

Kanishka

kanishkasharma399@gmail.com | +91 7042233425

linkedin.com/in/kanishkasharma1998/ | github.com/Kanishkaigu

Summary

Detail-oriented Data Analyst transforming complex data into actionable business insights. Proficient in leveraging SQL, Python, and Power BI for data extraction, analysis, and visualization. Proven ability to build insightful dashboards and optimize processes, resulting in significant improvements in customer retention and operational efficiency. Eager to apply analytical and machine learning skills to solve challenging business problems.

Skills

- Languages Databases: Python , MySQL Workbench, DBMS.
- Data Analysis: Pandas , NumPy, Matplotlib , Seaborn, Data Visualization , Statistics(hypothesis testing, A/B testing, regression) , EDA, ETL Pipeline, Feature Engineering.
- Tools: LeadSquared, Power BI.

Education

University of Delhi

July 2017 – July 2020

BS in Physical Science

Indira Gandhi University, Meerpur

Sept. 2023

MS in Mathematics with CS

IIT Guwahati

Jan. 2025 – 26

Credit Linked Program Data Science, Machine Learning

Experience

Tevatiya Services Private Limited— Data Analyst

Uttar Pradesh

July, 2025 – Present

- Developed a Customer Insights Dashboard using Power BI and SQL, which identified key behavior patterns and directly contributed to a 13.5% quarterly improvement in customer retention.
- Designed and implemented automation workflows in LeadSquared, enhancing task efficiency and reducing average lead response time. Created dashboards and reports to track sales performance and customer leads.
- Authored and optimized complex SQL queries and ETL processes to support ad-hoc data requests, improving overall operational effectiveness by 10%.

Projects

Supermarket Billing System Python

- Developed a Python-based application to streamline the billing process.
- The application processes multiple items, calculates total prices, applies discounts, and generates an itemized receipt.
- *Project Link: <https://github.com/Kanishkaigu/Supermarket-Billing-System—Python>*

MySQL Analysis Project

- Extracted insights from a restaurant's dataset utilizing complex SQL queries and advanced joins.
- customer behavior, restaurant performance, and delivery efficiency to drive strategic decision-making.
- *Project Link: <https://github.com/Kanishkaigu/Swiggy-MYSQL-Analysis-Project>*

Student Mark Prediction Using Machine Learning

- Built a system to predict student marks based on the number of hours they study.
- Utilized Python libraries including Numpy, Pandas, Matplotlib, and Seaborn with algorithms like Scikit Learn and Linear Regression.
- *Project Link: <https://github.com/Kanishkaigu/Studentmarks prediction>*