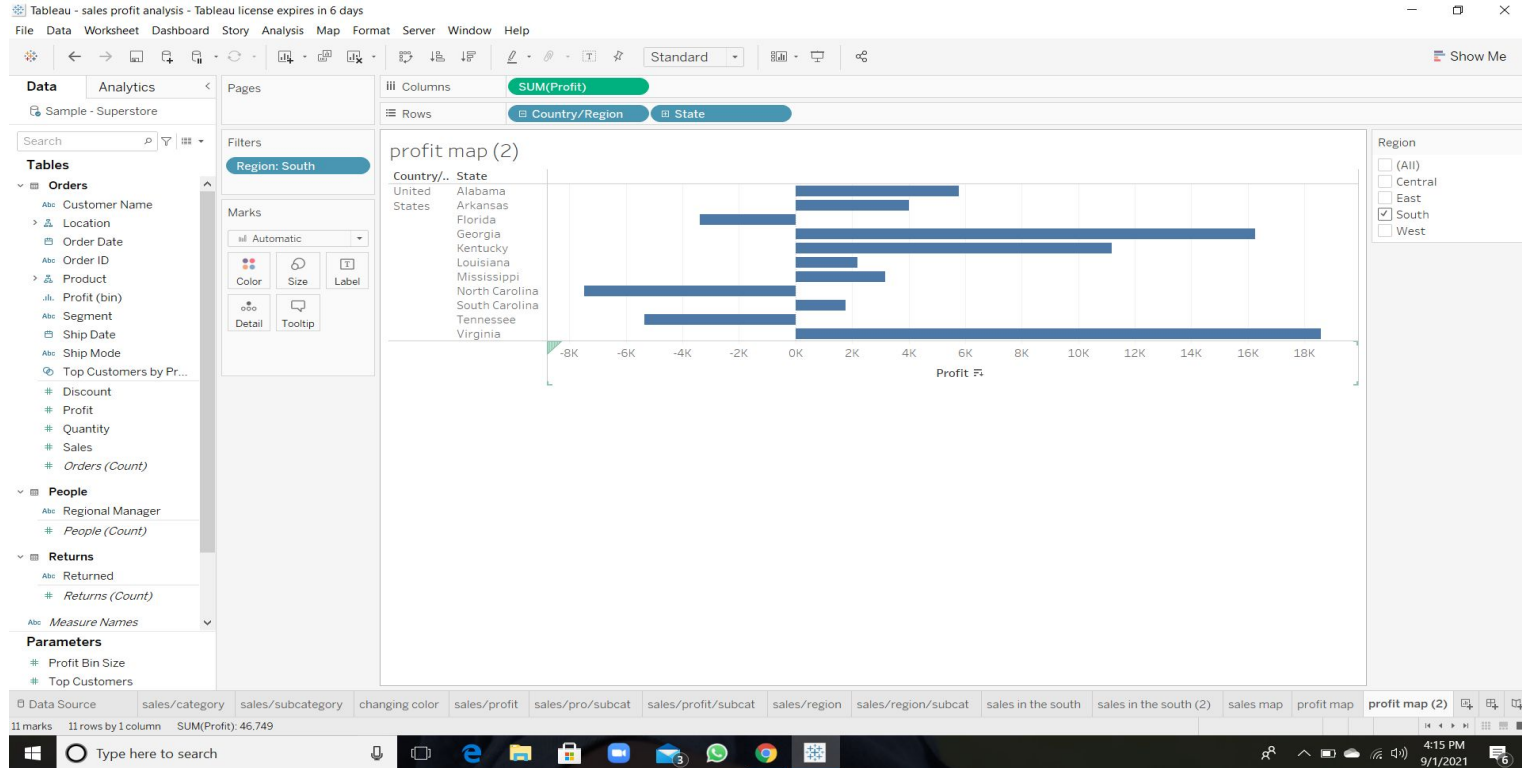


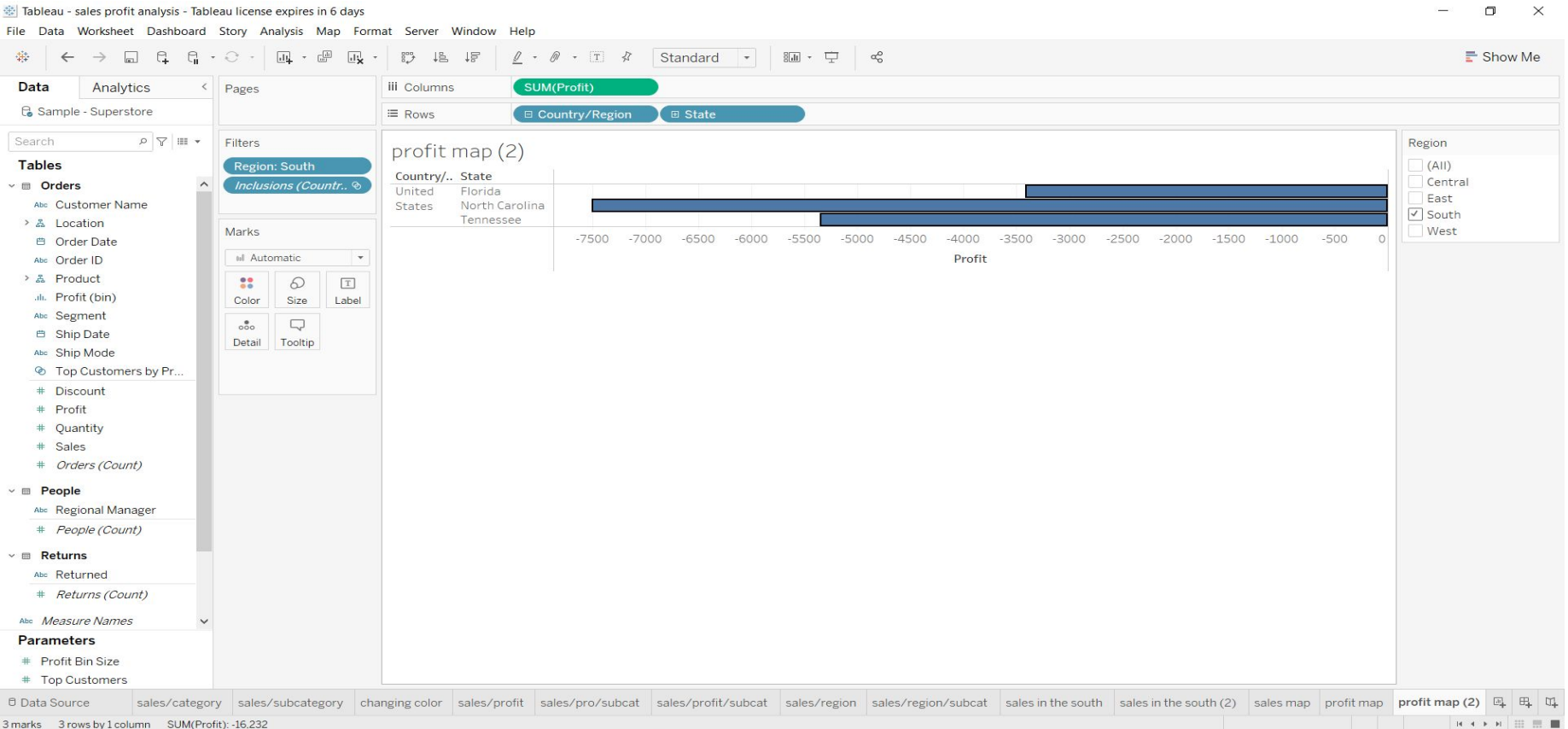
Scenarios:

- 1) Duplicate the profit map and rename as negative profit map.
- 2) present the profit map in horizontal bar format.
- 3) Show only the states having negative profit in the bar graph.
- 4) on the Rows shelf, click the plus icon on the State field to drill-down to the City level of detail.
- 5) Show profit subcategory wise for all the states and city having negative profit.
- 6) Show the profit in different colour.
- 7) Check the profit in 2020 & 2021.
- 8) Find some meaningful information and suggest how can we increase the profit.

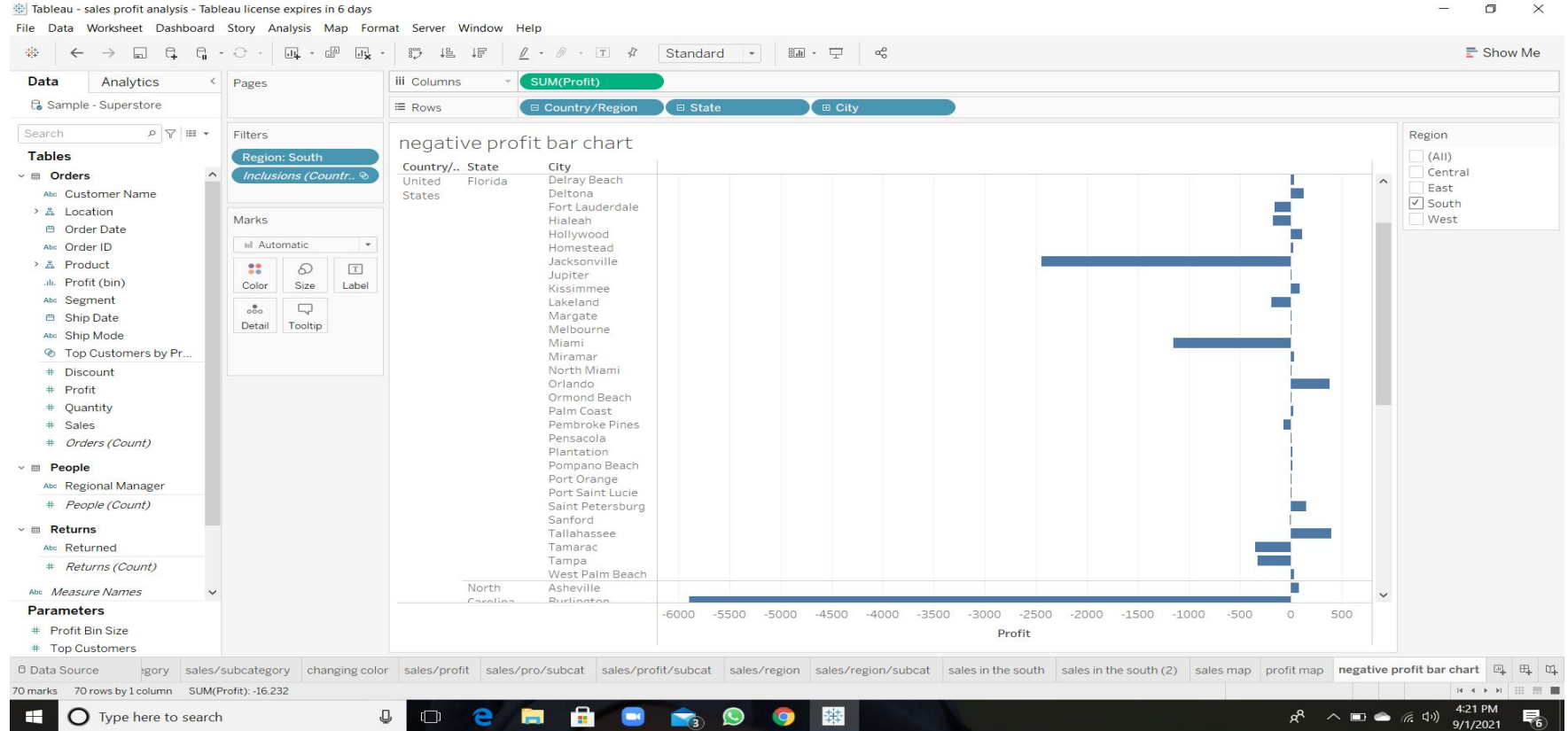
- 1) Duplicate the profit map and rename as negative profit map.
- 2) present the profit map in horizontal bar format.



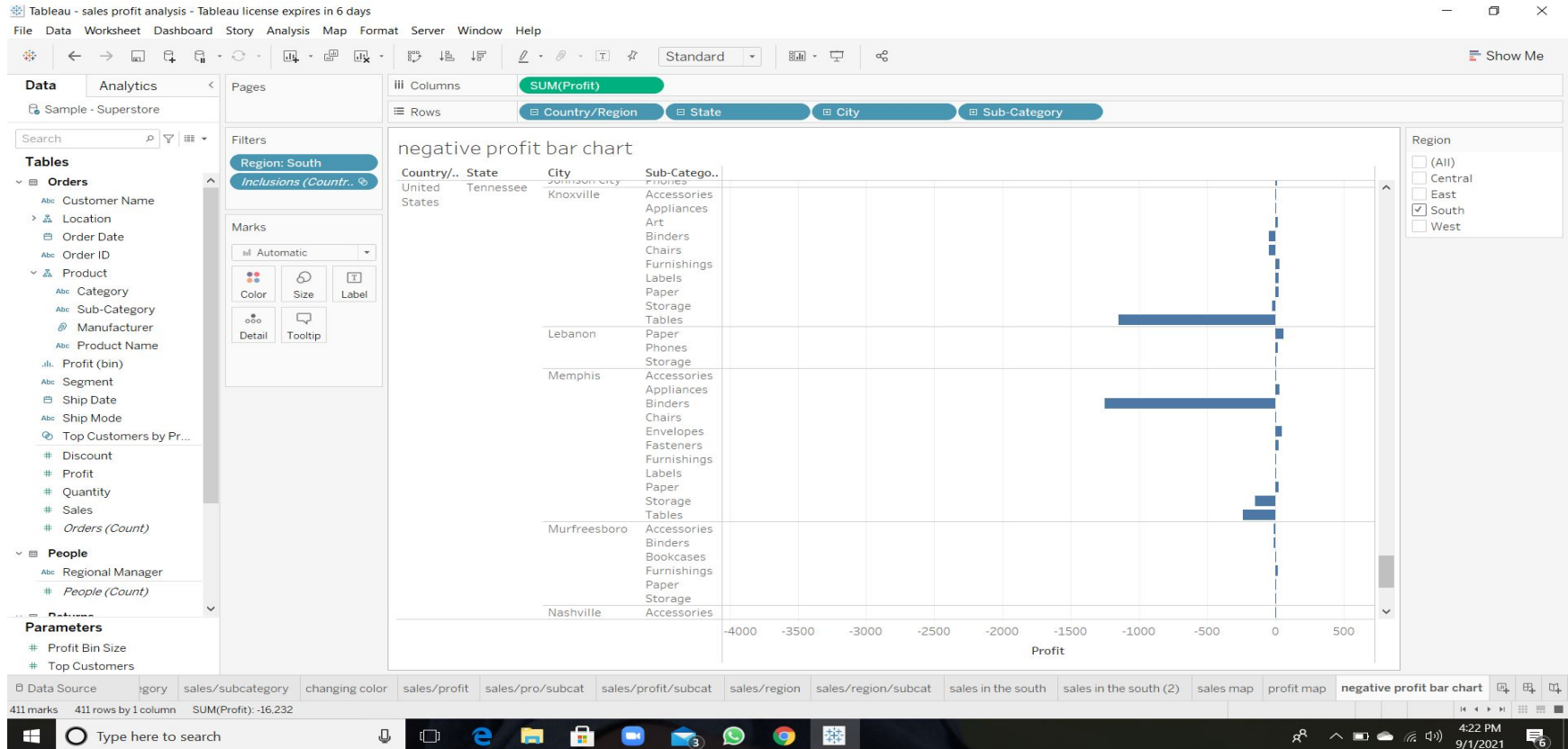
3) Show only the states having negative profit in the bar graph.



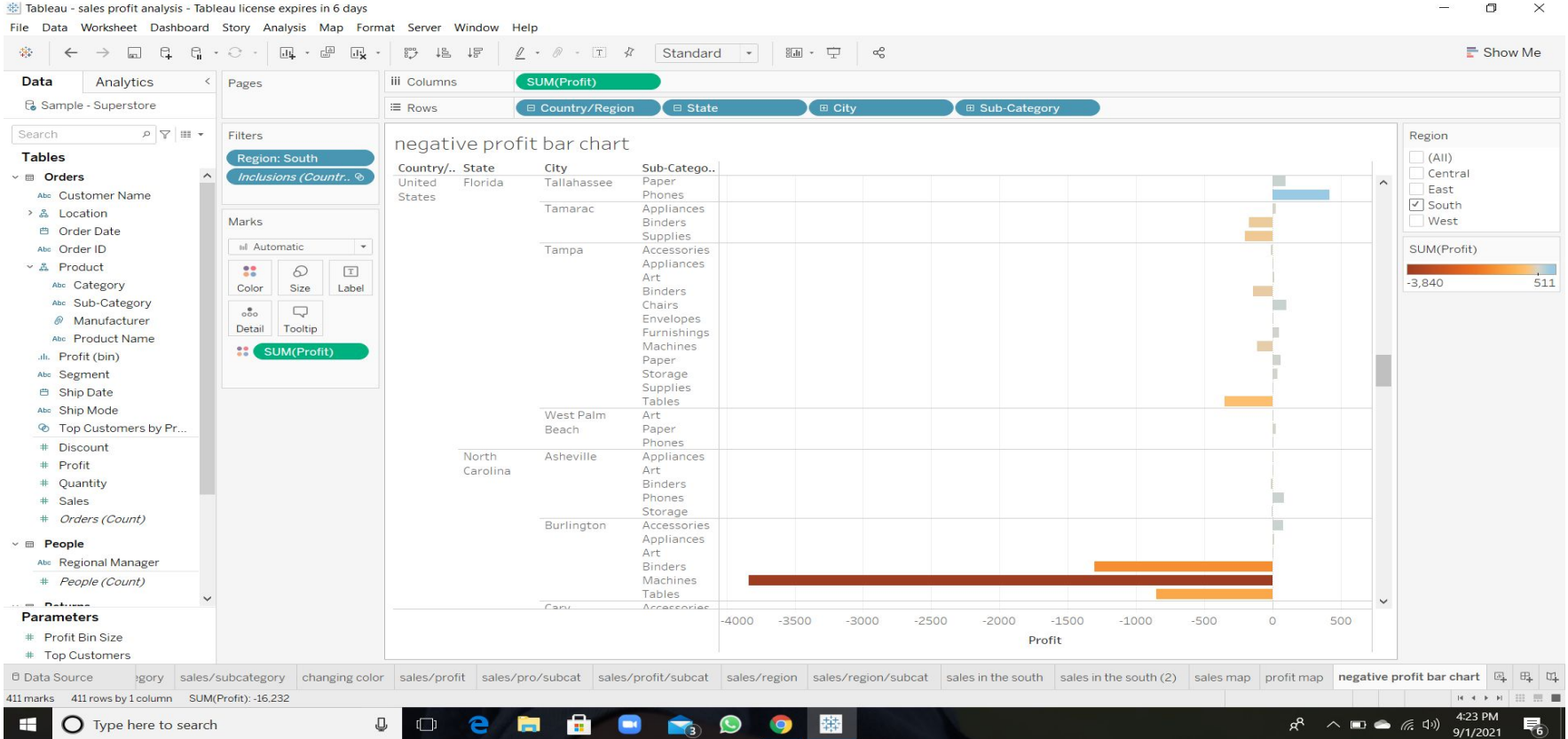
4) on the Rows shelf, click the plus icon on the State field to drill-down to the City level of detail.



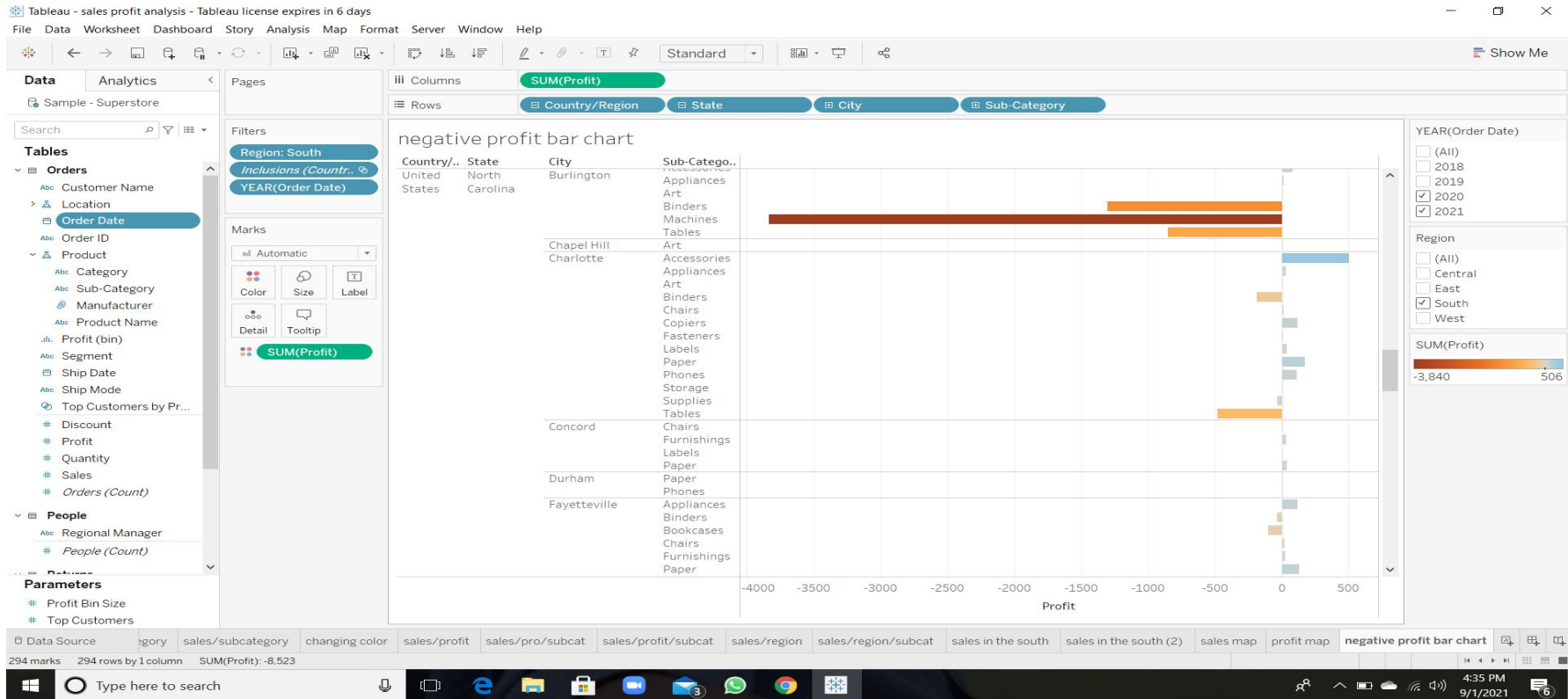
5) Show profit subcategory wise for all the states and city having negative profit.



6) Show the profit in different colour.



7) Check the profit in 2020 & 2021.



8) Find some meaningful information and suggest how can we increase the profit.

On analysing, we came to know that Binders and Machines have more negative sales, because of this the company should work more on these products by improving their quality, prices etc.