



Pricing midrange homes in King County, WA

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Questions

What factors affect home prices?



Image by Joe Mabel, CC BY-SA 3.0. Via Wikimedia Commons.

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What factors affect home prices?

How can you turn your family home into a smart investment?



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Data

18,999 homes in King County

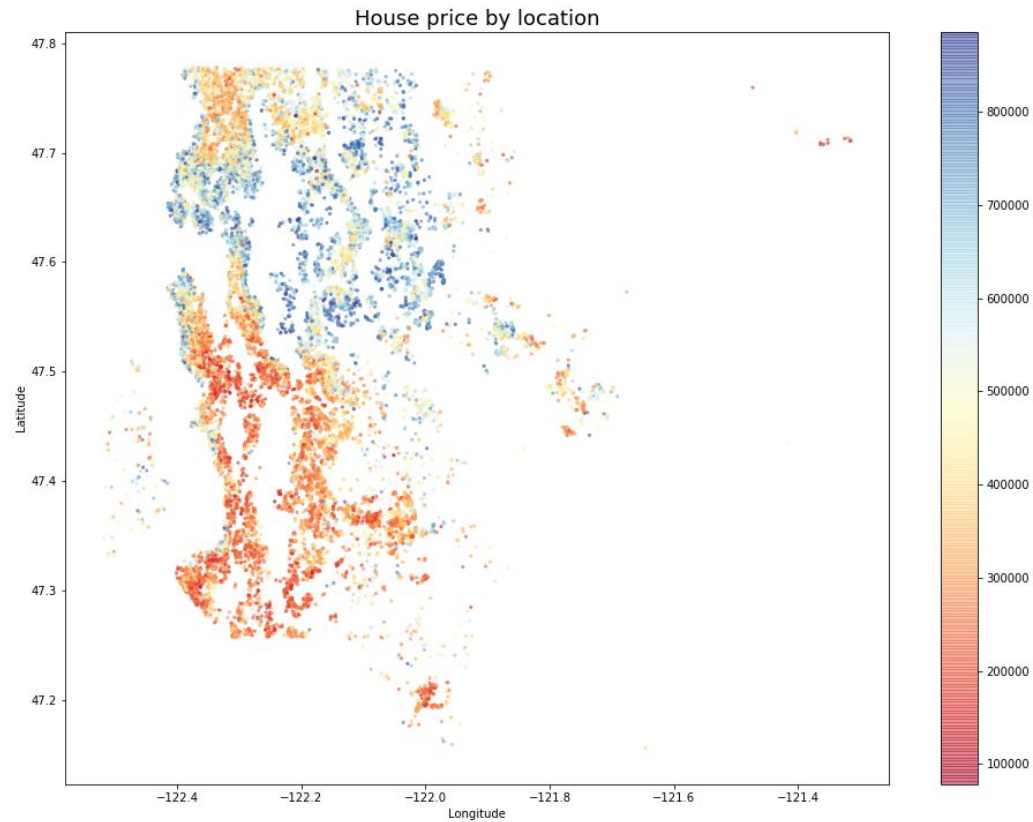


Points are colored by price.

Data

18,999 homes in King County

2-5 bedrooms



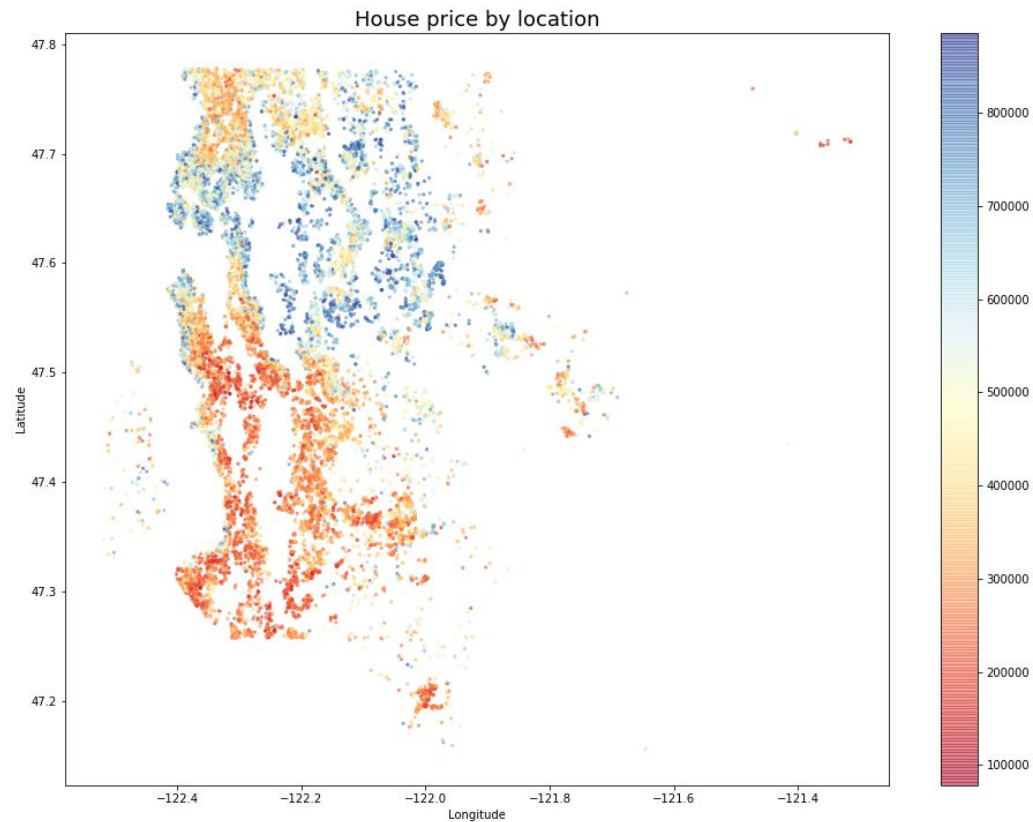
Points are colored by price.

Data

18,999 homes in King County

2-5 bedrooms

Median sale price of \$425,000



Points are colored by price.

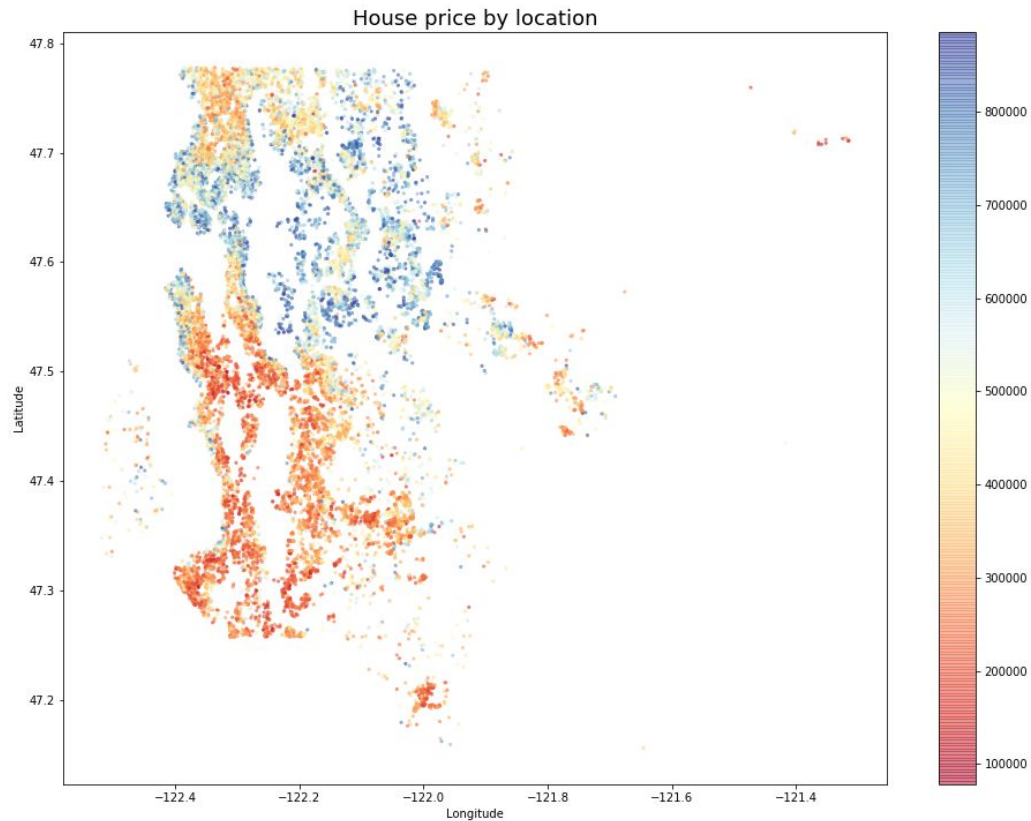
Data

18,999 homes in King County

2-5 bedrooms

Median sale price of \$425,000

Sale records from 2014-2015



Method

Multiple linear regression

A technique that lets us consider the effects of **multiple factors** on home price at the same time.



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Results

Model explains **82%** of the variation in price based on a variety of factors.



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Insights for homeowners



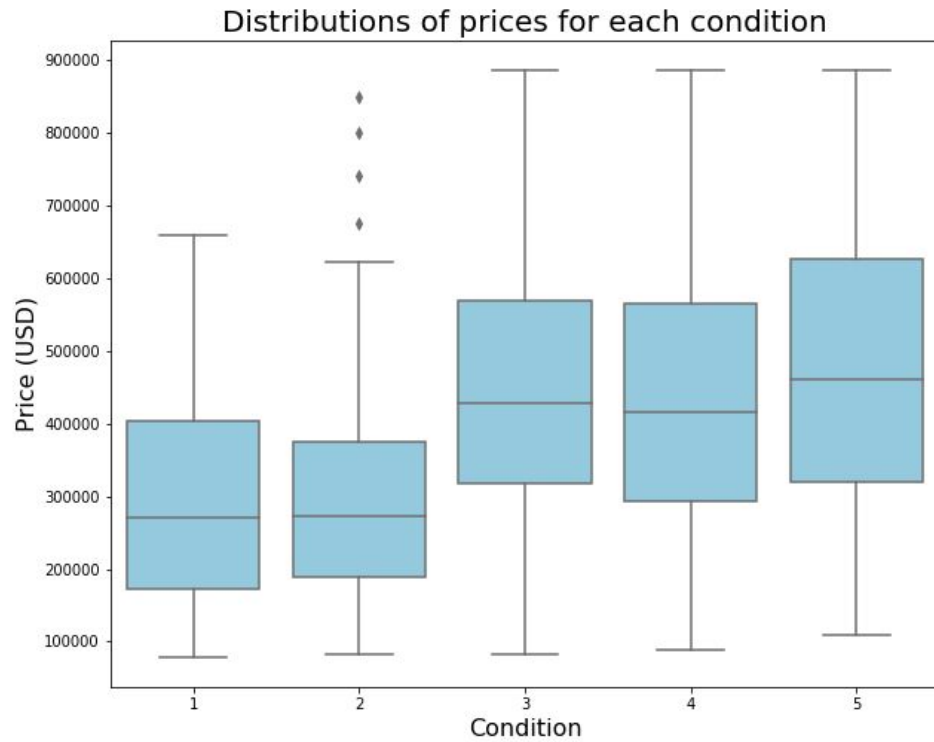
+\$8,300

Potential increase in sale price after adding 100 sq. ft. or an additional bathroom to your home.

+\$21,000

Potential increase in sale price after improving the condition* of your home by one level.

* Condition is scored on a scale of 1 to 5 and refers to a home's state of repair or upkeep.

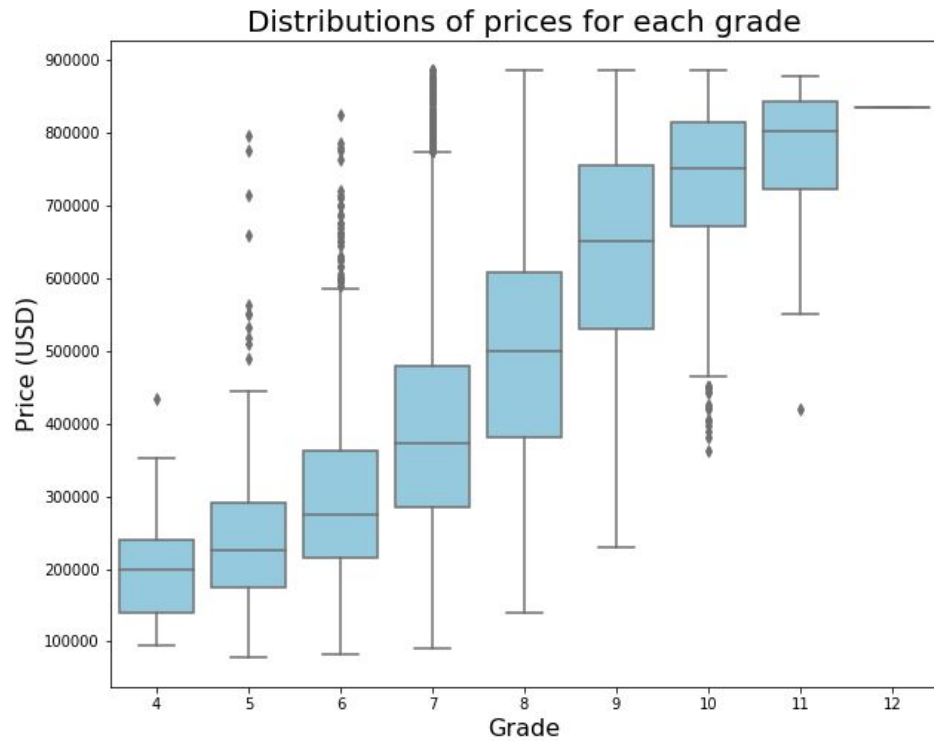


Middle of each blue box = median price for that condition level.

+\$42,000

Potential increase in sale price after improving the grade* of your home by one level.

* King County's grading system rates houses from 3 to 13 on the basis of design features.



Middle of each blue box = median price for that grade.



Future directions for analysis

- Incorporate additional data about neighborhoods
- Use more sophisticated techniques to better account for interactions among factors affecting price



Thank you!

GitHub: github.com/jrkreiger/pricing-midrange-homes

Twitter: [@j_re](https://twitter.com/j_re)

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