Equilibrium Effects of the Child Benefit: Fertility, Labor Supply, and Welfare*

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Abstract

This article examines the macroeconomic and welfare effects of the child benefit, incorporating fertility choices into the general equilibrium overlapping generations model with two-earner households. The model is calibrated to the Japanese economy and produces the average benefit elasticity of fertility in line with empirical estimates. Expanding the per-child payment will lead to welfare gains for future generations in stationary equilibrium, including non-recipients who are without children throughout their lives. Equilibrium feedback via factor prices and tax rates, mainly driven by changes in fertility rates and demographic structure, accounts for the results. Although the expansion tends to depress the maternal labor supply due to an income effect, the equilibrium feedback mitigates the reduction of labor supply in the long run.

Keywords: child benefit, fertility, labor supply, welfare.

JEL Classification: E60, J13, J18

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1 Introduction

The child benefit (CB), or child allowance, prevails across countries. Although the detail of the transfer system hinges on each administrator, it typically means periodic cash transfers to households with children up to a certain age, unconditional on the labor market status of parents or expenditures to childcare services. In 2018, average OECD countries paid CB and tax credits, covering nearly 5% of the average labor earnings in the country, to eligible households with children.

Advanced economies have either considered or implemented the expansion of the CB (or baby bonus, providing a one-shot cash transfer for births) based on pro-natal motives in the last few years (e.g., Hungary, Poland, Greece, Japan, and so on).³ The background is that most have experienced declining birthrates over the last several decades, a root cause of demographic aging, which is costly in fiscal and welfare terms.

Empirical studies might support this action because they report that cash transfers have a statistically significant effect on fertility (e.g., Milligan, 2005; Azmat and González, 2010; Cohen et al., 2013; Laroque and Salanié, 2014).⁴ In the long run, the rise in fertility rates changes the demographic structure, which could have critical importance for macroeconomic variables and welfare. However, the macroeconomic studies on CB abstract fertility choices to elaborate on its effects on maternal labor supply (Guner et al., 2020; Hannusch, 2022).

This study incorporates fertility choices into the general equilibrium overlapping generations (GE-OLG) model, and re-examines the macroeconomic effects and welfare implications of the CB for heterogeneous households. *Ex-ante*, individuals differ in their gender, skill (or educational background), and marital status (single or married). In other words, the model also builds on the two-earner household framework, as in previous works, enabling us to consider secondary earners' decisions on labor supply in married households. The model is calibrated to the 2000s Japanese economy. An important targeted moment is the benefit elasticity of fertility, and the calibrated model produces elasticity in line with the empirical estimates. The government runs two sets of programs in the economy: cash transfers to households with children and social security.

¹The payment amount typically varies with the child's age or birth order. In some cases, it takes the form of a refundable tax credit like the US child allowance temporarily conducted since 2021.

²See, PF1.3 of the database https://www.oecd.org/els/family/database.htm.

³See, for example, articles reporting Poland's (European Commission, 2018) and Greece's reforms (The Guardian, 2020).

⁴Theoretical studies would also provide a rationale for the cash transfers because of the positive externality of children (Folbre, 1994), market incompleteness (Schoonbroodt and Tertilt, 2014), and that having children involves a consumption commitment for the child (Baudin et al., 2015; Santos and Weiss, 2016; Sommer, 2016).

I model Japan's CB system as closely as possible to what is conducted in reality. In the model, the government pays 5,000 to 15,000 yen per child per month to households with children under 15 years old,⁵ depending on household income, the child's age and birth order. The monthly per-child payment amounted to roughly 3% of the monthly salary of males aged 20-54 in 2020.⁶

The social security programs consist of the pay-as-you-go (PAYG) public pension and public health insurance, financed by labor income tax proportional to labor earnings in this model. Households' medical needs arise exogenously and deterministically. It depends only on their age and evolves with aging, as observed in the data. The government runs the health insurance program, incurring a fraction of the medical expenditure. The PAYG pension and public health insurance programs imply a larger share of older people and consequently, either a significant tax burden for the working-age population, or smaller social security payments.

I solve the stationary equilibrium and transition dynamics associated with payment expansion or reduction, holding other policy variables constant (e.g., the income replacement rate for PAYG pension and the copayment rate for public health insurance). The main findings are summarized as follows. First, in the long run, expanding the per-child payment benefits recipients and non-recipients who do not have children through their lifetime. This result is different from that of Guner et al. (2020), who use a model with exogenous fertility and report that non-recipients incur some welfare costs upon payment expansion. I demonstrate that the welfare gains for non-recipients do not accrue under the exogenous fertility version of the model. A decomposition analysis suggests that a long-run decline of the labor income tax rate, stemming from a larger share of the working-age population and lower tax burden for funding social security benefits, is a vital force accounting for the result. In addition, in the long run, the expansion substantially benefits high-skill households with children, even though the payment size relative to earnings is smaller; they gain from the reduction of labor income tax, as their pre-tax earnings are higher.

Next, although the expansion tends to depress mothers' working hours, the side effect is mitigated in the long run. On the one hand, as previous studies show, the expansion will reduce their labor supply due to an income effect. Further, the model captures that having a young child costs a fraction of mother's disposable time. On the other hand, long-run changes in prices and tax rates would induce them to work more. In particular, given that the expansion raises an equilibrium fertility rate, the demographic structure changes in

⁵1 US dollars (USD) corresponds to around 130 ven.

⁶The average monthly salary is computed from the Basic Survey on Wage Structure (BSWS) released by the Ministry of Labour, Health, and Welfare (MHLW).

the long run, and the workers-to-retiree population ratio rises, reducing the labor income tax rate. The lower tax rate increases the opportunity cost of leisure, inducing them to work more if a substitution effect of the tax reduction on labor supply is sufficiently large. Under the exogenous fertility setting, tripling the benchmark CB payment reduces the working hours of wives aged 25-64 by 1.57%, non-recipients by 1.33%, and by 0.53% in aggregate. Contrarily, under endogenous fertility, the reduction of the former is mitigated as 0.08%, and the latter turns to a 0.68% increase. As a result, the average hours worked slightly increase by 0.14% with the expansion. Decomposition analysis suggests that the long-run decline in labor income tax rate is critical to the results.

Third, in the long run, the expansion leads to a larger labor endowment of the economy due to a larger share of the working-age population and greater aggregate output. For example, by tripling the per-child payment, the steady-state GDP per capita increases by 2%. This result is also different from Guner et al. (2020), reporting that an expansion of the cash transfers to households with children will reduce the aggregate output, partly because of the lower maternal labor supply. I also show that the GDP and aggregate labor supply decrease in most expansion cases under the exogenous fertility setting. Note that the greater output implies a larger tax base. Then, in the long run, the tax burden for financing the additional payment is little required or even smaller than the status quo. I show that the long-run effects of expansion described so far realize even with a more modest elasticity of fertility to an additional payment.

Lastly, the long-run effects take around 130 years to accrue, because the effects are mainly driven by the change in demographic structure and labor income tax rate, which takes a long time to change. In the short run, the tax burden for financing the expansion is much larger than its long-run level. It gradually declines and reaches a new level after sufficient time has passed. As a result, current and some future generations are worse off because of the higher tax burden during the initial transition period, with a poor realization of the long-run gains.

Examining the effects of CB on the Japanese economy, where the magnitude of demographic aging with declining birthrates is unprecedented, demonstrates the effectiveness of the policies in an aging economy. This should be a valuable case study for other countries that are expected to face further demographic aging in the future, as in today's Japan.

Related Literature: This paper is related to macroeconomic literature using models with two-earner households. It departs from the standard model comprised of only single-earner households and explicitly models choices of secondary earners. Previous works highlight the importance of considering their behavior to study aggregate implications of the rise in wage volatility (Heathcote et al., 2010), self-insurance mechanism of households

(Blundell et al., 2016), and tax and social security transfers (Guner et al., 2012a,b; Braun et al., 2016; Bick and Fuchs-Schündeln, 2018; Borella et al., 2021; Kitao and Mikoshiba, 2022; Ortigueira and Siassi, 2022).

This article is mostly related to the growing literature on the equilibrium analysis of family-related policies, such as parental leave, childcare subsidies, and CB(Erosa et al., 2010; Domeij and Klein, 2013; Guner et al., 2020; Cavalcanti et al., 2021; Hannusch, 2022). The literature extend the two-earner household framework to capture the policy effects on maternal labor supply and their aggregate implications. Erosa et al. (2010) study the aggregate implications of parental leave policies by developing a general equilibrium, labor market matching framework embedded fertility and employment choices. They show that generous policies provide substantial gains to females at the expense of male welfare by affecting bargaining power between the two. Domeij and Klein (2013) develop the lifecycle model with two-earner households to examine whether the government should subsidize preschool day care. They show that subsidizing day care at a rate of 50% maximizes social welfare and doubles the labor supply of mothers with young children. Recently, Hannusch (2022) examines what explains the cross-country difference in the gap between the employment rates of mothers with and without preschool children. She shows that the difference in child-related transfer systems accounts for most of the cross-country difference. Although Cavalcanti et al. (2021) use the standard single-earner model, they incorporate endogenous unwanted fertility into the GE-OLG framework to study the role of family planning policies in Kenya. They show that legalizing and subsidizing abortion is a cost-effective measure for improving living standards from a long-term perspective.

My main contribution to the two strands of literature is to examine the consequences of the CB or, more generally, unconditional cash transfers to households with children, incorporating fertility decisions into the model with two-earner households. The most closely related is Guner et al. (2020), building on the framework to investigate the effects of a wide range of child-related transfers in the US, such as childcare subsidies and tax credits, on maternal labor supply, female human capital accumulation, and welfare. The transfers they study include what they call *child credits*, cash transfers consisting of the Child Tax Credit (CTC) and Additional Child Tax Credit. They are non-refundable, unconditional on the labor market status of parents, and means-tested.⁷ As one of the experiments, they also simulate the child credit expansion, approximating the actual reform under the Tax Cut and Job Act of 2017. The reform makes it refundable, and the per-child payment

⁷The CTC provided a tax credit of at most 1,000 USD per child to households in 2004. The amount tapers off at a rate of 5% once the household's income exceeds an income limit. For couples (singles), the limit was 111,000 (75,000) USD, and there is no payment for couples (singles) earning more than 150,000 (115,000) USD.

double. Further, the phase-out income limit becomes substantially higher. They show that the reform leads to substantial welfare gains for recipients, especially households with children at the bottom of the skill distribution, at the expense of non-recipient welfare, such as households that never have children. Average welfare improves by 1.71% in terms of consumption equivalence, largely due to the redistributive nature of the reform. At the same time, such a generous transfer depresses the parental labor supply due to an income effect and results in a lower aggregate output. To study the wide range of transfers, including childcare subsidies, they model female labor supply choices at the intensive and extensive margins, their human capital accumulation through work, the availability of informal childcare, and abstract fertility choices. I show that results under the exogenous fertility version of my model are qualitatively in line with those of Guner et al. (2020), while the endogenous fertility version has different implications for the aggregate variables and welfare.

This study is also related to the empirical literature on the effects of cash benefits to households with children, especially CB and baby bonus. They investigate its effects on parental labor supply (e.g., for Japanese studies, see, Bessho, 2018; Asakawa and Sasaki, 2022), on fertility (e.g., Milligan, 2005; Cohen et al., 2013; Riphahn and Wiynck, 2017), and on both (Azmat and González, 2010; González, 2013; Laroque and Salanié, 2014; Yamaguchi, 2019).

Regarding the labor supply effects, the consensus is that the generous cash transfers would depress parents' labor supply, especially that of mothers (e.g., Asakawa and Sasaki, 2022). At the same time, they show that considering the labor supply response is important for evaluating potential options for policy reform. For example, Bessho (2018) uses a discrete choice model of labor supply to show that Japan's CB expansion conducted in 2010-11 depressed parents' labor supply, and that funds required for the reform are underestimated by 22% if the labor supply responses were disregarded. Recently, Corinth et al. (2022) suggest that replacing the CTC with the child allowance in the US is not so effective in reducing child poverty because poorer parents with young children would reduce their labor supply due to the introduction of the child allowance.

For the fertility effects, previous works show that the cash benefits such as the CB and baby bonus have a significant impact on fertility. Milligan (2005) exploits a reform of Quebec's baby bonus and argues that an extra 1,000 Canadian dollars benefit would

⁸They compute another measure of average welfare by weighting discounted value of households' utility by the inverse of shadow value associated with one dollar transfer at birth, to disregard the distributional effects.

⁹From the viewpoint of institutional similarity, this paper relies on the empirical studies on the CB and baby bonus, and I do not include papers studying a reform of the EITC on the list (e.g., Baughman and Dickert-Conlin, 2009)

increase fertility by 16.9%, implying an average benefit elasticity of 0.107. Azmat and González (2010) study the Spanish income tax reform, including an increase in yearly supplements per child from 300 to 1,200 euros, to identify its fertility effects. They show that the reform increased the fertility rate by 5%, and the benefit elasticity of fertility was 0.022. Cohen et al. (2013) uses a variation in the child subsidy payment conducted around 2003 in Israel, providing a larger subsidy for third or higher births. They conclude that the benefit elasticity of fertility was 0.176. González (2013) adopt the regression discontinuity design to study fertility effects implied by Spain's reform in 2007 introducing a one-time payment of 2,500 euros (about 3,800 USD) for births, almost 4.5 times the monthly minimum wage for full-time workers. She finds that it has a statistically significant impact on fertility and increases conceptions by approximately 5 – 6 percent. Laroque and Salanié (2014) estimates a discrete choice model of fertility and participation using the French Labor Force Survey. They simulate the introduction of an unconditional transfer of 150 euros per month for households with children, which would require funds amounting to 0.3% of GDP. This introduction results in a nearly 20%higher fertility rate. 10

Overall, the literature reports a significant effect of CB or baby bonus on fertility. However, there is no consensus on how the elasticity depends on household income: some find that the elasticity is larger for households with higher income(e.g., Milligan, 2005; Riphahn and Wiynck, 2017),¹¹ while others report the opposite (e.g., Azmat and González, 2010; Cohen et al., 2013).

The average fertility elasticity is a key moment for constructing a reasonable quantitative model, as we are interested in the equilibrium outcome considering fertility responses with potential CB reforms. Although there are few empirical studies on the fertility effects in Japan, ¹² I can use results implied by Yamaguchi (2019) to calibrate the model. He estimates a dynamic discrete choice model of female employment and fertility decisions to evaluate some options for parental leave policies in Japan, using the Japanese panel data. Although his main focus is on the parental leave policy, he also conducts counterfactual experiments to increase the baby bonus and observe its effects on fertility and female labor

¹⁰González (2013) and Laroque and Salanié (2014) also examine the effect of the cash transfer on maternal employment and show that the generous transfer reduces maternal employment.

¹¹Riphahn and Wiynck (2017) study Germany's child benefit reform in 1996. They show that the fertility effects on low-income couples are not statistically significant. At the same time, they find some support that the fertility effect is significant for higher-income couples deciding on a second birth.

¹²One of the primary reasons for this is that, in Japan, the central government designs the CB system, and there is no room for local governments to establish their original system. Previous works (e.g., Milligan, 2005) indicate that using the regional difference in the benefit system is a powerful device for identifying the fertility effect.

supply. Although he does not explicitly specify the fertility elasticity, we can compute it as 0.026 based on the results, belonging to the lower class of the elasticity values reported in studies outside Japan. I use the value as a target in calibrating the model. Section 3 provides a detailed discussion of this point.

The rest of the paper is organized as follows: Section 2 describes the model, which is calibrated in Section 3. Then, counterfactual policy experiments are implemented in Section 4, and Section 5 concludes the paper.

2 Model

This section describes a stationary overlapping generations economy consisting of heterogeneous households.

2.1 Primitives

Demographics: Let $j \in \mathcal{J} \equiv \{1, ..., J\}$ denote the age of an individual. Individuals live for a maximum of J periods, and a fraction of individuals in each cohort die in each period. The government collects accidental bequests left by those who die before reaching age J and makes a lump-sum transfer to each household, denoted by a_b . Let $s_{j,j+1} \in \mathbb{R}_+$ be the conditional probability of being alive at j+1, given that the person is alive at age j. The unconditional probability of being alive at age $k \in \{2, ..., J\}$ is denoted by $S_k = \prod_{j=1}^{k-1} s_{j,j+1}$ and $S_{j+1} = 1$. Every period, the mass of new generation in which each individual has a_1 units of initial assets enters the economy. The cohort size at age j=1 grows at a rate of n across cohorts, which is endogenously determined by households' fertility choices in this model. The growth rates of cohort size and the survival probabilities characterize the measure of individuals aged j, denoted by μ_j , which is normalized to add up to one (i.e., $\Sigma_j \mu_j = 1$).

Endowment: Each individual entering the economy has several characteristics (i.e., individuals are heterogeneous ex-ante): gender, marital status, and educational attainment. First, $g \in \mathcal{G} \equiv \{M, F\}$ denotes gender, where M stands for male and F stands for female. Second, they differ in educational attainment or skill, denoted by z, where $z \in \mathcal{Z} \subset \mathbb{R}_+$. Third, a fraction of males and females in a cohort are matched exogenously at the start of their lives, forming a family. Let $m \in \{C, S\}$ denote marital status where C stands for couple and S stands for single. Note that the three factors are time-invariant, and thus, couples do not divorce, and single households do not marry anyone throughout their

lives. Let $\mu_{g,z,m}$ represent the fraction of individuals with a time-invariant state (g,z,m). For couples, let the superscripts h and w denote the variables for the husband and wife, respectively. In addition, among couples, let π_{z^h,z^w} represent the fraction of those comprised of a husband with skill z^h and a wife with skill z^w . Finally, let $\theta_C \equiv \{z^h, z^w\} \in \Theta_C$ and $\theta_S \equiv \{g, z\} \in \Theta_S$ represent vectors of the married and single households' characteristics, respectively. I refer to a specific factor on Θ_C or Θ_S as the type of the household.

Preference: Every period, each household draws utility from consumption and disutility from labor supply. Individuals can participate in the labor market after entering the economy and retire at the end of age $j = J_R$. In this model, all husbands supply one unit of labor exogenously and inelastically,¹³ and wives and single individuals choose their working hours. Let c and l denote consumption and working hours, and $u^m(c, l; b)$ denote the flow utility for households with marital status $m \in \{C, S\}$, where $b \in \mathcal{B}$ represents the number of children they have.

Households also draw utility from having children, captured by v(b). Upon marriage, couples choose the number of children they have. If they decide to have children, they have all births at once, at age $j = J_b$, which is common across households. By contrast, unmarried individuals do not make the fertility decisions. This assumption should be fine when considering the Japanese economy, because unmarried women rarely have births in Japan. To capture the policy implications for single parents, however, the model assumes that children are attached to a small fraction of unmarried individuals, according to a distribution $f_{b|\theta_S}$. The lifetime utility of a household with marital status m is formulated as follows:

$$v(b) + \sum_{j=1}^{J} S_j \cdot \beta^{j-1} \cdot u^m(c_j, l_j; b),$$

where β is the subjective discount factor.

¹³According to the Employment Status Survey (ESS) in 2017 published by the Administration of Internal Affairs and Communications (MIC), about 98% of prime-age married males are in the labor market, and more than 95% work full-time.

¹⁴Combining the Vital Statistics and the Comprehensive Survey of Living Conditions conducted by the Ministry of Health, Labour, and Welfare (MHLW), the average birth number of unmarried women aged 15-49 was 0.0015 during 2000-2015.

¹⁵According to the Comprehensive Survey of Living Conditions (2019) by the MHLW, single parents amounted to 7.8% of nuclear families with children under 17, and the rest (i.e., 92.2%) is couples. 60% of the single parents (or 4.68% of all nuclear families) have one child, and 30% of them (or 2.34% of all nuclear families) have two children. See, Table 85 of Japanese).

Labor earnings: Three factors determine labor earnings: wage rate w determined in the competitive labor market, labor productivity, and hours worked l. Labor productivity is represented as $\bar{\omega}(j, g, z)$, capturing the wage difference across different ages, gender, and education. Lastly, let $y = w \times \bar{\omega}(j, g, z) \times l$ represent an individual's flow labor earnings. ¹⁶

Costs of children: There are two costs of having children: monetary and time costs. First, households with children incur child-related expenditures up to a certain period, depending on the type of parent and the number of children. A function $CE^m(j, b, \boldsymbol{\theta}_m)$ captures child-related expenditures for each $m \in \{C, S\}$. In addition to the monetary cost, households with young children have to spend a fraction of their disposable time per child, $\eta > 0$.

Child Benefits: For couples and single households, the government provides the CB payments according to functions $CB^C(j,b,y^h,y^w)$ and $CB^S(j,b,y)$, respectively. The government also provides additional payments for single households with children, the Child Dependent Benefit, CDB(j,b,y). The payment functions are constructed to approximate the actual payment system in Japan. I elaborate the CB function in Section 3 and the CDB function in Appendix A.

Medical needs and social security transfers: Every period, medical needs, captured by m(j), arise for each individual, depending on their age. The needs are exogenous and deterministic. The government runs the public health insurance program and subsidizes ω_j fraction of the medical expenditure, depending on age j. The government also runs the PAYG pension program, providing pension benefits to individuals aged $j > J_R$. The per-person payment denoted by ss is assumed to be constant across retirees with an average income replacement rate ρ . The lifecycle structure of this model is illustrated in Fig 1.

¹⁶As in Guner et al. (2020), there is no uncertainty for labor productivity.

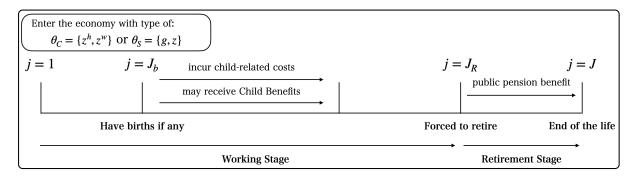


Fig 1: Model's lifecycle.

Technology: A representative firm operates with the constant-return-to-scale (CRS) production function F(K, L), with capital inputs K and labor input L in efficiency unit. The aggregate capital depreciates at a rate of $\delta \geq 0$ per period, and the firm must incur depreciation costs.

Government: The government raises revenue from taxing consumption, labor earnings, capital income, and issuing government bonds denoted by B. Let τ_c , τ_l , and τ_a represent the tax rates of each. The government uses revenue for CB, CBD, PAYG pension, public health insurance, and other government expenditures G. The government funds the PAYG pension and health insurance with the labor income tax and the child-related transfers (the CB and CBD) with the consumption tax.

2.2 Decision Problems

Given the economic environment and primitives described thus far, I formulate decision problems for households and the firm.

Married households: Hereafter, I abstract the subscript j from the variables and denote a' to represent the asset position at the beginning of the next period. They choose the number of children at the start of their lives. Given the number of children and their household type, they make choices on consumption, wife's labor supply, and savings, throughout their lives. They can borrow or lend at an interest rate r, but there is a borrowing limit ϕ . The value function for couples with type θ_C and an initial asset a is as follows:

$$W^{C}(a, \boldsymbol{\theta}_{C}) = \max_{b \in \mathcal{B}} \{v(b) + V^{C}(a, j = 1, b, \boldsymbol{\theta}_{C})\}$$

where

$$V^{C}(a, j, b, \boldsymbol{\theta}_{C}) = \begin{cases} \max_{\{c, a', l^{w}\}} \{u^{C}(c, l^{w}; b) + s_{j, j+1} \beta V^{C}(a', j+1, b, \boldsymbol{\theta}_{C})\} & \text{if } j \in \{1, ..., J_{R}\} \\ \max_{\{c, a'\}} \{u^{C}(c, 0; b) + s_{j, j+1} \beta V^{C}(a', j+1, b, \boldsymbol{\theta}_{C})\} & \text{if } j \in \{J_{R} + 1, ..., J-1\} \\ \max_{\{c\}} u^{C}(c, 0; b) & \text{if } j = J \end{cases}$$

s.t.
$$(1+\tau_c)c = \begin{cases} (1+(1-\tau_a)r)(a+2a_b) - a' + (1-\tau_l)(y^h + y^w) \\ -CE(j,b,\boldsymbol{\theta}_C) + CB(j,b,y^h,y^w) - 2(1-\omega_j)m(j) & \text{if } j \in \{1,...,J_R\} \\ (1+(1-\tau_a)r)(a+2a_b) - a' + 2[ss - (1-\omega_j)m(j)] & \text{if } j \in \{J_R+1,...,J-1\} \\ (1+(1-\tau_a)r)(a+2a_b) + 2[ss - (1-\omega_j)m(j)] & \text{if } j = J \end{cases}$$

$$(2)$$

(1)

(4)

$$c \ge 0, a' \ge -\phi, l \in [0, 1 - b \cdot \eta].$$
 (3)

Single households: Recall that, at the start of their life, single households draw the number of children from the distribution $f_{b|\theta_S}$. Given the number of children and their household type, they make choices regarding consumption, labor supply, and savings, throughout their lives. The value function for single households of type θ_S and an initial asset a is as follows:

$$V^{S}(a, j, b, \boldsymbol{\theta}_{S}) = \begin{cases} \max_{\{c, a', l\}} \{u^{S}(c, l; b) + s_{j, j+1} \beta V^{S}(a', j+1, b, \boldsymbol{\theta}_{S})\} & \text{if } j \in \{1, ..., J_{R}\} \\ \max_{\{c, a'\}} \{u^{S}(c, 0; b) + s_{j, j+1} \beta V^{S}(a', j+1, b, \boldsymbol{\theta}_{S})\} & \text{if } j \in \{J_{R} + 1, ..., J-1\} \\ \max_{\{c\}} u^{S}(c, 0; b) & \text{if } j = J \end{cases}$$

s.t.

$$(1+\tau_c)c = \begin{cases} (1+(1-\tau_a)r)(a+a_b) - a' + (1-\tau_l)y - (1-\omega_j)m(j) \\ -CE(j,b,\boldsymbol{\theta}_S) + CB(j,b,y) + CDB(j,b,y) & \text{if } j \in \{1,...,J_R\} \\ (1+(1-\tau_a)r)(a+a_b) - a' + ss - (1-\omega_j)m(j) & \text{if } j \in \{J_R+1,...,J-1\} \\ (1+(1-\tau_a)r)(a+a_b) + ss - (1-\omega_j)m(j) & \text{if } j = J \end{cases}$$

$$(5)$$

$$c > 0, a' > -\phi, l \in [0, 1 - b \cdot \eta].$$
 (6)

Firm's Problem: The representative firm rents capital and effective labor in competitive factor markets, produces final goods according to the production function, and sells the goods in the competitive final good market. The user cost of capital is given by $(r + \delta)$, as the firm must incur depreciation costs. Given the user cost $(r + \delta)$ and wage rate w, the firm solves the standard static problem for each period:

$$\max_{(K,L)\geq 0} F(K,L) - (r+\delta)K - wL. \tag{7}$$

Government budget: Each period, the following government budget constraint must be satisfied:

$$T_c + T_l + T_a + B' = CB + CBD + (1+r)B + G$$

$$+ \bar{y}\rho \sum_{j=J_R+1}^{J} \mu_j + \sum_{j=1}^{J} \omega_j m(j)\mu_j. \tag{8}$$
pension expenditure health insurance expenditure

On the revenue side, T_c , T_l , and T_a denote tax revenues from consumption, labor income, and capital income, and B' denotes the next period's government debt position. For the expenditure side, CB and CDB represent total expenditures on CB and CDB, and \bar{y} denotes the average labor earnings in the period. The revenue from the consumption tax is used to finance the CB and CDB,¹⁷ while the revenue from the labor income is used to fund the social security programs.

2.3 Equilibrium

I solve the stationary equilibrium of the economy. In equilibrium, households choose consumption, savings, and labor supply, and couples choose the number of children, to maximize their lifetime utility. The representative firm maximizes its profits by choosing labor and capital inputs. Prices clear factor markets. The government budget constraint is satisfied period by period. Particularly important is that households' fertility choices endogenously determine the demographic structure, represented by μ_j . Stationarity implies that μ_j is time-invariant in equilibrium. Appendix B provides a detailed definition of equilibrium.

¹⁷The assumption reflects the current situation where expanding the CB is most likely financed by raising the consumption tax rate in Japan.

3 Calibration

The calibration procedure involves three steps as follows:

1. Preliminary:

- Specify functional forms for preference and technology.
- Set some parameter values and distributions, following the literature or based on Japan's aggregate data.
- Make an initial guess for a parameter value governing the curvature of utility from having children, γ in equation (11) below.
- 2. Inner loop: Except for γ , calibrate the rest of the parameters to be determined inside the model such that the model-implied value in equilibrium and target in each targeted moment are sufficiently close.
- 3. Outer loop: Conduct a counterfactual experiment increasing the per-child payment and compute the average elasticity of fertility to the payment expansion, holding prices and tax rates constant. Until the implied elasticity is sufficiently close to the target value, update the guess for γ and return to Step 2 to run the inner loop with the new guess for γ .

Demographics: The length of one period in the model is five years. Individuals enter the economy when they are 25 years old, retire at the end of age 64 (i.e., $J_R = 8$), and live to the end of age 104 at a maximum (i.e., j = J = 16). I set $j_b = 2$ so that households have births at age 30. The survival probability on age is set based on the Vital Statistics (2019).¹⁸ Individuals enter the economy with no assets, except for the lump-sum transfer of the accidental bequests (i.e., $a_1 = 0$). Measures of individuals with time-invariant states $\mu_{g,z,m}$ and couples in each education pair π_{z^h,z^w} are set based on the ESS (2017). Lastly, I set the distribution of the number of children among single households, $f_{b|\theta_S}$, according to the Nationwide Survey on Single Parent Households (2016) of the MHLW.¹⁹

Productivity: I set the productivity function $\bar{\omega}$ based on the Basic Survey on Wage Structure (2020) by the MHLW, discretizing the space for educational attainment as follows:

$$\mathcal{Z} = \{ < HS, HS, SC, COL, COL + \}.$$

¹⁸See, https://www.mhlw.go.jp/english/database/db-hw/outline/index.html.

¹⁹I assume the probability of having b children for single households is independent of household type θ_S .

< HS, HS, SC, COL, and COL+ stand for less than high school (elementary school- or junior high school-graduate), high school, some college, college, and graduate school, respectively.

Preference: Periodic utility functions for couples and singles are given as:

$$u^{C}(c, l^{w}; b) = 2 \cdot \frac{(c/\Lambda^{C}(b))^{1-\sigma} - 1}{1-\sigma} - \varphi \frac{(l^{w} + b \cdot \eta)^{1+\frac{1}{\mu}}}{1+\frac{1}{\mu}}, \tag{9}$$

and

$$u^{S}(c,l;b) = \frac{(c/\Lambda^{S}(b))^{1-\sigma} - 1}{1-\sigma} - \varphi \frac{(l+b\cdot\eta)^{1+\frac{1}{\mu}}}{1+\frac{1}{\mu}},$$
(10)

where $\varphi > 0$ affects the disutility from additional working hours and μ represents the Frisch elasticity. $\Lambda^m(b)$ indicates the equivalent scale, and I adopt the OECD equivalent scale $\Lambda^C(b) = 1.7 + 0.5b$ for couples, and $\Lambda^S(b) = 1 + 0.5b$ for singles. These specifications apply until their children become independent (i.e., when the children turn 25 years old and form their own household). Thereafter, we have $\Lambda^C(b) = 1.7$ and $\Lambda^S(b) = 1$ for any $b \in \mathcal{B}$. For the utility from consumption, I consider a case in which $\sigma \to 1$, the logarithmic function. The Frisch elasticity μ is set to 0.85 based on Japan's empirical estimate.²⁰ The borrowing limit ϕ is set to 0 (i.e., households cannot borrow).

The utility from having children is captured by the following function:

$$v(b) = \kappa \cdot \frac{(1+b)^{1-\gamma} - 1}{1-\gamma},$$
 (11)

where κ is set to 85.30, targeting the annual growth rate of the cohort size, -1.15%.²¹ The curvature parameter γ is determined in Step 3. The targeted moment is the average elasticity of fertility to the payment increase, indicating at what percent the completed fertility rate changes in response to a 1% increase in the per-child payment. I rely on Yamaguchi (2019), and set the target value as 0.026.²²

²⁰Since Kuroda and Yamamoto (2008) reports that the elasticity considering both intensive and extensive margin ranges between 0.7 and 1.0, I take the intermediate value.

 $^{^{21}}$ Assuming that the birth number grew at a constant rate in 1940-2020, the constant rate is computed as -0.0115, based on the Vital Statistics (2020) by the MHLW. Note that the oldest age in this economy is given as J=16, and the one period is five years, meaning that the difference between the age of the youngest agents and the oldest ones is $16 \times 5 = 80$. Thus, I choose the period between 1940 (= 2020 - 80) and 2020. As Fig 4 on Appendix C shows, the birth number or cohort size shows a declining trend during the period, while there are some baby boom and baby bust phases.

²²Although he does not specify the fertility elasticity explicitly, I compute the elasticity as follows. Note that he simulates introducing the baby bonus of 1, 3, and 5 million yen, with fixing the parental leave system. A proxy of completed fertility rate in each scenario is reported as 2.23, 2.34, and 2.46 for each. Considering the expansion of the baby bonus from 1 to 3 million yen and to 5 million yen,

Although this is the elasticity for the baby bonus, using this value as the target moment in calibration is not problematic for the following reasons. First, the baby bonus is the most similar benefit to the CB in Japan's context in that it is the cash transfer, most households are eligible, and the eligibility is almost independent of the labor market status of parents and their earnings.²³ Further, the scale of expanding the baby bonus in Yamaguchi (2019) is similar to the CB expansion scenarios considered in Section 4.²⁴ Thus, this value is used as a target in calibrating the model. To compute the implied elasticity in the model, I conduct counterfactual experiments increasing the per-child payment by (1 + x), holding prices and tax rates constant. x can take seven values from $\{1, 1.5, 2, 2.5, 3, 3.5, 4\}$, which are similar to the scales of the expansion examined in empirical studies and Section 4. I compute the completed fertility rate of women with each case of the payment increase.²⁵ Using the fertility rate and the expansion rates, the elasticity is calculated. Finally, I have $\gamma = 3.0$, resulting in an average elasticity of 0.029. Table 1 summarizes the computed elasticity for each expansion rate.

Expansion Rate $(1+x)$									
	2	2.5	3	3.5	4	4.5	5	Mean	SD
Elasticity	0.018	0.025	0.041	0.028	0.029	0.029	0.033	0.029	0.0070

Table 1: The average elasticity of fertility to the payment increase. *Note*: I compute the completed fertility rate of women with each case of the payment increase. Using the fertility rate and the expansion rate, the elasticity is calculated. "Mean" reports the arithmetic mean over the computed values of elasticity, which I refer to as the average benefit elasticity, and "SD" stands for the standard deviation over the seven values.

I set $\varphi = 1.00$ so that the average hours worked conditional on working in the model matches the data.²⁶ The time cost of children η is set to 0.086 so that the ratio between childcare time and working hours of mothers with young children is in line with data increases in the fertility rate from 2.23 to 2.34 and to 2.46 imply the average elasticity of 0.25 and 0.26, respectively. Thus, I set the target as 0.026.

²³As elaborated above, although there is an income test for eligibility of the CB, the income limit is not so restrict so that the majority is eligible.

 $^{^{24}}$ As listed above, the majority receives about 2 million yen per child in total (without discounting), under the current CB system. Then, doubling or tripling the per-child payment as examined in Section 4 implies that the expenditure would increase about 2 \sim 4 million yen, which are similar to Yamaguchi (2019)'s experiment.

²⁵This setting is the same as Yamaguchi (2019) and other studies using the dynamic discrete choice framework in the empirical literature.

²⁶I use weekly hours worked in ESS (2017) for this purpose. I focus on people who worked more than 200 days in the year and less than 48 hours per week as a sample. Then, the upper bound for working hours corresponds to 48 hours per week in this model.

from the Survey on Time Use and Leisure Activities (2016) by the MIC.²⁷ The subjective discount factor β is set to 0.98.

Child-related Expenditures: As the Declining Birthrate White Paper (2010) by the Cabinet Office²⁸ implies, we may classify two broad categories of child-related expenditures: (i) living expenses, such as expenditures for clothes, foods, and housing; and (ii) education expenditures. Note that the model captures the additional living expenses induced by having a child, deflating household consumption by the OECD equivalence scale.

This model also captures education expenditures with function CE^m . I set the function assuming that the child attains the same education level as the parents. Data for average tuition costs in each education category come from the White Paper on Education, Culture, Sports, Science and Technology (2009) by the Ministry of Education.²⁹

Child Benefit: Functions representing payment of the CB and CDB are conducted to approximate the actual transfer systems described below and in Appendix A. Households with children before completion of junior high school may receive the payment, ³⁰ and the per-child payment varies according to the household's income, age, and birth order.

The program defines household income as the maximum income earned by a household member in the previous year. Consider a household, for example, consisting of a husband, wife, and newborn babies. This household is potentially eligible to receive CB. Let y^h and y^w denote the annual earnings of husband and wife in the previous year. In this case, the household income represented by I defined for the program is given by $I = \max\{y^h, y^w\}$.

The program has income tests determining eligibility status and payment, in two steps. First, if a household's income is above a threshold, the household is not eligible. The threshold value varies according to the number of dependents. As a typical example, for households consisting of a husband and three dependents (two young children and a wife who does not work in the market), the threshold is 12 million yen. Next, even though household income is not above it, the per-child payment depends on income. Considering the example household with three dependents, if the income is above 9.6 million yen, they receive 5,000 yen for each child per month, regardless of the child's age or birth order. Otherwise, they can receive 10,000-15,000 yen per child-month, depending on the child's

²⁷See, https://www.stat.go.jp/english/data/shakai/2016/gaiyo.html.

²⁸See, https://www8.cao.go.jp/shoushi/shoushika/whitepaper/measures/english/w-2010/pdf/2_p41_56.pdf.

 $^{^{29}\}mathrm{See}$, https://warp.ndl.go.jp/info:ndljp/pid/11293659/www.mext.go.jp/b_menu/hakusho/html/hpab200901/1305844.htm.

³⁰In principle, one completes junior high school education at the age of 15 in Japan.

age and birth order. When the child's age is between 0 and 2, the monthly payment for each child amounts to 15,000 yen. In addition, for children whose birth order is higher than third, the payment for the child is 15,000 yen until primary school completion. When the child is in junior high school, the per-child payment is 10,000 yen regardless of the birth order. Table 2 summarizes the transfer rules.

Earnings $(y, \text{ million yen})$	Child's age	Payment (per child-month, yen)
$y \ge 12$		No payment
$9.6 \le y < 12$		
	0 - 2	5,000
	3— primary school	5,000
	J.H. school	5,000
y < 9.6		
	0 - 2	15,000
	3— primary school	10,000 (1st and 2nd child)
		15,000 (3rd child or more)
	J.H. school	10,000

Table 2: The per-child payment in Japan's child benefit. *Note*: This is the case for a household consisting of a worker with three dependents (typically consisting of a wife that does not participate in the labor market and two children).

According to the ESS (2017),³¹ 3% of husbands with children under 18 earned more than 12.5 million yen, while 4.9% of them earned more than 10 but less than 12.5 million yen. Thus, the income test in Japan's CB is not so severe that the majority of households with children can receive payments. Thus, I assume that all households with children before junior high school graduation can receive a positive benefit for simplicity. More specifically, using the threshold values 9.6 and 12 million yen, the model assumes that those earning more than 12 million yen receive 5,000 yen, and that other households receive the payment as described in Table 2.

Lastly, the ESS says that the median of husbands' annual income with children under 18 lies between 2 and 2.49 million yen, which means that the per-child payment covers 5-7% of the median income.

³¹See Table 250-2 in https://www.e-stat.go.jp/en/stat-search/files?page=1&layout=datalist&toukei=00200532&tstat=000001107875&cycle=0&tclass1=000001107876&tclass2=000001107878&tclass3val=0.

Social Security Programs and Taxes: Based on empirical estimates in Japan, I set $\tau_a = 0.35$ and $\tau_l = 0.35$ in the benchmark case.³² The consumption tax rate τ_c is set as 0.1 as Japan currently has. The income replacement rate ρ for the PAYG pension is set to $\rho = 0.125$, so that the total spending for public pension corresponds to 9.5% of GDP. The medical needs and copayment rates depending on age are computed based on data prepared by the MLHW.³³ Government bond B is set to be 151% of GDP in the benchmark, which is the net government debt.³⁴ These values then pin down the other government expenditure in the benchmark, G, to equate the both sides of the government budget constraint (8).

Technology: The representative firm produces the final good using the Cobb-Douglas production function, $F(K, L) = K^{\alpha}L^{1-\alpha}$. Capital share α is 0.40, and the annual depreciation is 0.07. Both are from the Actuarial Valuation Report (2019) of MHLW.³⁵

Table 3 summarizes the parameter values internally calibrated in the model (i.e., in Steps 2 and 3).

Parameter	Value	Target (description)	Target	Model
$\overline{\eta}$	0.086	Child-rearing / Market work	0.236	0.236
arphi	1.00	Average hours worked (per week)	38.64 h	38.49 h
κ	85.30	Annual growth rate of birth numbers	-1.15%	-1.10%
γ	3.00	Benefit elasticity of fertility	0.026	0.029
ho	0.125	Pension expenditure to GDP	9.5%	9.5%

Table 3: Parameters calibrated inside the model.

Non-targeted moment: The model successfully replicates the fertility differential across education categories, not targeted in the calibration. To observe this, I use the National Fertility Survey (NFS),³⁶ reporting fertility rates for each educational background among married women whose marriage duration is 15-19 years.

According to the report, in 2015, the completed fertility rate for college-graduated women was 1.89, and it was 1.99 for women graduating high school, which means that

³²Hansen and İmrohoroğlu (2016) estimate the 2010's capital income tax rate in Japan, and Gunji and Miyazaki (2011) estimate average marginal tax rate, including social security taxes, on labor income.

³³The data is available from https://www.mhlw.go.jp/wp/hakusyo/kousei/17/backdata/xls/1/03-01-09.xls (in Japanese).

³⁴See, IMF data (https://www.imf.org/en/Home).

³⁵See, https://www.mhlw.go.jp/english/org/policy/p36-37a.html.

³⁶See, https://www.ipss.go.jp/ps-doukou/e/doukou15/Nfs15_gaiyoEng.html.

more educated women tend to have fewer children than less educated women. The ratio between the fertility rates of high school and college graduates was 0.9497.

In the benchmark, the fertility rate is 2.09 with z = HS, and is 2.00 with z = COL, implying that the ratio is 0.9569. The model replicates the basic observation that high-skilled women are less likely to have children than low-skilled women are, and the ratio is relatively close to the data. Table 4 summarizes the results.

	$\underline{\mathrm{Data}}$		$\underline{\mathrm{Model}}$	
Education	HS	COL	HS	COL
# of births	1.99	1.89	2.09	2.00
COL/HS	0.950		0.957	

Table 4: Fertility in different education categories. *Note*: The data part comes from the NFS. The column "Education" indicates the wife's educational attainment, where *HS* refers to high school graduates, and *COL* refers to college graduates. The survey asks sample couples whose marriage duration is 15-19 years the birth number. For the model part, I report the completed fertility of married women with each education status in the model.

A primary factor behind this differential is the difference in opportunity costs across different education categories. Recall that, in the model, having children takes a fraction of the time cost until the children are sufficiently grown. Because the average wage of more educated women is higher, the opportunity cost of having children is also higher, leading them to fewer children.

4 Numerical Analysis

4.1 Methodology

Using the model, this section examines the effects of increasing the per-child payments and removing the program. Specifically, I first solve the stationary equilibrium defined in Section 2 and Appendix B, with different levels of the per-child payment. In each exercise, I change only the CB payment and fix the CDB system.³⁷ Let $CB_{j,y}^{initial}$ be the per-child payment for households with children aged j and the income vector of parent y in the benchmark. Then, the per-child payment after an expansion, denoted by $CB_{j,y}^{new}$, is expressed as $CB_{j,y}^{new} = (1+x) \times CB_{j,y}^{initial}$ for each (j,y), for some $x \geq -1$. The case in which x = -1 is equivalent to removing the system. Second, I solve the transition

³⁷Nevertheless, the model needs to include CDB otherwise the welfare impacts of the CB on single parents will be over-evaluated.

dynamics associated with the change in per-child payment, describing how the economy will reach a new equilibrium and how the policy change affects the welfare of cohorts living in the transition periods. Recall that, upon reforms, the government adjusts the consumption tax rate to fund additional expenditures on CB. In addition, the labor income tax rate is adjusted in response to changes in spending on social security programs. Even though parameters, such as the income replacement rate for the PAYG pension and the copayment rate for the health insurance program, are fixed as in the benchmark, changes in demographic structure change the social security expenditure and social security tax rate on labor earnings. Throughout the experiments, the other government expenditure G and government debt holding B are fixed, as in the benchmark.

Hereafter, I use the term "non-recipients" to mean households that do not have children throughout their lives (i.e., single households without children in this model). I find that all household types in the benchmark have a positive number of children. In addition, all households with children before junior high school completion (i.e., those under 15 years old) are eligible for the benefit in this model as explained in Section 3. Thus, all households with such children are eligible as program recipients. The rest of the population corresponds to the households that do not have children throughout their lives, and thus, they are only non-recipients.

Welfare Measure: In each exercise, I compute the Consumption Equivalent Variation (CEV) of each household type. Here, the CEV for a household indicates how much its lifetime consumption vector in the benchmark needs to be scaled up for the household to be indifferent between living in the benchmark and the new equilibrium.³⁸ Thus, note that a positive value of CEV indicates welfare improvement for the household, and vice versa.

Decomposition Analysis: Note that the values of some objects differ across equilibria: factor prices (interest rate and wage rate), tax rates (on consumption and labor income), and the per-child payment. These are taken as given for households and different values of them have different implications for their behavior and welfare.

To evaluate the relative importance of changes in the factors to the changes in household behavior and welfare, I conduct a decomposition analysis as follows. First, I solve a new equilibrium with an expansion rate, and obtain the prices and tax rates in long-run equilibrium under the new payment scale. Second, I solve each household's maximization problem by replacing any of the four objects (i.e., the consumption tax, labor income tax,

³⁸As Jones et al. (2007) explain, defining the Pareto efficiency is not straightforward in models with endogenous fertility.

prices, or per-child payment), with that of the new equilibrium, holding the other three objects fixed as the benchmark. Finally, I compute the hours worked or the CEV for each household type. Note that, this methodology does not imply that each effect adds up to one.³⁹

4.2 Steady States

I solve the stationary equilibrium with five different expansion rates, 1+x=0, 1.5, 2.0, 2.5, and 3.0. The case of 1+x=0 corresponds to CB removal. Setting the upper bound as 3.0 seems to be reasonable because the scale, at least in the short run, corresponds roughly to the current maximum amount of per-child payments among OECD countries, which covers about 15% of the average labor income. 40

4.2.1 Aggregate Variables

Table 5 reports changes in aggregate variables. First, the completed fertility rate in equilibrium drops to 1.379 by the removal, while the benchmark fertility rate is 1.440. Contrary, the fertility rate increases with expansions. For example, with an expansion rate of 3.0, the fertility rate is 1.530. As a result, the working-age population share increases by 2.19 percentage point (p.p.).

This demographic change triggers equilibrium feedback via several channels. First, the labor income tax rate τ_l declines in the long run as the expansion rate increases. For example, with an expansion rate of 3.0, the income tax rate declines by 1.78 p.p. Also, aggregate labor supply in per-capita terms (i.e., total labor supply in efficiency unit, over the population over 25 years old) increases for two reasons: a larger working-age population due to the change in demographic structure and a greater number of hours worked. I later show that aggregate hours worked increase by the expansion and examine the mechanism.

A greater labor supply per capita with a lower tax rate on labor income will increase income and savings, resulting in greater per-capita output. While the removal will reduce the output by 1.96%, expanding the system will increase the output by 1.95 $\sim 3.73\%$ in the long run, which is equivalent to an increase in the tax base. Then, the tax burden for financing CB, represented as the consumption tax rate τ_c , will not increase significantly or even decline. Due to a more substantial increase in per-capita capital compared to labor endowment, the interest rate slightly declines, and the wage rate increases.

³⁹We may do the decomposition by changing each of the four objects step by step so that each effect sums to one. This "step-by-step" method, however, is sensible to the order of the variable changed, if there is a critical interaction among the variables.

⁴⁰For more detail, see, PF1.3 of the database https://www.oecd.org/els/family/database.htm.

Under exogenous fertility, where the policy function for fertility is fixed as the benchmark, I find that the results change even qualitatively. The results are summarized in Table 11 in Appendix C. First, the long-run labor income tax rate does not change with expansion or removal, mainly because the change in demographic structure is not considered. Additionally, the consumption tax rate is higher than the benchmark in each expansion scenario. The aggregate labor supply per capita slightly decreases, partly because of an income effect for maternal labor supply, as described later, and the increase in capital accumulation is modest. As a result, the output per capita does not change much, meaning that the tax base remains unchanged after expansion. The tax rate should then be increased to finance the additional payment, leading to a higher consumption tax rate than the benchmark in each expansion scenario. The results obtained under exogenous fertility suggest that considering fertility responses non-trivially changes the macroeconomic implications of the expansion.

	Exp	oansion	Rate ((1+x)	
	0 (Removal)	1.5	2.0	2.5	3.0
Demographic Structure					
Completed fertility (1.440)	1.379	1.480	1.488	1.511	1.530
Working-age share (Δ p.p.)	-1.18	+0.14	+1.31	+1.69	+2.19
Quantity (per-capita, $\Delta\%$)					
Output	-1.96	+1.95	+2.48	+3.73	+3.73
Capital	-1.71	+3.12	+3.97	+5.60	+8.73
Labor (in efficiency unit)	-2.14	+1.17	+1.50	+2.51	+2.51
$\mathbf{Prices} (\Delta\%)$					
Interest	-0.37	-1.62	-2.03	-2.50	-2.50
Wage	+0.17	+0.77	+0.97	+1.19	+1.19
<u>Taxes</u>					
Consumption (10%)	9.33	9.74	9.82	9.96	10.09
Labor income (35%)	36.29	34.20	34.06	33.54	33.22

Table 5: Changes in aggregate variables in the long run with different per-child payments. *Note*: Values in parentheses adjacent to variable names indicate the benchmark values.

Hours worked: The labor supply per capita reported in Table 5 reflects changes in the

demographic structure and hours worked by each household type. Given that the percapita labor supply and the working-age population share increase by expansions in the long run, we do not know whether the aggregate hours worked to increase or decrease.

I find that aggregate hours worked increase with expansions. For example, with an expansion rate of three, the average hours worked slightly increase by 0.14%. Wives, who are equivalent to be mothers here, decrease their hours worked by 0.08%, and non-recipients increase by 0.68%. To explore why, I conduct a decomposition analysis, as explained in Section 4.1.

First, wives reduce their hours worked by 2.00% when only the payment is increased, and the other variables are fixed as benchmark. This decline includes at least two effects. First, some households decide to have an additional child, given the expansion. As having a child incurs time costs, she may end up reducing working hours. Next, the expansion generates an income effect on her working decision: she can enjoy more leisure time without reducing her disposable income, even if she reduces working hours.

Meanwhile, note that the labor income tax rate declines, the wage rate increases, and the interest rate declines. These factors would motivate them to work more because of the substitution effect. The decomposition suggests that the change in labor income tax rate and prices mitigates the decline in mothers' hours worked. Due to the change in the labor income tax, mothers' hours worked increase by 1.07%, and the change in prices implies a 0.23% increase in the hours worked. The labor income tax change also provides work incentives to non-recipients, and they work 1.19% more because of the tax rate change. The results are summarized in Table 6.

	Overall		$\underline{\text{Direct}}$		
		$ au_l$	$ au_c$	Prices	
Wive (age 25-64)	-0.08	+1.07	-0.07	+0.23	-2.00
Non-recipients	+0.68	+1.19	-0.11	-0.22	_
Average	+0.14	+1.22	-0.05	+0.02	-0.61

Table 6: Decomposing factors affecting hours worked under the expansion rate of three.

I also compute the hours worked by each type under exogenous fertility, a setting adopted in previous studies. I find that hours worked by wives decrease by 1.57% and non-recipients by 1.33%, resulting in fewer hours worked in aggregate by 0.53%. This result is in line with previous studies, showing that cash transfers to households with

⁴¹The opposite direction would also be the case (i.e., women may want to work more to finance monetary costs for the new child).

children depress maternal labor supply (Laroque and Salanié, 2014; Bessho, 2018; Guner et al., 2020), and is qualitatively different from those under endogenous fertility. This exercise suggests that changes in factor prices and tax rates, driven by changes in the demographic structure, are critical in evaluating the long-run effects of CB expansion on labor supply. The results are summarized in Table 7.

	Fertility set-up				
	Endogenous	Exogenous			
Wive (age 25-64)	-0.08	-1.57			
Non-recipients	+0.68	-1.33			
Average	+0.14	-0.53			

Table 7: Percentage changes in hours worked with expansion rate of three.

4.2.2 Welfare

What are the welfare implications of the equilibrium effects of payment expansion and reduction? Table 8 reports the changes in welfare for each household type. Here, a positive value of CEV means welfare improvement for the household, and vice versa. The most important point is that all types of households, including non-recipients who do not have children throughout their lives, are better off by expansion in the long run. The gain amounts to $1.01 \sim 1.40\%$ in terms of the CEV. In addition, the removal will worsen all types of households. Among couples, high- and low-skilled couples are similarly better off by the expansion. The result is notable because the payment is lump-sum fashion or even regressive, meaning that the payment covers less of the income of high-skilled households. Here, high-skilled household is defined as that husband and wife complete at least a college education, and low-skilled as that husband and wife complete at least a college education. The decomposition suggests that high-skilled households benefit greatly from the reduction of labor income tax, as their taxable earnings are higher than those of less-skilled households.

	Expansion Rate $(1+x)$					
	0 (Removal)	1.5	2.0	2.5	3.0	
Household Type						
Couples	-2.96	+4.02	+5.32	+6.62	+7.17	
High skill	-2.82	+3.85	+5.09	+6.43	+6.92	
Low skill	-3.02	+4.35	+5.99	+7.34	+7.73	
Single parents	-1.26	+1.93	+2.45	+2.97	+2.91	
Single without children	-0.18	+1.40	+1.25	+1.39	+1.01	
Average	-2.03	+3.11	+3.93	+4.84	+5.07	

Table 8: Changes in CEV (%) in the long run with different per-child payments. *Note*: Here, a positive value of CEV means welfare improvement for the household, and vice versa. Also, "High skill" household is defined as that husband and wife complete at least a college education, and "Low skill" as that husband and wife complete at most high school education. Each type of couples has at least one child in equilibrium, even though I allow them not to have children.

Source of the welfare effects: What are their sources of the welfare effects? For couples, the payment increase (decrease) itself should lead to the gains (losses); however, is that the whole story? More importantly, why does the expansion benefit non-recipients as well, who do not receive the payment before and after the expansion? In equilibrium, the values of some objects in household problems change with different scales of per-child payment: tax rates (on consumption and labor income) and factor prices (interest rate and wage rate). These are taken as given for households and different values of them have different welfare implications.

To evaluate the relative importance of changes in the factors, I conduct a decomposition analysis as discussed in Section 4.1. Table 9 reports the result. I choose the scenario of tripling the per-child payment (i.e., an expansion rate of 3.0).⁴³ Four columns report the CEV of each household type, when replacing the labor income tax rate τ_l , consumption tax rate τ_c , factor prices, and the payment in the benchmark, with the new equilibrium counterpart.

Some important results are presented in table. First, the gains from a reduction in labor income tax τ_l are substantially larger than those from the other sources. Notably, for couples, the gain from a reduction in τ_l can be larger than the direct gains from a larger budget set owing to the larger payment. In particular, high-skilled couples benefit from

⁴²Note that this study does not consider the progress in production technology. An only thing that matters to factor prices is the ratio between supplied capital and labor, and different allocations imply different prices in relative term.

⁴³The other cases show the similar result as this one does.

the expansion by 4.60% through the labor income tax channel, while they benefit by 3.51% through the payment increase itself, holding other variables fixed as the benchmark. This is because high-skilled workers have a greater amount of taxable earnings, and the 1% decline in τ_l gives them a relatively larger amount of resources than less-skilled workers. Meanwhile, gains from the payment increase itself are larger for less-skilled households whose marginal utility from consumption is relatively high, which is in line with the result of Guner et al. (2020). That is why high-skilled households are better off by the expansion, similar to less-skilled ones, as reported in Table 8.

Recall that the consumption tax rate remains mostly the same despite the payment expansion because of a greater tax base. In addition, the long-run wage rate is higher than the benchmark rate, while the interest rate is lower. The decomposition suggests that the impact of changes in the labor income tax is the most significant among other aspects.

	$ au_l$	$ au_c$	Prices	Payment
Household Type				
Couples	+4.47	-0.08	+0.30	+3.93
High skill	+4.60	-0.07	+0.34	+3.51
Low skill	+4.25	-0.05	+0.13	+5.03
Single parents	+1.93	-0.00	-0.24	+2.00
Single without children	+1.85	+0.23	+0.19	_
Average	+3.53	+0.00	+0.23	+2.70

Table 9: Welfare decomposition under the expansion rate of three. *Note*: Fours columns report the CEV of each household type, replacing labor income tax rate (τ_l) , consumption tax rate (τ_c) , factor prices, and the payment in benchmark with that in the new equilibrium.

I also simulate each scenario under exogenous fertility and compute the CEV of each household type. Table 12 on Appendix C shows that the non-recipients are worse off with most expansion scenarios. The average and recipients' gains under exogenous fertility are substantially lower than those under endogenous fertility. These results suggest that the most welfare effects of the CB reforms accrue via changes in the demographic structure and associated changes in prices and tax rates.

Finally, I find that the results obtained in the steady state analysis hold, even in the case with a more modest elasticity of fertility, which is nearly half of the benchmark case or empirical estimates.⁴⁴

⁴⁴For more detail, see Appendix D

4.3 Transition Dynamics

The main result of the steady state analysis is that expanding the per-child payment will benefit future generations, including non-recipients and high-skill couples. Then, relevant questions arise: How long do the effects take to accrue? What are the welfare implications for cohorts living in transition periods?

To answer these questions, I solve the transition dynamics of an expansion scenario.⁴⁵ I arbitrarily choose the equilibrium with an expansion rate of three as the final steady state, which corresponds roughly to the largest payment amount among today's OECD countries.⁴⁶ I assume that the reform occurs at the beginning of 2020. For computational simplicity, I assume that the payment expansion applies to households with children born after the expansion. Thus, for example, although those with children born one period before the expansion are eligible for the CB, their per-child payment is the same as before the reform. Parents in a cohort born in 1991-95 are the first beneficiaries of the reform.

Fig 2 draws the CEV of each type and birth cohort. The horizontal axis in each figure represents the birth cohort. "1995" in the figure stands for the 1991-95 cohort, and "1920" for the 1916-20 cohort, whose age is 100-104 when the expansion occurs. The vertical line indicates that the first cohort benefiting from the reform (i.e., the 1995 cohort). The dotted line in each figure indicates the CEV of each type in the new equilibrium.

First, each figure indicates that the welfare gain reaches the new equilibrium level roughly after the 2115 cohort is born, meaning that the welfare effects take approximately 130 years to accrue. Another important point is that some current generations, defined as cohorts born before expansion, and some future generations of non-recipients, those born immediately after the expansion, are worse off. On average, current generations are worse off at most 1.20%, but all cohorts younger than 1995 are better off (top center of Fig 2). This argument applies to couples' welfare (bottom left of Fig 2), while this is not the case for non-recipients: some future generations of non-recipients, as well as their current generations, are worse off (bottom right of Fig 2). The CEV of non-recipients turns positive after sufficient time passes and, finally, reaches the new equilibrium level of more than 1%.

⁴⁵Note that, in addition to prices, tax rates, and quantities, the age distribution changes during the transition.

⁴⁶See, PF1.3 of the database https://www.oecd.org/els/family/database.htm.

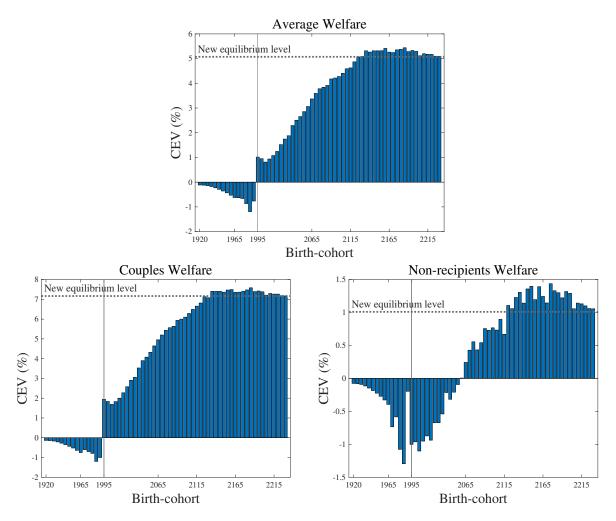


Fig 2: Welfare effects of the payment expansion along the transition. *Note*: The horizontal axis in each figure represents the birth cohort. "1995" in the figure stands for the 1991-95 cohort, and "1920" for the 1916-20 cohort, whose age is 100-104 when the expansion occurs. The vertical line indicates the first cohort benefiting from the reform (i.e., the 1995 cohort). The dotted line on each figure indicates the CEV of each type in the new equilibrium.

Why do the effects take so long to realize, making some generations worse off? Fig 3 is responsible for answering these questions. The horizontal axis in each figure represents the year. Dotted lines with "New" and "Initial" indicate the new equilibrium level of the variable (with an expansion rate of three) and the initial level of that. GDP, capital, and labor, all in per capita terms, are represented by normalizing their values in 2020 as one.

First, the birth number jumps upon expansion, but the level is slightly lower than the new equilibrium; it does not immediately reach it because tax rates are still high or even higher than the benchmark. This observation suggests that an income effect on fertility due to a tax rate reduction also contributes to increasing fertility rates, aside from the income effect from the payment expansion itself.

As the per-child payment increases and the total birth number jumps immediately after the expansion, the tax burden for financing the CB also jumps, making the consumption tax rate more than 11%, 1 p.p. higher than the benchmark. A higher consumption tax rate reduces the relative cost of leisure with a constant level of wealth, while also having an income effect that motivates them to work more. In addition, having more children in the economy implies that mothers have to spend their time on childcare, which can result in a lower labor supply in aggregate. The dotted line on the bottom right of Fig 3 shows that the interaction of these effects results in a lower labor supply per capita, resulting in a lower output. This is equivalent to a shrinking tax base, leading to a higher tax rate on labor earnings (top right in Fig 3).⁴⁷ Thus, tax rates rise in the short run.

Tax rates begin to decline as time passes, but it takes more than 100 years to reach new levels. This is because the change in demographic structure largely drives the effects; a larger share of the working-age population implies a larger output and fewer burdens of social security tax burdens. Even if the fertility rate jumps, children cannot participate immediately in economic activities. Rather, children require mothers' time for childcare, which depresses the maternal labor supply. Children born today will be in the labor force after around 20 years have passed, and we need more periods for individuals born under the new CB system to replace older generations.

⁴⁷Recall that the individual medical expenditures arise exogenously, and they must be financed by revenue from the labor income taxation. Then, decreasing the total wage bill implies a higher tax rate on labor earnings to satisfy the government budget.

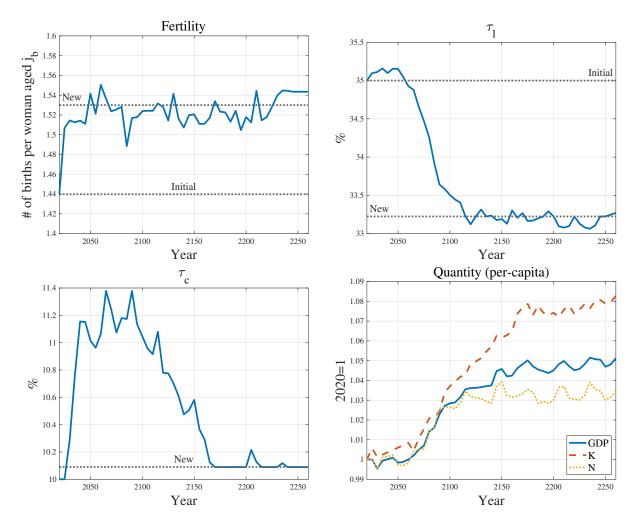


Fig 3: Aggregate variables during the transition. *Note*: Horizontal axis in each figure represents the year. Dotted lines with "New" and "Initial" indicate the new equilibrium level of the variable (with an expansion rate of three) and the initial level of that. The aggregate output, capital, and labor, all in per capita terms, are represented by normalizing their value in 2020 as one.

5 Concluding Remarks

This article examines the macroeconomic and welfare effects of CB policies, embedding fertility choices in the GE-OLG model with two-earner households. The model is calibrated to the 2000s Japanese economy and produces the benefit elasticity of fertility in line with empirical estimates. Expanding the per-child payment will lead to welfare gains for future generations in stationary equilibrium, including non-recipients who do not have children throughout their lifetime. Decomposition analysis suggests that the equilibrium feedback via factor prices and tax rates, driven mainly by behavioral changes in fertility and the corresponding demographic change, accounts for the result. Although the expansion tends to depress maternal labor supply, the equilibrium feedback mitigates the side effects in the long run and even results in more hours worked in the aggregate.

The short-run tax rates associated with the expansion are substantially higher than their long-run level. Welfare gains take around 130 years to accrue, making current generations and some future ones worse off.

This study abstracts the endogenous human capital accumulation of mothers and children; females' education status and age exogenously determine their labor efficiency, regardless of their experience in the labor market, and parental investment does not affect children's future earnings. On the one hand, it is unclear whether and how considering children's human capital accumulation changes the results obtained in this study. Recently, Daruich (2022) shows that large-scale early childhood policies, captured as an increase in monetary investment in children in his model, yield substantial welfare gains, using a GE-OLG model with exogenous fertility. In contrast, Kim et al. (2022) build on the quantity-quality trade-off framework incorporating the status externality of children's human capital and show that pro-natalist cash transfers would lead to welfare losses by reducing the aggregate (average) human capital. This is especially true when the transfers improve the fertility rates of low-income (and low human capital) parents, as in Kim et al. (2022). On the other hand, without considering female human capital accumulation, we might have overestimated the effects of the CB expansion. However, the equilibrium feedback in long-run equilibrium mitigates the side effect of expanding CB on labor supply. Thus, the policy impact on female human capital accumulation might be insignificant. Although embedding all the factors in one model is challenging, it might be a promising direction for future research.

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Appendix A The Child Dependent Benefit

The CDB provides cash transfers to single parents, depending on their earnings and the number of children. Single parents annually earning less than 1.6 million yen are categorized as *full recipients*, while those earning more than 1.6 million yen but less than 3.65 million yen are categorized as *partial recipients*.

Table 10 summarizes the per-child payment for each category of single households. For example, the full recipients with one child receive 43,160 yen per month, amounting to roughly 15% of the average monthly earnings of Japan's ordinary workers (BSWS, 2020). Total beneficiaries (single parents with young children) numbered 877,702 in March 2021, and total expenditures for the CDB amounted to 161.77 billion yen in AY2020.

	Recipie	nt status
Birth Order	Full	Partial
1st	43,160	10,180-43,150
2nd	10,190	10, 180 - 43, 150 5, 100 - 10, 180
$3rd \leq$	6,110	3,060-6,100

Table 10: The per-child monthly payment of the CDB (yen). *Note*: Single parents annually earning less than 1.6 million yen are categorized as *full recipients*, while those earning more than 1.6 but less than 3.65 million yen are categorized as *partial recipients*.

Appendix B Definition of Equilibrium

Definition 1 (A Stationary Equilibrium). Given an initial distribution of asset over households aged j = 1, $\mu_{a_1}(\cdot)$, and policy rules (payment functions for the CB and CDB, an income replacement rate of PAYG pension benefit ρ , the copayment rate of the public health insurance ω , a government expenditure G, capital income tax rate τ_a , and the stationary level of the government debt position \bar{B}), a stationary equilibrium consists of

- Value functions for couples $W^C(a, \boldsymbol{\theta}_C)$ and $V^C(a, j, b, \boldsymbol{\theta}_C)$, and the value function for single households $V^S(a, j; b, \theta_S)$,
- policy functions for number of children for couples $b^C(a, \boldsymbol{\theta}_C)$, policy functions for consumption $(c^C(a, j, b, \boldsymbol{\theta}_C) \text{ and } c^S(a, j, b, \boldsymbol{\theta}_S))$, for savings $(s^C(a, j, b, \boldsymbol{\theta}_C) \text{ and } s^S(a, j, b, \boldsymbol{\theta}_S))$, and for labor supply $(l^C(a, j, b, \boldsymbol{\theta}_C) \text{ and } l^S(a, j, b, \boldsymbol{\theta}_S))$,
- an age distribution over the population $\mu_j(\cdot)$, and unconditional wealth distribution $\mu_a(\cdot)$,
- quantities (aggregate capital \hat{K} and aggregate labor in efficiency unit, \hat{N}),

- prices (an interest rate \hat{r} and wage rate \hat{w}),
- policy rules (the consumption tax rate τ_c and labor income tax rate τ_l),

such that

- 1. Each household maximizes their lifetime utility: $W^{C}(a, \boldsymbol{\theta}_{C})$ is defined as (2.2), where $V^{m}(a, j, b, \boldsymbol{\theta}_{m})$ solves for the functional equations (1) and (4), subject to (2), (3), (5), and (6), for $m \in \{C, S\}$. And $b^{C}(a, \boldsymbol{\theta}_{C})$, $c^{C}(a, j, b, \boldsymbol{\theta}_{C})$, $c^{S}(a, j, b, \boldsymbol{\theta}_{S})$, $s^{C}(a, j, b, \boldsymbol{\theta}_{C})$, $s^{S}(a, j, b, \boldsymbol{\theta}_{S})$, $l^{C}(a, j, b, \boldsymbol{\theta}_{C})$ and $l^{S}(a, j, b, \boldsymbol{\theta}_{S})$ are corresponding policy functions.
- 2. \hat{r} and \hat{w} are determined in competitive factor markets.
- 3. Markets clear:

$$\begin{split} \hat{K} + \bar{B} &= \sum_{j \in \mathcal{J}} \sum_{b \in \mathcal{B}} \int_{a} \left[\int_{\boldsymbol{\theta}_{C}} s^{C}(a, j, \boldsymbol{\theta}_{C}) \times \Psi^{C}(a, j, b, \boldsymbol{\theta}_{C}) d\boldsymbol{\theta}_{C} \right. \\ &+ \sum_{b \in \mathcal{B}} \sum_{g \in \{M, F\}} \int_{z} s^{S}(a, j, b, \boldsymbol{\theta}_{S}) \times \Psi^{S}(a, j, b, \boldsymbol{\theta}_{S}) dz \right] da \\ \hat{N} &= \sum_{j \leq J_{R}} \sum_{b \in \mathcal{B}} \int_{a} \left[\int_{\boldsymbol{\theta}_{C}} \left[\bar{\omega}(j, g = M, z^{h}) + l^{C}(a, j, b, \boldsymbol{\theta}_{C}) \times \bar{\omega}(j, g = F, z^{w}) \right] \right. \\ &\times \Psi^{C}(a, j, b, \boldsymbol{\theta}_{C}) d\boldsymbol{\theta}_{C} \\ &+ \sum_{b \in \mathcal{B}} \sum_{g \in \{M, F\}} \int_{z} \left[l^{S}(a, j, b, \boldsymbol{\theta}_{S}) \times \Psi^{S}(a, j, b, \boldsymbol{\theta}_{S}) \right] dz \right] da \end{split}$$

where $\Psi^{C}(a, j, b, \boldsymbol{\theta}_{C})$ and $\Psi^{S}(a, j, b, \boldsymbol{\theta}_{S})$ are joint distributions over states for couples and singles.

- 4. The government budget (8) is balanced, given the policy rules.
- 5. The age distribution $\mu_j(\cdot)$ is characterized by couples' policy function for number of children $b^C(a, \boldsymbol{\theta}_C)$ and the wealth distribution $\mu_a(\cdot)$ is characterized by policy functions for savings.

Appendix C Calibration and Numerical Results

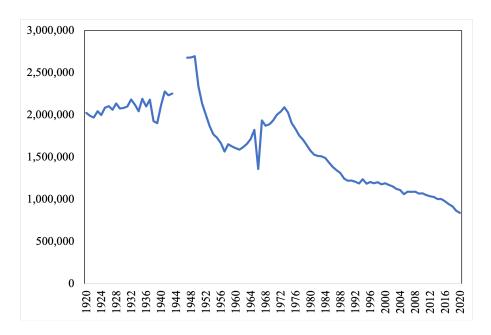


Fig 4: The transition of birth numbers in Japan (1920-2020). *Note*: The data come from the Vital Statistics (2020) of the MHLW. Values in 1944-46 are missing. The vertical axis represents the birth number, and the horizontal axis represents the year.

	Exp	Expansion Rate $(1+x)$			
	0 (Removal)	1.5	2.0	2.5	3.0
Demographic Structure	Same as benchmark				
Quantity (per-capita, $\Delta\%$)					
Output	-1.01	-0.64	+0.06	+0.28	+0.51
Capital	-3.12	-1.46	+0.06	+1.19	+1.78
Labor (in efficiency unit)	+0.46	-0.09	-0.28	-0.33	-0.32
$\mathbf{Prices} (\Delta\%)$					
Interest	+3.09	+1.18	-0.71	-1.28	-1.76
Wage	-1.43	-0.55	+0.37	+0.61	+0.84
<u>Taxes</u>					
Consumption (10%)	10.58	10.58	10.34	10.34	10.34
Labor income (35%)	35	35	35	35	35

Table 11: Changes in aggregate variables in the long run with different per-child payments, under exogenous fertility. *Note*: Values in parentheses adjacent to variable names indicate benchmark values.

	Expansion Rate $(1+x)$				
	0 (Removal)	1.5	2.0	2.5	3.0
Household Type					
Couples	-3.17	+0.42	+1.55	+2.79	+3.82
High skill	-3.01	+0.16	+1.28	+2.44	+3.35
Low skill	-3.40	+0.89	+2.07	+3.53	+4.86
Single parents	-1.41	+0.48	+0.94	+1.54	+2.06
Single without children	-0.36	-0.17	-0.22	-0.01	+0.16
Average	-2.23	+0.25	+0.98	+1.88	+2.62

Table 12: Changes in CEV (%) in the long run with different per-child payments, under exogenous fertility. *Note*: Here, a positive value of the CEV means welfare improvement for the household, and vice versa. Also, Also, "High skill" household is defined as that husband and wife complete at least a college education, and "Low skill" as that husband and wife complete at most high school education. Each type of couples has at least one child in equilibrium, even though I allow them not to have children.

Appendix D Robustness

Recall that the results obtained in Section 4.2 are largely driven by fertility responses to the CB policy changes. Then, this section examines whether the results apply in the case of a smaller fertility elasticity, and I find that they do. More specifically, I change the value of γ , governing the curvature of the utility from having children. As an example, Table 13 and 14 report the results when $\gamma = 6.0$, leading to the fertility elasticity of 0.016, nearly half of the benchmark case. As these tables show, most qualitative results obtained in the main text still apply even with such a smaller elasticity, although the quantitative impacts become smaller.

	Expansion Rate $(1+x)$				
	0 (Removal)	1.5	2.0	2.5	3.0
Demographic Structure					
Completed fertility (1.427)	1.406	1.468	1.469	1.461	1.485
Quantity (per-capita, $\Delta\%$)					
Output	-1.50	+0.27	+1.09	+1.56	+2.57
Capital	-2.44	+0.14	+1.92	+2.64	+3.41
Labor (in efficiency unit)	-0.87	+0.35	+0.50	+0.85	+2.02
<u>Taxes</u>					
Consumption (10%)	9.95	10.22	10.22	10.22	10.51
Labor income (35%)	35.00	34.48	34.48	34.48	33.98
$\underline{\text{Welfare}}$					
Couples	-2.53	+2.01	+2.78	+3.57	+4.40
High skill	-2.30	+1.79	+2.61	+3.29	+4.22
Low skill	-2.96	+2.41	+3.21	+4.11	+4.90
Single without children	-0.21	+0.64	+0.61	+0.17	+0.07
Average	-1.77	+1.54	+2.04	+2.44	+2.94

Table 13: Changes in aggregate variables and welfare in the long run with different per-child payments when $\gamma = 6.0$. Note: The fertility elasticity here is 0.016, nearly half of the benchmark case. Values in parentheses adjacent to variable names indicate the benchmark values.

	Fertility set-up			
	Endogenous	Exogenous		
Wive (age 25-64)	-0.99	-1.74		
Non-recipients	+1.86	-1.05		
Average	+0.19	-0.92		

Table 14: Percentage changes in hours worked with expansion rate of three when $\gamma=6.0$. Note: The fertility elasticity here is 0.016, nearly half of the benchmark case.