

## Credit Scoring - business process automation

Signature: 220311

Trainer: Dr. Karol Przanowski

Statistical Methods & Business Analytics

<http://www.sgh.waw.pl/zaklady/zahzaw/>

### Schedule

| Course nr                | Date | Topic   |
|--------------------------|------|---|
| 1                        |      | Profitability of credit acceptance process. How we can earn millions money? Basic tools presentation. |
| 1A - extra               |      | Introduction to SAS, SAS 4GL basics   |
| 2                        |      | Data structures, default event, (ABT - Analytical Base Table), data partition                         |
| 3                        |      | Modelling variables, their scales and types, binning, variable pre-selection.                         |
| 4                        |      | Variable reports, multifactor variable selection.   |
| 5                        |      | Scorecard building, partial scores  |
| 6                        |      | Model assessment, the best model finding.   |
| 7                        |      | Model lifecycle, model monitoring (back testing).   |
| 8                        |      | Acceptance strategies, Acquisition and cross-sell business model.                                     |
| 9                        |      | How to run the project? Acceptance process simulation.  |
| 10                       |      | Calibration and cut-off calculation. Model and strategy documentation.                                |
| 11                       |      | Portfolio segmentation, variable interactions and manual variable corrections.                        |
| 12                       |      | Reject Inference  |
| 13                       |      | AI/ML models and techniques: XGBoosting and other like: Random forests, Deep learning                 |
| 14                       |      | Elements of XAI, interpretation of AI/ML models, Shapley's method                                     |
| The first day of session |      | Project deadline  |

### Literature:

1. Karol Przanowski, Credit acceptance process strategy case studies - the power of Credit Scoring - <https://arxiv.org/abs/1403.6531>
2. Karol Przanowski, Consumer finance data generator - a new approach to Credit Scoring technique comparison - <https://arxiv.org/abs/1210.0057>
3. Karol Przanowski, Banking retail consumer finance data generator - credit scoring data repository, e-FINANCE, 9(1), pp. 44–59, 2013
4. Daniel Kaszyński, Bogumił Kamiński and Tomasz Szapiro, Credit scoring in the context of interpretable machine learning, 2020, [https://ssl-kolegia.sgh.waw.pl/KAE/struktura/IE/struktura/ZWiAD/publikacje/Documents/Credit\\_scoring\\_in\\_the\\_context\\_of\\_interpretable\\_machine\\_learning.pdf](https://ssl-kolegia.sgh.waw.pl/KAE/struktura/IE/struktura/ZWiAD/publikacje/Documents/Credit_scoring_in_the_context_of_interpretable_machine_learning.pdf)
5. Siddiqi N., 2005. Credit risk scorecards: Developing and implementing intelligent credit scoring. Wiley and SAS Business Series.
6. Thomas L. C., Edelman D. B., Crook J.N., 2002, Credit Scoring and Its Applications, Society for Industrial and Applied Mathematics, Philadelphia.
7. Basel Committee on Banking Supervision. Working paper no. 14, 2005. Studies on the validation of internal rating systems. Bank for International Settlements.
8. Lessmann S, Seow H V, Baesens B i Thomad L C. 2013. Benchmarking state-of-the-art classification algorithms for credit scoring: A ten-year update. Credit Scoring Conference CRC, Edinburgh.
9. Anderson R, 2007. The Credit Scoring Toolkit: Theory and Practice for Retail Credit Risk Management and Decision Automation. Oxford University Press.
10. J. Bailer, Statistical Programming in SAS, SAS Institute 2010
11. Przemysław Biecek and Tomasz Burzykowski, Explanatory Model Analysis, 2020, <https://pbiecek.github.io/ema/>
12. R. Virgile, SAS Macro Language Magic: Discovering Advanced Techniques, SAS Institute 2013
13. SAS Institute Inc., SAS/STAT SAS Online Doc, SAS Institute Inc. <http://support.sas.com/onlinedoc/913/docMainpage.jsp>

All documents and material are available on Google disc:

<https://drive.google.com/drive/folders/1qt9P3hK3anUuwu7XkQnNtAEccUDmWrlY?usp=sharing>

### How to get a pass:

Every student is expected to pass the following two steps:

- project - 20 points, the project should be presented, reports (documentations of models and the strategy) should be deliver by email to the trainer before the project defence

- exam theoretic (written form) – 20 points.

Minimal requirements to get a pass - 54% - 21 points.