## **DataViz Analytics Annual Report 2024**

### **Executive Summary**

DataViz Analytics delivered strong performance in 2024 with total revenue of \$276.3 million, representing a growth of 11.9%

year-over-year. The company's strategic initiatives in digital transformation and market expansion contributed to improved operational efficiency.

#### Key Financial Highlights:

- Total Revenue: \$276.3 million

Net Profit: \$64.7 millionProfit Margin: 23.4%

- Return on Investment: 17.1%

#### Market Position:

The company maintained its market leadership position with a 19.1% market share in the industry. Customer satisfaction scores improved to 93.6%, reflecting our commitment to service excellence.

#### **Operational Metrics:**

- Employee Count: 1966

- Office Locations: 21

- Global Reach: 73 countries

- Technology Investment: \$25.0 million

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### **Financial Performance Analysis**

Q1 2024: Revenue \$81.2M, Profit \$14.2M

Q2 2024: Revenue \$75.4M, Profit \$19.5M

Q3 2024: Revenue \$55.1M, Profit \$14.1M

Q4 2024: Revenue \$64.6M, Profit \$16.8M

### Statistical Analysis:

- Average quarterly revenue: \$69.1 million

- Revenue standard deviation: \$10.0 million

- Revenue growth rate Q4 vs Q1: -20.5%

- Employee productivity: \$200K revenue per employee

- Customer acquisition cost: \$128

- Customer lifetime value: \$1999

#### **Industry Benchmarks:**

- Market Share: 37.8%

Industry Growth Rate: 9.9%Competitive Position: Top 6

- ESG Score: 92.6/100