

**UGANDA MARTYRS UNIVERSITY**  
**FACULTY OF BUSINESS ADMINISTRATION AND MANAGEMENT**  
**BACHELOR OF BUSINESS ADMINISTRATION AND MGT**  
**YEAR II SEMESTER II FINAL EXAMINATIONS 2018/2019**

**INTRODUCTION TO PROCUREMENT MANAGEMENT PRINCIPLES**

**INSTRUCTIONS**

- All questions carry equal marks
  - Attempt any FOUR (4) questions. Section A is Compulsory.
  - Time Allowed; 3 hours
  - Any form of cheating will lead to automatic disqualification
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**Section A**

**Answer Both Questions**

**Q.1.**

While procurement principles are often mistakenly seen as motivated by anti-corruption considerations, the essential reason for procurement principles is to create a competitive process in purchasing in order to achieve value for money. As an expert, advise on the following;

- a) What are 'Procurement Principles'? (2 Marks)
- b) With relevant examples, discuss the various procurement principle and their implications in organizations (16 Marks)
- c) Briefly explore the challenges of procurement management. (7 marks)

**Total 25 Marks**

**Q.2.**

The public and private sectors both use procurement as a means to acquire goods and services, and in fact, the role of procurement is tremendously being appreciated. In light of this;

- a) Define the term 'Private Procurement'? (2 marks)
- b) Using examples, why is procurement increasingly being considered an important function among organizations today? (14 Marks)
- c) Briefly distinguish between private and public sector procurement. (9 marks)

**Total 25 Marks**

**Section B**  
Chose any TWO Questions

**Q.3**

- a) Define the term 'Disposal Management'? (3 marks)
- b) Using appropriate examples, discuss the different methods of disposal used among organizations today'. (14 marks)
- c) Briefly explore the challenges of disposal management. (8 Marks)

**Total 25 Marks**

**Q.4**

- a) What do you understand by the term 'Contract Supervision'? (2 Marks)
- b) With the help of relevant examples, examine why contract management is of critical importance in the success of any given procurement function. (16 Marks)
- c) Briefly discuss the challenges contract management?(7 Marks)

**Total 25 Marks**

**Q.5**

- a) What is 'Vendor Rating'? (2 Marks)
- b) With examples, examine the various types of supplier evaluations commonly used among procuring entities in Uganda(15 Marks)
- c) Briefly describe the four major supplier evaluation methodologies. (8 Marks)

**Total 25 Marks**

**Q.6**

Briefly describe the following concepts as used in Procurement Cycles:

- a) Bid Rigging(5 Marks)
- b) Procurement Thresholds (5 Marks)
- c) Statement of Requirements (5 Marks)
- d) Professional Ethics (5 Marks)
- e) Supplier Management (5 Marks)

**Total 25 Marks**

-----*Good Luck*-----