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GROUP A-4:

GROUP MEMBERS:

- 1. Mark Horris Maina-SCT211-0704/2022
- 2. Emmanuel Yator SCT211-0622/2022
- 3. Sajjad Abdirahim Gedow SCT211-0065/2022
- 4. George Githigi Ngugi SCT211-0460/2022
- 5. Abdimajid Dakane Muktar SCT211-0028/2022
- 6. Njoroge Kanyagia SCT211-0009/2022

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INTRODUCTION

"Research and development" is the actions that businesses take to improve and innovate industrial processes. Research and Development lays the framework for innovation, technical advancement, and the production of new products, processes, and services. It is essentially the motor that propels forward and keeps the organization competitive.

The meaning of Research and development can further be broken down to:

• Focus on Innovation: Research and development include both innovation and enhancing existing goods, services, and procedures. This might include developing new technology, materials, or even discovering more efficient manufacturing methods.

Research and Development may be categorized into two categories: research and development.

- Research is the more theoretical side, in which firms investigate new scientific concepts and ideas. It is about acquiring information and understanding the fundamental concepts underlying possible advances. It includes two closely similar processes:
 - **Basic research** is work done without any particular application in mind. It entails a quest of knowledge for its own sake.
 - Applied research is the use of information acquired through basic research to address specific issues or produce new goods, processes, or services.
- Development: takes place when the "invention" occurs. Companies utilise the
 data gained from research to create new products or improve existing ones. They
 design prototypes, test them, and make changes to make them marketable.
- Long-Term Investment: Research and development are often long-term investments. A new product or technology may need several years of research and development till it becomes commercially available. Companies must be patient and prepared to invest in the years ahead.

THE ROLE OF RESEARCH AND DEVELOPMENT TO INDUSTRY LOCATION?

For Kenya to succeed in the diversified industrial landscape, a strategic link between research and development (R&D) and industry location is required. Research and development serves as a compass, leading industries to establish themselves in locations with infrastructure, resources, and expertise that meet their unique requirements. Let's get started looking at how Research and development influences industrial location in Kenya, using particular instances to demonstrate each argument.

1. Access to Talent Pool:

- Kenya's expanding number of universities and research institutes offer a talent pool for enterprises to use for Research and development operations.
- **For instance**, Jomo Kenyatta University of Agriculture and Technology, University of Nairobi and Kenyatta University are among the top universities providing graduates in engineering, computer science, and biotechnology.

- Example:

In 2013, IBM Research built its first research centre in Africa at the Catholic University of Eastern Africa in Nairobi, leveraging the region's qualified labour base.

2. Resource Availability:

- Kenya's various natural resources can assist Research and development operations, especially in agricultural and renewable energy industries.
- The climate conditions and biodiversity are favourable for research in areas like e.g., agricultural development, animal husbandry, and even biofuel production.
- Example:
- The International Centre of Insect Physiology and Ecology (ICIPE) in Nairobi conducts research on sustainable pest control and biodiversity conservation using the country's unique ecosystems and resources.

3. Knowledge Sharing and Collaboration:

- Kenya has developed technology hubs and innovation centres to promote information exchange as well as collaboration between firms, researchers, and entrepreneurs. These clusters encourage idea sharing, collaborative research initiatives, and the creation of creative solutions that are suited to local and regional requirements.

- For Example:

Konza Technopolis is a smart city and technology hub in Machakos County that aims to bring together companies, research institutions, and startups to drive innovation in ICT, engineering, and biotechnology.

4. Government Policies and Incentives:

 Governments may give tax breaks, subsidies, or research grants to attract Research and development centres. This can increase the attractiveness of particular locations to companies.

- Example:

- Kenyan government provides tax breaks and incentives to enterprises who establish themselves in Special Economic Zones (SEZs). These zones frequently cater to certain sectors, with infrastructure customised to Research and development requirements. For example, the proposed Konza Technopolis Special Economic Zone hopes to attract technological businesses by offering high-speed internet access and research facilities. This specialised infrastructure indicates the government's recognition of the importance of Research and development in recruiting certain businesses.

5. Infrastructure Needs:

- Certain types of Research and developments may require specific infrastructure, like high-speed internet, specialized labs, or cleanroom facilities. This can influence location decisions.
- Example:

The establishment of the Nairobi-Mombasa Standard Gauge Railway (SGR) has influenced industry location selections in Kenya. The excellent transport link between the capital city and the coast's port has made regions along the SGR corridor more appealing for developing industries, particularly those engaged in manufacturing and exporting. For example, flowers are transported to the port of Mombasa through refrigerated SGR railway containers for sale to Europe.

6. Attracting Industries:

- Regions with strong R&D capabilities often become attractive locations for industries seeking innovation and technological advancements. These innovation clusters are often made up of research institutes, universities, and technology parks where research and development operations flourish. Industries are drawn to these places because of the closeness to cutting-edge research, the availability of trained labour, and the possibility of collaboration with universities and other businesses.

- Examples:

Sian Roses (K) Ltd, Wildfire Flowers Ltd. These industires benefit from the university's faculty members and researchers who possess specialized knowledge and expertise in areas such as plant breeding, crop production, pest management, post-harvest handling, and value addition. The nearby industries can collaborate with these researchers to address specific challenges.

7. Market Access and Customer Base:

Decisions on industry locations are also impacted by accessibility to markets and customer closeness. Even though research and development operations might not be the primary factor in industry location in these situations, they are vital to the development of new products and their customization to suit regional demands. Businesses may decide to move close to their target markets in order to take advantage of research and development resources to obtain a competitive edge through consumer feedback, product testing, and market research

- Example:

Mpesa, a mobile money innovation by Safaricom, thrives due to research on financial inclusion needs, leading to its location within major population centers.

8. Geographic Diversification:

- Companies may establish Research and development centres in different regions to access diverse talent, collaborate with local research institutions, or leverage regional resources and market insights.
- Geographic diversification of R&D can result in a more spread industrial presence, with corporations choosing to situate manufacturing operations near Research and development centres.

- Example:

Safaricom is one of Kenya's biggest telecommunications providers that has created research and development facilities in Nairobi and Mombasa to access varied talent and get insights into regional markets.

Safaricom's geographic diversification has enabled them to develop products and services customised to the specific demands of both urban and coastal regions, such as M-PESA for mobile money transfers and DigiFarm for smallholder farmers.

9. Sustainability and Environmental Considerations:

- Research and development is vital for producing eco-friendly and energy-efficient technologies, processes, and products.
- Industries may prioritise establishing research and development centres in areas with strong environmental legislation, incentives for green projects, or access to renewable energy sources, since these characteristics can help to create sustainable solutions.
- Industrial management should prioritise sustainability and Research and development to minimise environmental effect, reduce carbon footprint, and promote circular economy concepts.
- Example:
- Kenya Tea Development Agency (KTDA) invests in Research and development for sustainable tea farming and energy-efficient processing technologies. KTDA's research and development efforts have resulted in the implementation of rainwater gathering systems, efficient wood-fired boilers, and the utilisation of renewable energy sources such as hydroelectric power, therefore minimising the environmental effect of tea manufacturing.

10. Energy Source Optimization:

- Research and development helps find the best energy sources for certain sectors in Kenya. This promotes effective energy generation and use.

Example:

- Geothermal power plants are common in the Rift Valley due to research studies on harnessing this natural resource for effective energy generation.

11. Intellectual Property Protection:

- The strength of intellectual property (IP) protection laws and enforcement mechanisms in a region can influence industry location decisions, particularly for R&D-intensive industries.
- Companies may prefer to locate their R&D activities in regions with robust IP protection frameworks to safeguard their innovations and prevent unauthorized exploitation of their research outcomes.
- Example:
- Kenya's strengthening of intellectual property laws, such as the Industrial Property Act
 of 2001, has attracted various pharmaceutical companies to establish R&D centers in the
 country.
- Companies like Novartis and GlaxoSmithKline have set up R&D facilities in Kenya to develop drugs and therapies tailored to the African market while benefiting from the country's IP protection framework.

12. Disaster Risk Reduction:

- R&D helps choose locations less prone to natural disasters. R&D is at the forefront of helping Kenya become more resilient to natural disasters. By studying historical rainfall patterns and floodplains, researchers can identify areas with a higher risk of flooding and other natural hazards.
- Example:

The Ministry of Water, Sanitation and Irrigation (MWSI) uses R&D on historical rainfall patterns and floodplains to identify high-risk areas. This information is used to guide infrastructure development, such as building bridges on higher ground to prevent disruption during heavy rains.

13. Social Impact Assessment:

- Research and development goes beyond just technological advancements. It also considers the social impact of industries on nearby communities in Kenya. This ensures businesses operate responsibly and contribute positively to society.

- Example:

The Research and development department of a flower farm in Naivasha conducts research on fair wages for workers and water usage in rose cultivation. Based on the findings, the farm implements sustainable water management practices and fair compensation for their employees, fostering positive relationships with the local community.

By effectively connecting research and development operations with industry location, Kenya may promote focused industrial growth. Research may help firms find locations abundant in resources, get access to specialised talent, and profit from government policies and incentives. This comprehensive strategy boosts Kenya's industrial sector by encouraging innovation and accelerating economic growth.

THE ROLE OF RESEARCH AND DEVELOPMENT TO INDUSTRY MANAGEMENT?

In Kenya's changing industrial scene, strong Research and development processes are critical to efficient industrial management. This tremendous force enables businesses to remain ahead of the curve, optimise processes, and achieve long-term success. Let us investigate how Research and development plays an important part in Kenyan industrial management, using real instances to demonstrate each argument.

1. Integration with Business Strategy:

- Aligning research and development activities with corporate plans and market demands is crucial for successful industrial management in Kenya, both nationally and regionally.
- Companies in Kenya should focus their Research and development addressing both the local and regional issues such as food security, energy access, and infrastructural development.

- Example:

Safaricom is on of the biggest telecommunication firm in Kenya, has an innovation centre that undertakes Research and development in areas such as mobile money solutions, aligning with the business's objective of providing accessible financial services to both the banked and the unbanked population.

2. Efficiency and Cost Reduction:

- Research and development can result in improvements in manufacturing methods, materials, and automation. This can boost productivity, save costs, and offer industrial managers a better grasp on production planning.

- Example:

The Kenyan Coffee Research Institute (KEPHRI) has established innovative coffee processing procedures to decrease waste and increase bean quality. Coffee manufacturers around the country are adopting similar methods, resulting in enhanced productivity and profitability. This is an excellent illustration of how Research and development directly influences industrial management methods.

3. Risk Management:

 Research and development enables organisations to explore new markets and technology, reducing the danger of becoming outdated. This future-proofing enables industrial management to make strategic decisions.

- Example

The Kenya Agricultural and Livestock Research Organisation (KALRO) is actively working to develop crop varieties which are drought-resistanr. This entails research on sorghum, cassava, and legumes that might thrive with little water. Farmers that use drought-resistant crops can greatly minimise the chance of crop failure while also ensuring a steadier income.

4. <u>Innovation Pipeline:</u>

- A robust Research and development division enables companies to generate a continual supply of new goods, processes, and technology. This maintains them competitive and enables industrial managers to prepare for future production requirements.

- Example:

- Kenya is a global leader in flower exports. However, the sector confronts issues like as climate change and rising energy costs. To solve these concerns, businesses are working with research institutes such as the Kenya Flower Council (KFC) to create creative solutions. KFC's study into greenhouse gas reduction technology has prompted flower farmers to implement innovative production techniques and cooling systems which is energy-efficient. This is an excellent illustration of how Research and development immediately leads to improvements in industrial management methods, resulting in a more sustainable as well as innovative flower industry.

5. Technology Management:

- Industrial managers oversee the implementation and integration of new technology into their processes. Research and Development gives useful information on developing technologies and their prospective uses.
- Industrial managers must assess the feasibility, cost-effectiveness, and risks associated with adopting new technologies. They also have to ensure that the technologies are compatible with existing systems and processes.

- Example:

Safaricom is one of Kenya's major telecommunications service provider which invests extensively in Research and development for its mobile money platform, M-Pesa. This involves looking into new services like as microloans, savings products, and bill payments, all of which are available via mobile phones. M-Pesa has transformed financial inclusion in Kenya by encouraging secure and efficient mobile money transactions.

6. <u>Investment Decision in Kenyan Industries:</u>

- Research and development offers data and insights to help drive investment decisions. This enables companies to select projects with the highest success probability, hence obtaining optimal return on investment (ROI).

- Example:

The Kenya Tea Development Agency (KTDA) invests in Research and development to enhance tea processing methods. This might involve researching into new drying methods such as bed drying that is fluidized or even vacuum drying. Successful research and development can justify expenditures in new equipment, perhaps leading to higher-quality tea exports and more revenue for Kenyan tea producers.

7. **Preparing for Challenges**:

- Proactive Problem-Solving involves using research and development to anticipate and address potential issues before they impact operations. This approach reduces the impact of obstacles and ensures smooth output.

- Example:

The Jomo Kenyatta University of Agriculture and Technology researches droughtresistant agricultural crops to assist farmers in preparing for water scarcity.

8. Enhancement of Industrial Processes:

- Research and development initiatives significantly enhance current industry processes. This leads to efficiency increasing, less wastes been generated, and quality control been enhanced.

- Example:

Kenya Plant Health Inspectorate Service (KEPHIS) conducts research which has led to the development of rose varieties that are resistant to fungal diseases e.g., powdery mildew. Therefore, the need for chemical fungicides is decreasing, leading to production expenses and environmental effects be reduced.

9. Adherence to Regulations and Accountability:

- Research and development support Kenyan industries in meeting regulatory requirements and environmental norms, fostering responsible behaviors that minimize environmental impact and guarantee the continued viability of the enterprise.

- Example:

The Lake Victoria Basin Commission (LVBC) collaborates with industries to adopt ecofriendly practices. Research and development can assist Kenyan businesses in devising procedures that reduce waste and pollution affecting Lake Victoria.

10. Enhancing Industrial Competitiveness:

- Research and development enables industries in creating products which are distinct and it also makes industries use unique manufacturing processes, providing them with a competitive advantage in both domestic and global markets.

- Example:

- Safaricom is one of the prominent mobile network operator that dedicates significant resources to Research and development for enhancing M-Pesa features. Their research teams analyze customer behavior and market patterns to introduce innovative services like Fuliza (micro-loans) and Lipa na M-Pesa (mobile payments for businesses). The

- integration of M-Pesa sets it apart from its rivals, attracting more customers and reinforcing its market control.
- The **East African Breweries Limited** (**EABL**) is one of the Kenyan beverage company that uses Research and development to craft beer flavors that are distinct and it also enables them to use unique fermentation methods. This enables them to rival international brands and cater to local preferences, resulting in a strong market position in Kenya and nearby nations.

11. Community Engagement & Development:

- R&D extends beyond factory walls. It informs social impact assessments, ensuring industries integrate seamlessly with surrounding communities. Research findings guide community development plans alongside industrial projects.

- Example:

In Kenya's growing fluorspar mining industry, R&D plays a crucial role in ensuring harmonious relationships with neighboring communities. Mining companies, partnering with local vocational institutions, conduct skills gap analyses. This research identifies the specific technical skills most in demand for mine operations or related service industries, like equipment maintenance or logistics. Based on these findings, targeted training programs are developed, equipping local residents with the necessary qualifications to compete for jobs at the mine or surrounding businesses. This creates a win-win situation: the mine gains a readily available pool of skilled workers, while the community enjoys increased employment opportunities and economic empowerment.

Kenyan companies that adopt a research and development culture receive enormous rewards. From optimising manufacturing processes to producing new goods, Research and development enables managers to handle obstacles and grab opportunities. Research and development acts as an effective motor for advancement in Kenya's industrial sector by encouraging innovation and constant development, increasing competitiveness and powering the country's economic engine ahead.

CONCLUSION

In a nutshell, research and development is an important relationship between industry location and industrial management. It determines where and how industries operate, eventually determining their success and worldwide competitiveness. Industries can assure long-term viability and prosper in the face of continual change by cultivating an innovative culture and effectively using Research and development findings. As the speed of technological change rises, the need for Research and development will become increasingly important, making it critical for industries to prioritise research and development efforts in order to ensure that they survive in the world's market.

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