



MDM for SAP Integration

(Global Beauty Brand)

Set up processes to **integrate data across various accounting systems** and defined the process to **load trial balances from disparate accounting systems into SAP** to create a single source of truth for financial reporting

INTEGRATED SALES AND FINANCIAL REPORTING FOR A COSMETICS BRAND

ABOUT THE CLIENT

Company is a **global beauty brand**, focused on make-up, skin care, fragrances and hair care, with **presence in over 150 countries**

SITUATION



- The corporate venture division **invests in new and emerging brands** across the world and entrusts the Finance team to **track the performance** and **integrate them into the company's sales and financial reporting systems**
- Merilytics partnered with the Finance team to **set up reporting processes that integrate data across various accounting systems for a perfume brand**
- In addition, the process **to map and load trial balances from various disparate accounting systems into SAP** was set up, so that the company could have a **single system for financial reporting** across all its brands

VALUE ADDITION



- Developed **understanding** of various existing **sales reports and accounting systems**. Worked with key stakeholders to create accurate mapping of transactions to customer, region and legal entity.
- Identified and **reconciled discrepancies** related to delayed shipments, returns, credit notes, annual discounts etc. to **ensure data consistency**
- Provided executive management **detailed sales reports** by region, legal entity, category, time period (week/month/quarter/YTD), with **comparisons to budget and previous year**
- **Mapped GL accounts** of local entity accounting system to SAP GL accounts
- Made **accounting adjustments** to align with GAAP norms and **loaded trial balances in SAP system** to **enable consistent financial reporting across the company**

IMPACT



- Accurate and detailed sales reporting **enabled the Management to understand true performance** of its brands and the **drivers of sales trends**
- Process to integrate accounting data from various disparate systems **became efficient**, and it **enabled timely and accurate reporting of financial performance** of various legal entities and overall company

TRIAL BALANCES UPLOADED TO SAP TO ENABLE FINANCIAL REPORTING THROUGH SINGLE ACCOUNTING SYSTEM

ILLUSTRATIVE

SAP upload excel template and input screen

H = Header Line Format												
Record Number	Line Type	Transaction Code	Currency Key	Company Code	Doc Type	Posting Date	Document Date	Reference	Doc Header Text	Exchange Rate	Reversal Reason	Reversal Date
Req.	H	Req.	Req.	Req.	Req.	Req.	Req.	Req. / Opt.	Opt.	Opt.	R-Rev Tr	R-Rev Tr
L = Line Item Line Format												
Record Number	Line Type	Posting Key	Account	Cross Company Code	Document Amount	Invoice Reference	Cost Center	Order	VBS	Profit Center	Business Type (DO NOT USE)	Customer Group / Dist Channel
Req.	L	Req.	Req.	Opt.	Req.	Opt.	Req. / Opt.	Opt.	Opt.	Req. / Opt.	Derived from DC	Opt.
BALANCE CHECK:		Total Debit		Total Credit		Balance Check Passed						
		10000										
Document Entry Section (First Document Begins on Row 13):												
1 H		FB01	USD		1851							
1 L		50	2551100									
1 L		50	4000110									
1 L		40	4010310									
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Enter G/L account document: Add G/L account item

More data Acct model Fast Data Entry Taxes

G/L Account 473000 Postage
Company Code 1000 IDES AG

Item 1 / Debit entry / 40

Amount 500 USD Amount in LC EUR
☐ Calculate tax

Cost Center 3110 Order
WBS Element Profit. Segment
Network Real Estate Obj
Functional Area Sales Order
More

Quantity
Due on

Assignment
Text Long Texts

Next Line Item
PstKy Account SGL Ind TType New co.code

Standard Excel upload templates were created for automated mapping of local system accounts to SAP GL accounts and cost centers

The trial balances for GL accounts were uploaded using batch input in SAP system