

## TARGET VS MARKET NET SALES REPORT

### Filters:

region All  
division All

All values in USD

Customer	2021_net_sales	Target '21	2021-Target'21	2021-Target%
Australia	21.0M	23.2M	-2.2M	-10.54%
Austria	2.8M	3.2M	-0.3M	-11.74%
Bangladesh	7.0M	7.7M	-0.7M	-10.31%
Canada	35.1M	40.1M	-5.1M	-14.45%
China	22.9M	25.0M	-2.1M	-9.03%
France	25.9M	28.1M	-2.2M	-8.44%
Germany	12.0M	13.5M	-1.5M	-12.72%
India	161.3M	170.8M	-9.6M	-5.92%
Indonesia	18.4M	20.8M	-2.4M	-12.93%
Italy	11.7M	12.8M	-1.0M	-8.96%
Japan	7.9M	8.2M	-0.3M	-4.12%
Netherlands	8.0M	8.6M	-0.7M	-8.22%
Newzealand	11.4M	12.8M	-1.4M	-12.30%
Norway	13.7M	15.1M	-1.4M	-10.50%
Pakistan	5.7M	6.2M	-0.5M	-9.27%
Philippines	31.9M	34.4M	-2.5M	-7.84%
Poland	5.2M	6.1M	-0.9M	-18.13%
Portugal	11.8M	12.3M	-0.5M	-4.29%
South Korea	49.0M	53.3M	-4.4M	-8.91%
Spain	12.6M	14.4M	-1.8M	-14.15%
Sweden	1.8M	2.0M	-0.2M	-11.11%
United Kingdom	34.2M	37.1M	-3.0M	-8.72%
USA	87.8M	98.0M	-10.2M	-11.66%
<b>Grand Total</b>	<b>598.9M</b>	<b>653.8M</b>	<b>-54.9M</b>	<b>-9.17%</b>