# Kapil Gupta

PhD Candidate, Decision Sciences Area, IIM Bangalore, India

☑ kapil.gupta20@iimb.ac.in 

Skapil21gupta.github.io/ 

in Kapil Gupta

## **Research Interests**

Spatial Statistics, House Price Dynamics, Spatio-Temporal Modelling, Clustering and Classification, Sports Analytics, Applications of Variable Selection Methods.

# **Education**

#### Indian Institute of Management Bangalore, India

Doctoral Candidate in Decision Sciences Area

(Expected) Mar 2025

Recipient of the Director's Merit List Award in both the years during the coursework

Thesis: Analysing House Price Dynamics using Novel Spatio-Temporal Methods Committee members: Dr. Soudeep Deb, Dr. Venkatesh Panchapagesan, Dr. Kunal Dasgupta, Dr. Anand Deo

Indian Institute of Technology Delhi, India

Master of Science in Mathematics

Jul 2016-May 2018

Thesis: Numerical Solutions of Singularly Perturbed Linear Problems in One Dimension, Advisor: Dr. S. Chandra Sekhara Rao Indian Institute of Information Technology, Design and Manufacturing, Kancheepuram, India

Bachelor of Technology in Computer Engineering

Aug 2012-May 2016

Thesis: The cd-coloring of bipartite graphs, Advisor: Dr. Shalu M A

### **Publications & Submitted Articles**

- Gupta, K., Deb, S. (2024+) A divide-and-conquer approach for spatio-temporal analysis of large house price data from Greater London. Under review. [Pre-print]
- o Bag, S., **Gupta, K.**, Deb, S. (2024+). A review and recommendations on variable selection methods in regression models for binary data. Under revision at International Statistical Review (**ABDC ranking A**). [Pre-print]
- o **Gupta, K.**, Krishnamurthy, V., Deb, S. (2024). What elements of the opening set influence the outcome of a tennis match? An in-depth analysis of Wimbledon data, IIMB Management Review (**ABDC ranking B**). [early view]
- o **Gupta, K.**(2022). An integrated batting performance analytics model for women's cricket using Principal Component Analysis and Gini scores, Decision Analytics Journal. [publication]

# Manuscript in preparation

- o **Gupta, K.**, Deb, S., Panchapagesan, V. CPRI-Office: A new commercial property rental index for Indian cities using spatio-temporal modelling techniques.
  - **Abstract**: This study introduces a spatio-temporal rental index for analyzing commercial office rental trends in Indian cities. Employing a Bayesian model, it captures true market dynamics, addresses sparse data, and updates quarterly with efficiency. The index benefits investors, developers, tenants, and policymakers by providing actionable insights and advancing market analysis.
- Gupta, K., Deb, S., Panchapagesan, V. Residential Real Estate Market Dynamics in Bangalore: Do Residuals Hold the Key?.
  Abstract: Our study contributes to recent statistical research in real estate by uncovering spatial and temporal dependence patterns in residential prices. We introduce a novel statistical model that effectively captures these dependencies using a separable Gaussian spatio-temporal process with an additive mean structure and various residual structures. We then compare model fit and predictive accuracy across these different residual choices within Bangalore's residential real estate market.
- Gupta, K., Deb, S., Panchapagesan, V. Spatial Modelling of Residential Real Estate Prices in Bengaluru, India.
  Abstract: We propose a Bayesian spatial model to capture the dynamic patterns of real estate prices. By leveraging a Gaussian spatial process, we incorporate an additive mean structure with a random error component to account for spatial dependencies. Initially, key variables are identified using random forest importance scores, followed by the application of a spatially or temporally varying model. When applied to transaction data from Bengaluru's 165 micromarkets and 1,127 projects (2017-2023), the models demonstrates both flexibility and computational efficiency.

# Work in progress

- o Gupta, K., Deb, S. Unveiling dynamics: A mixture model approach for addressing missingness in spatio-temporal data.
  - **Abstract**: This study addresses the challenge of missing spatio-temporal data in housing market analysis, where property transactions occur infrequently. Common assumptions in spatio-temporal analysis do not hold in this context, risking the oversight of valuable insights. We propose a novel spatio-temporal mixture model that distinguishes between observed and unobserved data, incorporating a latent variable to account for missing data points.
- o Gupta, K., Banerjee, S. Bayesian Matrix Clustering with Matrix-Variate t-Distribution.
  - **Abstract**: We present a Bayesian nonparametric matrix clustering approach using the matrix-variate t-distribution to analyze latent heterogeneity in matrix data. This method effectively captures heavy tails and correlations, enhancing clustering robustness. We develop a Markov chain Monte Carlo (MCMC) algorithm for posterior sampling, enabling simultaneous inference on the number of

clusters and their configurations, with established convergence properties.

o Gupta, K. A Robust Multilevel Modeling Approach to Ranking Women's Batting Performances in Cricket.

Abstract: Historically, women's cricket has received less attention than men's. This study introduces an advanced ranking system for women batters in ODIs, utilizing a two-level negative binomial model to account for runs, strike rates, and variables like not-out status and opposition strength. This model provides a more accurate and equitable ranking compared to simpler approaches, offering valuable insights for enhancing the recognition of women's contributions.

Teaching Experience at IIM Bangalore	
Course Instructor.	
o Introduction to Regression Models (Foundations of Management course for undergraduates)	Apr 2024
<ul> <li>Overall Rating: 3.83/5 (No. of respondents: 35)</li> <li>Probability and Statistics (Pre-doctoral course)</li> </ul>	Sep–Nov 2023
- Overall Rating: 4.25/5 (No. of respondents: 12)	1 . 2023
<ul> <li>Quantitative Techniques (PGP preparatory course)</li> <li>Overall Rating: 4.5/5 (No. of respondents: 26)</li> </ul>	Jun 2023
<ul> <li>R for Data Science (PGPBA preparatory course)</li> <li>Overall Rating: 4.3/5 (No. of respondents: 65)</li> </ul>	Jun 2023
<ul> <li>Overall Rating. 4.3/5 (No. of respondents. 05)</li> <li>Calculus (PhD preparatory course)</li> </ul>	Jun 2023
- Overall Rating: 3.6/5 (No. of respondents: 11)	
Teaching Assistant	
• Sports Analytics (PGP)	Jun-Aug 2023, 2024
O Multivariate Data Analysis (PGPBA)  O Data Science Destrines: Prediction Informed and Caucality (PGPBA)	Jun–Aug 2023 Oct–Dec 2022
<ul> <li>Data Science Doctrines: Prediction, Inference, and Causality (PGPBA)</li> <li>Decision Sciences II (PGP)</li> </ul>	Oct–Dec 2022
Decision Sciences I (PGP)	Jul-Sep 2022
Awards and Honors	
Best Research Paper in Real Estate (Less Developed Countries) Award in Real Estate Track India Management Research Conference, IIM Ahmedabad (IMRC 2024)	Dec 2024
Honorable Mention for Best Research Paper in Data Science & Artificial Intelligence Track  India Management Research Conference, IIM Ahmedabad (IMRC 2024)	Dec 2024
Special Prize Award: Advance Research Paper Track  O DOCMAD, IRMA, Anand, India	Nov 202
The Florintree Scholarship Award, Indian Institute of Management Bangalore  - The aim of the award is to promote excellence in management research.	Sep 2024
Doctoral Student Research Paper Awards of 2024, Indian Institute of Management Bangalore  - The award aims to recognize good journal papers in the field of management research.	·
ISBA Travel Award: BNP Networking Workshop 2024  - Awarded 800 USD travel support by the Bayesian Nonparametric Section of ISBA.	Sep 2024 Jul 2024
First Best Paper Award : PhD Scholar Category  JOINT EVENT: 2023-ORSI & 2023-ICBAI, IISC Bangalore, India	Dec 2023
Director's Merit List Award  Indian Institute of Management Bangalore	Jun 2021 & 2022
Employee of the Year - Entrepreneurship  Indxx, LLC	Nov 2019
Presentation and Talks	
IISA 2024 Conference, Cochin University of Science and Technology, India  "Spatial Modelling of Residential Real Estate Prices in Bengaluru, India".	Dec 2024
MathSport Asia 2024, IIM Udaipur, India  "A Robust Multilevel Modeling Approach to Ranking Women's Batting Performances in Cricket".	Dec 202
o India Management Research Conference 2024, IIM Ahmedabad, India	
"Spatial Modelling of Residential Real Estate Prices in Bengaluru, India".	Dec 202
"A divide-and-conquer approach for spatio-temporal analysis of large house price data from Greater London".	Dec 202
Doctoral Colloquium on Management and Development, Institute of Rural Management Anand  "A divide-and-conquer approach for spatio-temporal analysis of large house price data from Greater London".	Nov 2024
BNP Networking Workshop 2024, National University of Singapore	Λυσ 202

"A divide-and-conquer approach for spatio-temporal analysis of large house price data from Greater London".

Aug 2024

(Poster) BAYSM 2024, Ca' Foscari University of Venice, Italy  "A mixture model approach for addressing missingness in spatio-temporal data".	Jun 2024
(Poster) ISBA satellite workshop, Università della Svizzera italiana, Lugano	
"A mixture model approach for addressing missingness in spatio-temporal data".  JOINT EVENT: 2023-ORSI & 2023-ICBAI, IISC Bangalore, India	Jun 2024
"A Novel Spatio-Temporal Statistical Model to Analyze Real Estate Market in Bengaluru, India".	Dec 2023
Annual International Research Conference (AIRC), IIM Lucknow, India  "A Novel Spatio-Temporal Statistical Model to Analyze Real Estate Market in Bengaluru, India".	Dec 2023
Indo-German workshop on Data Mathematics and Scientific Computing, IIT Tirupati, India  "Efficient Divide-and-Conquer Approach for Spatio-Temporal Modeling of Real Estate Data".	Sep 2023
Invited Talk: 6th International Conference on Econometrics and Statistics, Tokyo, Japan "Efficient Divide-and-Conquer Approach for Spatio-Temporal Modeling of Real Estate Data".	Aug 2023
IMR Doctoral Conference, 2023, IIM Bangalore, India  "What elements of the opening set influence the outcome of a tennis match? An in-depth analysis of Wimbledon data"  One of the 10 papers accepted out of 98 submissions.  Management Doctoral Colloquium Shodh Samagam, IIM Visakhapatnam, India	". Feb 2023
"Measuring Batting Performance in Women's Cricket - An In-Depth Analysis of One-Day International Matches".	Dec 2021
8th MathSport International Conference, University of Reading, UK	
"Does the outcome of a tennis match hinge on the opening set? An in-depth analysis of the Wimbledon data".	Jun 2021
Experience	
Smart City Mission, Ministry of Housing & Urban Affairs, India Research Consultant	<b>New Delhi, India</b> Feb 2024–Jul 2024
<ul> <li>Analysing the improvement in quality of education through smart classrooms.</li> <li>Real Estate Research Initiative(IIMB-RERI)</li> </ul>	Pangalara India
Research Consultant	Bangalore, India Since Mar 2023
- Working on the development of a commercial rental index through spatio-temporal modeling.	
Indxx, LLC Senior Data Analyst, Engineering Division	<b>Gurgaon, India</b> Jun 2018–Jul 2020
<ul> <li>Developed and calculated In-house and client based indices using SQL.</li> </ul>	Juli 2010 Jul 2020
Indian Institute of Science Education & Research	Bhopal, India
Summer Research Intern, Department of Mathematics - Reading project in ordinary differential equations under the guidance of Dr. Ashish Gupta.	May 2014–Jun 2014
Professional Memberships	
•	
The International Society for Bayesian Analysis (ISBA)  The international Society for Bayesian Analysis (ISBA)	Jan 2024-Presen
The junior section of the International Society for Bayesian Analysis (j-ISBA)  International Indian Statistical Association (USA)	Jan 2024-Presen Dec 2022-Presen
<ul> <li>International Indian Statistical Association (IISA)</li> <li>Institute of Mathematical Statistics (IMS)</li> </ul>	Dec 2021-Presen
	Dec 2021-i Teseii
Positions of Responsibility	
<ul> <li>Reviewer:</li> <li>Research in Transportation Business &amp; Management Journal</li> </ul>	Jan 2024
Scientific Reports	Nov 202
Session Moderator (Young Researchers from India)  International Day of Women in Statistics and Data Science	Online Oct 202
Session Chair (Spatial Statistics Session)  6th International Conference on Econometrics and Statistics	<b>Tokyo, Japar</b> <i>Aug 202</i> 3
Indian Institute of Management Bangalore  PhD Students Academic Representative	Bangalore, India Nov. 2020–Oct. 2021
Indian Institute of Technology Delhi  MSc Mathematics Class Representative	<b>Delhi, India</b> Jul 2016–May 2018
Media Coverage	•
Whitefield, Outer Ring Road, and South Bengaluru drive office rental boom in IT capital,	
The Indian Express  India's office rentals see 3.6% growth: Pune Chennai Bengaluru top performers. The Hindu	Nov 29, 2024

Nov 29, 2024

o India's office rentals see 3.6% growth; Pune, Chennai, Bengaluru top performers, **The Hindu** 

Office rentals rising steadily in top 10 Indian cities, Pune leads: Report, The Economic Times

o Pune tops commercial property rental rental index 2024, The Times of India

o Bengaluru scores above all on positive office rent growth on most quarters, Deccan Herald

Nov 30, 2024 Nov 30, 2024 Nov 30, 2024

# **Computer Skills**

R, SQL, LATEX, Python, MATLAB, C, C++, Microsoft Office.

#### References

Prof. Soudeep Deb

Associate Professor
Decision Sciences Area

Indian Institute of Management, Bangalore

Email: soudeep@iimb.ac.in

Prof. Rishideep Roy

Lecturer

School of Mathematics, Statistics and Actuarial Science

University of Essex, Colchester Campus

Email: rishideep.roy@essex.ac.uk

Prof. Venkatesh Panchapagesan

Professor

Finance & Accounting Area

Indian Institute of Management, Bangalore

Email: Venky@iimb.ac.in

Prof. Anand Deo

Assistant Professor Decision Sciences Area

Indian Institute of Management, Bangalore

Email: anand.deo@iimb.ac.in