Kamesh Gurao

Role: Analyst, Real Estate Seating Specialist, and IT Services Professional
Location: Bengaluru
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About Me

I am a versatile business analyst and real estate specialist with extensive experience in IT, real estate management, and operations. I've led and delivered innovative solutions for workspace optimization, mobile application development, and team management, always prioritizing client satisfaction and project success.

With a solid background in gathering business requirements, project coordination, and creating automated tools, I bring expertise in providing actionable insights and improvements to workflows.

Professional Experience

CBRE

Role: Business Analyst | Seating Management Specialist
Dates: 29/08/2023 – Present
Key Responsibilities:

- Manage cohort and seating optimization across various teams, ensuring efficient workspace utilization through SQL Server and Excel.
- Develop Power BI dashboards to monitor and solve overcapacity issues, applying advanced calculations and DAX formulas for real-time analytics.
- Collaborate with departments such as Hospitality, Engineering, Finance, and Project Design & Delivery to ensure seamless integration and support in real estate projects.

Cordis Technology

Role: UI/UX Designer & Business Analyst
Dates: 05/11/2022 – 31/07/2023
Key Responsibilities:

- Led mobile app development projects by designing user interfaces, creating user flows, and conducting user acceptance testing (UAT).
- Collaborated with developers and testing teams to resolve bugs and ensure smooth app delivery.
- Pitched app concepts to new clients, working closely with the CEO to secure project approvals.

[Dhandhania Infotech](#)

Role: IT Business Analyst
Dates: 29/10/2019 – 14/06/2021
Key Responsibilities:

- Provide end-to-end service delivery, including gathering requirements, delivering solutions, and resolving client queries.
- Ensure smooth communication and status reporting for ongoing projects.

Skills and Expertise

- **Project Management**: Extensive experience managing cross-functional teams and real estate projects.
- **Data Analytics**: Proficient in Power BI, Excel, and SQL Server for data management and reporting.
- **Process Automation**: Expertise in creating automated Excel tools and using Power Automation for streamlining workflows.
- **Mobile Application Development**: Experience in UI/UX design, user flow documentation, and conducting UAT for mobile applications.
- **Client Communication**: Strong interpersonal and communication skills, ensuring client satisfaction and project success.

Projects

Power BI Dashboard for Workspace Optimization

Tools: Power BI, SQL Server, Excel
Developed a dashboard that tracks workspace occupancy and capacity, providing real-time data for team seating management. The dashboard includes custom DAX formulas for calculating occupancy ratios, with a target to achieve 85% capacity utilization.

Mobile Application for Cordis Technology

Role: UI/UX Designer, Business Analyst
Designed the UI/UX for a mobile application, conducted user acceptance testing, and managed the project lifecycle from concept to launch. Successfully pitched the app to multiple clients, leading to increased business opportunities.

Education

PGDM

Institution: ISBR
Dates: 2021 - 2023
Specialization: Marketing and Business Analytics

Certifications

- **Certified Business Analyst** – Linkedin Learning
- **Power BI Specialist** – Udemy

References

Available upon request.