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# Background

- College enrollment poses significant costs to their parents.
  - Until high school completion:  $\simeq 7$  M yen for education.  
( $\simeq 4.5\%$  of Avg. individual lifetime earnings)
  - Another 5 M yen for college completion.  Fig
  - $\Rightarrow$  More than 60% jump in total education costs.
- Low subsidization rate for households in tertiary education.  Fig
  - One of the lowest among OECD countries, less than half of the OECD Avg.
  - $\Rightarrow$  Plenty of room to expand, expected to increase fertility.
- Expected to increase the workers' productivity (in the long run) as well.
  - $\Rightarrow$  **“Two birds with one stone”** against demographic aging.



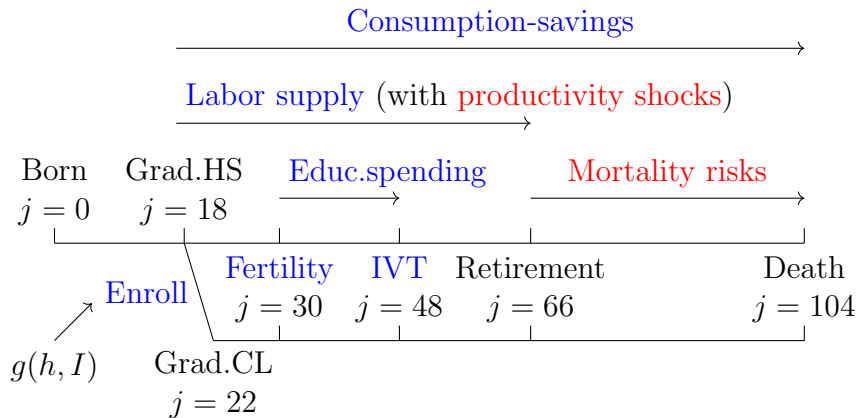


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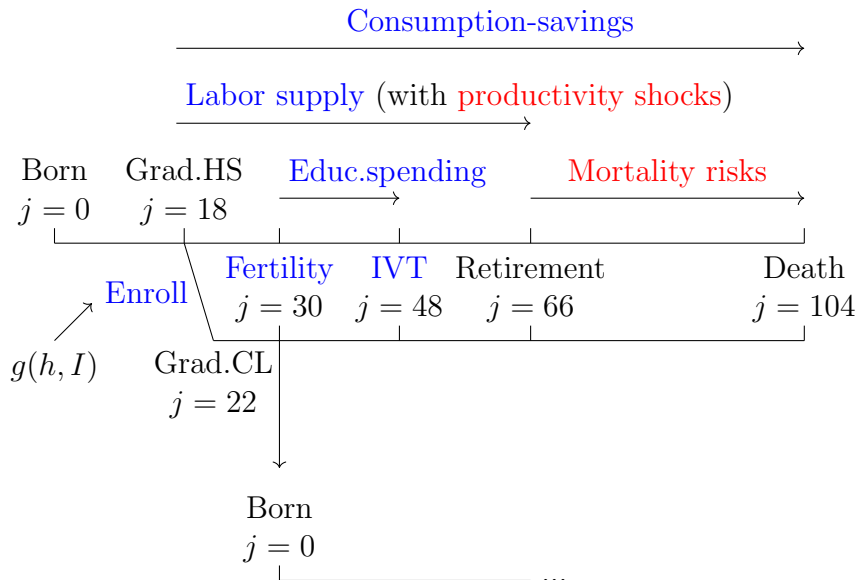




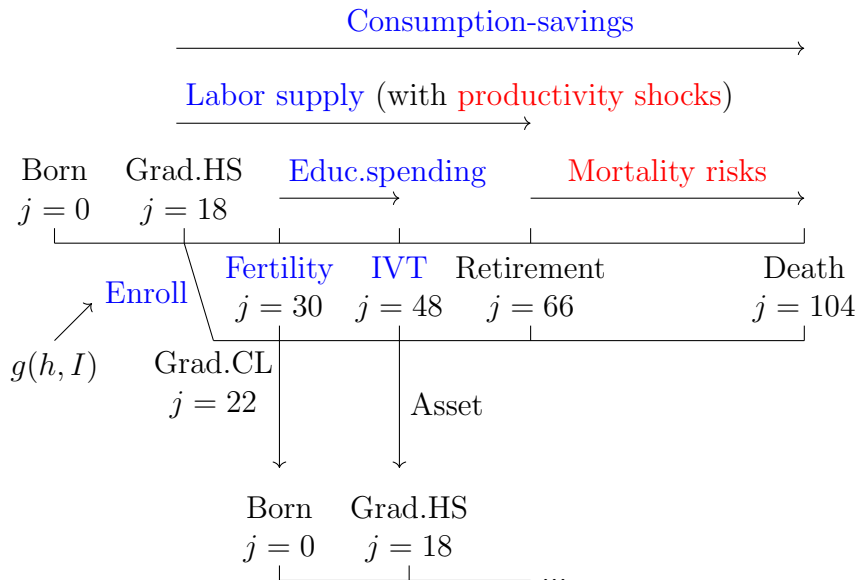
# Lifecycle



# Lifecycle



# Lifecycle





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## Budget constraints: college students

Expenditures:

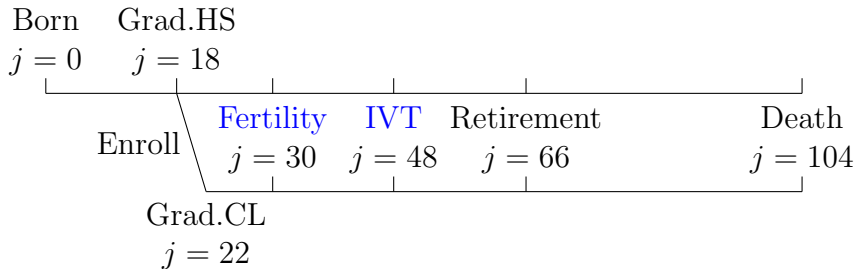
- Tuition fees  $p_{CL}$  (exogenous)
- Living expenses  $c$  (endogenous/choice)

Revenue:

- Transfers from their parents  $a_{CL}$  (parent's choice).
- Labor earnings by themselves (endogenous/choice).
- Loans/Grants provided by the government, depending on  $h$  and  $I$ .



## Fertility and IVT choices



## Inter-vivo transfers

$$\begin{aligned}
V^{IVT}(a, z; \phi_k, h_k, e, h, \textcolor{blue}{n}) &= \max_{c, l, a', a_{IVT}} \left\{ V^w(a - \tilde{a}_{IVT}, j = J_{IVT}, z; e, h) \right. \\
&\quad \left. + b(\textcolor{blue}{n}) \cdot \lambda_a \cdot V_{g0}(\textcolor{blue}{a}_{IVT}, \phi_k, h_k, I) \right\} \\
\text{s.t.} \quad (1 + \tau_c)c + a' + \textcolor{blue}{n} \cdot \textcolor{blue}{a}_{IVT} &= Y_{IVT}, \\
a' &\geq -\underline{A},
\end{aligned}$$

where  $\tilde{a}_{CL} = \frac{n \cdot a_{CL}}{1 + (1 - \tau_a)r}$ ,  $I = I(J_{IVT}, z, e, h)$ , and  $Y_{IVT}$  is the disposable income.

► Budget constraint details



# Fertility choices and working stage with children I

The value function at age  $j = J_f$ :

$$V^f(a, z, e, h) = \max_{n \in \{0, 1, \dots, N\}} \left\{ V^{wf}(a, j = J_F, z; e, h, \textcolor{blue}{n}) \right\}$$

where, for  $j = J_F, \dots, J_{IVT} - 1$ ,

$$V^{fw}(a, j, z; e, h, n) = \max_{c, l, q, a'} \{ u(c/\Lambda(n), l) + b(n) \cdot v(q) \\ + \begin{cases} \beta \mathbb{E}_{z'} [V^{wf}(a', j+1, z'; e, h, n)] & \text{if } j < J_{IVT} - 1 \\ \beta \mathbb{E}_{z', \phi_k, h_k} [V^{IVT}(a', z'; \phi_k, h_k, e, h, n)] & \text{if } j = J_{IVT} - 1 \end{cases} \}$$

s.t.

$$(1 + \tau_c)(c + \textcolor{blue}{n} \cdot \textcolor{blue}{q}) + a' = Y_{fw},$$

$$a' \geq -A,$$

# Fertility choices and working stage with children II

where

$$Y_{wf} \equiv (1 - \tau_w)w_e\eta_{j,z,e,h}(1 - l - \kappa \cdot n) + n \cdot B + \psi + \begin{cases} (1 + (1 - \tau_a)r)a & \text{if } a \geq 0, \\ (1 + r^-)a & \text{otherwise.} \end{cases}$$

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# Data

## The Japanese Panel Survey of Consumers (JPSC)

- Panel survey of women and their household members.
- Starts in 1993 with 1,500 women aged 24-34.

### Sample selection:

- Birth cohort: 1959-69
- Married (1993-2020)

# Grants for college students

- As before 2020, I set  $g(h, I) = 0$  for any  $(h, I)$  in the benchmark,
- and examine the effects of the introduction using the calibrated model.

## Internally determined

Parameter	Value	Moment	Data	Model
$\mu$	0.23	Work hours	0.33	0.30
$\bar{t}$	0.8	Income share of labor earnings	0.20	0.17
$\iota_s$	0.055	Share of students using loans	0.44	0.34
$\iota$	0.054	Household share with negative net worth	0.54	0.45
$\omega_h$	0.52	CL–HS wage ratio	1.36	1.48
$\psi$	0.01	Var(log disposable income)/Var(log gross income)	0.60	0.68
$\lambda_q$	0.62	Average transfer / Average income at age 28	0.07	0.07
$\lambda_a$	1.03	Average transfer / Average income at age 28	0.27	0.27
$\omega$	1.71	Intergenerational mobility of education	See Table 1	
$\sigma_h$	0.65	Variance of log(income) at age 28	0.27	0.24
$\psi_{CL}$	20.8	College enrollment rate	0.377	0.376
$\alpha_{CL}$	0.1	Log wage ratio (CL–HS) at age 28	0.34	0.38
$\beta_{CL}$	0.1	Var log wage for CL at age 28	0.14	0.24
$b_1$	0.49	Share of one child	0.16	0.15
$b_2$	0.53	Share of two children	0.55	0.61
$b_3$	0.55	Share of three children	0.22	0.24
$b_4$	0.56	Share of four or more children	0.02	0.00
$Z$	1.99	Low skill wage	1.0	1.0

- Avg. expenditure before HS grad. ( $\simeq 7$  M yen) and after CL enrollment ( $\simeq 5$  M yen).



## Validation and Non-targeted Moments

- The benefit elasticity of fertility.
  - 1% increase in cash benefits increases fertility rates by  $0.1 - 0.2\%$ . e.g.) [Milligan \(2005\)](#), [Cohen et al. \(2013\)](#), etc.
  - The benchmark model implies the elasticity of 0.13. [► Detail](#)
- Fertility differential across education. [► Table](#)
- Composition of students' revenue.  
(IVT:Labor:Loan  $\simeq 0.6:0.2:0.2$ )



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# Road Map

- Examining the effects of introducing grants.
- Setting the higher income threshold for eligibility.
- Inspecting the mechanism:
  - Behavioral and distributional effects
  - Roles of endogenous fertility

## Introducing Subsidies: What I Do

Consider a grant scheme  $g(h, I)$  and solve the equilibrium:

$$g(h, I) = \begin{cases} g & \text{if } I \leq \bar{I} \\ 0 & \text{otherwise} \end{cases}$$

- Threshold  $\bar{I} \simeq$  the 15 percentile of income dist.
- Amount  $g \simeq 2/3$  of the students' average expenses in the benchmark.
- Government budget balanced by adjusting the labor income tax rate.

**Education:**

- College enrollment rate: 4 p.p. ↑
  - Skill premium ( $w_{CL}/w_{HS}$ ): 0.02 points ↓
- Educational mobility (HS→CL): 2.5 p.p. ↑

### Fertility:

- TFR: 3% ↑
- Largely driven by fertility increases among college graduates.

- ▶ Aggregate quantity

# Inspecting the mechanism

Changes in the TFR and college enrollment can be driven by changes in:

1. Grant function  $g(h, I)$   
“**Direct effects**” (short-run effects)
2. Prices  $(w_{CL}, w_{HS}, r)$   
“**GE (Price) effects**”
3. Tax rate  $\tau_l$   
“**Taxation effects**”
4. Distributions (e.g., college graduates share)  
“**Distributional effects**”

# Decomposition: Fertility

Direct effects explain half of the long-run increase in the TFR. [▶ Table](#) [▶ Education](#)

- Note: HHs do not know whether eligible when making fertility choices.
  - A key source of uncertainty: income shocks ( $z$ ).
- Some skilled parents, whose children are ex-post ineligible, increase fertility.  
⇒ The grants provide insurance against the risks of having a child.



# Expansion: What I Do

Raise the threshold for the grant eligibility to cover students in middle-income HHs.

- **Threshold**  $\simeq$  the  $x(> 15)$  percentile of income dist.



# Expansion: Results

		<u>Threshold</u>			
	Bench.	15%	40%	50%	60%
CL share	37.6	41.5	42.3	43.2	43.8
TFR	2.096	2.160	2.158	2.151	2.157
Output ( $\Delta\%$ )	—	+0.70	+0.15	+1.07	+1.53
Tax	35.00	35.04	35.17	35.23	35.30

Table: Main results of higher income thresholds.

- TFR would stagnate.



## Fertility Decomposition: Case of Threshold = 60%

College-graduate parents: Direct effects play primary roles.

- Broader coverage  $\Rightarrow$  greater insurance (or income) effects  $\Rightarrow$  Fertility  $\uparrow$

High-school-graduate parents: Direct and GE effects explain the fertility decline.

- Higher education mobility  $\Rightarrow$  Higher expected costs of children  $\Rightarrow$  Fertility  $\downarrow$
- CL share  $\uparrow \Rightarrow w_{HS} \uparrow \Rightarrow$  Opportunity costs  $\uparrow \Rightarrow$  Fertility  $\downarrow$

▶ Table

# Roles of endogenous fertility

So far, we have focused on the policy effects on fertility.

- What are the implications of the fertility responses for other macro variables?

Procedure:

- Solve the equilibrium with each program under exogenous fertility.
- Policy functions for fertility are fixed as in the benchmark.



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# Literature

## (1) Fertility choices in incomplete market models:

Schoonbroodt and Tertilt (2014, JET), Santos and Weiss (2016, IER), Sommer (2016, JME), etc.

- This paper: Income volatility + Uncertainty about children's characteristics.
- The education subsidies would provide insurance against those multiple sources of uncertainty and increase fertility.

## (2) Education subsidies for college students in macro models:

Benabou (2002, Ecta), Krueger and Ludwig (2016, JME), Abbott et al. (2019, JPE), Matsuda and Mazur (2022, JME).

- This paper: + Fertility choices
- Fertility margins amplify the effects on other macro variables.

# Literature

## (3) Macro effects of pro-natal policies:

[Erosa et al. \(2010, RED\)](#), [Hagiwara \(2021\)](#), [Zhou \(2022\)](#), [Kim et al. \(2023\)](#), [Nakakuni \(2023\)](#), etc.

- This paper: + **Education choice** (its discreteness matters to fertility choices),
- and investigates the effects of grants for college students on fertility.

## (4) Macro models with fertility choices:

[De la Croix and Doepke \(2003, AER\)](#), [De la Croix and Doepke \(2004, JPubE\)](#), [Daruich and Kozłowski \(2020, RED\)](#), etc.

- This paper: + Full lifecycle + GE + uninsurable shocks + IG linkages,
- all crucial to studying the effects of grants for college students.



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# Costs of Children and Fertility Choices in Japan

1. Couples are most likely to abandon having an ideal number of children because of financial costs.
2. A significant financial cost gap exists between those who have children enrolled in college and those who do not.
3. A substantial fraction of parents desire a college education for their children.
4. Japan is one of the least in subsidizing tertiary education.

[▶ Fig1](#)[▶ Fig2](#)[▶ Fig3](#)[▶ Fig4](#)[▶ Data](#)[▶ Return](#)

# Data

## The National Fertility Survey:

- Conducted almost every five years by the IPSS.
- Survey questions regarding marriage, childbirth, and child-raising.
- married couples and singles.

## Sample selection:

- Year: 2015 (latest among available)
- Married couples.
- Age (wife): 25 – 39.

# Ideal and planned number of children

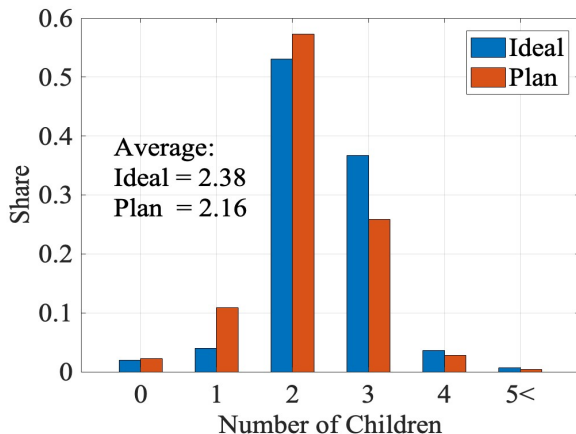


Figure: Distribution of ideal and planned number of children.

## Reasons for the gap b/w ideal and plan

“Financial”  $\Rightarrow$  “Child-raising and education are too expensive.”

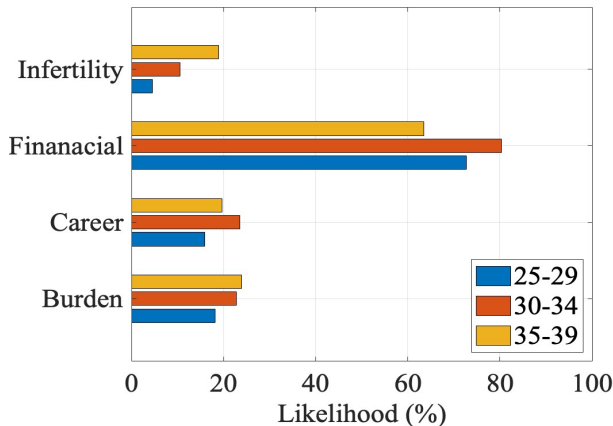


Figure: Reasons for the gap between the ideal and planned number of children.

# A significant financial cost gap

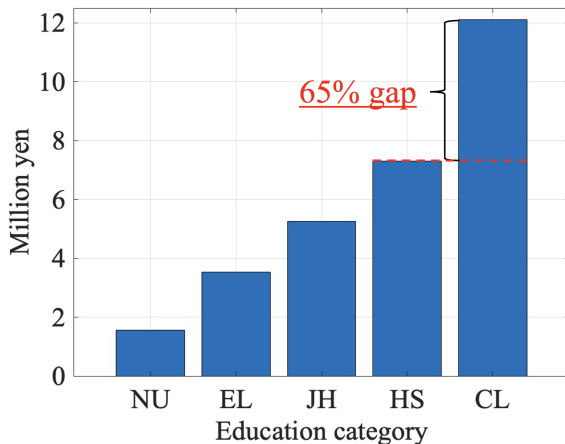


Figure: Cumulative education-expenditures. Sources: the SCLE (2021) and the SLS (2018) by the MEXT.



## Desired education for children

More than 75% of parents desire a college education for their children.

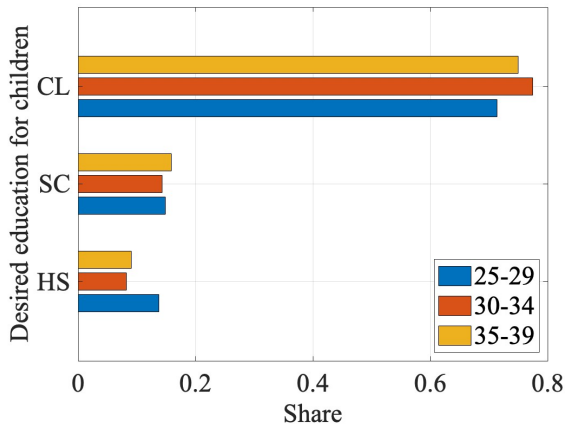


Figure: Wives' intention for children's education attainment.



# Preliminaries

- Technology
- Demographics
- Preferences
- Labor income
- Financial markets
- Government

# Production Technology

A representative firm operates with the Cobb-Douglas production technology:

$$Y = ZK^{\alpha}L^{1-\alpha},$$

where

$$L = [\omega_{HS} \cdot (L_{HS})^{\chi} + \omega_{CL} \cdot (L_{CL})^{\chi}]^{1/\chi}.$$

- $L_e$ : total efficiency labor with skill  $e \in \{HS, CL\}$ .

The skill premium is endogenously determined as:

$$\frac{w_{CL}}{w_{HS}} = \frac{\omega_{CL}}{\omega_{HS}} \cdot \left( \frac{L_{HS}}{L_{CL}} \right)^{1-\chi}$$

# Demographics

- The size of new cohort grows at rate  $g_n$ .
  - $g_n$  is determined endogenously.
- Mortality risks after retirement.
  - $\zeta_{j,j+1}$ : Survival probability at age  $j + 1$  conditional on surviving until age  $j$ .
- $g_n$  and  $\{\zeta_{j,j+1}\}_{j \geq J_R}$  pin down the age distribution  $\mu_j$ .

# Preferences

- Households draw utility from consumption  $c$  and leisure  $l$  according to  $u(c, l)$ .
- If they have children under 18 (before completing HS), they further draw utility from the “quantity and quality” of children according to  $b(n) \cdot v(q)$ :
  - $n$ : the number of children.
  - $b(n)$ : increasing in  $n \in \{0, 1, \dots, N\}$  and concave.  
i.e., marginal utility gains from having additional child diminishes as  $n$  increases.
  - $q$ : spending on children’s quality.
    - Caveat: the spending does not affect children’s human capital.

# Preference: IVT

Utility from the IVT for households with  $n$  children is given as follows:

$$\underbrace{b(n) \cdot \lambda_a}_{\text{Discounting}} \cdot \underbrace{V_{g0}(a_{CL}, \phi_k, h_k, I)}_{\text{Value function for children}} .$$

## Labor income

- Gross labor income is determined by:
  1. equilibrium wage rates  $w_e$  varying with skill (education levels)  $e$ ,
  2. productivity  $\eta_{j,z,e,h}$ ,
  3. hours worked.
- The productivity  $\eta_{j,z,e,h}$  depends on:
  1. age  $j$ ,
  2. skill  $e$ ,
  3. human capital  $h$ ,
  4. a stochastic component  $z \sim \pi(z' | z)$ .



# Financial Markets

- Incomplete market: households can trade only claims for risk-free bonds.
- Households face debt limits that vary over the life-cycle:
  - (1) eligible college students and (2) households aged  $j < (J_R - 1)$  can borrow.
    - $r^s = r + \iota_s$  for (1).
    - $r^- = r + \iota$  for (2).
  - Retired households cannot.

# Government: revenue

- Consumption tax:  $\tau_c$
- Capital income tax:  $\tau_a$
- Labor income tax:  $\tau_w$
- Accidental bequests:  $Q$

# Government: expenditures

- Public pension:  $p$  per household
- Cash benefits for households with children under 17:  $B$  per child
- Lump-sum transfers  $\psi$  to generate the progressivity for  $\tau_w$ .
- Education subsidies/loans for college students.
- The other expenditures:  $S$

# Financial aid for college students

Grants  $g(h, I)$ :

- Eligibility and payments can depend on:
  1. student' human capital (a proxy of “ability”),
  2. household income ( $I$ ).
- No grants in the benchmark.

Loans:

- Eligible students can access to the subsidized loans with interest rate  $r^s \leq r^-$ .
- Eligibility is determined by  $(h, I)$ .
- Government incurs the costs implied by the wedge b/w  $r^-$  and  $r^s$ .



# Budget constraint for IVT choices

$$(1 + \tau_c)c + a' + na_{IVT} = Y_{IVT},$$

$$a' \geq -\underline{A},$$

where

$$Y_{IVT} \equiv (1 - \tau_w)w_e\eta_{j,z,e,h}(1 - l) + \psi + \begin{cases} (1 + (1 - \tau_a)r)a & \text{if } a \geq 0, \\ (1 + r^-)a & \text{otherwise.} \end{cases}$$

► Return

# Value functions for college students

$$V_{g1}(a_{IVT}; h, I) = \max_{c, l, a'} \{u(c, l) + \beta V_{g2}(a'; h, I)\},$$

$$V_{g2}(a; h, I) = \max_{c, l, a'} \{u(c, l) + \beta \mathbb{E}_{z_0}[V^w(a^s(a'), j = 22, z_0; e = 1, h)]\}.$$

# Budget constraints for college students

$$a^s(a') = a' \times \frac{r^s}{1 - (1 + r^s)^{-10}} \times \frac{1 - (1 + r^-)^{-10}}{r^-}.$$

Eligible to loans:

$$(1 + \tau_c)c + p_{CL} + a' \tag{3}$$

$$- (1 - \tau_w)w_{HS}(1 - \bar{t} - l) - \psi - g(h, I) = \begin{cases} (1 + (1 - \tau_a)r)a & \text{if } a \geq 0, \\ (1 + r^s)a & \text{otherwise.} \end{cases} \tag{4}$$

$$a' \geq -\underline{A}_s.$$

The rest:

$$\begin{aligned}
 (1 + \tau_c)c + p_{CL} + a' &= (1 + (1 - \tau_a)r)a + (1 - \tau_w)w_{HS}(1 - \bar{t} - l) + \psi + g(h, I), \\
 a' &\geq 0.
 \end{aligned}$$



# Working stage without children

$$V^w(a, j, z; e, h) = \max_{c, l, a'} \left\{ u(c, l) + \begin{cases} \beta \mathbb{E}_{z'}[V^f(a', z', e, h)] & \text{if } j = J_F - 1 \\ \beta[V^r(a', j + 1)] & \text{if } j = J_R - 1 \\ \beta \mathbb{E}_{z'}[V^w(a', j + 1, z'; e, h)] & \text{otherwise} \end{cases} \right\} \quad (5)$$

s.t.

$$(1 + \tau_c)c + a' = (1 - \tau_w)w_e \eta_{j, z, e, h}(1 - l) + \psi + (1 + (1 - \tau_a)r)a,$$

$$z' \sim \pi(z', z),$$

$$a' \geq \begin{cases} 0 & \text{if } j = J_R - 1, \\ -\underline{A} & \text{otherwise.} \end{cases}$$

# Retirement stage

$$V^r(a, j; e) = \max_{c, a'} u(c, 1) + \beta \xi_{j, j+1} V^r(a', j+1; e)$$

s.t.

$$(1 + \tau_c)c + a' = p + (1 + (1 - \tau_a)r)a + \psi,$$

$$a' \geq 0 \text{ (} a' = 0 \text{ when } j = J\text{)}.$$

► Return

# Preferences

Instantaneous utility for students and adults:

$$u(c, l) = \frac{(c^\mu l^{1-\mu})^{1-\gamma}}{1-\gamma}$$

Instantaneous utility from quantity and quality of children:

$$v(q) = \lambda_q \frac{q^{1-\gamma_q}}{1-\gamma_q}$$

The discount function takes a non-parametric form (i.e.,  $b(n) = b_n$  and  $b(0) = 0$ ).

# Financial markets

Targets for

- $\iota$ : share of negative net worth,
- $\iota_s$ : share of students borrowing

Borrowing limits are set outside the model:

- $\underline{A}_s$ : 2.88 million yen.
- $\underline{A}$ : 20 million yen.

# School taste

- Psychic costs  $\phi$  are given as  $\phi = \psi_{CL} \cdot \exp(-h) \cdot \tilde{\phi}$ .
  - $\psi_{CL}$  governs the college enrollment rate at the initial steady state.
  - $\tilde{\phi}$  is distributed on  $[0, 1]$ .
- As in Daruich and Kozlowski (2020), the CDF for  $\tilde{\phi}$  is given as

$$G_{e^p}^{\tilde{\phi}} = \begin{cases} \tilde{\phi}^\omega & \text{if } e^p = 0 \\ 1 - (1 - \tilde{\phi})^\omega & \text{if } e^p = 1 \end{cases}$$

- Target for  $\psi_{CL}$ : the college enrollment rate (37.7%).
- Target for  $\omega$ : intergenerational transition matrix of education.

# Intergenerational transmission of human capital

- The initial draw of human capital:

$$\begin{aligned}\log(h) &= \rho_h \log(h_p) + \varepsilon_h, \\ \varepsilon_h &\sim N(0, \sigma_h).\end{aligned}$$

- $\rho_h = 0.19$  following Daruich and Kozlowski (2020).
- Target for  $\sigma_h$ : Variance of  $\log(\text{income})$  at age 28-29.

# Income Process

- Labor productivity  $\eta_{j,z,e,h}$ :

$$\begin{aligned} \log \eta_{j,z,e,h} &= \log f^e(h) + \gamma_{j,e} + z \\ z' &= \rho_z z + \zeta, \quad \zeta \sim N(0, \sigma_z). \end{aligned}$$

- $\gamma_{j,e}$ : estimate the second-order polynomial of hourly wages on age.

# Education returns

- Consider the following human-capital production function of the non-linear form:

$$f^e(h) = h + e \cdot (\alpha_{CL} h^{\beta_{CL}})$$

- Target for  $\alpha_{CL}$ : Log(wage) ratio ( $CL- \leq CL$ ) at age 28-29 (0.34).
- Target for  $\beta_{CL}$ : Variance of log(wage) for college grad. workers (0.14).



# Production

- $\chi = 0.39$  following Matsuda and Mazur (2022).
- $\omega_h = 0.52$ : to replicate the wage ratio between CL and the rest.
- $Z = 1.99$ : s.t. low skill wage = 1.
- $\alpha = 0.33$ .
- $\delta = 0.07$  (annual).

# Externally determined

Parameter	Value	Description
$\underline{A}_s$	2.88 million yen	Borrowing limit for students
$\underline{A}$	20 million yen	Borrowing limit
$p_{CL}$	1.05 million yen/year	Tuition fees
$\kappa$	0.044	Time costs
$\xi_{j,j+1}$	—	survival prob.
$\tau_c$	0.10	Consumption tax
$\tau_a$	0.35	Capital income tax
$\tau_w$	0.35	Labor income tax
$p$	¥160,000/month	Pension benefits
$b$	¥10,000/month	Cash transfers
$\alpha$	0.33	Capital share
$\delta$	0.07	Depreciation rate
$\chi$	0.39	Elasticity of substitution
$\rho_z$	0.95	Persistence
$\sigma_z$	0.02	Transitory
$\nu$	1	Education sorting by ability
$\gamma$	0.5	Curvature
$\beta$	0.98	Discount factor
$\rho_h$	0.19	Transmission of $h$



# Fertility differential across education

More (less) educated parents have fewer (more) children.

	Data	Model
HS	2.12	2.28
CL	1.92	1.79

Table: Fertility differential across education in the benchmark.



# Introducing Subsidies: Aggregate Quantity

- Efficiency labor (per-capita): 1.3% ↑
  - Higher CL share  $\Rightarrow$  Larger share of skilled workers.
  - Higher TFR  $\Rightarrow$  Larger working-age population share.
- Capital (per-capita): 1.8% ↓
  - Reduce saving incentives/Crowd out IVTs.
  - Higher TFR  $\Rightarrow$  Larger share of younger generations, who hold fewer assets.
- Output (per-capita): 0.7% ↑

# Decomposition: Fertility

	Bench.	Direct	Prices	Tax	Dist.	All
TFR	2.096	2.128	2.113	2.096	2.088	2.160
HS	2.282	2.304	2.283	2.283	2.280	2.290
CL	1.786	1.867	1.830	1.787	1.794	1.978

Table: Decomposing the effects on fertility.

- Prices: CL share  $\uparrow \Rightarrow w_{CL} \downarrow \Rightarrow$  Opportunity costs  $\downarrow \Rightarrow$  Fertility  $\uparrow$

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# Fertility Decomposition: Case of Threshold = 60%

	Bench.	Direct	Prices	Tax	Dist.	All
HS	2.282	2.265	2.250	2.283	2.279	2.263
CL	1.786	1.948	1.863	1.829	1.797	2.021

Table: Decomposing the effects on fertility when income threshold = 60%.

## Expansion: Fertility

			<u>Threshold</u>		
	Bench.	15%	40%	50%	60%
TFR	2.096	2.160	2.158	2.151	2.157
HS	2.282	2.290	2.277	2.267	2.263
CL	1.786	1.978	1.996	1.998	2.021

Table: Fertility by different educational background.

- College graduates' fertility rates continue to increase.
- High school graduates' fertility rates rather decrease.

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