## Calendar Year 2016 2016

Sales Territory

Southeast

**Great Lakes** 

Southwest

**Rocky Mountain** 

New England

Far West

External

**Total** 

Mideast

**Plains** 

Sale Count Total Including Tax

5,844,653.75

3,909,388.21

3,489,168.35

3,294,539.72

3,240,676.02

2,788,456.98

1,624,748.42

1,448,738.78

25,971,029.11

330,658.88

6497

4305

4006

3626

3817

3260

1919

1620

408

29458

Profit	by	Stock	ltem	

202.8K (5.3%)

213K (5.57%)

314.09K

(8.21%)

329.47K

(8.61%)

352.45K (9.21%)

414.7K (10.84%) —

180.72K



726.8K (18.99%)

576.08K

(15.06%)

516.24K (13.49%)

20 mm Double sided b...

Air cushion machine (B...

● 10 mm Anti static bub...

● 32 mm Anti static bub...

● 32 mm Double sided b...

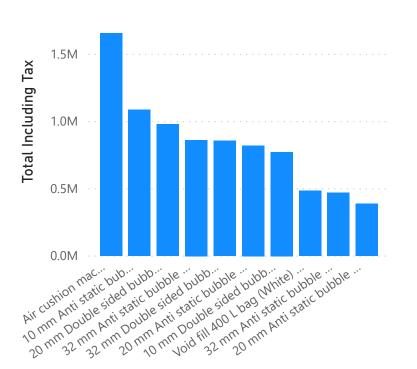
● 20 mm Anti static bub...

● 10 mm Double sided b...

32 mm Anti static bub...

● Void fill 400 L bag (Wh...

● 20 mm Anti static bub...



Total Including Tax by Stock Item

## Sale Count by State Province



## Stock Item

Stock Item	Sale Count	Total Including Tax
"The Gu" red shirt XML tag t-shirt (Black) XS	159	221,076.00
"The Gu" red shirt XML tag t-shirt (White) 3XL		204,930.00
10 mm Anti static bubble wrap (Blue) 50m	158	1,088,406.00
32 mm Anti static bubble wrap (Blue) 20m	152	470,304.00
Clear packaging tape 48mmx75m	156	78,039.00
Developer joke mug - a foo walks into a bar (Black)	156	13,410.15
Developer joke mug - fun was unexpected at this time (Black)	161	13,469.95
RC vintage American toy coupe with remote control (Red) 1/50 scale	151	31,740.00
Shipping carton (Brown) 413x285x187mm	154	24,331.33
White chocolate snow balls 250g	150	173,127.24
Total	1556	2,318,833.67