Analyze_ab_test_results_notebook

October 10, 2020

0.1 Analyze A/B Test Results

You may either submit your notebook through the workspace here, or you may work from your local machine and submit through the next page. Either way assure that your code passes the project RUBRIC. Please save regularly.

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

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Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an ecommerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the RUBRIC.

```
#### Part I - Probability
```

To get started, let's import our libraries.

```
In [1]: import pandas as pd
    import numpy as np
    import random
    import matplotlib.pyplot as plt
    %matplotlib inline
    #We are setting the seed to assure you get the same answers on quizzes as we set up
    random.seed(42)
```

- 1. Now, read in the ab_data.csv data. Store it in df. Use your dataframe to answer the questions in Quiz 1 of the classroom.
 - a. Read in the dataset and take a look at the top few rows here:

```
In [2]: df = pd.read_csv('ab_data.csv')
       df.head()
                                                   group landing_page converted
Out[2]:
          user_id
                                    timestamp
           851104 2017-01-21 22:11:48.556739
                                                 control
                                                             old_page
                                                                               0
          804228 2017-01-12 08:01:45.159739
       1
                                                 control
                                                             old_page
                                                                               0
           661590 2017-01-11 16:55:06.154213 treatment
                                                             new_page
                                                                               0
       3 853541 2017-01-08 18:28:03.143765 treatment
                                                                               0
                                                             new_page
          864975 2017-01-21 01:52:26.210827
                                                 control
                                                             old_page
                                                                               1
```

b. Use the cell below to find the number of rows in the dataset.

```
In [3]: df.shape
Out[3]: (294478, 5)
number of rows = 294478
```

c. The number of unique users in the dataset.

```
In [4]: df.user_id.nunique()
Out[4]: 290584
```

The number of unique =290584

```
In [5]: sum(df.duplicated())
```

Out[5]: 0

d. The proportion of users converted.

```
In [6]: df['converted'].mean()
Out[6]: 0.11965919355605512
```

e. The number of times the new_page and treatment don't match.

Out[7]: 3893

The number of times the new_page and treatment =3893

f. Do any of the rows have missing values?

In [8]: df.info() <class 'pandas.core.frame.DataFrame'> RangeIndex: 294478 entries, 0 to 294477 Data columns (total 5 columns): user id 294478 non-null int64 294478 non-null object timestamp 294478 non-null object group 294478 non-null object landing_page converted 294478 non-null int64 dtypes: int64(2), object(3) memory usage: 11.2+ MB In [9]: df.isnull().sum() Out[9]: user_id 0 0 timestamp group 0 0 landing_page converted 0 dtype: int64

no missing values

- 2. For the rows where **treatment** does not match with **new_page** or **control** does not match with **old_page**, we cannot be sure if this row truly received the new or old page. Use **Quiz 2** in the classroom to figure out how we should handle these rows.
 - a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

In [10]: df2 = df.query("(group == 'treatment' and landing_page == 'new_page') or (group == 'cor

```
df2.head(20)
Out[10]:
             user_id
                                                        group landing_page
                                        timestamp
                                                                            converted
              851104
                      2017-01-21 22:11:48.556739
         0
                                                     control
                                                                  old_page
                                                                                    0
         1
              804228
                      2017-01-12 08:01:45.159739
                                                     control
                                                                  old_page
                                                                                    0
         2
              661590
                      2017-01-11 16:55:06.154213
                                                                                    0
                                                   treatment
                                                                  new_page
         3
              853541
                      2017-01-08 18:28:03.143765
                                                   treatment
                                                                  new_page
                                                                                    0
         4
              864975
                      2017-01-21 01:52:26.210827
                                                                                    1
                                                     control
                                                                  old_page
         5
                      2017-01-10 15:20:49.083499
                                                                                    0
              936923
                                                     control
                                                                  old_page
         6
              679687
                      2017-01-19 03:26:46.940749
                                                  treatment
                                                                  new_page
                                                                                    1
         7
                                                                                    0
              719014
                      2017-01-17 01:48:29.539573
                                                                  old_page
                                                     control
         8
              817355
                      2017-01-04 17:58:08.979471
                                                                                    1
                                                   treatment
                                                                  new_page
         9
              839785
                      2017-01-15 18:11:06.610965
                                                   treatment
                                                                  new_page
                                                                                    1
              929503
                      2017-01-18 05:37:11.527370
         10
                                                   treatment
                                                                  new_page
                                                                                    0
         11
              834487
                      2017-01-21 22:37:47.774891 treatment
                                                                                    0
                                                                  new_page
         12
              803683
                      2017-01-09 06:05:16.222706 treatment
                                                                                    0
                                                                  new_page
         13
              944475 2017-01-22 01:31:09.573836 treatment
                                                                                    0
                                                                  new_page
```

```
14
              718956 2017-01-22 11:45:11.327945 treatment
                                                                                     0
                                                                  new_page
              644214 2017-01-22 02:05:21.719434
         15
                                                      control
                                                                  old_page
                                                                                     1
         16
              847721 2017-01-17 14:01:00.090575
                                                                  old_page
                                                                                     0
                                                      control
         17
              888545 2017-01-08 06:37:26.332945 treatment
                                                                  new_page
                                                                                     1
         18
              650559 2017-01-24 11:55:51.084801
                                                      control
                                                                  old_page
                                                                                     0
              935734 2017-01-17 20:33:37.428378
                                                      control
                                                                  old_page
                                                                                     0
In [11]: # Double Check all of the correct rows were removed - this should be 0
         df2[((df2['group'] == 'treatment') == (df2['landing_page'] == 'new_page')) == False].sh
Out[11]: 0
In [12]: df2.shape
Out[12]: (290585, 5)
   3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
  a. How many unique user_ids are in df2?
In [13]: # the unique user_ids in df2
         df2.user_id.nunique()
Out[13]: 290584
  b. There is one user_id repeated in df2. What is it?
In [14]: #print the user_id repeated in df2 by calling duplicated function
         duplicat = df2.loc[df2['user_id'].duplicated(), 'user_id']
         print(duplicat)
2893
        773192
Name: user_id, dtype: int64
  c. What is the row information for the repeat user_id?
In [15]: df2[df2.user_id.duplicated()]
Out[15]:
               user id
                                          timestamp
                                                          group landing_page
                773192 2017-01-14 02:55:59.590927 treatment
         2893
                                                                    new_page
  d. Remove one of the rows with a duplicate user_id, but keep your dataframe as df2.
```

- In [16]: df.drop_duplicates(['user_id'],inplace=True)
 - 4. Use df2 in the cells below to answer the quiz questions related to Quiz 4 in the classroom.
 - a. What is the probability of an individual converting regardless of the page they receive?

b. Given that an individual was in the control group, what is the probability they converted?

```
In [18]: contpro=df2[df2['group'] == 'control']['converted'].mean()
```

c. Given that an individual was in the treatment group, what is the probability they converted?

```
In [19]: tpro=df2[df2['group'] == 'treatment']['converted'].mean()
```

d. What is the probability that an individual received the new page?

e. Consider your results from parts (a) through (d) above, and explain below whether you think there is sufficient evidence to conclude that the new treatment page leads to more conversions.

No . it does not feel like one page leadd to nore convisions the new page reportedly contributed to a lower conversion rate than the old one and

From above results, we can find this Answers:

- 1) What is the probability of an individual converting regardless of the page they receive? 0.11959708724499628
- 2) Given that an individual was in the control group, what is the probability they converted? 0.1203863045004612
- 3) Given that an individual was in the treatment group, what is the probability they converted? 0.11880806551510564
- 4) What is the probability that an individual received the new page? 0.5000619442226688.

```
### Part II - A/B Test
```

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a

Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of p_{old} and p_{new} , which are the converted rates for the old and new pages.

```
H0: <= H1: >
```

2. Assume under the null hypothesis, p_{new} and p_{old} both have "true" success rates equal to the **converted** success rate regardless of page - that is p_{new} and p_{old} are equal. Furthermore, assume they are equal to the **converted** rate in **ab_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in **ab_data.csv**.

Perform the sampling distribution for the difference in **converted** between the two pages over 10,000 iterations of calculating an estimate from the null.

Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **conversion rate** for p_{new} under the null?

b. What is the **conversion rate** for p_{old} under the null?

Out[22]: 0.11959667567149027

c. What is n_{new} , the number of individuals in the treatment group?

d. What is n_{old} , the number of individuals in the control group?

e. Simulate n_{new} transactions with a conversion rate of p_{new} under the null. Store these n_{new} 1's and 0's in **new_page_converted**.

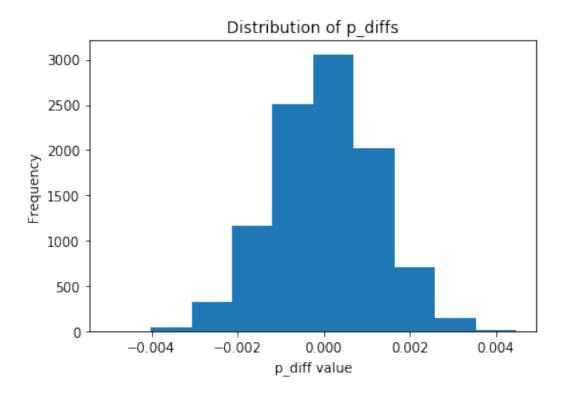
```
Out[25]: 17427
```

f. Simulate n_{old} transactions with a conversion rate of p_{old} under the null. Store these n_{old} 1's and 0's in old_page_converted.

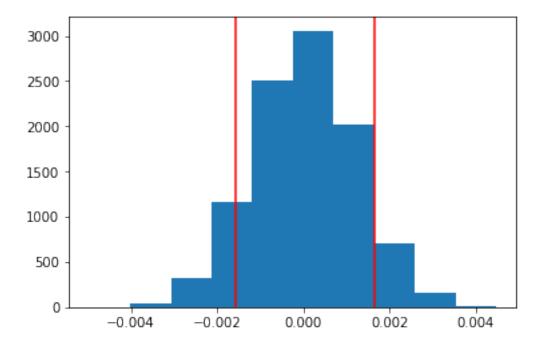
from the hypothies test we found h0 null hyopthies is true becase H0: <=

h. Create 10,000 p_{new} - p_{old} values using the same simulation process you used in parts (a) through (g) above. Store all 10,000 values in a NumPy array called **p_diffs**.

i. Plot a histogram of the **p_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.



j. What proportion of the p_diffs are greater than the actual difference observed in $ab_data.csv$?



0.9052

k. Please explain using the vocabulary you've learned in this course what you just computed in part **j.** What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

If p-value <= 0.05 (small): strong evidence against the null

If p-value > 0.05 (large): weak evidence against the null

https://www.simplypsychology.org/p-value.html

it appears that the p-value is above 0.05,(the Type I error) so We failed to reject the null hypothesis, and that the processing page did not have higher conversion rates than the control page on a statistically significant basis. Note that the value of p-value is large (\sim 0.9)

l. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n_old and n_new refer the the number of rows associated with the old page and new pages, respectively.

In [33]: import statsmodels.api as sm

```
convert_old = sum(df2.query("landing_page == 'old_page'")['converted'])
        convert_new = sum(df2.query("landing_page == 'new_page'")['converted'])
        n_old = len(df2.query("landing_page == 'old_page'"))
        n_new = len(df2.query("landing_page == 'new_page'"))
/opt/conda/lib/python3.6/site-packages/statsmodels/compat/pandas.py:56: FutureWarning: The panda
  from pandas.core import datetools
print ('n_old' , n_old) ,
        print ('n_new ' , n_new)
convert_old 17489
convert_new 17264
n_old 145274
n_new 145311
 m. Now use stats.proportions_ztest to compute your test statistic and p-value. Here is a
    helpful link on using the built in.
In [35]: z_score, p_value = sm.stats.proportions_ztest([convert_old, convert_new], [n_old, n_new
        print('z_score ',z_score)
        print('p_value ',p_value)
z score 1.31160753391
p_value 0.905173705141
```

In [36]: from scipy.stats import norm

print(norm.cdf(z_score))
print(norm.ppf(1-(0.05)))

0.905173705141 1.64485362695

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k.**?

The z-score is the difference between our test statistic or conversion rates z-score or (null hypothesis) is 1.31092419842 in this case (standard deviations above the mean) This is less than the critical value (1.96) We'd have to reject the null hypothesis. and p_value = 0.905173705141 which isn't below alpha of 0.05 , This p-value is similar to the previous p-value so the z-test appears to agree with the previous findings in parts j. and k .

https://www.simplypsychology.org/z-score.html ### Part III - A regression approach

- 1. In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.
 - a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

Logistic Regression: because we want to kaow the odds of conversion

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create in df2 a column for the intercept, and create a dummy variable column for which page each user received. Add an **intercept** column, as well as an **ab_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

```
In [37]: df2['intercept'] = 1
         df2[['new_page','old_page']] = pd.get_dummies(df2['landing_page'])
         df2['ab_page'] = pd.get_dummies(df2['group'])['treatment']
         df2.head()
/opt/conda/lib/python3.6/site-packages/ipykernel_launcher.py:1: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#
  """Entry point for launching an IPython kernel.
/opt/conda/lib/python3.6/site-packages/pandas/core/frame.py:3140: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#
  self[k1] = value[k2]
/opt/conda/lib/python3.6/site-packages/ipykernel_launcher.py:3: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#
  This is separate from the ipykernel package so we can avoid doing imports until
Out [37]:
          user_id
                                      timestamp
                                                     group landing_page converted \
        0 851104 2017-01-21 22:11:48.556739
                                                               old_page
                                                   control
                                                                                 0
```

```
      Out[37]:
      user_id
      timestamp
      group landing_page
      converted
      \( \)

      0
      851104
      2017-01-21
      22:11:48.556739
      control
      old_page
      0

      1
      804228
      2017-01-12
      08:01:45.159739
      control
      old_page
      0

      2
      661590
      2017-01-11
      16:55:06.154213
      treatment
      new_page
      0

      3
      853541
      2017-01-08
      18:28:03.143765
      treatment
      new_page
      0

      4
      864975
      2017-01-21
      01:52:26.210827
      control
      old_page
      1
```

intercept new_page old_page ab_page

0	1	0	1	0
1	1	0	1	0
2	1	1	0	1
3	1	1	0	1
4	1	0	1	0

c. Use **statsmodels** to instantiate your regression model on the two columns you created in part **b.**, then fit the model using the two columns you created in part **b.** to predict whether or not an individual converts.

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

Results: Logit

 Model:
 Logit
 No. Iterations:
 6.0000

 Dependent Variable:
 converted
 Pseudo R-squared:
 0.000

 Date:
 2020-10-10 11:54 AIC:
 212780.6032

 No. Observations:
 290585 BIC:
 212801.7625

 Df Model:
 1
 Log-Likelihood:
 -1.0639e+05

 Df Residuals:
 290583 LL-Null:
 -1.0639e+05

 Converged:
 1.0000 Scale:
 1.0000

	Coel.	Sta.EII.	Z	F/ Z	[0.025	0.913]
intercept ab_page			-246.6690 -1.3116			
=========	=======	=======	========	=======	=======	======

e. What is the p-value associated with **ab_page**? Why does it differ from the value you found in **Part II**? **Hint**: What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in **Part II**?

The p_value associated with the ab_page is 0.190, which is different from that found in PartII (0.9). But the greater p_value always shows the same conclusion that the old page is better than or equal to the current page.

```
null and alternative in case P_new and P_old is:
```

H0:P new=P old

H0:P_new=P_old

H1:P_newP_old

H1:P_newP_old

Here the alternative is 'not equal' and is a two-sided test, although our conclusions were different in the $A \ / \ B$ test

f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

Since the current hypotheses only used a single conversion factor, further variables could be integrated into the model.

We have a number of influences that can affect human conversions such as gender , culture and age group New trends can be found using other variables

g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in. You will need to read in the **countries.csv** dataset and merge together your datasets on the appropriate rows. Here are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - **Hint: You will need two columns for the three dummy variables.** Provide the statistical output as well as a written response to answer this question.

```
In [41]: countries_df = pd.read_csv('countries.csv')
         df_join = countries_df.set_index('user_id').join(df2.set_index('user_id'), how='inner')
         df_join.head()
Out [41]:
                                                           group landing_page \
                 country
                                            timestamp
         user_id
         630000
                      US 2017-01-19 06:26:06.548941
                                                       treatment
                                                                     new_page
                      US 2017-01-16 03:16:42.560309
         630001
                                                       treatment
                                                                     new_page
                                                                     old_page
         630002
                      US 2017-01-19 19:20:56.438330
                                                         control
         630003
                      US 2017-01-12 10:09:31.510471
                                                                     new_page
                                                       treatment
         630004
                      US 2017-01-18 20:23:58.824994
                                                                     new_page
                                                       treatment
                  converted intercept new_page old_page
                                                            ab_page
         user_id
         630000
                          0
                                     1
                                                1
                                                          0
                                                                   1
         630001
                          1
                                     1
                                                1
                                                          0
                                                                   1
                          0
                                     1
                                                0
                                                          1
         630002
                                                                   0
         630003
                          0
                                     1
                                                1
                                                          0
                                                                   1
```

0

1

0

630004

```
In [42]: df_join['country'].value_counts()
Out[42]: US
            203620
       IJK
             72466
       CA
             14499
       Name: country, dtype: int64
In [43]: df_join[['CA','UK','US']]=pd.get_dummies(df_join['country'])
       df_join.head()
Out[43]:
              country
                                    timestamp
                                                 group landing_page \
       user_id
       630000
                  US 2017-01-19 06:26:06.548941
                                                         new_page
                                             treatment
       630001
                  US 2017-01-16 03:16:42.560309
                                             treatment
                                                         new_page
                  US 2017-01-19 19:20:56.438330
       630002
                                               control
                                                         old_page
                  US 2017-01-12 10:09:31.510471 treatment
       630003
                                                         new_page
       630004
                  US 2017-01-18 20:23:58.824994 treatment
                                                         new_page
               converted intercept new_page old_page ab_page CA UK US
       user_id
       630000
                      0
                              1
                                       1
                                                0
                                                              0
                                                                  1
                                                       1
                                               0
                                                       1 0 0
       630001
                     1
                              1
                                       1
                              1
                                               1
       630002
                     0
                                      0
                                                       0 0 0 1
                               1
       630003
                                       1
                                                0
                                                       1 0 0
       630004
                              1
In [44]: mod = sm.Logit(df_join['converted'], df_join[['intercept', 'CA', 'UK']])
       results = mod.fit()
Optimization terminated successfully.
       Current function value: 0.366115
       Iterations 6
In [45]: results.summary2()
Out[45]: <class 'statsmodels.iolib.summary2.Summary'>
                             Results: Logit
       ______
       Model:
                        Logit
                                      No. Iterations:
                                                      6.0000
       Dependent Variable: converted
                                     Pseudo R-squared: 0.000
                        2020-10-10 11:54 AIC:
       Date:
                                                      212781.0880
       No. Observations: 290585
                                      BIC:
                                                      212812.8269
       Df Model:
                                      Log-Likelihood: -1.0639e+05
       Df Residuals:
                        290582
                                      LL-Null:
                                                      -1.0639e+05
       Converged:
                  1.0000
                                      Scale: 1.0000
       ______
                   Coef. Std.Err. z P>|z| [0.025 0.975]
```

Also, on the basis of the above p-values, it does not appear as if the country has a major effect on conversion.

h. Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results, and your conclusions based on the results.

```
In [49]: df_join['CA_page'] = df_join['CA']*df_join['ab_page']
         df_join['UK_page'] = df_join['UK']*df_join['ab_page']
         df_join['US_page'] = df_join['US']*df_join['ab_page']
        mod = sm.Logit(df_join['converted'], df_join[['intercept', 'CA_page', 'UK_page', 'US_page']
         results = mod.fit()
Optimization terminated successfully.
         Current function value: 0.366108
         Iterations 6
In [50]: results.summary2()
Out[50]: <class 'statsmodels.iolib.summary2.Summary'>
                                 Results: Logit
         _____
        Model: Logit No. Iterations: 6.0000 Dependent Variable: converted Pseudo R-squared: 0.000
                   2020-10-10 11:56 AIC: 212779.1904
        Date:

      No. Observations:
      290585
      BIC:
      212821.5090

      Df Model:
      3
      Log-Likelihood:
      -1.0639e+05

      Df Residuals:
      290581
      LL-Null:
      -1.0639e+05

      Converged:
      1.0000
      Scale:
      1.0000

                      Coef. Std.Err. z P>|z| [0.025 0.975]
         _____
         intercept -1.9888 0.0081 -246.6690 0.0000 -2.0046 -1.9730
        CA_page -0.0827 0.0380 -2.1763 0.0295 -0.1571 -0.0082
         UK_page
                     0.0074 0.0180 0.4098 0.6819 -0.0279 0.0427
        US_page -0.0183 0.0126 -1.4495 0.1472 -0.0430 0.0064
         ______
```

 $H \ H \ H$

We do not have enough proof to dismiss the null hypothesis based on any of our A / B tests. As a consequence, there is no need to move to a new website, when the old one is performing just as well.

1 Conclusions

My conclusion to this project is in the form of advice. I recommend not wasting resources and time creating a new web feed because it was a waste of time and money. Where the indicators showed no satistical or practical significance Since the p_value is > 0.05