# King County Home Sales

What Factors Affect Sale Price

### **Variables**

**Number of bedrooms** 

**Number of bathrooms** 

Square footage of the home

**Square footage of the lot** 

**Number of floors** 

Has waterfront view

Number of times viewed

Grade of home based on KC grading system

Square footage of home excluding basement

**Square footage of the basement** 

Year built

Year when house was renovated

Square footage of lot after renovation

Whether or not the home was viewed

Whether or not the home has a basement

**Condition of home** 

Square footage of home after renovation

# Methodology

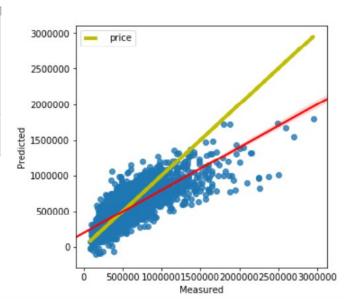
#### OSEMN model



Source: A Taxonomy of Data Science

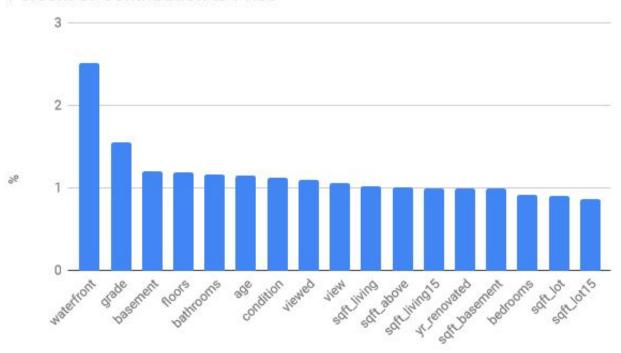
## **Model Results**

R-squared	% Difference MSE(test vs train)
0.620655	3.205060



Variable	Coefficient
waterfront	2.512872
grade	1.558873
basement	1.209310
floors	1.196973
bathrooms	1.166954
age	1.160182
condition	1.123023
viewed	1.105606
view	1.069390
sqft_living	1.030210
sqft_above	1.009416
sqft_living15	1.000345
yr_renovated	1.000074
sqft_basement	1.000026
bedrooms	0.923841
sqft_lot	0.909553
sqft_lot15	0.869656

#### Percent of Contribution to Price



## **Maximize Sale Price**

Focus more on homes with a waterfront view, a high housing grade given by King County, and having or adding a basement.

Focus less on size of basement, number of bedrooms, and size of lot.