







01

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03

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**BUSINESS PROPOSAL** 

INSIGHTS

EXAMPLE CASE

FUTURE CRITERIA









### ABOUT US

We professionally design
Kickstarter pages and
supervise campaigns for a
commission fee based on total
pledge amount

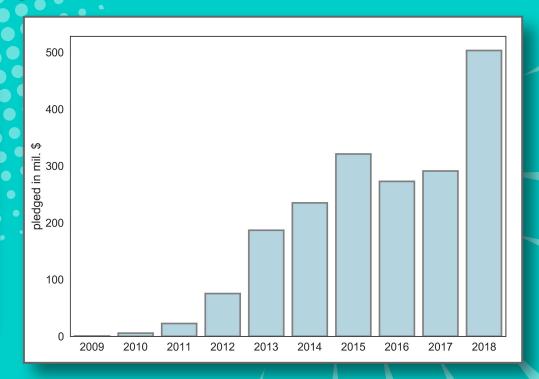
Established in 2018

Based in Seattle

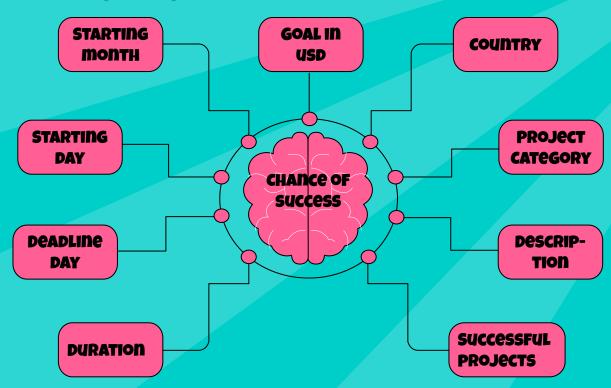


#### KICKSTARTER IS GROWING

- Started on a low level
- The platform is growing
- Half a billion dollars pledged in 2018

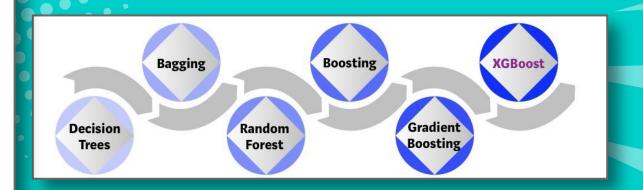


#### WHAT WE'RE LOOKING AT



## HIGH-QUALITY PREDICTION

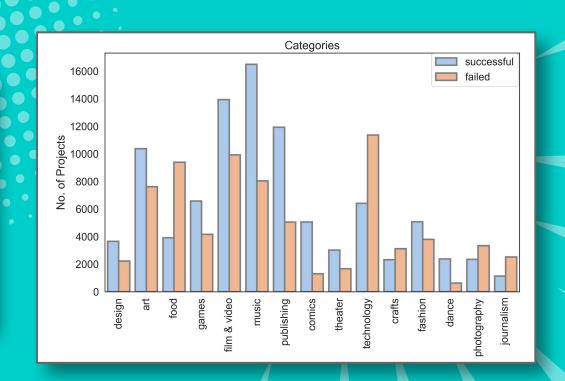
- Using XGBoost "Best-in-Class" algorithm, established in 2016
- 83% Precision





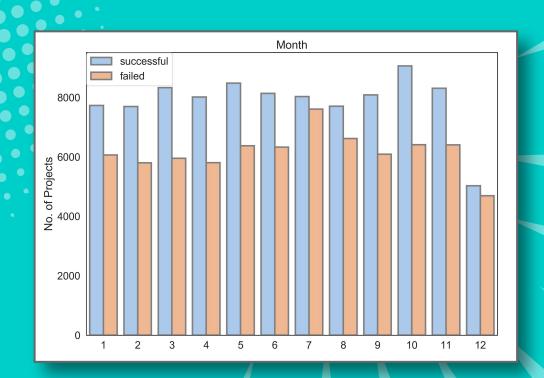
## BACKERS LOVE SPECIAL CATEGORIES

- Extremely different success rates
- Categories contain various subcategories



## THE MONTH IS IMPORTANT

- Weak successrate in December and July
- Fewer projects in December



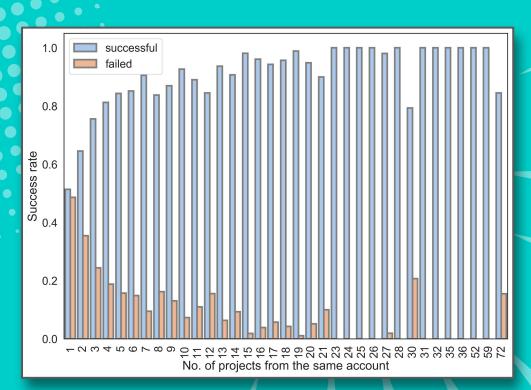
## TAKE THE WEEKEND OFF

- Tuesday is the best Day to start a Project
- Avoid starting at the weekend



#### **EXPERIENCE IS A KEY TO SUCCESS**

- The first project is the hardest
- Kickstarters with three or more projects are really successful



## KICKSTARTER GOES GLOBAL

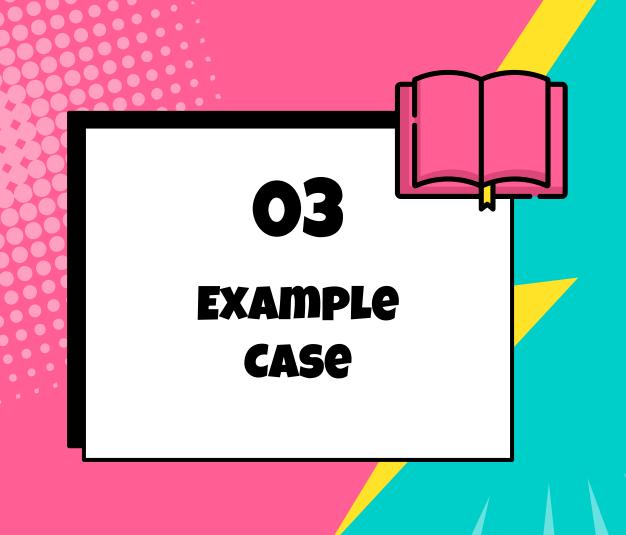
- More countries are are added every year
- Different chances of success per country



## KICKSTARTER GOES GLOBAL

- More countries are are added every year
- Different chances of success per country







#### PROPOSAL OF A POSSIBLE FUTURE CLIENT

Goal	50000
Description	3
S. Projects	1
Country	DE
Category	Comics/ Graphic novels
Duration	35
Month	Dec
Start Day	Sun
End Day	Sun









# WHAT CAN THE CLIENT DO TO IMPROVE THE CHANCES OF SUCCESS?

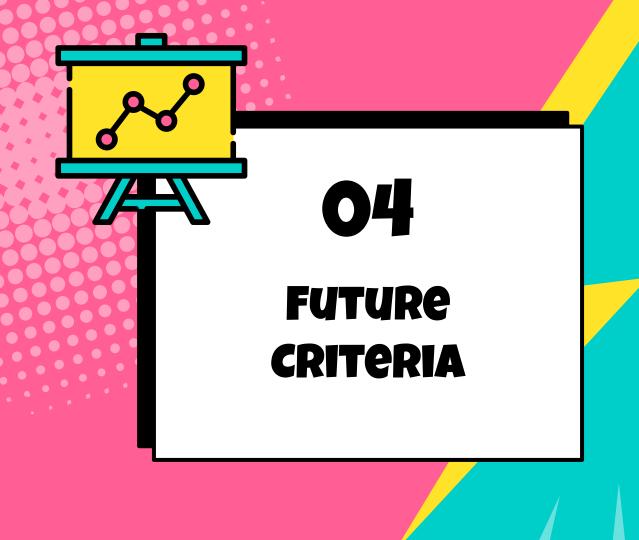
Goal	50000
Description	3
S. Projects	20
Country	US
Category	Comics/ Comic Books
Duration	35
Month	Oct
Start Day	Tue
End Day	Tue











## WHAT ELSE ARE WE WORKING ON?

- Total pledge amount prediction for successful proposals, to maximize our profit
- In depth analysis of projects' short description (blurb) to optimize chances of success
- Prediction of whether or not a project will be chosen as a staff pick
- Success-rate by country per category
- Test to improve modelling by stacking





