



NLP Based Classification Model

Behavioral Healthcare Provider

- Analyzed Electronic Medical Records (EMR) to identify the correlation between EMR text and insurer authorization denials to identify clinician notes/records that have a higher chance of an insurance denial
- Reduced the denial rate by ~45%, which resulted in an acceleration of >\$2M in collections and improved the predictability of cash flows

Behavioral healthcare provider company needs to NLP-based classification model

Picture this...

You're looking to analyze the Electronic Medical Records (EMR) to identify the correlation between EMR text and authorization denials.

You turn to Accordion.

- We partner with your team to analyze electronic medical records (EMR) to identify the correlation between EMR text and insurer authorization denials to identify clinician notes/records that have a higher chance of an insurance denial. The denial rate is reduced by ~45%, which resulted in an acceleration of >\$2M in collections and improved the predictability of cash flows, including:
 - 1) Integrating and consolidated EMR data from different EMR systems such as KIPU, Easystep and Sigmund
 - 2) Based on initial hypothesis identifying key patterns in the claims with higher denial/ approval rate such as no medical justification, recurring phrases, same set of clinicians, etc.
 - 3) Predicting the denial probability of a claim using Artificial Neural Network Algorithms
 - 4) Creating BI reporting infrastructure to monitor the quality of the EMR documentation
 - 5) Creating daily reports for the EMR team to provide access to the consolidated EMR data and provide visibility into the records/clinicians with a higher potential for a denial at a patient level

Your value is enhanced.

- You have helped the client to train the clinicians to improve the quality of clinical documentation
- You have reduced the denial rate by ~45%, which resulted in an acceleration of >\$2M in collections and improved the predictability of cash flows
- You have also enabled the client to take corrective course of action on predicted potential denials on a near real-time basis

NLP-BASED CLASSIFICATION MODEL

KEY RESULT

- ~45% denial rate reduced
- >\$2M profits of cashflows

VALUE LEVERS PULLED

- Text analytics, Natural Language processing
- Bi-Directional LSTM
- Word Embeddings
- BI dashboards

EMR & Authorization Analysis

NLP Based Classification Model

Situation

- Client wished to reduce the rate at which claims were denied by identifying clinician notes, records and attributes that have a higher chance of denial, often because of poor clinical documentation
- Partnered with the client to analyze the Electronic Medical Records (EMR) in order to identify the correlation between EMR text and authorization denials

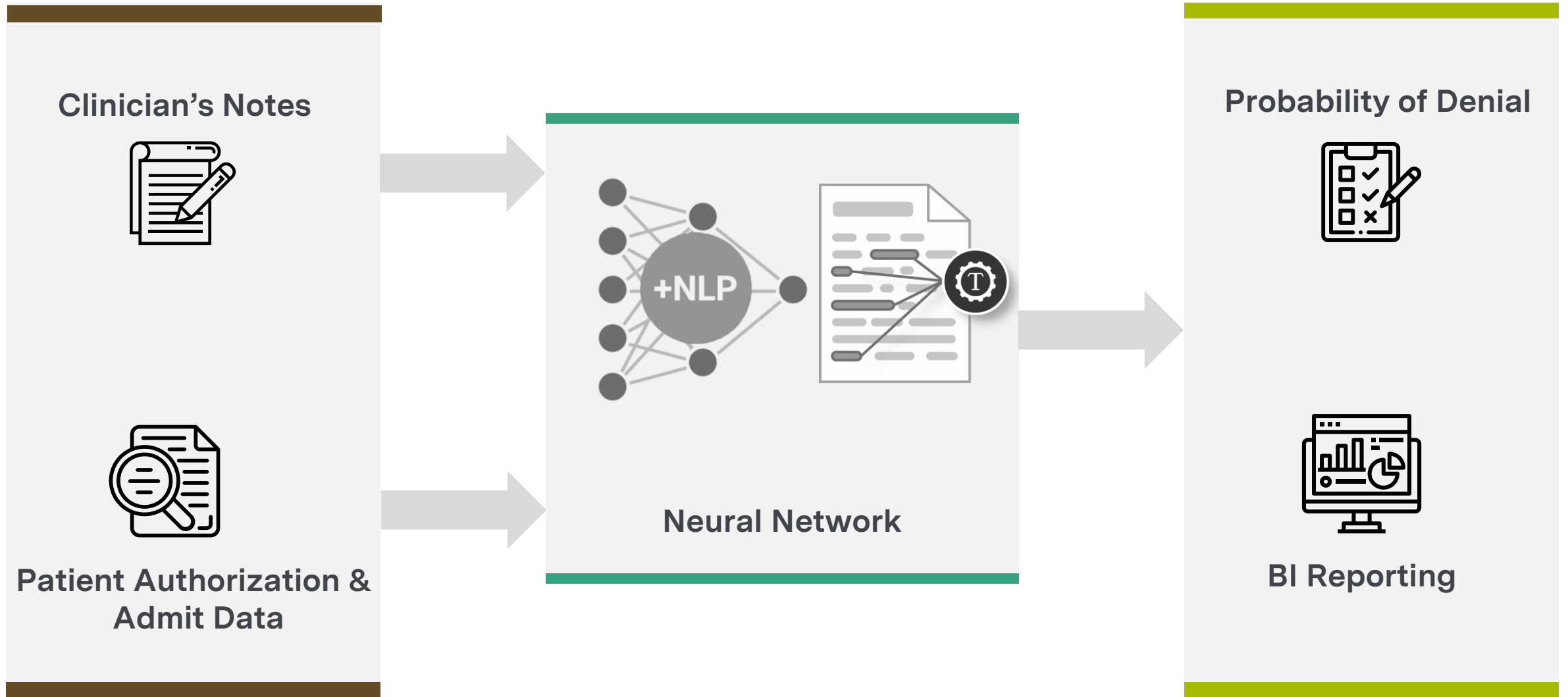
Accordion Value Add

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- Created BI reporting infrastructure to monitor the quality of the EMR documentation
- Created daily reports for the EMR team to provide access to the consolidated EMR data and provide visibility into the records/clinicians with a higher potential for a denial at a patient level

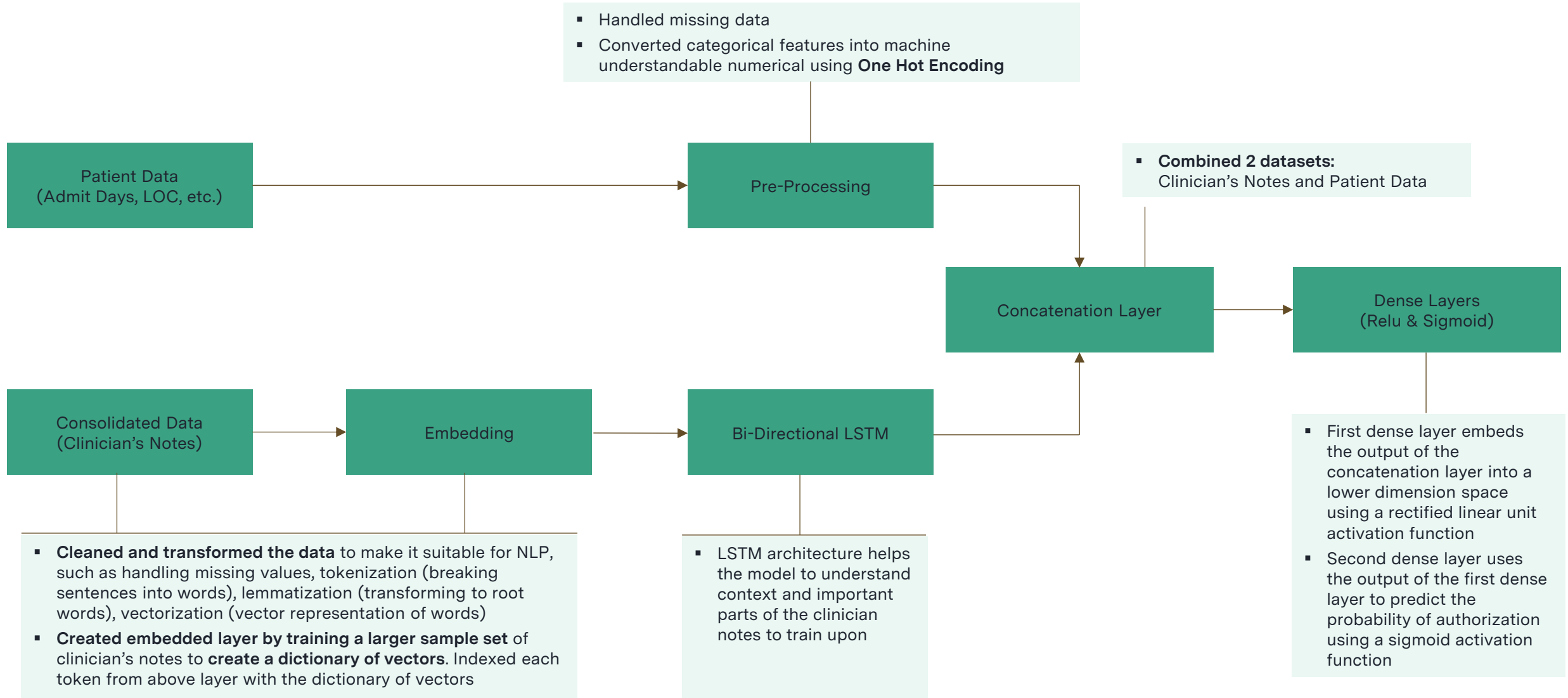
Impact

- Helped the client to train the clinicians to improve the quality of clinical documentation
- Reduced the denial rate by ~45%, which resulted in an acceleration of >\$2M in collections and improved the predictability of cash flows
- Enabled the client to take corrective course of action on predicted potential denials on a near real-time basis

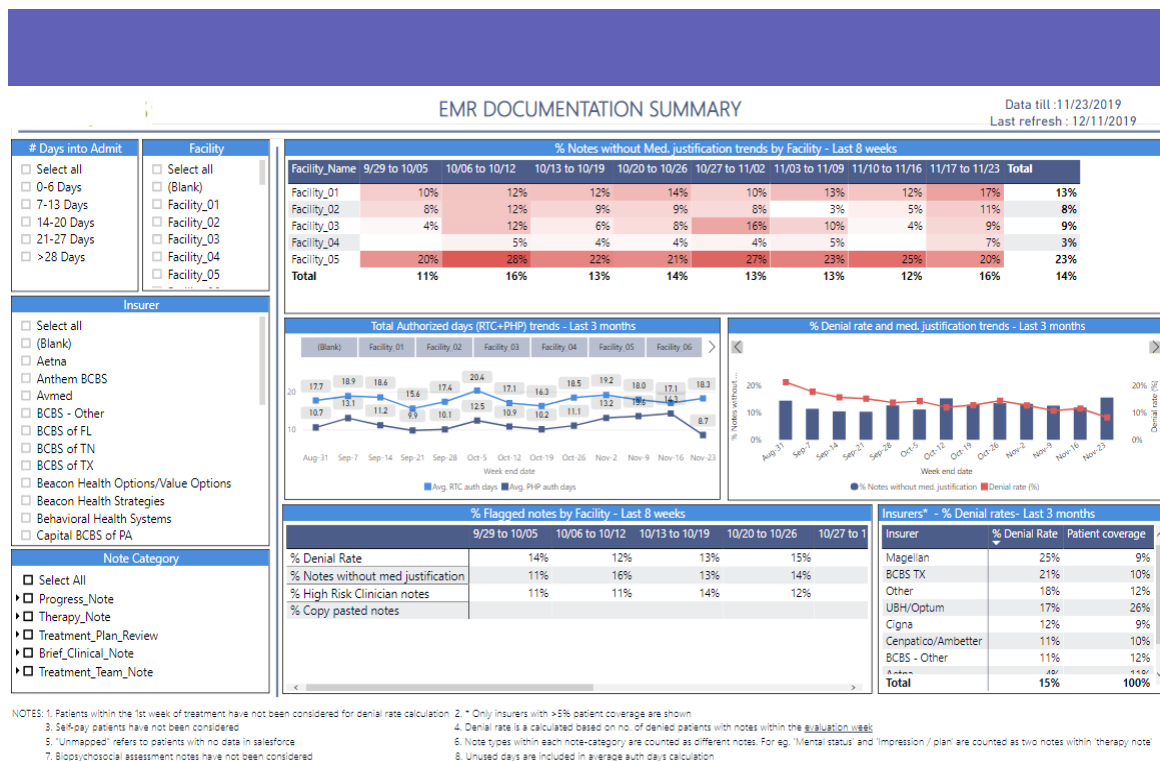
Approach & Methodology – Denial Prediction



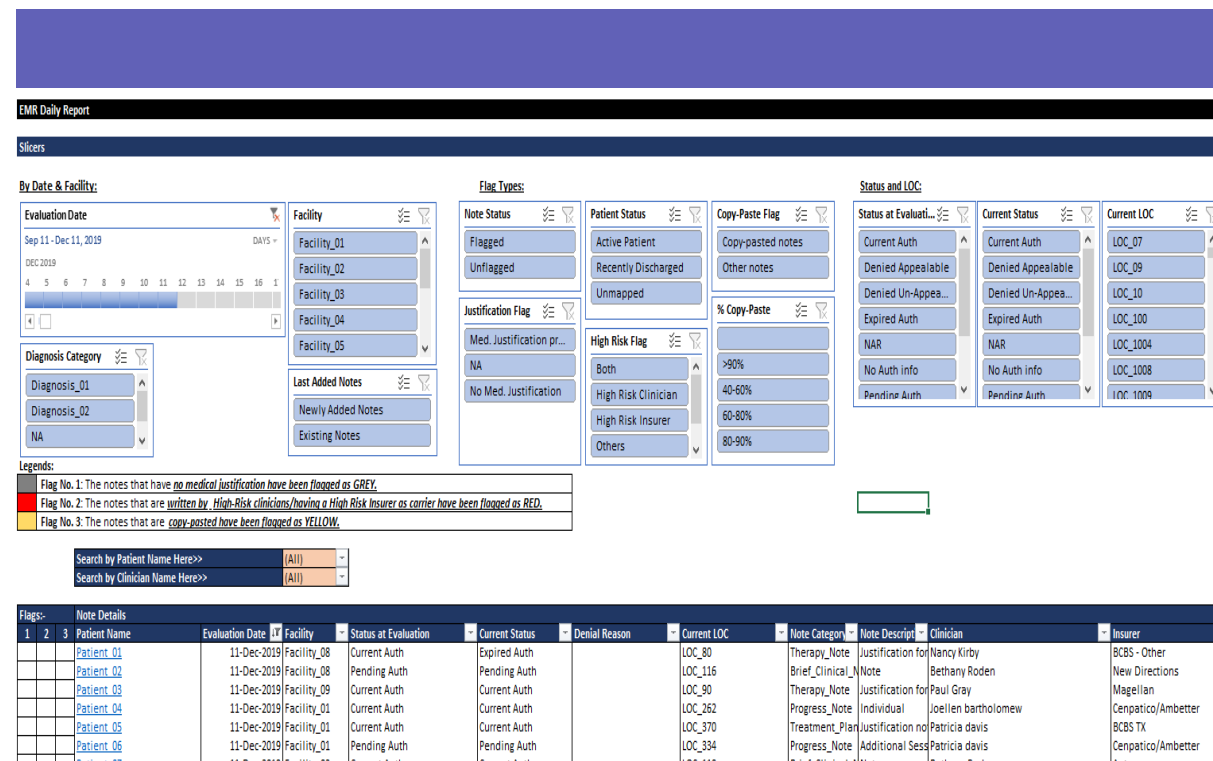
Approach & methodology – Neural Network Model



EMR documentation report



- Provides visibility into the **quality of the EMR documentation** over the past few weeks for the leadership team
- This helps the EMR team to **identify the low-performing facility** and can improve the quality of the clinical documentation



- Provides **access to the consolidated EMR records** with the ability to view the notes by facility, # of days into admit, clinician, patients, etc.
- Prioritized/sorted the notes in the report that have a higher chance of leading to a denial in the following priority order – notes w/o medical justification, written by high-risk clinician, and copy-pasted records
- This helped the UR team to identify the record of low quality, or without medical justification, and take course correction steps on a near real time basis