

# Pauline Kamukama

Customer Service Advisor

 paulinkirst@gmail.com

 0772123521/ 0781628039

 Kisaasi

## Professional Experience

03/2023 – Present  
Kampala, Uganda

### MTN Uganda Limited

Customer Service Advisor

#### Key Responsibilities:

- Handled high volumes of inbound calls efficiently and professionally, ensuring timely resolution of customer inquiries.
- Adhered to company communication protocols and scripts to maintain service consistency across diverse customer interactions.
- Proactively identified upselling opportunities and promoted relevant products and services when appropriate.
- Built strong, lasting relationships with customers by providing personalized support and consistently going the extra mile.
- Accurately identified customer needs, clarified concerns, conducted issue research, and provided practical solutions or alternatives.
- Maintained up-to-date knowledge of company products and services to offer informed and effective customer assistance.
- Demonstrated professionalism and a customer-first mindset, ensuring a positive experience in every interaction.

07/2022 – 12/2022  
Kampala, Uganda

### Autocom Japan Inc

Sales Consultant

#### Key Responsibilities:

- Demonstrated vehicle features and effectively negotiated prices to close sales.
- Provided timely updates to customers on product changes, enhancements, and resolved complaints to ensure satisfaction.
- Accurately reported and recorded daily sales activities.
- Assisted customers with completing necessary paperwork for smooth transaction processing.
- Scheduled regular follow-up meetings to maintain strong customer relationships and satisfaction.
- Addressed customer issues professionally, enabling quick resolution and positive outcomes.

06/2019 – 12/2019  
Kampala, Uganda

### International Hospital Kampala

Internship

#### Key Responsibilities:

- Managed and cleaned receivables ledgers to ensure accurate financial records.
- Reconciled account balances, supporting smooth financial operations.
- Assisted with general office tasks including message handling, document printing, and phone inquiries.
- Enhanced daily operations by efficiently completing various administrative duties, allowing full-time staff to focus on core responsibilities.
- Supported inventory management, ensuring proper stock levels and organization.

## Education

08/2017 – 05/2021 Kampala, Uganda	<b>Bachelor of Business Computing</b> Makerere University Business School
03/2015 – 12/2016 Mbarara, Uganda	<b>Uganda Advanced Certificate of Education (UACE)</b> MaryHill High School
02/2011 – 11/2014 Mbarara, Kampala, Uganda	<b>Uganda Certificate of Education (UCE)</b> St. Mary's Girls Vocational School and CityLand College Matugga

## Skills

### Customer Service Skills

- Excellent client support and issue resolution
- Strong sense of empathy and patience in handling customer concerns
- Ability to build rapport and maintain customer satisfaction

### Communication & Interpersonal Skills

- Clear verbal and written communication
- Active listening and confident problem-solving
- Team collaboration and relationship building
- Proven ability to collaborate effectively with colleagues in fast-paced and dynamic environments. Supportive, adaptable, and committed to achieving shared goals.

### Technical & Administrative Skills

- Fast and accurate typing
- Proficient in using customer service software and systems
- Detail-oriented and organized under pressure
- Proficient in Microsoft Office Suite: Word, Excel, and PowerPoint
- Strong computer literacy with the ability to quickly learn new software and systems

## Languages

English	● ● ● ● ●	Runyankole	● ● ● ● ●
Luganda	● ● ● ● ●	Rukiga	● ● ● ● ●

## References

**Ms. Diana Taaka**, Manager, Autocom Japan Uganda Limited  
taakadiana@gmail.com, +256 771 664 284

**Mr. Amiri Nsubuga**, Team Leader, Call Center, MTN Uganda Limited  
amiri.nsubuga@mtn.com, +256 772122250

**Mr. James Wasoti**, Customer Experience Manager, Exquisite Solution Limited  
james.wasoti@exquisitesolution.com, +256 772 212 934