



Moaz -Mohamed -Al Khouli

Saudi Arabia - Eastern Province, Al Khobar.

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Iqama: **Valid & Transferable.**

Nationality: **Syrian.**

Age: **38 Years old.**

Status: **Married.**

OBJECTIVE:

Seeking a challenging position that suits my education and experience in the fields of Chemistry and water treatment at your outstanding organization.

SUMMARY OF QUALIFICATIONS:

- Has an adequate knowledge and practical exposure to detergent manufacture practices in various types. (Liquid & powder) detergents and sterilizers.
- Has an adequate knowledge and practical exposure to water treatment practices in various water systems (Desalination water system - Cooling water system- District cooling plants Boilers system - Waste water system- Demineralization & Distillate water system-Chlorination system – MSF system- RO system).
- Excellent experience in Steel plant (Hadded Sabic) in process and chemical treatment.
- Excellent experience in Steel plant (Hadded Sabic) in process site and field supervision.
- Excellent experience in waste water treatment (Coagulation & Flocculation process) with its chemical treatments (polymers, etc...).
- Excellent experience in conducting Drinking Water and Industrial Water Quality.
- Working with sales team in many sites and focus on increasing sales and profits.
- Proven problem solver with experience to troubleshoot in plant support and Quality Control situations.
- Interpret laboratory data.
- Ability to prioritize work tasks, multi-task and maintain focus.
- Profound knowledge of Lab safety procedures.
- Excellent verbal and written communication skills.

- Proficient in building and maintaining good rapport with customers.
- Familiar with the standards of business practices and procedures.
- Inspection and monitor the effectiveness of water treatment programs in use to prevent problems related to water chemistry and assist clients in developing and implementing methods for water treatment programs.
- Achieve annual sales target assigned by sales headquarter

EDUCATION:

Al Baath University, Syrian Arab Republic.
B. S. in Chemistry, Feb 2012,

PROFESSIONAL EXPERIENCE (11 years as following):

- 1- Working in a detergent factory - Syria.
 (2009-2010). As Chemist during University study.
- 2- Veolia water solutions & Technologies –Saudi Arabia - Saudi electricity company (SEC)
 (Qurrayah power plant - commissioning project). (June 2012-December 2013).
 As Application Engineer.
- 3- Veolia water solutions & Technologies – Saudi Arabia - (Hadeed Sabic) Steel plant.
 (December 2013- February 2019) As Application Engineer.
- 4- Veolia water solution & Technologies – Saudi Arabia – (Zamil DCP) District cooling
 plant in Hadeed Sabic. (January 2015-February 2019) As Application Engineer.
- 5- Veolia water solution & Technologies – Saudi Arabia – Handled many sites and factories
 in (Dammam 1st & 2nd Industrial cities & Al Ahsa Industrial city & KFUPM (King Fahad
 University Petroleum & Minerals) & KFUH (King Fahad University Hospital).
 (February 2019 – December 2019) As Application and Chemical Sales Engineer.
- 6- Veolia water solution & Technologies – Saudi Arabia – Handled many sites and factories
 in (Dammam 1st & 2nd Industrial cities with different clients) - Saudi Aramco Projects –
 Imam Abdulrhman Ibn Faisal University & KFUH (King Fahad University Hospital), all
 with achieve annual sales target.
 (January 2020 – 2022) As Chemical Sales & Water Treatment Engineer.
- 7- Experience in selling commodities & speciality chemicals for all varieties of products used
 in different application industries.
 (January 2020 – Present) As Senior Chemical Sales & Water Treatment Engineer.

8- Experience in Commissioning & Execution Projects (ARAMCO PROJECTS) such as chemicals & chemical dosing skids & Equipments

(January 2020 – Present) As Senior Chemical Sales & Water Treatment Engineer.

9- Experience in Commissioning & Execution Projects such as RO, Cooling Towers, Chillers, cleaning & disinfection jobs, Waste Water Treatment Plants related to water treatment chemicals

(January 2020 – Present) As Senior Chemical Sales & Water Treatment Engineer.

10- Experience in Commissioning & Execution Projects with EPC & OM contractors related to water treatment chemicals

(January 2020 – Present) As Senior Chemical Sales & Water Treatment Engineer.

11- Achieve annual sales targets assigned by the sales headquarter (Dec 2020 – Present).

TECHNICAL AND COMPUTER SKILLS:

COMPUTER SKILLS

Software:

■ Microsoft office.

TECHNICAL & PERSONAL SKILLS

- Ability to prepare and submit technical reports related to work assignments.
- Ability to prepare and submit presentations related to work assignments.
- Ability to strengthen and create new relationships with new customers.

Analytical measurements performed on water:

Instruments used:

- Lap Spectrometer for water analysis, Conductivity meter, pH meter, Analytical balance.
- Use of Standard Methods for the Examination of Water and Wastewater: Biological Oxygen Demand (BOD), Chemical Oxygen Demand (COD), Total Dissolved Solid(TDS), Total Suspended Solid(TSS), Chlorine, Sulphate, Nitrate, pH, and Electrical conductivity.

PROFESSIONAL DEVELOPMENT ACTIVITIES:

- Professional training courses in Boilers, Cooling towers, Chiller, Waste water, Basic chemistry and various water treatments systems.
- Certified from Hadeed Sabic Affiliates in Safety performance.
- Professional training course in Microsoft Office and Google Suite.
- An Advanced training course in Sales & Marketing from France (Sales Academy).

LANGUAGES

- Arabic: Native language.
- English: Advanced (TOEFL IBT).

REFERENCES

AVAILABLE UPON REQUEST.