

SUCCESS STORIES - SUMMARY

| Project Name | Client | Brief Description | Key Analyses |
|--------------|----------------|--|--------------|
| Spend Cube | Private Equity | Consolidated indirect spend data from multiple data sources and built real time dashboards to provide visibility into indirect spend by spend category, sub-category, vendor, customer and across time periods. | |

SPEND CUBE ANALYSIS FOR A RESTAURANT CHAIN

ABOUT THE CLIENT

Client is a restaurant chain, with over 100 locations in North America

SITUATION

- The **company's indirect spend data was not consolidated** and was captured in various spreadsheets and data sources such as general ledger and accounts
- Merilytics partnered with the client to **consolidate the data across sources and create dashboards to provide visibility into indirect spend** by spend category, sub-category, vendor, customer and across time periods

VALUE ADDITION

- Created **automated linkages with the company's ERP system and procurement spreadsheets** to update indirect spend data on a regular basis
- Partnered with the company's management team to **classify indirect expenses**
- **Designed and built dashboards on Microsoft Power BI** to provide real time visibility in to indirect spends
- Identified key categories with significant spend which were not a part of negotiated procurement agreements

IMPACT

- Identified **potential areas for savings through negotiating favorable rates with suppliers**
- **Real-time visibility in spending** provided top management a better insight in to spend patterns

DASHBOARD TO SHOWCASE SPEND GRANULARITY AND TRENDS

ILLUSTRATIVE

merilytics

Spend Cube Dashboard Demo

User Selections

Year

- ☐ Select all
☐ 2016
☐ 2017

Month

- ☐ Select all
☐ January
☐ February
☐ March
☐ April
☐ May
☐ June

Category

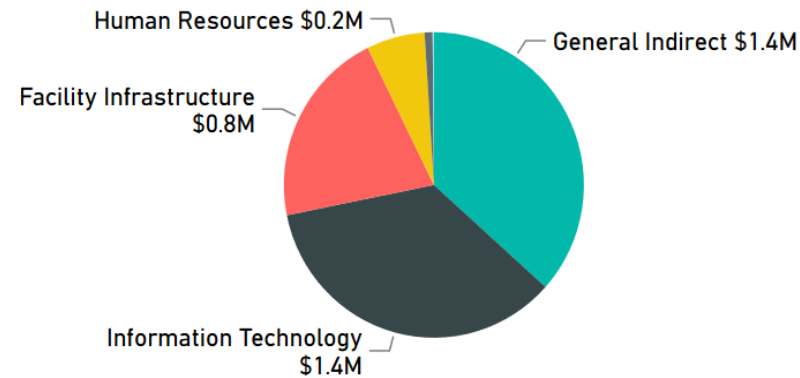
- ☐ Select all
☐ Commercial Solution...
☐ Facility Infrastructure
☐ General Indirect
☐ Human Resources
☐ Information Technol...
☐ Unclassified

Sub-category

- ☐ Select all

Indirect spend analysis

Indirect spend by category



2016 Indirect spend

\$1.3M

2017 Indirect spend

\$2.6M

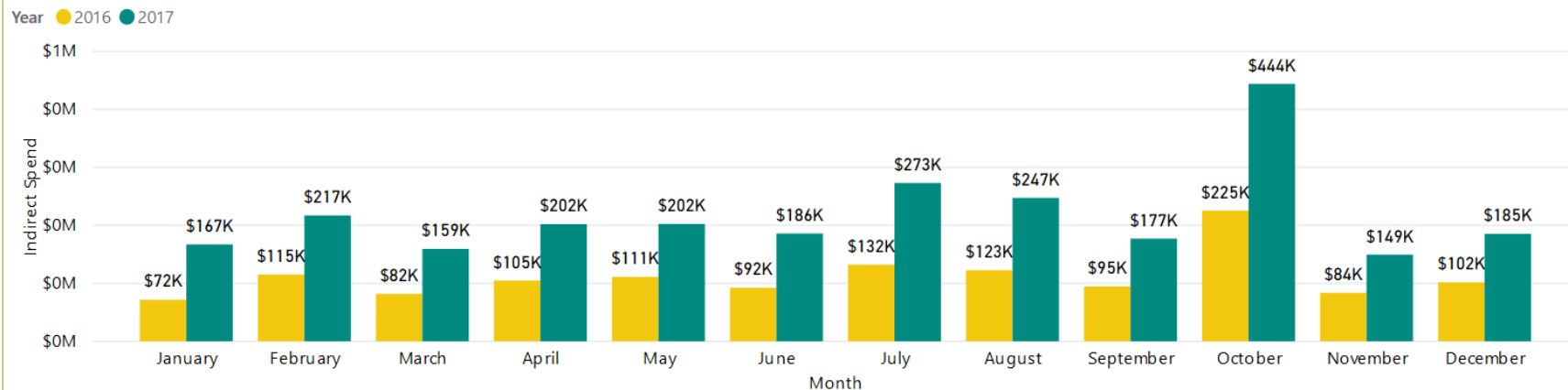
YoY change (\$)

\$1.3M

YoY change (%)

95%

Indirect spend by year and month



2017 YoY change (%) in Indirect spend by category

[Illustrative Power BI dashboard](#)