Stanford University

Technology Entrepreneurship

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Create a business model canvas

Make sure that under the "value proposition" segment you write a clear description/overview of the general idea so that other teams can understand it.

As you go about developing your startup idea by testing the assumptions and hypotheses in each aspect of the business model (value proposition, key partners, revenue model, etc.) you should keep it up to date. If you find from the feedback that you get that you need to change or pivot one aspect of the business model, you should make that change on the business model canvas so that it stays up to date.

While a few entrepreneurs stumble across exactly the right idea and way to bring it to the market right away, most wind up having to iterate and change their strategy a lot early on. The business model canvas is the way for you to keep track of these changes and to organize your thoughts and the feedback from others. It's best if you do not change your idea entirely since that throws away the value in the experiments and learning you've already done. However, you are also permitted to change the idea entirely if you feel you must.

Here is a reminder on the description of business canvas model.

现在你完成了你的OAP项目,请修改你的商业模型画布,把你新学到的知识加入这份修改中。这里是关于商业模型画布的品一些提醒。

Special Instructions

Make sure that under the "value proposition" segment you write a clear description/overview of the general idea so that other teams can understand it.

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« Less **Evaluation Period Ends Sunday** February 8 at 8:00pm My Team's Submission This is a team assignment Any team member may submit. **Fiction Recommendation** Read the assignment Last updated 16 days ago by Amber Chang description Submitted Read the evaluation criteria and rubrics Meet your teammates by January 25th Submit your assignment by January 25th at 8:00pm After January 25th View all submissions after January 25th Evaluate 5 submissions before February 8th at 8:00pm View received evaluations after February 8th of your teammates

Evaluate the contributions by February 8th

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