Kameshia Ingram
Full-Stack Web Developer
Peoria, Az

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As an adept Web Developer, I am seeking the opportunity to obtain a position where I can demonstrate my professional experience and education as an integral part of a progressive organization. In my collective experience to date, I have exhibited capabilities of effective communication, independent problem solving, and valuable insights into the needs of organizations.

Experience:

Lead Development Representative
Verse.io - San Diego, CA - 7/2019 - 12/2019

- Managed a CRM system and responded to over 100 calls and emails per day with a high level of professionalism.
- Conducted outbound outreach (text, calls, email) to introduce Verse in current verticals, including mortgage, real estate, solar energy, and home services in addition to new verticals such as healthcare, education, homebuilding, and SaaS.
- Qualified prospects based on buying criteria and partnership potential and explored how the organizations' service can help their business succeed.
- Scheduled qualified appointments for the business development team to conduct discovery calls and demonstrations for businesses to learn more about the software.

Server/Bartender
Outback Steakhouse - San Diego, CA - 8/2013 - 12/2019

- Attended meetings before events to learn function details, including guest expectations.
- Strived to build regular bar clientele by obtaining and using customers' names.
- Collaborated with co-workers in a high-volume environment and demonstrated hospitality to deliver exceptional guest services.
- Maintained all databases and POS systems, ensuring they were up-to-date.

Education:

Certificate - *Coding Bootcamp,* University of Arizona, Tuscan, AZ, Anticipated Graduation-2021

Bachelor of Arts - *Anthropology,* San Diego State University, San Diego, CA, 2018

Skills:

Agile Methodologies | AJAX | Bootstrap | Command Line | CRM systems | CSS | ES6 | Express | Flexbox | Front-end Web Development | Git | GitHub | HTML | JavaScript | Jest | JSON | jQuery | Materialize CSS | Node.js | NPM | OOP | REST APIs |