that offers a greater challenge, increased benefits for my family, and the opportunity to help the company advance efficiently and productively.

## **Professional Experience**

### TAFE 07/21 - 11/21 Field Officer

- Advised and guided teams towards achieving positive outcomes within various industry and customer audits
- Prepared and modified operational strategies and plans to achieve set goals

## SRI LAKSHMI MOTORS PVT LTD 12/22 - 6/23; PPS MOTORS PVT LTD 6/23 - 12/23 Sales Profession

- Helped Customers feel valued and appreciated by going the extra mile to answer questions.
- Maintained comprehensive brand and product knowledge to maximize sales opportunities and meet set targets
- Executed complete sales cycle process, from prospecting through to contract negotiations and closing

**Education** 

R.M.K Engineering College 09/17- 7/21

**B.E Mechanical Engineering - 8.01 CGPA** 

06/16 - 05/17

Velammal Matric. Hr. School

**HSC - 88.3%** 

Velammal Matric, Hr. School 07/14 - 04/15

SSLC - 98%

## **Projects**

### **Formula Green**

- Designed and Fabricated an Electric Race Car, Competed in Formula Green 2020 at Coimbatore placed in 5th position
- · Worked in Vehicle Dynamics department

#### Certification

- Completed Full Stack Development (MERN) Course in GUVI, an IIT-M incubated Company
- Completed Entrepreneurship course conducted in our college by Wadhwani Foundation.
- Completed Internship on Front-end Development course conducted by Business Web Solutions.

## In plant Training

- Undergone In-plant Training at Prabha Industries limited, Bangalore and learnt about Quality Control.
- Undergone In-plant Training at Integral Coach Factory, Chennai and learnt about various manufacturing processes.
- I was an Intern at Prabha Industries limited Chennai in Research and Development Department and done a project on reducing the weight of Loader body of an E-cart.
- I was a member in a team who participated in assembling and dismantling a pulsar bike engine conducted by Goodwin Motors.

## **Key Skills**

- Expert attention to detail
- · Active collaboration
- · Outstanding resilience
- · Proactive and coaching style leadership
- Problem solving and strong analytical skills

## **Interests**

- Motion Graphics
- Gaming
- We development
- Entrepreneurship

## **Technologies**

- · HTML, CSS, JAVASCRIPT, REACT JS, NODE JS, Mongo DB, Express JS
- · After Effects, Premiere Pro
- Solidworks, Creo

## References

Sridevi R - Manager, Tafe Perambur, Chennai. 9941367547

Arun - Manager, PPS MOTORS PVT LTD, Kilpauk, Chennai-32 6381465720

Declaration:

I hereby declare that all the information furnished above is correct to the best of my knowledge and belief.

Chennai. Kamaleshwaran P S