

What behavior have we observed?

What can we imagine them doing?

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior? Will this platform [rotic content relevant to my interests? I hope the subscription is worth the investment I wounder it will discover something new and exciting

Thinks

Excited about discovering high quality content

Frustrated by irrelevant or lowquality content experience

Anxious about missing but an important information

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



