E-Commerce Purchase Intention Model

Contents

1. E-Commerce application goal	3
2. Purchase intention model	4
3. Google Ads	4
4. Work flow of ecommerce purchase intention models	5
5. Important features from the dataset	6
6. Install packages	7
7. Loading dataset using pandas	8
8. Number of rows and columns	9
9. Dataset information	10
10. Feature engineering	11
10.1. replace() method	11
10.2. Weekend column	12
10.3. Revenue column	14
10.4. VisitorType column	16
10.5. VisitorType column	17
10.6. Month column	19
11. Target variable is Revenue column	23
12. Pearson correlation	24
13. PageValues column	24
14. How to identify customers interest	24
15. Create the training and test data	33
16. Train and Test data	35
17. A Machine Learning pipeline	37
18. Create a model pipeline	37
18.1. SelectKBest and SMOTE	37
18.2. model_pipeline(X, model) function explanation	38
18.3. Kind note over model pipeline	38
19. Select best model	40
19.1. Ameerpet Standard	40
19.2. Hi-Tech City Standard	40
19.3. Function explanation	41
19.4. Kind note over select best model	41

20. let's select_model function	45
21. The best model is	56
22. Examine the performance of the best model	56
23. Best model score	56
24. Final results and words	69
25. Happy learning	69

E-Commerce Purchase Intention Model

1. E-Commerce application goal

- √ Any eCommerce application main goal is,
 - o Converting browsers into buyers.



2. Purchase intention model

- ✓ Ecommerce purchase intention models predict the probability of each customer making a purchase or not.
- ✓ Once we identify then we can target those customers.
- ✓ We will learn here how they work and build model
- ✓ Ecommerce purchase intention models analyse click-stream consumer behaviour data from web analytics platforms.
- ✓ After analysis it can predict whether a customer will make a purchase during their visit.
- ✓ These online shopping models are used to examine real time web
 analytics data and predict the probability of each customer making a
 purchase, so the retailer can serve a carefully targeted promotion to try
 and persuade those less likely to purchase.

3. Google Ads

- ✓ Generally while browsing we can see some Google ads
- ✓ Surprisingly person to person these ads are different.
- ✓ The point is, Google Company implemented Analytical techniques to target customer by using Google Ads.

4. Work flow of ecommerce purchase intention models

- ✓ The problem statement is, customer will BUY product or NOT
- ✓ So, this is classification.
- ✓ E-Commerce purchase intention models are classifiers.
- ✓ These models designed to analyse web analytics data and predict whether a customer will buy product or not during their visit.
- ✓ These things needs to be monitored,
 - o Number of times URLs visited
 - o Information about product
 - o Recorded the number of each page type visited
 - o Time spent on the pages.

5. Important features from the dataset

- ✓ Below features are very important from the dataset.
- ✓ From those features we can apply feature engineering and creating new features.
- ✓ Based on our requirement few of features we can convert them into numeric.
- ✓ We need to identify the correlation of the target variable.

Feature	Description	Туре
Day	Measures the closeness of the visit date to a key trading event.	Numerical
Operating system	The operating system used during the visit.	Categorical
Browser	The web browser used during the visit.	Categorical
Region	The geographic region of the visitor.	Categorical
Visitor type	Whether the customer was a new visitor or returning visitor.	Categorical
Weekend	A Boolean value indicating whether the visit fell on a weekend.	Categorical
Month	The month of the user's visit.	Categorical
Revenue	The target variable indicating whether the visit generated revenue.	Categorical

6. Install packages

pip install lightgbm pip install imblearn

7. Loading dataset using pandas

```
Loading the dataset
Program
              demo1.py
Name
              online_shoppers_intention.csv
File
              import pandas as pd
              df = pd.read_csv("online_shoppers_intention.csv")
              print(df.head())
Output
                             Administrative_Duration
                                            0.0
0.0
                                                                Returning_Visitor
                                                                                False
                                                                                False
                                                                Returning Visitor
                                                                                       False
                                                                Returning_Visitor
                                                                                       False
                                                                Returning_Visitor
                                                                                       False
               [5 rows x 18 columns]
```

8. Number of rows and columns

Program Checking number of rows and column

Name demo2.py

File online_shoppers_intention.csv

import pandas as pd

df = pd.read_csv("online_shoppers_intention.csv")

print(df.shape)

Output

(12330, 18)

9. Dataset information

```
Column
                            Non-Null Count Dtype
                            -----
    Administrative 12330 non-null int64
0
    Administrative_Duration 12330 non-null float64
    Informational 12330 non-null int64
    Informational_Duration 12330 non-null float64
                            12330 non-null int64
    ProductRelated
    ProductRelated_Duration 12330 non-null float64
    BounceRates 12330 non-null float64
ExitRates 12330 non-null float64
PageValues 12330 non-null float64
6
                           12330 non-null float64
8
   PageValues
9 SpecialDay
                            12330 non-null float64
10 Month
                            12330 non-null object
11 OperatingSystems
                            12330 non-null int64
                            12330 non-null int64
12 Browser
                            12330 non-null int64
12330 non-null int64
13 Region
14 TrafficType
15 VisitorType
                            12330 non-null object
16 Weekend
                            12330 non-null bool
17 Revenue
                            12330 non-null bool
dtypes: bool(2), float64(7), int64(7), object(2)
memory usage: 1.5+ MB
```

10. Feature engineering

✓ The Weekend and Revenue columns are currently set to Boolean values, so we first need to convert into binary values.

10.1. replace() method

- ✓ replace() is predefined method in Series class.
- ✓ We should access this method by using series object.
- ✓ This method replace existing values with desired values.

10.2. Weekend column

Program Checking unique values in Weekend column

Name demo4.py

File online_shoppers_intention.csv

import pandas as pd

df = pd.read_csv("online_shoppers_intention.csv")

print(df['Weekend'].unique())

Output

[False True]

```
Program
Name
demo5.py
File
online_shoppers_intention.csv

import pandas as pd

df = pd.read_csv("online_shoppers_intention.csv")

df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))

print(df.head())

Output

Administrative Administrative_Duration Informational ... VisitorType Weekend Revenue

Administrative Adminis
```

10.3. Revenue column

Program Checking unique values in Revenue column

Name demo6.py

File online_shoppers_intention.csv

import pandas as pd

df = pd.read_csv("online_shoppers_intention.csv")

print(df[' Revenue '].unique())

Output

[False True]

```
Program
             Convert Revenue column to binary values
Name
             demo7.py
             online_shoppers_intention.csv
File
             import pandas as pd
             df = pd.read_csv("online_shoppers_intention.csv")
             df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
             df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
             print(df.head())
Output
                                                            Returning_Visitor
                                                            Returning_Visitor
                                                            Returning_Visitor
Returning_Visitor
               5 rows x 18 columns]
```

10.4. Let's understand VisitorType column

- ✓ VisitorType contains either Returning_Visitor or New_Visitor.
- ✓ For us one value is enough because other value is opposite to existing value.

```
Program
Name
Checking unique values in VisitorType column
demo8.py
File
online_shoppers_intention.csv

import pandas as pd

df = pd.read_csv("online_shoppers_intention.csv")

df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))

print(df['VisitorType'].unique())

Output

['Returning_Visitor' 'New_Visitor' 'Other']
```

10.5. VisitorType column

- ✓ VisitorType contains either Returning_Visitor or New_Visitor.
- ✓ For us one value is enough because other value is opposite to existing value.
- ✓ Let's add Returning Visitor column to existing dataframe

```
Adding Returning Visitor column and Convert VisitorType column
Program
            to binary values
            demo9.py
Name
File
            online shoppers intention.csv
            import pandas as pd
            import numpy as np
            df = pd.read csv("online shoppers intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning Visitor'
            df['Returning Visitor'] = np.where(condition, 1, 0)
            print(df.head())
Output
```

```
Program
            Drop VisitorType column
Name
            demo10.py
            online_shoppers_intention.csv
File
            import pandas as pd
            import numpy as np
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            print(df.head())
Output
```

10.6. Month column

- ✓ We do have Month column name in DataFrame.
- ✓ By default this column type recognised as object means string type
- ✓ Lest apply Ordinal Encoding over this column.

```
Checking all columns data type
Program
Name
            demo11.py
            online_shoppers_intention.csv
File
            import pandas as pd
            import numpy as np
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning_Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            print(df.dtypes)
Output
```

Administrative	int64
Administrative_Duration	float64
Informational	int64
Informational_Duration	float64
ProductRelated	int64
ProductRelated_Duration	float64
BounceRates	float64
ExitRates	float64
PageValues	float64
SpecialDay	float64
Month	object
OperatingSystems	int64
Browser	int64
Region	int64
TrafficType	int64
Weekend	int64
Revenue	int64
Returning_Visitor	int32
dtype: object	

```
Program
            Checking unique values in Month column
Name
            demo12.py
            online shoppers intention.csv
File
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning Visitor'
            df['Returning Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            print(df. df['Month'].unique())
Output
            ['Feb' 'Mar' 'May' 'Oct' 'June' 'Jul' 'Aug' 'Nov' 'Sep' 'Dec']
```

```
Applying Ordinal Encoding on Month column
Program
Name
            demo13.py
            online shoppers intention.csv
File
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read csv("online shoppers intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning Visitor'
            df['Returning Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal_encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            print(df['Month'].unique())
Output
            [2. 5. 6. 8. 4. 3. 0. 7. 9. 1.]
```

11. Target variable is Revenue column

- ✓ Revenue column is the target variable.
- ✓ Let's check the value counts() on this column.

```
Program
            Let's understand the Revenue column
Name
            demo14.py
File
            online shoppers intention.csv
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            print(df.Revenue.value counts())
Output
```

```
Revenue
0 10422
1 1908
Name: count, dtype: int64
```

12. Pearson correlation

✓ We can check which of the features are correlated with the target variable by using Pearson correlation.

13. PageValues column

- ✓ The strongest predictor of conversion was the PageValues column.
- ✓ This column contained the Page Value metric.
- ✓ This is obviously higher for customers who have viewed product, basket, and checkout pages.
- ✓ So it makes total sense that it plays a significant role.

14. How to identify customers interest

- ✓ Customers who have viewed more product pages and spent longer looking at them were also much more likely to have purchased.
- ✓ Customers who shopped using specific browsers.
- ✓ Specific days shopping like weekday or weekend etc

```
Program
             Access required columns
Name
             demo15.py
File
             online shoppers intention.csv
             import pandas as pd
             import numpy as np
             from sklearn.preprocessing import OrdinalEncoder
             df = pd.read csv("online shoppers intention.csv")
             df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
             df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
             condition = df['VisitorType']=='Returning_Visitor'
             df['Returning Visitor'] = np.where(condition, 1, 0)
             df = df.drop(columns = ['VisitorType'])
             ordinal encoder = OrdinalEncoder()
             df['Month'] = ordinal encoder.fit transform(df[['Month']])
             result = df.columns[1:]
             print(result)
Output
             'PageValues', 'SpecialDay', 'Month', 'OperatingSystems', 'Browser', 'Region', 'TrafficType', 'Weekend', 'Revenue', 'Returning_Visitor'], dtype='object')
```

```
Create a DataFrame with required columns
Program
Name
            demo16.py
File
            online_shoppers_intention.csv
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning_Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            result = df[df.columns[1:]]
            print(result)
Output
```

12330 rows x 17 columns]

```
Correlation
Program
Name
            demo17.py
            online_shoppers_intention.csv
File
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning_Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            result = df[df.columns[1:]].corr()
            print(result)
```

Output

	Administrative_Duration	Informational	Revenue	Returning_Visitor
Administrative_Duration	1.000000	0.302710	0.093587	-0.022525
Informational	0.302710	1.000000	0.095200	0.057399
Informational_Duration	0.238031	0.618955	0.070345	0.045501
ProductRelated	0.289087	0.374164	0.158538	0.128738
ProductRelated_Duration	0.355422	0.387505	0.152373	0.120489
BounceRates	-0.144170	-0.116114	0.150673	0.129908
ExitRates	-0.205798	-0.163666	0.207071	0.171987
PageValues	0.067608	0.048632	0.492569	-0.115825
SpecialDay	-0.073304	-0.048219	0.082305	0.087123
Month	0.029061	0.019743	0.080150	0.036689
OperatingSystems	-0.007343	-0.009527	0.014668	-0.038345
Browser	-0.015392	-0.038235	0.023984	-0.058836
Region	-0.005561	-0.029169	0.011595	-0.050829
TrafficType	-0.014376	-0.034491	0.005113	-0.026219
Weekend	0.014990	0.035785	0.029295	-0.039444
Revenue	0.093587	0.095200	1.000000	-0.103843
Returning Visitor	-0.022525	0.057399	0.103843	1.000000

```
Correlation
Program
Name
            demo18.py
            online_shoppers_intention.csv
File
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning_Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            result = df[df.columns[1:]].corr()['Revenue']
            print(result)
Output
```

29 | Page

Administrative_Duration	0.093587
Informational	0.095200
Informational_Duration	0.070345
ProductRelated	0.158538
ProductRelated_Duration	0.152373
BounceRates	-0.150673
ExitRates	-0.207071
PageValues	0.492569
SpecialDay	-0.082305
Month	0.080150
OperatingSystems	-0.014668
Browser	0.023984
Region	-0.011595
TrafficType	-0.005113
Weekend	0.029295
Revenue	1.000000
Returning_Visitor	-0.103843
Name: Revenue, dtype: fl	oat64
	•

```
Correlation
Program
Name
            demo19.py
            online_shoppers_intention.csv
File
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning_Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            result = df[df.columns[1:]].corr()['Revenue']
            result1 = result.sort values(ascending=False)
            print(result1)
```

Output

Revenue	1.000000
PageValues	0.492569
ProductRelated	0.158538
ProductRelated_Duration	0.152373
Informational	0.095200
Administrative_Duration	0.093587
Month	0.080150
Informational_Duration	0.070345
Weekend	0.029295
Browser	0.023984
TrafficType	-0.005113
Region	-0.011595
OperatingSystems	-0.014668
SpecialDay	-0.082305
Returning_Visitor	-0.103843
BounceRates	-0.150673
ExitRates	-0.207071
Name: Revenue, dtype: flo	at64

15. Create the training and test data

- ✓ Now we need to prepare the feature set, we need to define X and y.
- ✓ The X feature set will include all the features we created above
- ✓ The y feature having target variable alone.

```
Create features and target
Program
Name
            demo20.py
File
            online_shoppers_intention.csv
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read_csv("online_shoppers_intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning_Visitor'
            df['Returning_Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal encoder = OrdinalEncoder()
            df['Month'] = ordinal encoder.fit transform(df[['Month']])
            result = df[df.columns[1:]].corr()['Revenue']
            result1 = result.sort values(ascending=False)
            X = df.drop(['Revenue'], axis=1)
            y = df['Revenue']
            print("Features and target created")
Output
            Features and target created
```

16. Train and Test data

- ✓ We need to split(randomly) data into training(70%) and testing(30%) datasets.
- ✓ We can split data by using train_test_split(X, y, test_size = 0.3, random_state) function.
- ✓ The random_state value ensures we get reproducible results each time we run the code.

```
Creating train and test datasets
Program
Name
            demo21.py
File
            online_shoppers_intention.csv
            import pandas as pd
            import numpy as np
            from sklearn.preprocessing import OrdinalEncoder
            df = pd.read csv("online shoppers intention.csv")
            df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
            df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
            condition = df['VisitorType']=='Returning Visitor'
            df['Returning Visitor'] = np.where(condition, 1, 0)
            df = df.drop(columns = ['VisitorType'])
            ordinal_encoder = OrdinalEncoder()
            df['Month'] = ordinal_encoder.fit_transform(df[['Month']])
            result = df[df.columns[1:]].corr()['Revenue']
            result1 = result.sort values(ascending=False)
            X = df.drop(['Revenue'], axis=1)
            y = df['Revenue']
            X_train, X_test, y_train, y_test = train_test_split(X, y,
            test size = 0.3, random state = 0)
            print("Created train and test datasets")
Output
            Created train and test datasets
```

17. A Machine Learning pipeline

- ✓ This is the process of automating the workflow of a complete machine learning task.
- ✓ This is having group of steps like data to be transformed and correlated together in a model that can be analysed to get the output.
- ✓ A typical pipeline includes raw data input, features, outputs, model parameters, ML models, and Predictions.
- ✓ Pipeline also having sequential steps that perform everything like data extraction and pre-processing to model training and deployment in Machine learning in a modular approach.
- ✓ It means that in the pipeline, each step is designed as an independent module, and all these modules are tied together to get the final result.

18. Create a model pipeline

- ✓ Now we need to create a model pipeline for our project
- ✓ This Pipeline handles the encoding of data using the ColumnTransformer().
- ✓ By using this we can even avoid like manually generating some of the features we created above.
- ✓ This also imputes any missing values with realistic values.
- ✓ It scales the data before we pass it to the model.

18.1. SelectKBest and SMOTE

- ✓ By using SelectKBest() we can select the optimal features. From this we are getting around 6 features as per shown in Pearson correlation.
- ✓ By using SMOTE(Synthetic Minority Oversampling Technique) we can handle class imbalance.

18.2. model_pipeline(X, model) function explanation

- ✓ model_pipleline(X, model) is a user defined function for this project.
- ✓ This function returns pipeline to pre-process data and bundle with a model.
- ✓ There are two arguments for this function X means X_train data and model means model object Ex: XGBClassifier object.

18.3. Kind note over model pipeline

- ✓ Requesting kindly spend some time to understand this pipeline code.
- ✓ Don't worry I am happy to explain every piece of line.
 - From Daniel

```
A function to create model pipeline
Program
Name
            daniel model pipeline.py
            def model_pipeline(X, model):
                  nc =
                  X.select_dtypes(exclude=['object']).columns.values.tolist()
                  c c =
                  X.select dtypes(include=['object']).columns.values.tolist()
                  numeric columns = n c
                  categorical columns = c c
                  numeric pipeline = SimpleImputer(strategy = 'constant')
                  categorical pipeline = OneHotEncoder(handle unknown =
                   'ignore')
                  a = ('numeric', numeric_pipeline, numeric_columns)
                  b = ('categorical', categorical pipeline, categorical columns)
                  preprocessor = ColumnTransformer(
                  transformers = [a, b],
                  remainder = 'passthrough'
                  )
                  c = ('preprocessor', preprocessor)
                  d = ('smote', SMOTE(random state = 1))
                  e = ('scaler', MinMaxScaler())
                  f = ('feature selection', SelectKBest(score func = chi2, k =
                  6))
                  g = ('model', model)
                  bundled_pipeline = imbpipeline(steps = [c, d, e, f, g])
                  return bundled pipeline
```

19. Select best model

19.1. Ameerpet Standard

- ✓ Generally we can select single model to proceeding in further steps.
- ✓ Many times we use to run our code repeatedly by taking different models as well.
- ✓ Instead of checking every time with different models, we can create a function to select the best model

19.2. Hi-Tech City Standard

- ✓ It would be good to create one function to select the best model.
- ✓ This function automatically test all models and finally returns the best model as per our requirement
- ✓ In this function, in very first step we are creating dictionary with XGBoost, Random Forest, Decision Tree, SVC, and a Multilayer Perceptron among others.
- ✓ We can loop through these models, run the data through the pipeline for each model.
- ✓ Use cross-validation to get good performance, reliability and validity of each model.
- ✓ Store the model results in pandas DataFrame and print the output.
- ✓ Finally selecting the **BEST MODEL** with highest ROC/AUC score

19.3. Function explanation

- ✓ select_model(X, y, pipeline = None) is user defined function created by
 us.
- ✓ This function takes 2 non default parameters and 1 default parameter

X (object) : Pandas dataframe containing X_train data.
 y (object) : Pandas dataframe containing y_train data.

o pipeline : Pipeline from model_pipeline().

19.4. Kind note over select best model

- ✓ Requesting kindly spend some time to understand this select best model code.
- ✓ Don't worry I am happy to explain every piece of line.
 - From Daniel

```
A function to select model
Program
            daniel select model.py
Name
            def select model(X, y, pipeline=None):
                   classifiers = {}
                  c_d1 = {"DummyClassifier":
                  DummyClassifier(strategy='most_frequent')}
                  classifiers.update(c_d1)
                  xgb = XGBClassifier(
                         verbosity=0,
                         use label encoder=False,
                         eval metric='logloss',
                         objective='binary: logistic',
                  )
                  c_d2 = {"XGBClassifier": xgb}
                  classifiers.update(c_d2)
                  c_d3 = {"LGBMClassifier": LGBMClassifier()}
                   classifiers.update(c d3)
                   c d4 = {"RandomForestClassifier":
                   RandomForestClassifier()}
                   classifiers.update(c d4)
                   c_d5 = {"DecisionTreeClassifier": DecisionTreeClassifier()}
                  classifiers.update(c_d5)
```

```
c_d6 = {"ExtraTreeClassifier": ExtraTreeClassifier()}
classifiers.update(c_d6)
c_d7 = {"ExtraTreesClassifier": ExtraTreeClassifier()}
classifiers.update(c_d7)
c_d8 = {"AdaBoostClassifier": AdaBoostClassifier()}
classifiers.update(c_d8)
c_d9 = {"KNeighborsClassifier": KNeighborsClassifier()}
classifiers.update(c d9)
c_d10 = {"RidgeClassifier": RidgeClassifier()}
classifiers.update(c_d10)
c_d11 = {"SGDClassifier": SGDClassifier()}
classifiers.update(c_d11)
c_d12 = {"BaggingClassifier": BaggingClassifier()}
classifiers.update(c d12)
c_d13 = {"BernoulliNB": BernoulliNB()}
classifiers.update(c_d13)
c d14 = {"SVC": SVC()}
classifiers.update(c_d14)
c d15 = {"MLPClassifier": MLPClassifier()}
classifiers.update(c_d15)
```

```
mlpc = {
"MLPClassifier (paper)":
MLPClassifier(hidden layer sizes=(27, 50),
max iter=300,
activation='relu',
solver='adam',
random_state=1)
c d16 = mlpc
classifiers.update(c_d16)
cols = ['model', 'run time', 'roc auc']
df_models = pd.DataFrame(columns = cols)
for key in classifiers:
      start time = time.time()
      pipeline = model_pipeline(X_train, classifiers[key])
      cv = cross_val_score(pipeline, X, y, cv=10,
      scoring='roc auc')
      row = {'model': key,
      'run time': format(round((time.time() -
      start_time)/60,2)),
      'roc auc': cv.mean(),
      }
      df_models = df_models.append(row,
      ignore index=True)
      df models = df models.sort values(by='roc auc',
      ascending = False)
return df models
```

Data Science – E-Commerce Purchase Intention Model

20. let's select_model function

✓ Once we call select_model function then we will get best model from all models.

```
Program
           Access select model function
           access select model.py
Name
File
           online shoppers intention.csv
           # Importing required librarie #
           print("Step 1: Required librarie imported successfully")
           import time
           import pandas as pd
           import numpy as np
           import seaborn as sns
           import matplotlib.pyplot as plt
           from sklearn.model selection import train test split
           from sklearn.model selection import cross val score
           from sklearn.model_selection import GridSearchCV
           from sklearn.feature selection import SelectKBest
           from sklearn.feature selection import chi2
           from imblearn.over_sampling import SMOTE
           from imblearn.pipeline import Pipeline as imbpipeline
           from sklearn.pipeline import Pipeline
           from sklearn.compose import ColumnTransformer
           from sklearn.impute import SimpleImputer
           from sklearn.preprocessing import OneHotEncoder
           from sklearn.preprocessing import OrdinalEncoder
           from sklearn.preprocessing import StandardScaler
           from sklearn.preprocessing import MinMaxScaler
```

Data Science – E-Commerce Purchase Intention Model

from sklearn.metrics import accuracy score

from sklearn.metrics import roc auc score from sklearn.metrics import classification report from sklearn.metrics import confusion matrix from sklearn.metrics import f1 score from sklearn.svm import SVC from xgboost import XGBClassifier from lightgbm import LGBMClassifier from sklearn.dummy import DummyClassifier from sklearn.neighbors import KNeighborsClassifier from sklearn.tree import DecisionTreeClassifier from sklearn.tree import ExtraTreeClassifier from sklearn.ensemble import ExtraTreesClassifier from sklearn.linear_model import RidgeClassifier from sklearn.linear model import SGDClassifier from sklearn.ensemble import RandomForestClassifier from sklearn.ensemble import AdaBoostClassifier from sklearn.ensemble import BaggingClassifier from sklearn.naive_bayes import BernoulliNB from sklearn.neural network import MLPClassifier

from warnings import simplefilter from sklearn.exceptions import ConvergenceWarning simplefilter("ignore", category=ConvergenceWarning)

```
print("Step 2: Created DataFrame successfully")

df = pd.read_csv("online_shoppers_intention.csv")
```


print("Step 3: Feature Engineering Done successfully on Weekend, Revenue")

```
df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
```

```
# Added Returning Visitor column #
print("Step 4: Added Returning_Visitor column successfully")
condition = df['VisitorType']=='Returning_Visitor'
df['Returning Visitor'] = np.where(condition, 1, 0)
df = df.drop(columns=['VisitorType'])
# Applying One Hot Encoding on Month column #
print("Step 5: Applied one hot encoding successfully on Month
column")
ordinal encoder = OrdinalEncoder()
df['Month'] = ordinal encoder.fit transform(df[['Month']])
# Checking correlation on Revenue column #
print("Step 6: Checking correlation done successfully")
result = df[df.columns[1:]].corr()['Revenue']
result1 = result.sort_values(ascending=False)
```

print("Step 7: Preparing features as X and target as y done successfully")

X = df.drop(['Revenue'], axis=1)
y = df['Revenue']

print("Step 8: Splitting data X_train, X_test, y_train & y_test done successfully")

X_train, X_test, y_train, y_test = train_test_split(X, y,
test_size=0.3, random_state = 0)

```
################
# Model Pipeline #
###############
print("Step 9: model_pipeline function created done successfully")
def model_pipeline(X, model):
      n c=
      X.select dtypes(exclude=['object']).columns.values.tolist()
      c c =
      X.select dtypes(include=['object']).columns.values.tolist()
      numeric columns = n c
      categorical_columns = c_c
      numeric pipeline = SimpleImputer(strategy = 'constant')
      categorical pipeline = OneHotEncoder(handle unknown =
      'ignore')
      a = ('numeric', numeric_pipeline, numeric_columns)
      b = ('categorical', categorical pipeline, categorical columns)
      preprocessor = ColumnTransformer(
      transformers = [a, b],
      remainder = 'passthrough'
      )
      c = ('preprocessor', preprocessor)
      d = ('smote', SMOTE(random state = 1))
      e = ('scaler', MinMaxScaler())
      f = ('feature selection', SelectKBest(score func = chi2, k =
      6))
      g = ('model', model)
      bundled pipeline = imbpipeline(steps = [c, d, e, f, g])
      return bundled_pipeline
```

```
################
# Model Selection #
################
print("Step 10: select model function created done successfully")
def select model(X, y, pipeline=None):
      classifiers = {}
      c d1 = {"DummyClassifier":
      DummyClassifier(strategy='most frequent')}
      classifiers.update(c_d1)
      xgb = XGBClassifier(
      verbosity=0,
      use_label_encoder=False,
      eval_metric='logloss',
      objective='binary: logistic',
      c d2 = {"XGBClassifier": xgb}
      classifiers.update(c_d2)
      c_d3 = {"LGBMClassifier": LGBMClassifier()}
      classifiers.update(c d3)
      c d4 = {"RandomForestClassifier":
      RandomForestClassifier()}
      classifiers.update(c d4)
      c d5 = {"DecisionTreeClassifier": DecisionTreeClassifier()}
      classifiers.update(c_d5)
      c d6 = {"ExtraTreeClassifier": ExtraTreeClassifier()}
      classifiers.update(c_d6)
```

```
c d7 = {"ExtraTreesClassifier": ExtraTreeClassifier()}
classifiers.update(c_d7)
c d8 = {"AdaBoostClassifier": AdaBoostClassifier()}
classifiers.update(c d8)
c_d9 = {"KNeighborsClassifier": KNeighborsClassifier()}
classifiers.update(c_d9)
c_d10 = {"RidgeClassifier": RidgeClassifier()}
classifiers.update(c_d10)
c_d11 = {"SGDClassifier": SGDClassifier()}
classifiers.update(c d11)
c_d12 = {"BaggingClassifier": BaggingClassifier()}
classifiers.update(c d12)
c d13 = {"BernoulliNB": BernoulliNB()}
classifiers.update(c_d13)
c_d14 = {"SVC": SVC()}
classifiers.update(c d14)
c_d15 = {"MLPClassifier": MLPClassifier()}
classifiers.update(c d15)
mlpc = {
"MLPClassifier (paper)":
MLPClassifier(hidden layer sizes=(27, 50),
max_iter=300,
activation='relu',
solver='adam',
random state=1)
c d16 = mlpc
classifiers.update(c d16)
cols = ['model', 'run time', 'roc auc']
df_models = pd.DataFrame(columns = cols)
```

```
for key in classifiers:
      start time = time.time()
      print()
      print("Step 12: model_pipeline run successfully on",
      key)
      pipeline = model_pipeline(X_train, classifiers[key])
      cv = cross_val_score(pipeline, X, y, cv=10,
      scoring='roc_auc')
      row = {'model': key,
      'run time': format(round((time.time() -
      start_time)/60,2)),
      'roc_auc': cv.mean(),
      }
      df models = pd.concat([df models,
      pd.DataFrame([row])], ignore_index=True)
      df_models = df_models.sort_values(by='roc_auc',
      ascending = False)
return df_models
```

print("Step 11: Accessing select_model function done
successfully")

models = select_model(X_train, y_train)

print("Step 13: Accessing select_model function done
successfully")

print(models)

Output

	model	run_time	roc_auc
14	MLPClassifier	1.79	0.903222
15	MLPClassifier (paper)	2.86	0.900244
2	LGBMClassifier	0.04	0.897217
1	XGBClassifier	0.15	0.891174
10	SGDClassifier	0.02	0.889067
7	AdaBoostClassifier	0.1	0.888264
13	SVC	0.83	0.885963
3	RandomForestClassifier	0.27	0.884997
11	BaggingClassifier	0.07	0.863183
12	BernoulliNB	0.01	0.857851
9	RidgeClassifier	0.01	0.855441
8	KNeighborsClassifier	0.02	0.840505
6	ExtraTreesClassifier	0.01	0.770749
5	ExtraTreeClassifier	0.01	0.754475
4	DecisionTreeClassifier	0.02	0.734040
0	DummyClassifier	0.01	0.500000

21. The best model is

- ✓ The top performer was MLPClassifier(), which generated a ROC/AUC score of 0.902.
- ✓ We'll select this model as our best one and examine the results in a bit more detail to see how well it works.

22. Examine the performance of the best model

- ✓ By re-running the model_pipeline() function on our selected model as the MLPClassifier()
- ✓ We can generate predictions and assess their accuracy on the test data.

23. Best model score

✓ What this shows is that the MLPClassifier model generated a ROC/AUC score of 0.902 on the training data, which is really good, but a slightly lower ROC/AUC score of 0.836 on the test data, with an overall accuracy of 0.88.

```
Final code with best model and result
Program
Name
           final code.py
File
           online shoppers intention.csv
           # Importing required librarie #
           print("Step 1: Required librarie imported successfully")
           import time
           import pandas as pd
           import numpy as np
           import seaborn as sns
           import matplotlib.pyplot as plt
           from sklearn.model selection import train test split
           from sklearn.model selection import cross val score
           from sklearn.model_selection import GridSearchCV
           from sklearn.feature selection import SelectKBest
           from sklearn.feature selection import chi2
           from imblearn.over_sampling import SMOTE
           from imblearn.pipeline import Pipeline as imbpipeline
           from sklearn.pipeline import Pipeline
           from sklearn.compose import ColumnTransformer
           from sklearn.impute import SimpleImputer
           from sklearn.preprocessing import OneHotEncoder
           from sklearn.preprocessing import OrdinalEncoder
           from sklearn.preprocessing import StandardScaler
```

from sklearn.preprocessing import MinMaxScaler

Data Science – E-Commerce Purchase Intention Model

from sklearn.metrics import accuracy score from sklearn.metrics import roc auc score from sklearn.metrics import classification report from sklearn.metrics import confusion matrix from sklearn.metrics import f1 score from sklearn.svm import SVC from xgboost import XGBClassifier from lightgbm import LGBMClassifier from sklearn.dummy import DummyClassifier from sklearn.neighbors import KNeighborsClassifier from sklearn.tree import DecisionTreeClassifier from sklearn.tree import ExtraTreeClassifier from sklearn.ensemble import ExtraTreesClassifier from sklearn.linear_model import RidgeClassifier from sklearn.linear model import SGDClassifier from sklearn.ensemble import RandomForestClassifier from sklearn.ensemble import AdaBoostClassifier from sklearn.ensemble import BaggingClassifier from sklearn.naive_bayes import BernoulliNB from sklearn.neural network import MLPClassifier

```
#####################
# To ignore warning #
from warnings import simplefilter
from sklearn.exceptions import ConvergenceWarning
simplefilter("ignore", category=ConvergenceWarning)
# Loading online shoppers intention.csv dataset #
print("Step 2: Created DataFrame successfully")
df = pd.read csv("online shoppers intention.csv")
# Feature Engineering #
print("Step 3: Feature Engineering Done successfully on Weekend,
Revenue")
df['Weekend'] = df['Weekend'].replace((True, False), (1, 0))
df['Revenue'] = df['Revenue'].replace((True, False), (1, 0))
```

```
# Added Returning Visitor column #
print("Step 4: Added Returning_Visitor column successfully")
condition = df['VisitorType']=='Returning_Visitor'
df['Returning Visitor'] = np.where(condition, 1, 0)
df = df.drop(columns=['VisitorType'])
# Applying One Hot Encoding on Month column #
print("Step 5: Applied one hot encoding successfully on Month
column")
ordinal encoder = OrdinalEncoder()
df['Month'] = ordinal encoder.fit transform(df[['Month']])
# Checking correlation on Revenue column #
print("Step 6: Checking correlation done successfully")
result = df[df.columns[1:]].corr()['Revenue']
result1 = result.sort_values(ascending=False)
```

print("Step 7: Preparing features as X and target as y done successfully")

X = df.drop(['Revenue'], axis=1)
y = df['Revenue']

print("Step 8: Splitting data X_train, X_test, y_train & y_test done successfully")

X_train, X_test, y_train, y_test = train_test_split(X, y,
test_size=0.3, random_state = 0)

```
################
# Model Pipeline #
###############
print("Step 9: model_pipeline function created done successfully")
def model_pipeline(X, model):
      n c=
      X.select dtypes(exclude=['object']).columns.values.tolist()
      c c =
      X.select dtypes(include=['object']).columns.values.tolist()
      numeric columns = n c
      categorical_columns = c_c
      numeric pipeline = SimpleImputer(strategy = 'constant')
      categorical pipeline = OneHotEncoder(handle unknown =
      'ignore')
      a = ('numeric', numeric_pipeline, numeric_columns)
      b = ('categorical', categorical pipeline, categorical columns)
      preprocessor = ColumnTransformer(
      transformers = [a, b],
      remainder = 'passthrough'
      )
      c = ('preprocessor', preprocessor)
      d = ('smote', SMOTE(random state = 1))
      e = ('scaler', MinMaxScaler())
      f = ('feature selection', SelectKBest(score func = chi2, k =
      6))
      g = ('model', model)
      bundled pipeline = imbpipeline(steps = [c, d, e, f, g])
      return bundled_pipeline
```

```
##################
# Model Selection #
################
print("Step 10: select_model function created done successfully")
def select_model(X, y, pipeline=None):
      classifiers = {}
      c d1 = {"DummyClassifier":
      DummyClassifier(strategy='most_frequent')}
      classifiers.update(c d1)
      xgb = XGBClassifier(
      verbosity=0,
      use label encoder=False,
      eval_metric='logloss',
      objective='binary: logistic',
      c d2 = {"XGBClassifier": xgb}
      classifiers.update(c d2)
      c_d3 = {"LGBMClassifier": LGBMClassifier()}
      classifiers.update(c_d3)
      c d4 = {"RandomForestClassifier":
      RandomForestClassifier()}
      classifiers.update(c_d4)
      c d5 = {"DecisionTreeClassifier": DecisionTreeClassifier()}
      classifiers.update(c_d5)
      c_d6 = {"ExtraTreeClassifier": ExtraTreeClassifier()}
      classifiers.update(c d6)
      c_d7 = {"ExtraTreesClassifier": ExtraTreeClassifier()}
      classifiers.update(c_d7)
```

```
c_d8 = {"AdaBoostClassifier": AdaBoostClassifier()}
classifiers.update(c d8)
c_d9 = {"KNeighborsClassifier": KNeighborsClassifier()}
classifiers.update(c_d9)
c_d10 = {"RidgeClassifier": RidgeClassifier()}
classifiers.update(c_d10)
c_d11 = {"SGDClassifier": SGDClassifier()}
classifiers.update(c_d11)
c_d12 = {"BaggingClassifier": BaggingClassifier()}
classifiers.update(c_d12)
c d13 = {"BernoulliNB": BernoulliNB()}
classifiers.update(c_d13)
c_d14 = {"SVC": SVC()}
classifiers.update(c_d14)
c d15 = {"MLPClassifier": MLPClassifier()}
classifiers.update(c d15)
mlpc = {
"MLPClassifier (paper)":
MLPClassifier(hidden layer sizes=(27, 50),
max iter=300,
activation='relu',
solver='adam',
random_state=1)
}
c d16 = mlpc
classifiers.update(c_d16)
cols = ['model', 'run time', 'roc auc']
df models = pd.DataFrame(columns = cols)
```

```
for key in classifiers:
      start time = time.time()
      print()
      print("Step 12: model_pipeline run successfully on",
      key)
      pipeline = model_pipeline(X_train, classifiers[key])
      cv = cross_val_score(pipeline, X, y, cv=10,
      scoring='roc_auc')
      row = {'model': key,
      'run time': format(round((time.time() -
      start_time)/60,2)),
      'roc_auc': cv.mean(),
      }
      df models = pd.concat([df models,
      pd.DataFrame([row])], ignore_index=True)
      df_models = df_models.sort_values(by='roc_auc',
      ascending = False)
return df_models
```

```
# Access Model select model function #
print("Step 11: Accessing select model function done
successfully")
models = select model(X train, y train)
# Let's see total model with score #
print("Step 13: Accessing select model function done
successfully")
print(models)
# Accessing best model and training #
print("Step 14: Accessing select model function done
successfully")
selected model = MLPClassifier()
bundled pipeline = model pipeline(X train, selected model)
bundled pipeline.fit(X train, y train)
```

```
# Accessing best model and training #
print("Step 15: Results predicted successfully")
y pred = bundled pipeline.predict(X test)
print(y_pred)
####################
# ROC and AOC score #
#####################
print("Step 16: ROC and AOC scores")
roc_auc = roc_auc_score(y_test, y_pred)
accuracy = accuracy_score(y_test, y_pred)
f1_score = f1_score(y_test, y_pred)
print('ROC/AUC:', roc auc)
print('Accuracy:', accuracy)
print('F1 score:', f1 score)
#####################
# Classification report #
####################
print("Step 17: classification report generated successfully")
classif_report = classification_report(y_test, y_pred)
print(classif report)
```

Output

	model	run_time	roc_auc
14	MLPClassifier	1.79	0.903222
15	MLPClassifier (paper)	2.86	0.900244
2	LGBMClassifier	0.04	0.897217
1	XGBClassifier	0.15	0.891174
10	SGDClassifier	0.02	0.889067
7	AdaBoostClassifier	0.1	0.888264
13	SVC	0.83	0.885963
3	RandomForestClassifier	0.27	0.884997
11	BaggingClassifier	0.07	0.863183
12	BernoulliNB	0.01	0.857851
9	RidgeClassifier	0.01	0.855441
8	KNeighborsClassifier	0.02	0.840505
6	ExtraTreesClassifier	0.01	0.770749
5	ExtraTreeClassifier	0.01	0.754475
4	DecisionTreeClassifier	0.02	0.734040
0	DummyClassifier	0.01	0.500000

ROC/AUC: 0.8346658696876629 Accuracy: 0.8764530954311976 F1 score: 0.6774876499647141

	precision	recall	f1-score	support
0	0.95	0.90	0.92	3077
1	0.60	0.77	0.68	622
accuracy			0.88	3699
macro avg	0.78	0.83	0.80	3699
weighted avg	0.89	0.88	0.88	3699

24. Final results and words

- ✓ Examining the confusion matrix for the selected model, it shows that we correctly predicted customers (90%) wouldn't purchase during their session, and we correctly predicted that 77% of customers who would purchase during their sessions.
- ✓ Clearly, there's still more we could do, and the overall accuracy of 88%
- ✓ The results show that it's possible to predict purchase intention from consumer behaviour data with a good degree of accuracy.

25. Happy learning

- ✓ While learning this, if having any questions then I am happy to help/support you guys.
- ✓ From Daniel