

Contact

KSA

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www.sugest.com.sa

Experience

Jul 2021-Present

Management

Planning

coordination

Achievements Record

www.rawabi.com.sa

Jun 2018-Jul 2021

Key account

Responsibility

Achievements

Nov 2015-Jun2018

leadership

Achievements

Feb 2013-Nov 2016

Management

Planning

coordination

Khaled El Deeb

Product Line Manager (Chemist -50 years old)

Riyadh -KSA

* Summary

- Chemist with technical and commercial Experience
- Chemicals Sales Management (Coatings and Speciality Chemicals)
- wast water treatment technical experice in polymer application for dewatering
- Business development in OEM Automotive industries



* Product Line Sales Manager

[GERMAN METAL SURFACE TREATMENT CHEMICALS](#)

Reporting to GM-Marketing &Sales Manager

- Manage three Senior Sales Engineers Covering KSA
- sales plan arrangment with tracking form covering marketing& development with refrence to sales history and market reports/ survay
- coorinate with Logistic , Q.C , R&D, Accounting & I.T to cover all requierments for sales,development & collection process



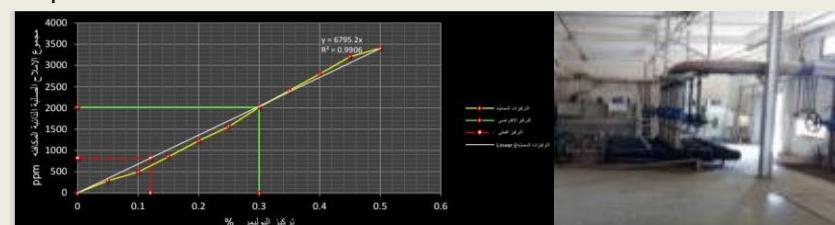
* Key Account Technical Support Chemist

[RAWABI MARKETING INTERNATIONAL](#)

NWC - dewatering plants

Polymer testing ,selection & troubleshooting for dewatering application

- custom a special form for polymer performance inspection and calibration



* work shop Manager

[RAWABI MARKETING INTERNATIONAL](#)

lead workshop team to implement our projects



ARAMCO PROJECTS

ROAD TANKER PROJECTS

NCSP PROJECT

* Sales Manager

[RAWABI MARKETING INTERNATIONAL](#)

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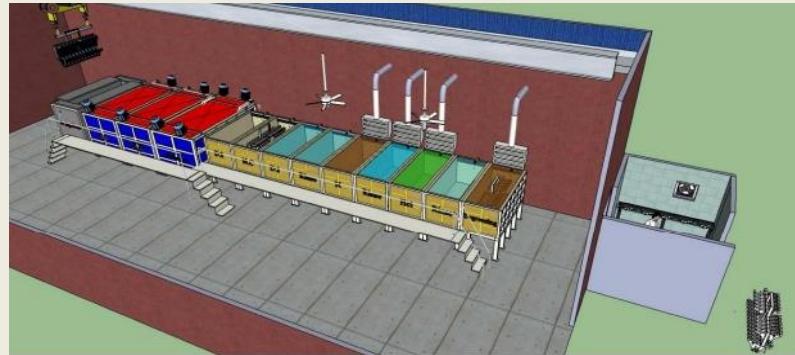
collection process
*** Business Development Consultant**

May 2007-Nov 2010
Responsibility

May Trade (Licence of Henkel Surface Technology in Egypt)
Develop Autophoretic technology business in egypt based on General Motors for Automotive world wide standared and getting new account starting from scratch (technology presentation , process design , start up , getting General Motors Approval for process performance , tean work tranning for process inspection and control

Achievements

Alex Project Achieved from scratch up to world wide standard



References



Prabhu Sethuraman · 1st
DIRECTOR SAVEAIR TECHNOLOGIES PRIVATE LIMITED
July 7, 2011, Prabhu was Khaled's client

Khaled is an excellent chemical Engineer and was very focused on his job. He always travels the extra mile to get the best possible results and is highly professional in his approach. we had very satisfactory results in the coating plant supplied by him. I wish him all success



Andy Thomas · 1st
Managing Director at Coating Technologies Ltd
May 11, 2011, Andy was Khaled's client

I worked with Khaled on a number of occasions on Autophoretic projects in Egypt. Khaled quickly grasped the technicalities and proposed novel solutions of his own. He is one of the few people in North Africa to understand the Autophoretic process.

<https://www.linkedin.com/in/khaled-el-deeb-b575b930/>