

# Untitled

Introduction A real estate agent wants to develop a model to predict the sale price of a house using data collected from 521 houses. He assumes that the following variables which may useful in predicting the sale price of a given house.

1. SalePrice - sale price of house
2. SqFeet - square footage of house
3. Beds - number of bed rooms
4. Baths - number of bath rooms
5. Air - whether the house has air conditioning or not.
6. Garage - number of garages
7. Pool - whether the house has pool or not.
8. Year - year of constriction
9. Quality - quality of the house (1 = Excellent, 2 = Good, 3 = Average)

```
RealEstate <- read.csv("C:/Users/acer/Downloads/RealEstate.csv")
```

```
str(RealEstate)
```

```
## 'data.frame':    521 obs. of  10 variables:
## $ X          : int  1 2 3 4 5 6 7 8 9 10 ...
## $ SalePrice: num  360 340 250 206 276 ...
## $ SqFeet    : num  3.03 2.06 1.78 1.64 2.2 ...
## $ Beds      : int  4 4 4 4 4 4 3 2 3 3 ...
## $ Baths     : int  4 2 3 2 3 3 2 1 2 3 ...
## $ Air       : int  1 1 1 1 1 1 1 1 1 0 ...
## $ Garage    : int  2 2 2 2 2 5 2 1 2 1 ...
## $ Pool      : int  0 0 0 0 0 1 0 0 0 0 ...
## $ Year      : int  1972 1976 1980 1963 1968 1972 1972 1955 1975 1918 ...
## $ Quality   : int  2 2 2 2 2 2 2 2 3 3 ...
```

```
head(RealEstate, n=7)
```

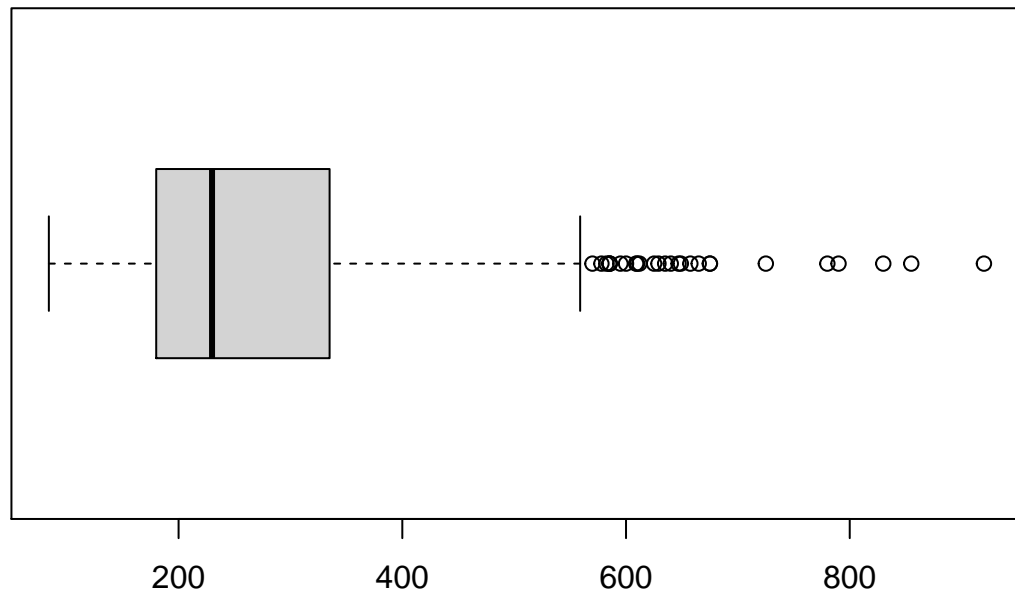
```
##   X SalePrice SqFeet Beds Baths Air Garage Pool Year Quality
## 1 1    360.0  3.032   4     4    1       2    0 1972        2
## 2 2    340.0  2.058   4     2    1       2    0 1976        2
## 3 3    250.0  1.780   4     3    1       2    0 1980        2
## 4 4    205.5  1.638   4     2    1       2    0 1963        2
## 5 5    275.5  2.196   4     3    1       2    0 1968        2
## 6 6    248.0  1.966   4     3    1       5    1 1972        2
## 7 7    229.9  2.216   3     2    1       2    0 1972        2
```

```
summary(RealEstate)
```

```
##           X           SalePrice           SqFeet           Beds           Baths
## Min.      : 1    Min.      : 84.0    Min.      :0.980    Min.      :1.000    Min.      :1.000
## 1st Qu.:131    1st Qu.:180.0    1st Qu.:1.701    1st Qu.:3.000    1st Qu.:2.000
## Median :261    Median :229.9    Median :2.061    Median :3.000    Median :3.000
## Mean     :261    Mean     :277.4    Mean     :2.261    Mean     :3.478    Mean     :2.647
## 3rd Qu.:391    3rd Qu.:335.0    3rd Qu.:2.638    3rd Qu.:4.000    3rd Qu.:3.000
## Max.     :521    Max.     :920.0    Max.     :5.032    Max.     :7.000    Max.     :7.000
##           Air           Garage           Pool           Year
```

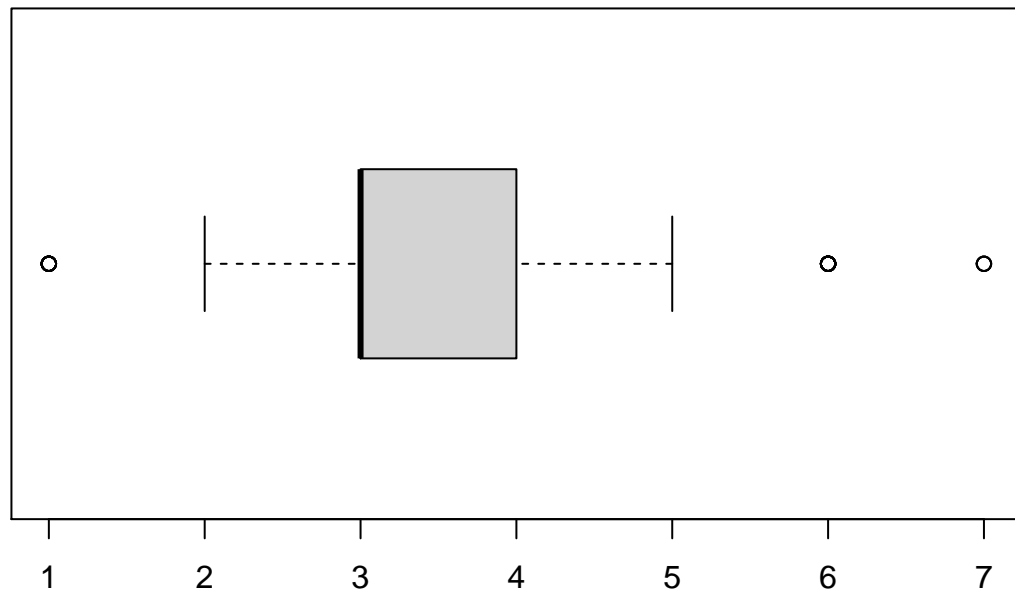
```
## Min. :0.0000 Min. :0.000 Min. :0.0000 Min. :1885
## 1st Qu.:1.0000 1st Qu.:2.000 1st Qu.:0.0000 1st Qu.:1956
## Median :1.0000 Median :2.000 Median :0.0000 Median :1966
## Mean :0.8311 Mean :2.098 Mean :0.0691 Mean :1967
## 3rd Qu.:1.0000 3rd Qu.:2.000 3rd Qu.:0.0000 3rd Qu.:1981
## Max. :1.0000 Max. :7.000 Max. :1.0000 Max. :1998
## Quality
## Min. :1.000
## 1st Qu.:2.000
## Median :2.000
## Mean :2.186
## 3rd Qu.:3.000
## Max. :3.000
```

```
boxplot(RealEstate$SalePrice, horizontal = TRUE)
```



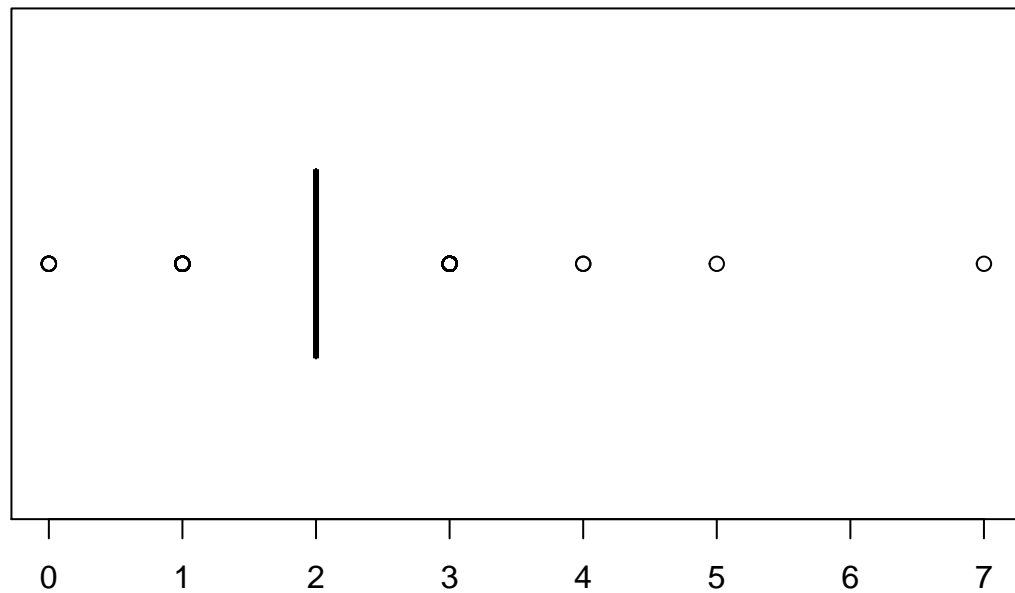
this is the boxplot for sale price of house

```
boxplot(RealEstate$Beds, horizontal = TRUE)
```



this the boxplot for number of bed rooms.Q1 is 2,Q3 is 5.median beds are 3.minimum beds value is 1 and maximum bed value is 7.

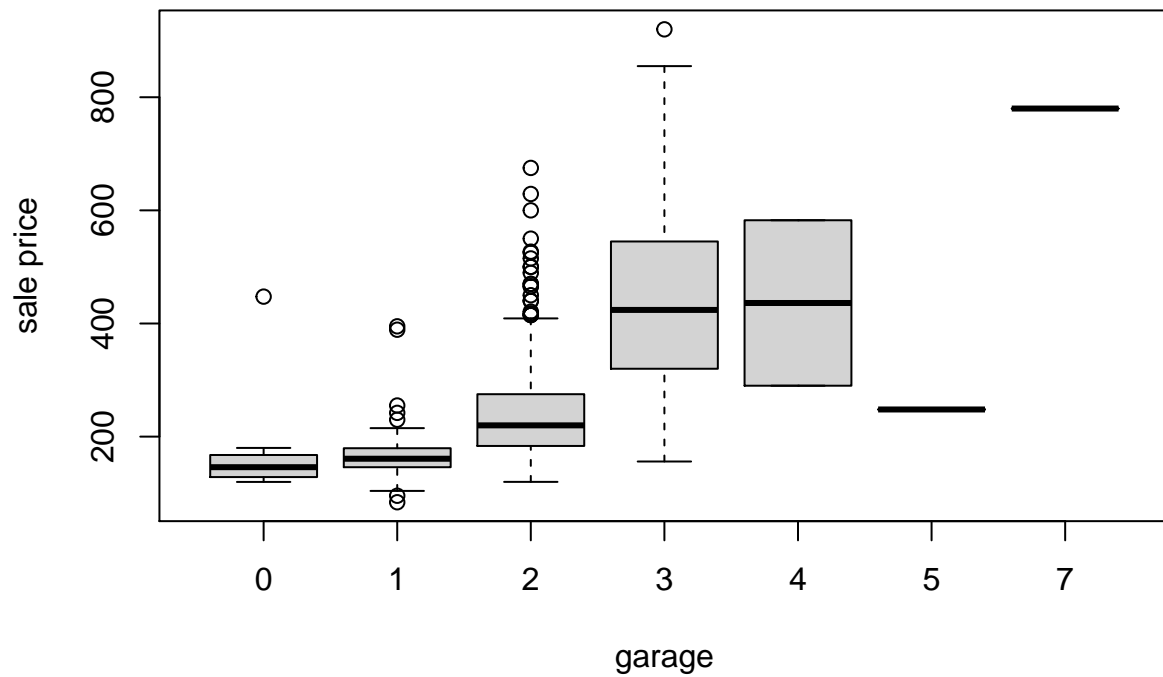
```
boxplot(RealEstate$Garage, horizontal = TRUE)
```



this is a boxplot for garage. median is 2.

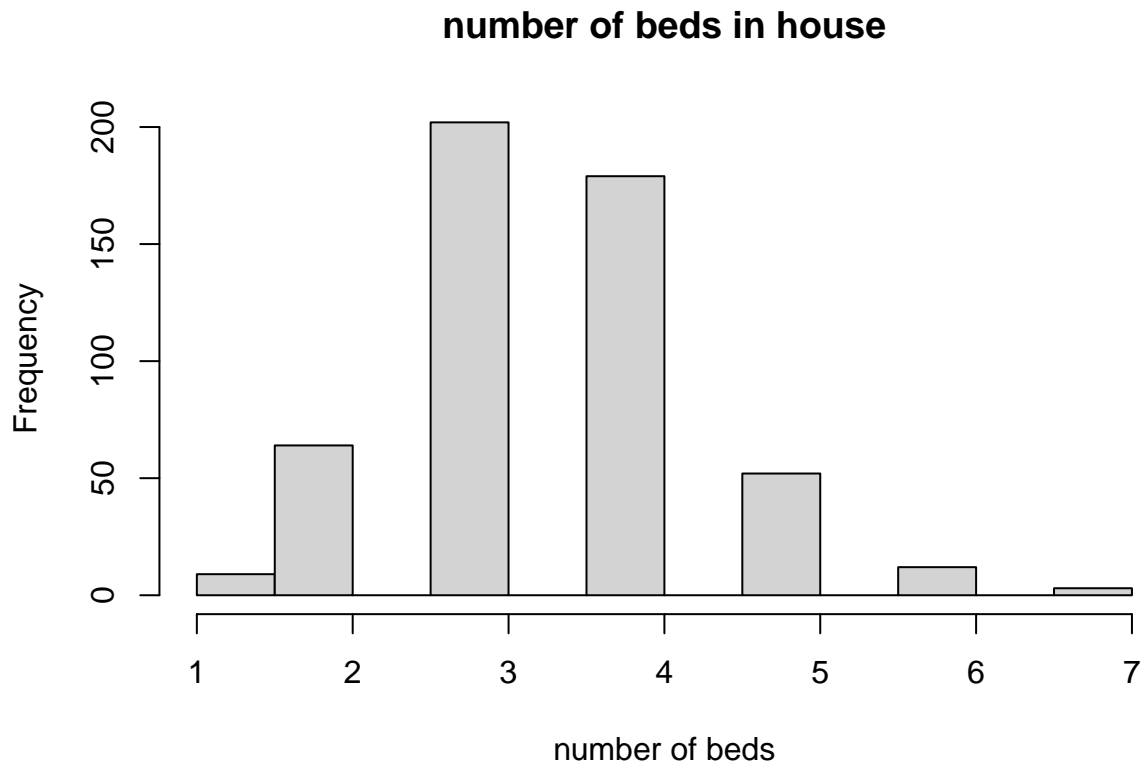
Side by side boxplots can be used to make comparison between groups.

```
boxplot(RealEstate$SalePrice~RealEstate$Garage,xlab = "garage" , ylab = "sale price")
```



this is the side boxplots are used to comparison between garage and sales price.when there is 7 garage has maximum median sales price.maximum midean is increase when number of garage are increasing.but when number of garages are 5 ,their median is low.highest sale price is occur for 3 garages.

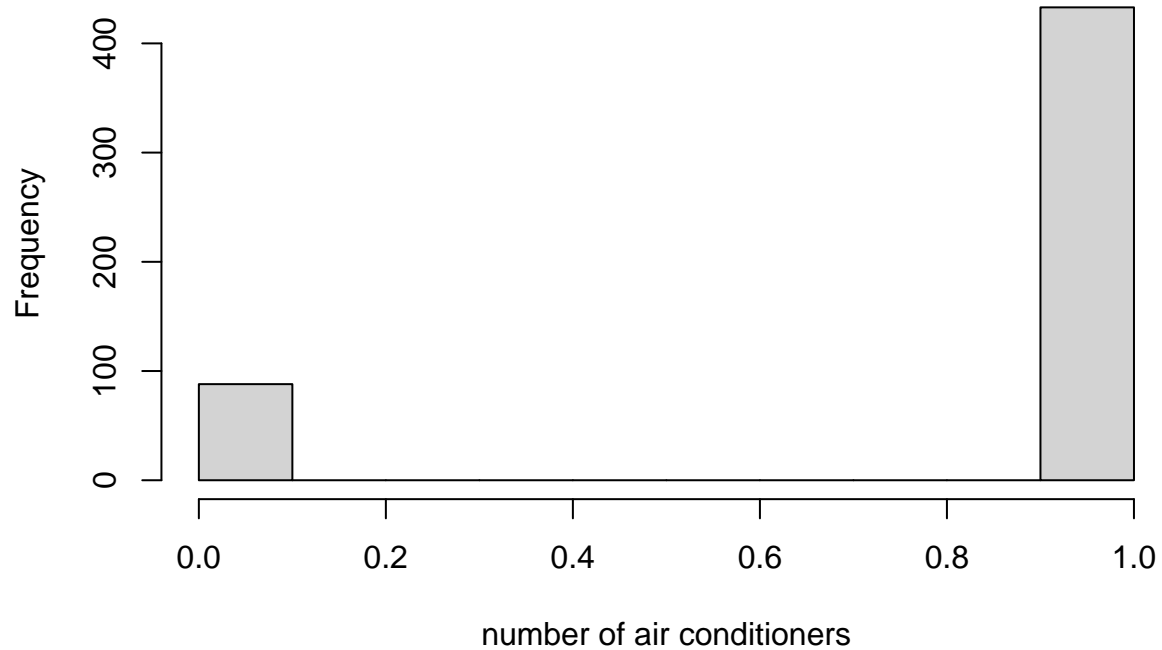
```
hist(RealEstate$Beds, main = "number of beds in house",
xlab = "number of beds")
```



many houses have 3 beds.when number of beds are minimum or maximum,mininum number of houses used it.in this histogram we can conclude many of houses are do not use more beds.

```
hist(RealEstate$Air, main = "using air conditioner for house",  
xlab = "number of air conditioners")
```

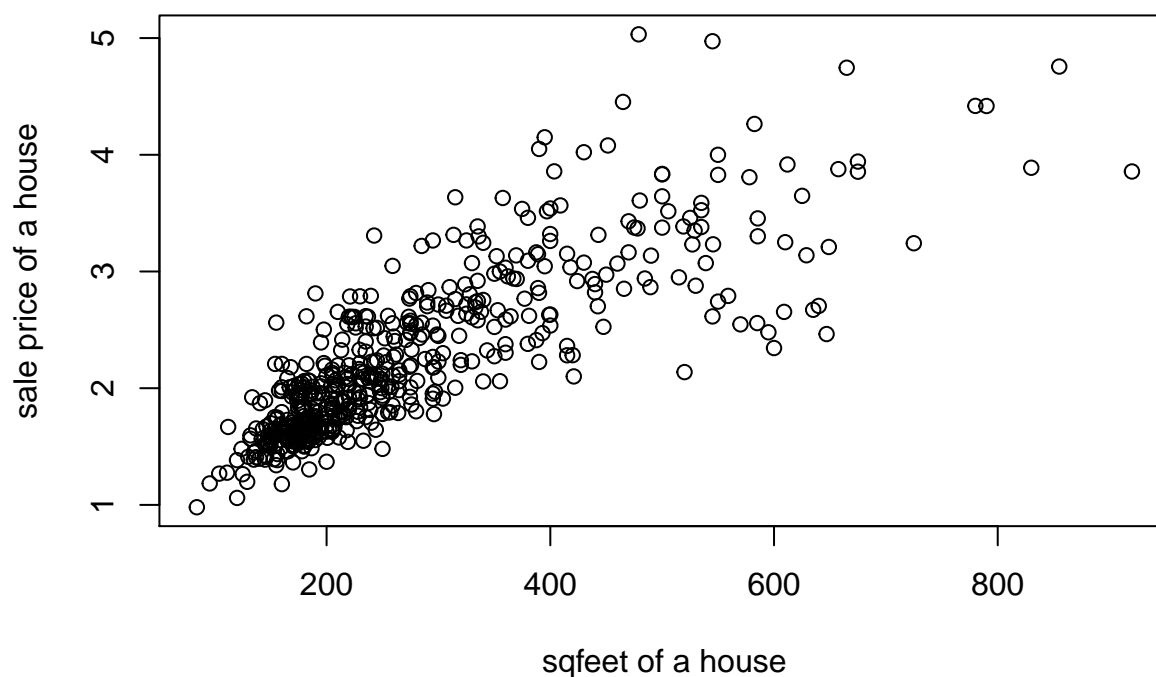
## using air conditioner for house



there are two options here.that is using air conditioner or not. 400 of houses are use air conditioner.100 of houses are not used air conditioners.

```
plot(RealEstate$SalePrice,RealEstate$SqFeet,  
xlab = "sqfeet of a house", ylab = "sale price of a house",main = "relation ship between sqfeet and sale price of a house")
```

## relation ship between sqfeet and sale price of a house

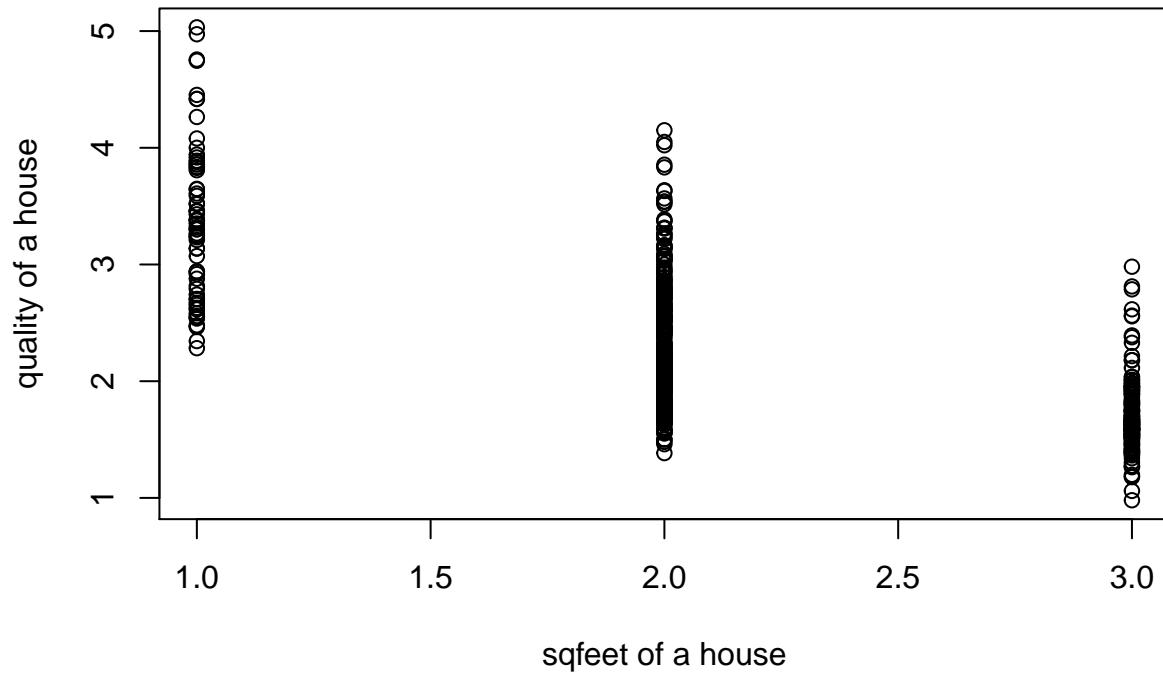


this is a posotive correlation between between sqfeet of a house and sale price of house.in here both variables are increasing togrther.

```
plot(RealEstate$Quality,RealEstate$SqFeet,  
xlab = "sqfeet of a house", ylab = "quality of a house",main = "relation ship between sqfeet and quality")
```



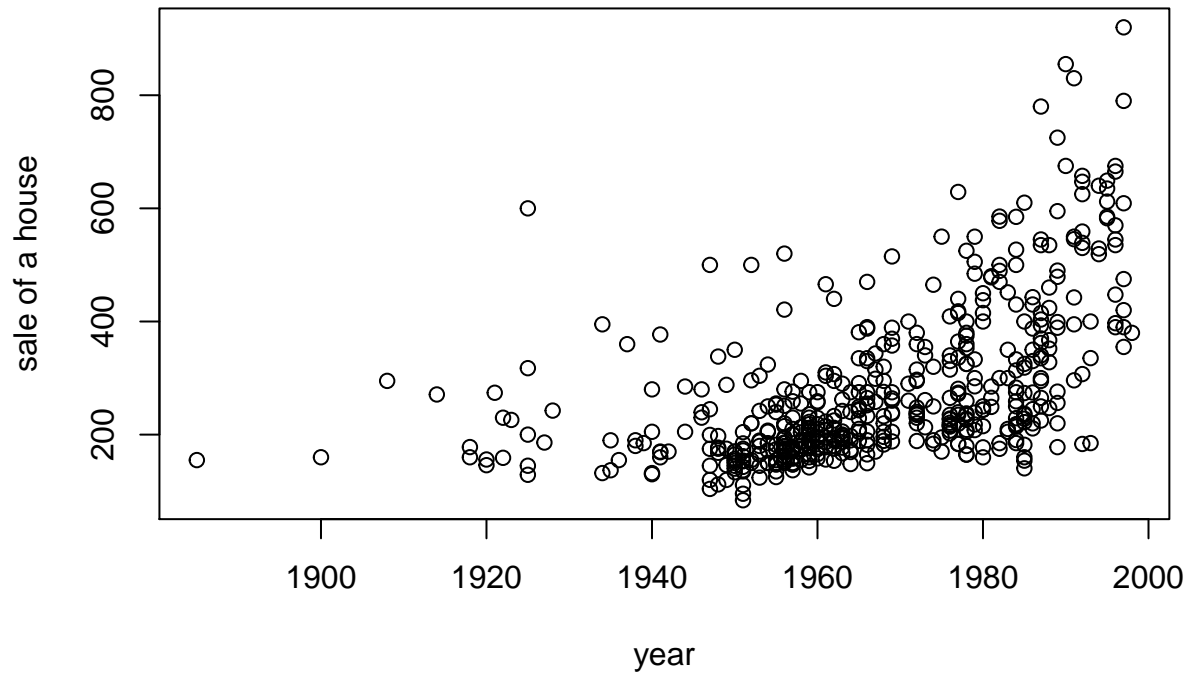
### relation ship between sqfeet and quality of a house



there is no relation positive or negetive relation between sqfeet and quality

```
plot(RealEstate$Year,RealEstate$SalePrice,  
xlab = "year", ylab = "sale of a house",main = "relation ship between year and sale price of a house")
```

## relation ship between year and sale price of a house



when time is modern sale price of house increasing.

### DISCUSSION

In this survey , we observed data from 522 houses.sample size is large.in here we looked at how many houses were sold between 1900 and 2000.in this survey we learned that selling price of a house will increase acording to the number of beds,baths,air conditioner garage and pool in the house .by the time ,the selling price of a house , number of beds ,pools,garages and baths are increased.there is a positive correlation between between sqfeet of a house and sale price of house.over time, the use of air conditioner in homes has increased.quality of the house is increased with the time.