



# Pricing midrange homes in King County, WA

Jenny R. Kreiger, PhD  
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# Questions

What factors affect home prices?

How can you turn your family home into a smart investment?



Image by Joe Mabel, CC BY-SA 3.0. Via Wikimedia Commons.

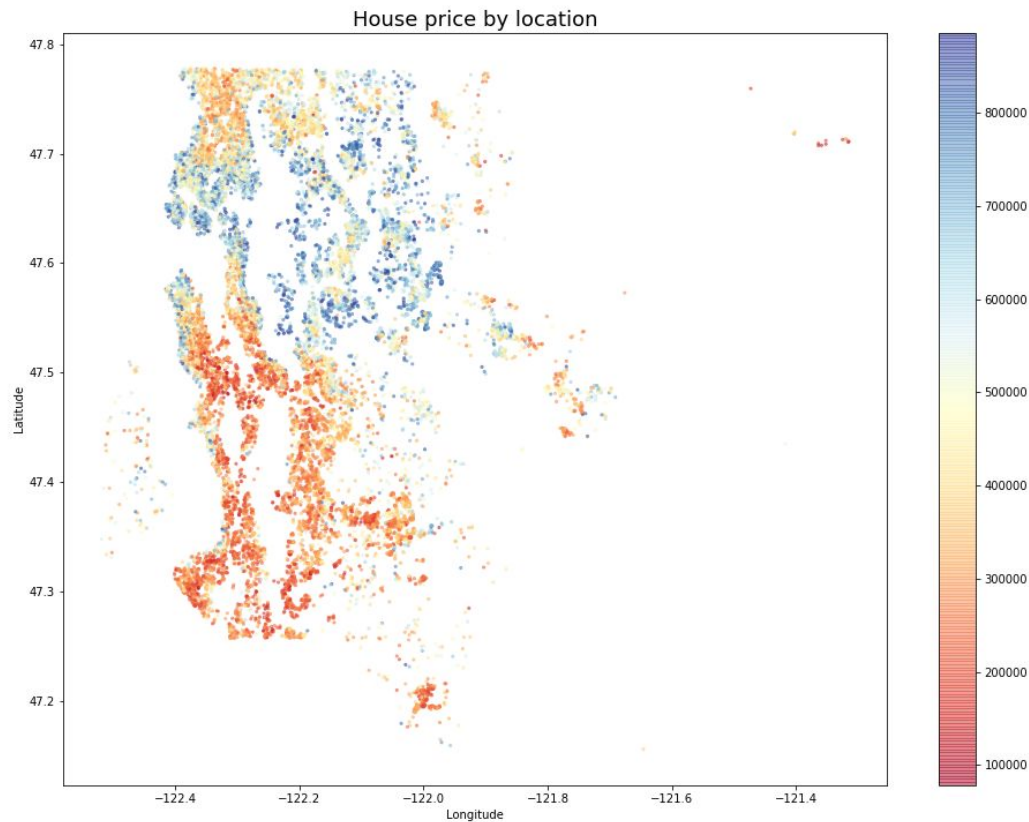
# Data

18,999 homes in King County

2-5 bedrooms

Median sale price of \$425,000

Sale records from 2014-2015



Points are colored by price.

# Method

## Multiple linear regression

A technique that lets us consider the effects of **multiple factors** on home price at the same time.



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# Results

Model explains **82%** of the variation in price based on a variety of factors.



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# Insights for homeowners

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# +\$8,300

Potential increase in sale price after adding 100 sq. ft. or an additional bathroom to your home.

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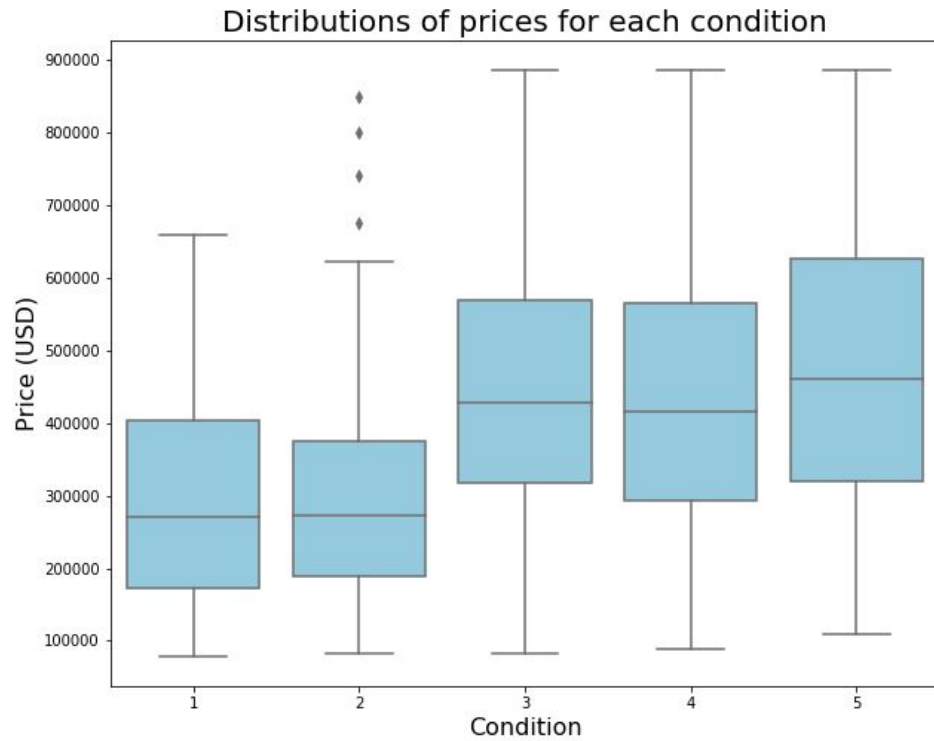
# +\$21,000

Potential increase in sale price after improving the condition\* of your home by one level.

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\* Condition is scored on a scale of 1 to 5 and refers to a home's state of repair or upkeep.





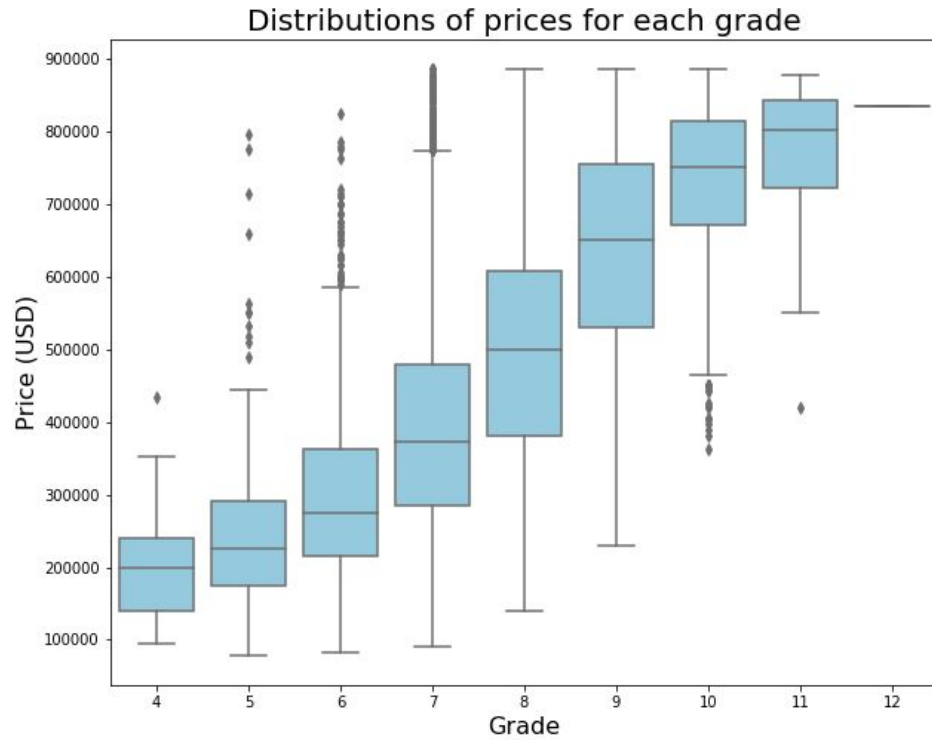
Middle of each blue box = median price for that condition level.

# +\$42,000

Potential increase in sale price after improving the grade\* of your home by one level.

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\* King County's grading system rates houses from 3 to 13 on the basis of design features.



Middle of each blue box = median price for that grade.



## Future directions for analysis

- Incorporate additional data about neighborhoods
- Use more sophisticated techniques to better account for interactions among factors affecting price



# Thank you!

Contact

Twitter: @j\_re

LinkedIn: [linkedin.com/in/jrkreiger](https://www.linkedin.com/in/jrkreiger)