Kannin Boulware

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6342 South Cabriolet Way Pendleton, IN 46064

(765)-606-1777 klboulware7@yahoo.com

Objective

A motivated student who demonstrates a strong work ethic, and creative ability that is willing to apply my skills at your company. Will leverage proven experience as a competent employee to contribute to company goals and needs.

Experience

Best Buy Co Inc., Noblesville, IN— Sales Consultant 11/2018 -Present

- Stayed current on industry trends and changes and participated in professional development opportunities to strengthen product and service knowledge.
- Consulted with long-term, new and prospective customers to understand needs and propose ideal solutions.
- Generated sales by executing a complete sales cycle process from prospecting through contract negotiations and closing.
- Fostered relationships with customers to expand customer base and enhance loyalty and retention.
- Listened to customers to understand needs and refer to optimal services.
- Provided training on appropriate product selection

Education

Pendleton Heights High School / HS Diploma

2016-May 2020

Activities

High School Football Team 2016-2019 Church Camp Counselor 2016-2019 Outfitters Charity 2015-2018 Spanish Club 2016

References upon request