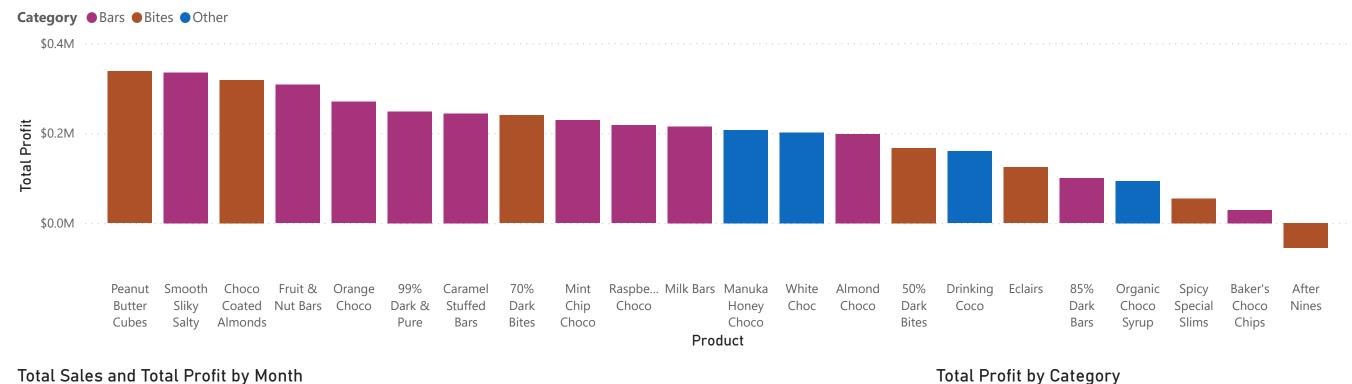


our respic				
Picture	Sales person	Avg. sale ▼	Profit %	
	Kaine Padly	\$4,436.8	61.8% 🜟	
	Andria Kimpton	\$4,419.4	53.9% 太	
	Husein Augar	\$4,221.5	54.4% 🜟	
	Gunar Cockshoot	\$4,181.1	50.0% 🏠	
\$	Kelci Walkden	\$4,162.8	50.8% 太	
9	Ches Bonnell	\$4,033.1	51.4% 太	
	Giai Bohlina	\$4,012.8	55.1% 🛨	

	Products		
Product	Total Profit	Profit %	Total customers ^
Peanut Butter Cubes	\$3,37,490.6	89.3%	13917
Smooth Sliky Salty	\$3,34,711.0	86.6%	15539
Choco Coated Almonds	\$3,18,045.8	84.0%	15164
Fruit & Nut Bars	\$3,07,66 <mark>1.9</mark>	77.0%	14656
Orange Choco	<b>\$2,70,0</b> 79.3	72.5%	15239
Raspberry Choco	\$2,17,680.4	72.4%	12940
Mint Chip Choco	<b>\$2,28,</b> 963.6	68.3%	13917
70% Dark Bites	\$2,40,035.0	64.9%	13681
99% Dark & Pure	\$2,48,238.1	63.2%	14451
Almond Choco	\$1,98,002.0	61.4%	15177
Milk Bars	\$2,15,075.4	61.1%	14582
Caramel Stuffed Bars	\$2,43, <mark>893.4</mark>	60.9%	14920
White Choc	\$2,01,298.6	58.0%	13719

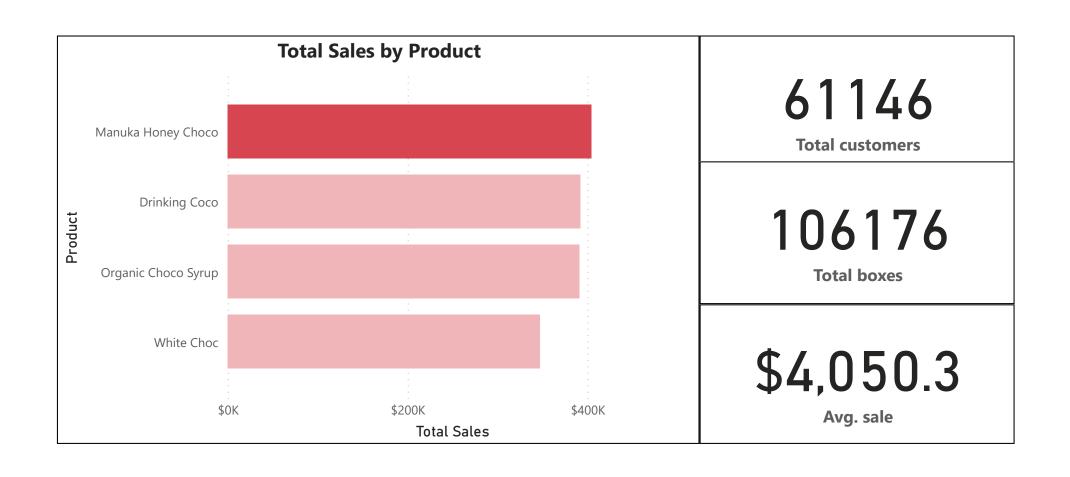
#### Total Profit by Product and Category





#### ● Total Sales ● Total Profit \$1.8M \$2M \$1.0M **Fotal Profit Total Sales** - \$0.6M Bars Bites February April Other March January Month Category





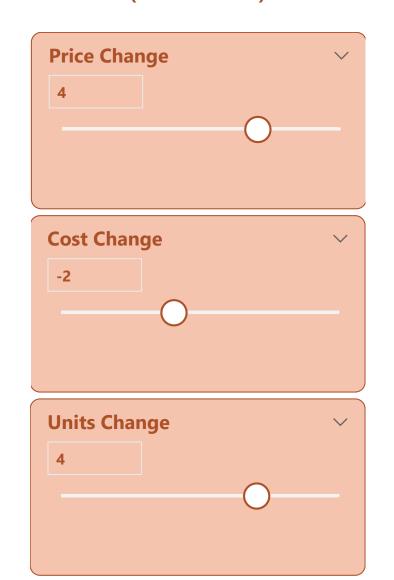
### **Before change**

\$8.02M
Total Sales

\$3.77M

\$4.24M

# What if Unit selling price, Unit cost price and Number of units change (in terms of %)



## **After change**

\$8.67M
New Total Sales

\$3.70M

New Total Cost

\$4.97M
New Profit