

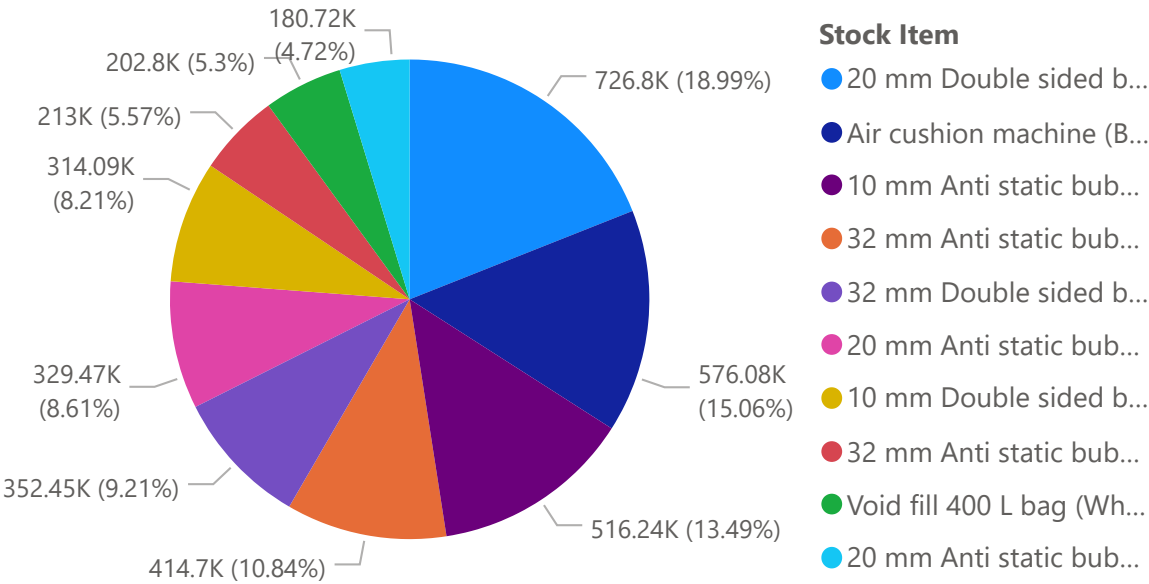
Calendar Year

2016

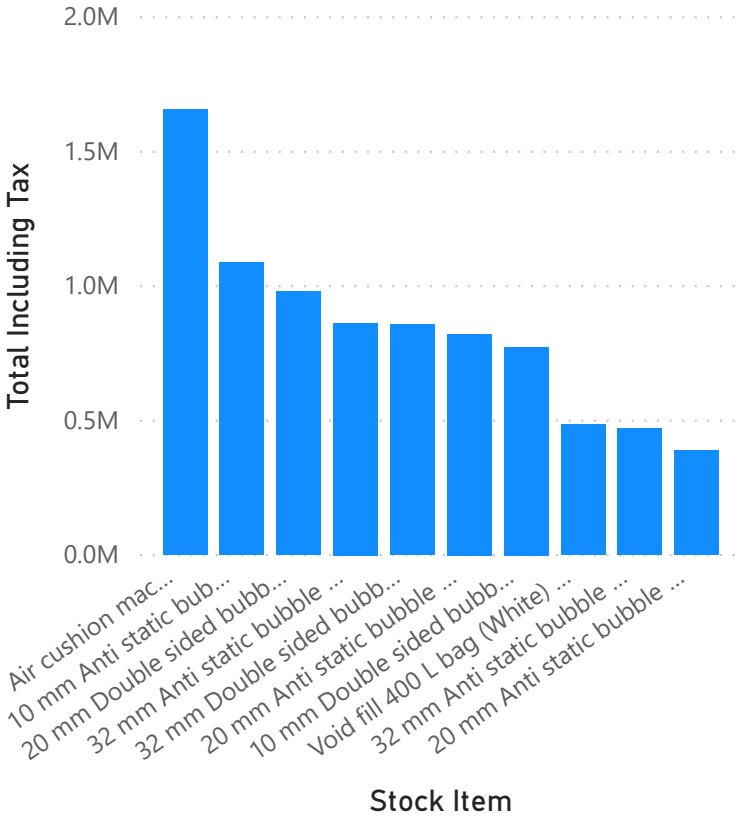
2016

Sales Territory	Sale Count	Total Including Tax
Southeast	6497	5,844,653.75
Mideast	4305	3,909,388.21
Plains	4006	3,489,168.35
Southwest	3817	3,240,676.02
Great Lakes	3626	3,294,539.72
Far West	3260	2,788,456.98
Rocky Mountain	1919	1,624,748.42
New England	1620	1,448,738.78
External	408	330,658.88
Total	29458	25,971,029.11

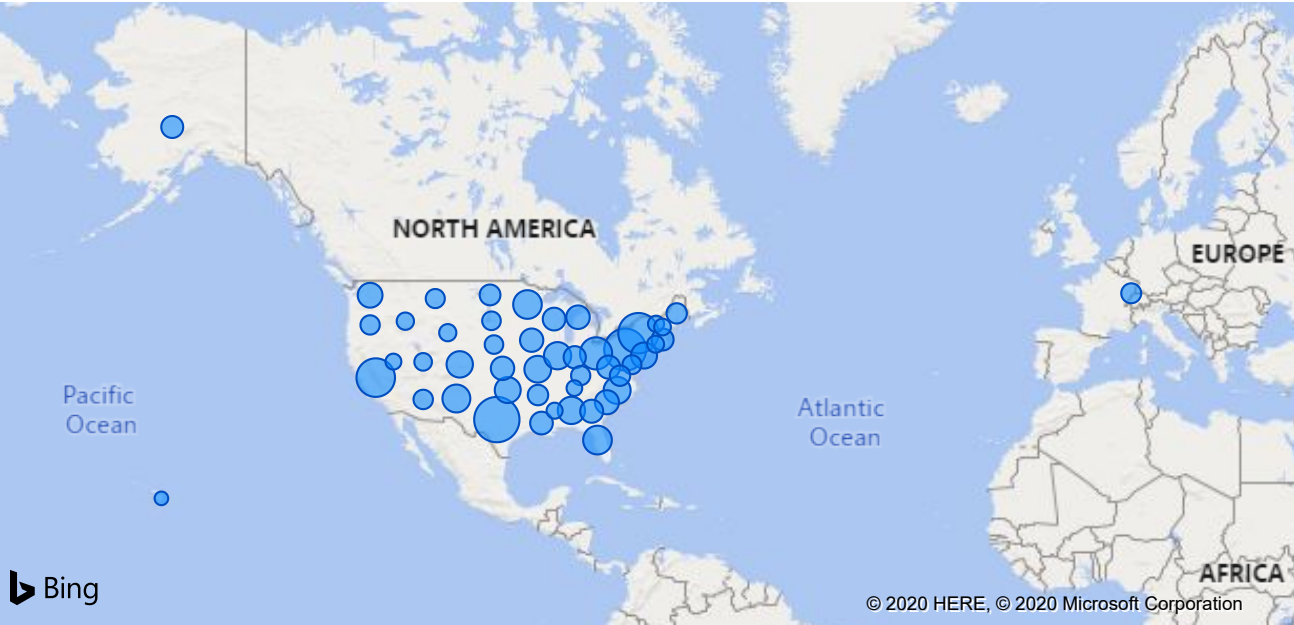
Profit by Stock Item



Total Including Tax by Stock Item



Sale Count by State Province



Stock Item	Sale Count	Total Including Tax
Developer joke mug - fun was unexpected at this time (Black)	161	13,469.95
"The Gu" red shirt XML tag t-shirt (Black) XS	159	221,076.00
"The Gu" red shirt XML tag t-shirt (White) 3XL	159	204,930.00
10 mm Anti static bubble wrap (Blue) 50m	158	1,088,406.00
Clear packaging tape 48mmx75m	156	78,039.00
Developer joke mug - a foo walks into a bar (Black)	156	13,410.15
Shipping carton (Brown) 413x285x187mm	154	24,331.33
32 mm Anti static bubble wrap (Blue) 20m	152	470,304.00
RC vintage American toy coupe with remote control (Red) 1/50 scale	151	31,740.00
White chocolate snow balls 250g	150	173,127.24
Total	1556	2,318,833.67