

## Contact

KSA

Mobile 0566689843

Email [kelddeb42@gmail.com](mailto:kelddeb42@gmail.com)

[www.sugest.com.sa](http://www.sugest.com.sa)

## Experience

Jul 2021-Present

Management

Planning

coordination

Achievements Record

[www.rawabi.com.sa](http://www.rawabi.com.sa)

Jun 2018-Jul 2021

Key account

Responsibility

Achievements

Nov 2015-Jun2018

leadership

Achievements

Feb 2013-Nov 2016

Management

Planning

coordination

# Khaled El Deeb

Product Line Manager (Chemist -50 years old)

Riyadh -KSA

## \* Summary

- Chemist with technical and commercial Experience
- Chemicals Sales Management (Coatings and Speciality Chemicals)
- wastewater treatment technical experience in polymer application for dewatering
- Business development in OEM Automotive industries

## \* Product Line Sales Manager

[GERMAN METAL SURFACE TREATMENT CHEMICALS](#)

Reporting to GM-Marketing & Sales Manager

- Manage three Senior Sales Engineers Covering KSA
- sales plan arrangement with tracking form covering marketing & development with reference to sales history and market reports/ survey
- coordinate with Logistic, Q.C, R&D, Accounting & I.T to cover all requirements for sales, development & collection process



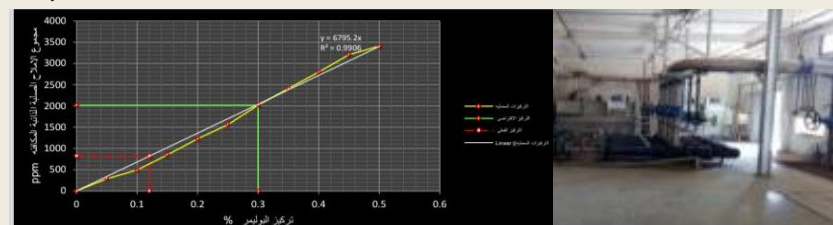
## \* Key Account Technical Support Chemist

[RAWABI MARKETING INTERNATIONAL](#)

NWC - dewatering plants

Polymer testing, selection & troubleshooting for dewatering application

- custom a special form for polymer performance inspection and calibration



## \* work shop Manager

[RAWABI MARKETING INTERNATIONAL](#)

lead workshop team to implement our projects



ARAMCO PROJECTS

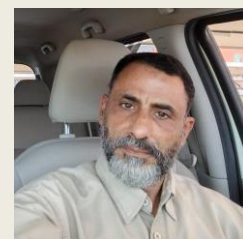
ROAD TANKER PROJECTS

NCSP PROJECT

## \* Sales Manager

[RAWABI MARKETING INTERNATIONAL](#)

- Manage three Senior Sales Engineers Covering KSA
- sales plan arrangement with tracking form covering marketing & development with reference to sales history and market reports/ survey
- coordinate with Logistic, Q.C, R&D, to cover all requirements for sales, development &



<https://www.henkel-adhesives.com/uk/en/products/surface-treatments.html>

collection process

\* **Business Development Consultant**

May 2007-Nov 2010  
Responsibility

**May Trade** (Licence of Henkel Surface Technology in Egypt )

Develop Autophoretic technology business in Egypt based on General Motors for Automotive world wide standard and getting new account starting from scratch (technology presentation , process design , start up , getting General Motors Approval for process performance , team work training for process inspection and control

Achievements

Alex Project Achieved from scratch up to world wide standard



References



**Prabhu Sethuraman** · 1st  
DIRECTOR SAVEAIR TECHNOLOGIES PRIVATE LIMITED  
July 7, 2011, Prabhu was Khaled's client

Khaled is an excellent chemical Engineer and was very focused on his job. He always travels the extra mile to get the best possible results and is highly professional in his approach. We had very satisfactory results in the coating plant supplied by him. I wish him all success



**Andy Thomas** · 1st  
Managing Director at Coating Technologies Ltd  
May 11, 2011, Andy was Khaled's client

I worked with Khaled on a number of occasions on Autophoretic projects in Egypt. Khaled quickly grasped the technicalities and proposed novel solutions of his own. He is one of the few people in North Africa to understand the Autophoretic process.

<https://www.linkedin.com/in/khaled-el-deeb-b575b930/>