UGANDA MARTYRS UNIVERSITY, NKOZI CAMPUS

FACULTY OF BUSINESS ADMINISTRATION AND MANAGEMENT

DEPARTMENT OF MANAGEMENT SCIENCE

ACADEMIC YEAR: 2023/2024   SEMESTER: ONE

COURSE CODE: PSM3101

COURSE UNIT: E-PROCUREMENT

BPSCM III

DATE: Thursday, 14th December 2023

Time allowed: 3 Hours (2:00pm 5:00pm)

Instructions to Candidates:

Read the following before answering the examination questions.

- Do not write anything on this question paper

- Answer four questions in all.
- Question one is Compulsory
- All questions carry equal marks.
- No unauthorized materials are allowed in the exam room

Question One:

Technology underlying E-Procurement has become more complex, giving opportunities for intrusion and attack also to be complex. Not only are the underlying components more vulnerable, they are also harder to administer. Hackers, industrial spies, corporate insiders, agents of foreign governments, and criminal elements have all taken advantage of the situation. You are a senior procurement officer at UMU and have been task to come up with different measurers needed to be put in place to deter such negative actions.

Present to management of the university the major security issues that can occur as it attempts to adapt the application of E-Procurement. **(25marks)**

Question Two:

a). Your organization is in need of implementing E-procurement in the organization. But you warned management that before embarking on adapting and implementing e-procurement as an important application in procurement practice, all the procurement staff must understand what procurement is and its principles. Comment on this statement **(2marks)** and explain the eight principles of procurement you think must be understood by all staff at procurement unit. **(8marks).**

b). "When an organization introduces a new system, it does not mean that the old ones are forgotten, otherwise there would be no need for replacement". Warned the CEO of MATEK. This statement serves as a warning to procurement officers at the organization. As the HOD of procurement unit, you decided to call a meeting to explain and interpret the statement.

Describe to staff the different traditional methods of procurement practiced in Uganda, and explain the various inefficiencies in traditional methods of procurement that e-procurement is expected to help strengthen at the organization. **(15marks).**

Question Three:

a). Companies must carefully adopt different systems if they want to be successful in e-procurement. One strategy is that instead of attempting to bring all business purchase online immediately, different categories of purchases should be brought online one at a time in order to iron out problems from the system.

As a procurement officer of the organization, suggest to your CEO some of the most effective processes for your organization that can help prevent employees from using the e-procurement system to make unnecessary purchases. **(10marks)**

b). Uganda Martyrs University cannot succeed in implementing E-Supply chain practice unless it understands the required major infrastructures elements and tools of E-Supply chain. You have been appointed as a new director of supply chain in the university. Discuss with management and other line managers at the university five different such major required infrastructures elements and tools that the university can use in order to achieve the set objectives. **(15marks)**

Question Four:

a). Many to staff at UMU use internet, but most of them do not know the roles that internet plays in the improvement of traditional procurement system. To bring more light into this, you are asked by management to help explain this situation with examples to your colleagues. **(16marks)**

b). The only way for procurement staff in an organization to understand e-procurement is to explain to them that it pays to use e-procurement. Explain what you mean by 'it pays' to use e-procurement. **(9marks)**

Question Five:

a). Since online buyers and sellers are not in the same place and cannot exchange payments and products at the same time, issues of trust come major concerns. Because of this, the acronym has been devised to represent the key issues that must be addressed by any e-payment methods. Describe such an acronym, giving details of each letter as requirements for e-payment system for a party in a contract of procurement activity with your organization. **(10marks)**

b). A new appointment has been made in your procurement department. As an old and experienced officer, you were tasked to inform and guide this new officer about electronic payments. Inform him that there are many different e-payment methods that he is most likely to use as he implements some of his procurement assignments. Take him through those e-payment methods and ask him to choose the most applicable for the organization. **(15marks)**

Question Six:

a). In E-Supply chain and E-Procurement there are uses of various techniques to improve the delivery of goods between suppliers and their customers. Explain to a newly recruited staff at your department any four typical supply chain applications he needs to know during the implementation of e-supply chain. **(10marks)**

b). Implementation of e-supply chain comes with many typical problems. UMU as a well-known learning institution is preparing to take on this task. You have been appointed to lead a discussion with other team members at the procurement department. Share with them any seven of these typical problems which you think could make it difficult for the university to achieve its set objectives. **(15marks)**

The end.