



Total Profit

Total Boxes by Start of Month

Start of Month	Total Boxes
Mar 2023	137K
Apr 2023	147K
May 2023	175K
Jun 2023	151K
Jul 2023	159K
Aug 2023	167K
Sep 2023	167K
Oct 2023	177K
Nov 2023	147K
Dec 2023	172K
Jan 2024	173K
Feb 2024	143K

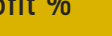


\$21M 
































2M 

Profit %



60.0%

60.3%

Picture	Sales person	Sales	Profit	Profit %	LBS%	
	Andria Kimpton	\$1,254K	\$718K		57.2%	8.8%
	Barr Faughny	\$1,334K	\$792K		59.4%	10.0%
	Beverie Moffet	\$1,346K	\$723K		53.7%	10.1% 
	Brien Boise	\$1,307K	\$815K		62.4%	9.6% 
	Camilla Castle	\$1,398K	\$854K		61.1%	11.9% 
	Ches Bonnell	\$1,219K	\$654K		53.6%	6.6% 
	Curtice Advani	\$1,387K	\$836K		60.3%	9.0% 
	Dennison Crosswaite	\$1,337K	\$783K		58.5%	10.4%
	Dotty Strutley	\$1,424K	\$893K		62.7%	12.1% 
	Gigi Bohling	\$1,365K	\$858K		62.9%	9.9% 
	Gunar Cockshoot	\$1,382K	\$860K		62.2%	10.7% 
	Husein Augar	\$1,473K	\$927K		62.9%	13.3% 
	Jan Morforth	\$1,372K	\$789K		57.5%	10.8%
	Jehu Rudeforth	\$1,388K	\$853K		61.5%	7.3% 
	Kaine Padly	\$1,380K	\$845K		61.2%	10.9% 
	Karlen McCaffrey	\$1,312K	\$752K		57.4%	9.2%
	Katie McMillan	\$1,510K	\$888K		58.8%	10.5% 
Total		\$34,043K	\$20,524K		60.3%	10.2% 2

\$34M

Total Sales

2M

Total Boxes

6113

Total Shipments

14M

Total Cost

14M

Total Cost

60.3%

Profit %

624

LBS Count

60.3%

Profit %

2077844

Total Boxes

13518441

Total Cost

\$20,524,0...

Total Profit

10.2%

LBS%

\$34,042,511

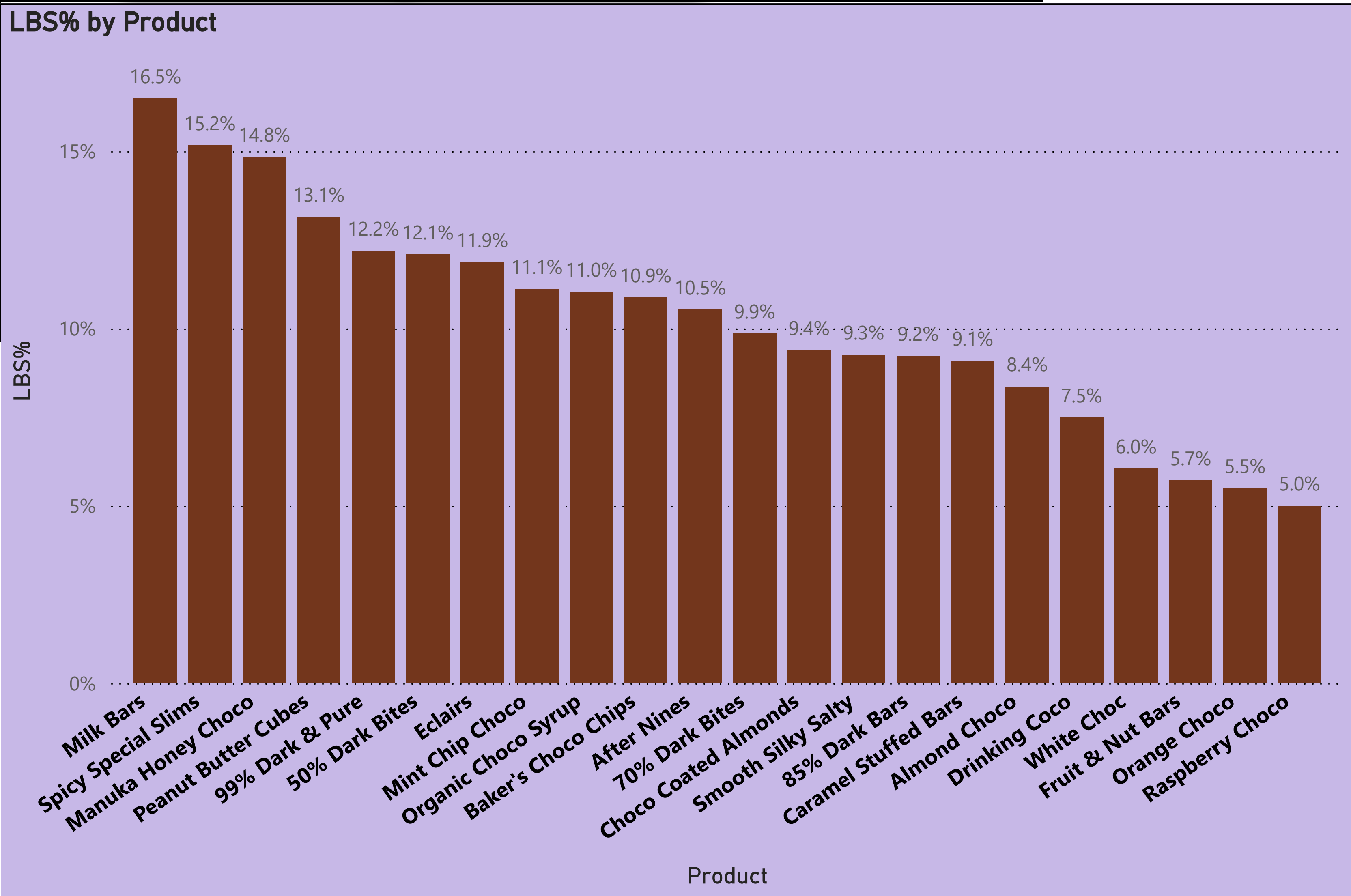
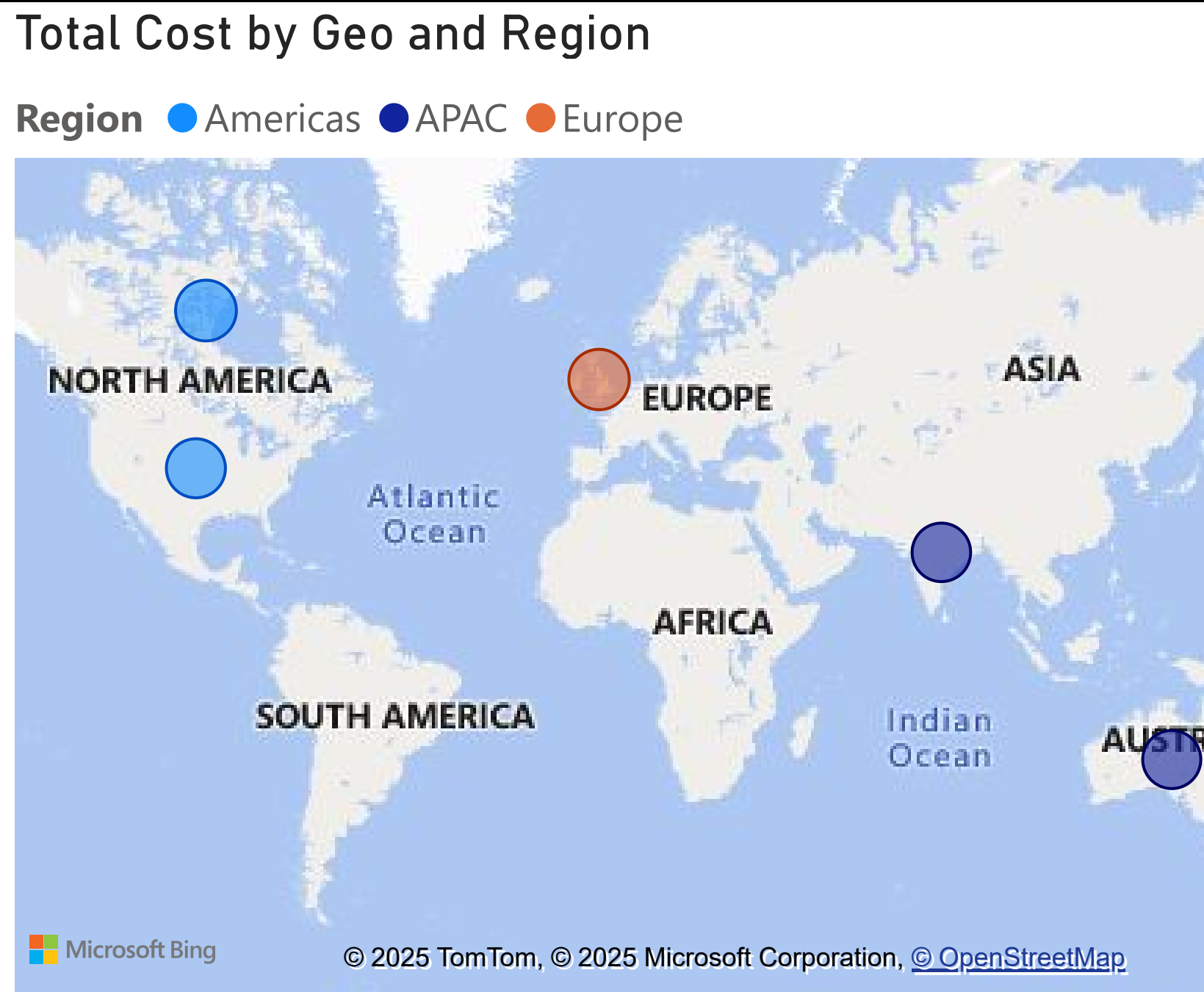
Total Sales

6113

Total Shipme...

624

LBS Count





Start of Month	Total Sales	Total Sales (Previous Month)	Mom Sales change %	Latest Date	Latest Mom Sales Change %	Total Sales Latest Month
Wednesday, February 01, 2023	\$2,271,726			2/1/2023 12:00:00 AM		2,271,726.00
Wednesday, March 01, 2023	\$2,769,476	2,271,726.00	21.9%	3/1/2023 12:00:00 AM	21.9%	2,769,475.50
Saturday, April 01, 2023	\$2,395,139	2,769,475.50	-13.5%	4/1/2023 12:00:00 AM	-13.5%	2,395,138.50
Monday, May 01, 2023	\$2,797,045	2,395,138.50	16.8%	5/1/2023 12:00:00 AM	16.8%	2,797,044.75
Thursday, June 01, 2023	\$2,543,715	2,797,044.75	-9.1%	6/1/2023 12:00:00 AM	-9.1%	2,543,715.00
Saturday, July 01, 2023	\$2,599,720	2,543,715.00	2.2%	7/1/2023 12:00:00 AM	2.2%	2,599,719.75
Tuesday, August 01, 2023	\$2,591,705	2,599,719.75	-0.3%	8/1/2023 12:00:00 AM	-0.3%	2,591,705.25
Friday, September 01, 2023	\$2,649,668	2,591,705.25	2.2%	9/1/2023 12:00:00 AM	2.2%	2,649,667.50
Sunday, October 01, 2023	\$2,845,233	2,649,667.50	7.4%	10/1/2023 12:00:00 AM	7.4%	2,845,233.00
Wednesday, November 01, 2023	\$2,279,050	2,845,233.00	-19.9%	11/1/2023 12:00:00 AM	-19.9%	2,279,049.75
Friday, December 01, 2023	\$2,938,829	2,279,049.75	28.9%	12/1/2023 12:00:00 AM	28.9%	2,938,828.50
Monday, January 01, 2024	\$2,833,090	2,938,828.50	-3.6%	1/1/2024 12:00:00 AM	-3.6%	2,833,089.75
Total	\$34,042,511			2/1/2023 12:00:00 AM		2,271,726.00

Product	Profit	Profit %	LBS%	<div><div></div></div>	
99% Dark & Pure	\$1,462K		74.0%	12.2%	✓
Almond Choco	\$1,281K		71.6%	8.4%	✓
Choco Coated Almonds	\$944K		76.4%	9.4%	✓
Fruit & Nut Bars	\$1,155K		63.2%	5.7%	✓
Manuka Honey Choco	\$1,452K		78.9%	14.8%	✓
Milk Bars	\$997K		75.5%	16.5%	✓
Orange Choco	\$1,421K		79.5%	5.5%	✓
Peanut Butter Cubes	\$1,768K		87.1%	13.1%	✓
Smooth Silky Salty	\$1,449K		84.4%	9.3%	✓
Spicy Special Slims	\$945K		64.9%	15.2%	✓
White Choc	\$881K		60.8%	6.0%	✓
70% Dark Bites	\$713K		58.3%	9.9%	
After Nines	\$1,013K		55.6%	10.5%	
Organic Choco Syrup	\$1,208K		57.3%	11.0%	
Raspberry Choco	\$833K		59.1%	5.0%	
50% Dark Bites	\$363K		27.2%	12.1%	✗
85% Dark Bars	\$462K		35.8%	9.2%	✗
Baker's Choco Chips	\$255K		17.4%	10.9%	✗
Caramel Stuffed Bars	\$623K		38.7%	9.1%	✗
Drinking Coco	\$379K		26.7%	7.5%	✗
Eclairs	\$463K		44.3%	11.9%	✗
Mint Chip Choco	\$458K		51.9%	11.1%	✗
Total	\$20,524K		60.3%	10.2%	2

