U.S. Markets to Watch

Exhibit 3-1 Overall Real Estate Prospects

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- 1	Dallas/Fort Worth	41	San Francisco
2	New York—Brooklyn	42	Las Vegas
3	Raleigh/Durham	43	Northern New Jersey
4	Orlando	44	Detroit
5	Nashville	45	Greenville, SC
6	Austin	46	St. Louis
7	Boston	47	Washington, DC-MD suburbs
8	Denver	48	Jacksonville
9	Charlotte	49	Chicago
10	Tampa/St. Petersburg	50	Birmingham
11	Atlanta	51	Boise
12	Miami	52	Louisville
13	Salt Lake City	53	Tacoma
14	Los Angeles	54	Long Island
15	Orange County	55	Des Moines
16	Seattle	56	Cape Coral/Fort Myers/Naples
17	Fort Lauderdale	57	Sacramento
18	Washington, DC-District	58	Madison
19	Indianapolis	59	Virginia Beach/Norfolk
20	San Antonio	60	Cleveland
21	Portland, OR	61	Omaha
22	Minneapolis/St. Paul	62	Honolulu
23	Columbus	63	Milwaukee
24	Washington, DC-Northern VA	64	Spokane, WA/Coeur d'Alene, ID
25	Charleston	65	Tallahassee
26	San Jose	66	Gainesville
27	New York—other boroughs	67	Knoxville
28	Oakland/East Bay	68	Baltimore
29	Phoenix	69	Westchester, NY/Fairfield, CT
30	San Diego	70	Tucson
31	Philadelphia	71	Memphis
32	New York-Manhattan	72	Oklahoma City
33	Cincinnati		New Orleans
34	West Palm Beach	74	Deltona/Daytona Beach
35	Kansas City, MO	75	Providence
36	Jersey City	76	Portland, ME
37	Houston	77	Albuquerque
38	Richmond	78	Buffalo
39	Pittsburgh	79	Hartford

Exhibit 3-2 Homebuilding Prospects

-1	Nashville	41	Sacramento
2	Tampa/St. Petersburg	42	Inland Empire
3	Austin	43	New York-Brooklyn
4	Charleston	44	Cincinnati
5	Orlando	44	Deltona/Daytona Beach
6	Dallas/Fort Worth	46	Pittsburgh
7	Raleigh/Durham	47	Tacoma
8	Charlotte	48	Washington, DC-MD suburbs
9	Jacksonville	49	Honolulu
10	Denver	49	Knoxville
11	Minneapolis/St. Paul	51	Columbus
12	West Palm Beach	52	San Francisco
13	Atlanta	53	Madison
14	Washington, DC-Northern VA	53	Omaha
15	Indianapolis	55	Boston
16	Portland, OR	56	St. Louis
17	Phoenix	57	Tallahassee
18	Salt Lake City	58	Birmingham
19	Houston	59	Tucson
20	Seattle	59	Oklahoma City
21	Cape Coral/Fort Myers/Naples	61	New York—other boroughs
22	Boise	62	Detroit
23	Fort Lauderdale	63	Baltimore
24	Las Vegas	64	Long Island
25	San Diego	65	Westchester, NY/Fairfield, CT
26	Greenville, SC	66	Chicago
27	Washington, DC-District	67	Virginia Beach/Norfolk
28	San Antonio	68	Albuquerque
29	Miami	69	Memphis
30	Des Moines	70	Cleveland
31	Oakland/East Bay	71	Northern New Jersey
32	San Jose	72	New York-Manhattan
33	Los Angeles	73	Jersey City
34	Philadelphia	74	New Orleans
35	Richmond	74	Providence
36	Kansas City, MO	76	Milwaukee
37	Spokane, WA/Coeur d'Alene, ID	76	Portland, ME
38	Orange County	78	Hartford
39	Louisville	79	Buffalo
40	Gainesville		

Source: Emerging Trends in Real Estate 2019 survey.

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Key: More than 1 standard deviation above mean More than 1 standard deviation below mean +/- 1 standard deviation of mean

40 Inland Empire