

Web-based commission tool

Cosmetic medical service provider

Built a centralized web-based tool to reduce the manual efforts of consolidating data in excel sheets from ~100 centers and streamlined the processing of commissions

Cosmetic medical service provider needs a web-based commissioning tool

Picture this...

You're looking to build a centralized web-based tool for the central / regional mangers to input & validate the commission data, enable the Finance team to generate a consolidated report and process appropriate payments. Existing process of consolidating the performance data through excel sheets for ~110 centers every month is not sustainable and prone to errors.

You turn to Accordion.

We partner with your team to build a centralized web-based tool to reduce the manual efforts of consolidating data in excel sheets from ~100 centers and streamline the processing of commissions, including:

- 1) Developing a centralized tool where the Center Managers and Regional Directors can login and update the data for their centers and the Finance Team can review the consolidated data along with the estimated commissions in a clean format and process them
- 2) Application to provide a custom view to the Center Managers & Regional Directors with restricted access to only the information of the centers within their purview, thus maintaining the confidentiality of the information provided

Your value is enhanced.

- You have reduced the manual effort for the Finance Team in processing the commissions, by ~60%
- You have eased the process of data input and validation for the Center Managers / Regional Directors, and reduced errors

WEB-BASED COMMISSION TOOL

KEY RESULT

• Reduced effort by ~60%

VALUE LEVERS PULLED

- Commission model
- Excel VBA macros

Web-based commission tool

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Collating information through a centralized tool to estimate monthly commissions

Situation

- Client had an opportunity to streamline the exiting commission payment process that is based on the data collected from the Center Managers and Regional Directors using Excel files (~110 Centre Managers and ~10 Regional Directors)
- Partnered with the client to build a centralized web-based tool for the central / regional mangers to input & validate the commission data and enable the Finance team to generate a consolidated report and process the appropriate payments

Accordion Value Add

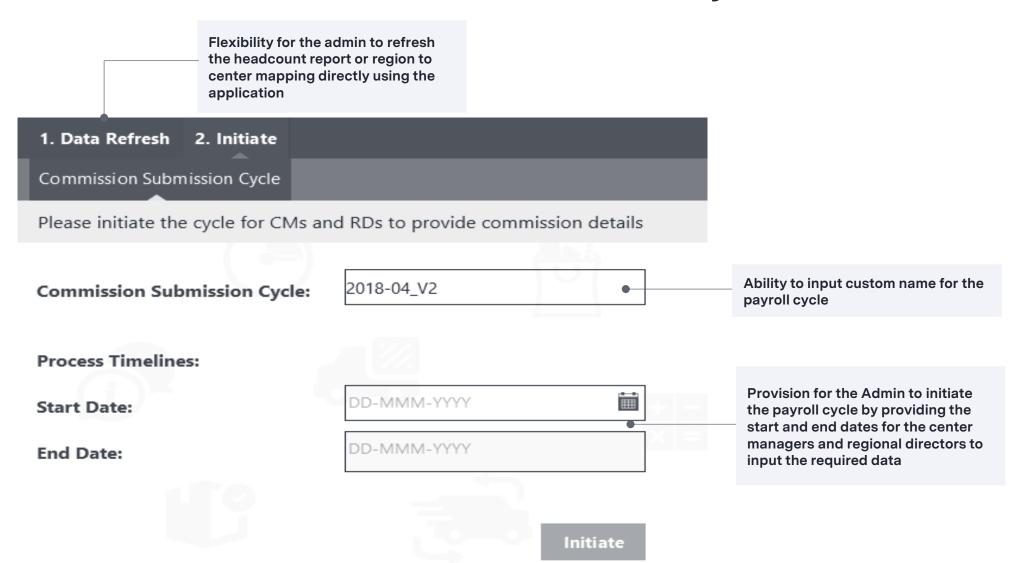
- Existing process of consolidating the performance data through excel sheets for ~110 centers every month was not sustainable in the long run and was prone to manual mistakes
- Developed a centralized tool where the Center Managers and Regional Directors can login and update the data for their centers and the Finance Team can review the consolidated data along with the estimated commissions in a clean format and process them
- Application also provided a customized view to the Center Managers & Regional Directors with restricted access to only the information of the centers within their purview, while maintaining the confidentiality of the information provided

Impact

- Reduced the manual effort for the Finance Team in processing the commissions, by ~60%
- Eased the process of data input and validation for the Center Managers / Regional Directors, and reduced errors

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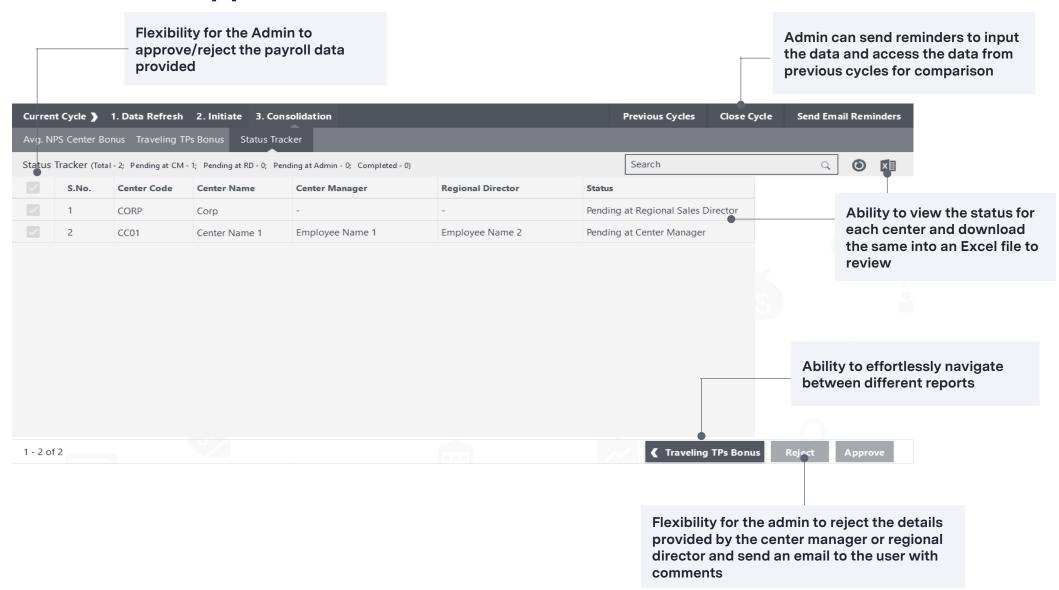
Commissions estimation: Admin screen to initiate cycle



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Commissions Application: Admin screen to review status





Commissions application: User view to input data

