

# UGANDA MARTYRS UNIVERSITY

FACULTY OF BUSINESS ADMINISTRATION AND MANAGEMENT

BACHELOR OF PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

DEPARTMENT OF MANAGEMENT SCIENCE

(BPSCM I AUGUST-INTAKE 2021/2022)

END OF SEMESTER ONE EXAMINATIONS

**Pro -1103: Introduction to Procurement and Supply Chain**

Date: Friday 4<sup>th</sup> March, 2022

Time allowed: 3 hours: 9.30 am – 12.30 pm

## Instructions to Candidates:

---

1. Answer question **ONE** and any other **THREE** questions
2. All questions carry equal marks
3. Do **NOT** write anything on the question paper
1. Begin a new number on a fresh page
2. Credit will be given for use of relevant examples and illustrations
3. Mobile phones are **NOT** allowed in the examination room

**Question one (compulsory)**

- a. Provide a brief explanation of the following concepts; procurement, supply chain management, e-procurement and outsourcing. (10marks)
- ✓ b. Examine the principles of procurement. (15marks)

**Question two**

- ✓ Explain what "procurement for resale" is and describe how different it is from "industrial buying". Briefly explain the stages within procurement. (25marks)

**Question three**

- ✓ The government of Uganda has recently advocated for environmental considerations in her attempt to ensure procurement of eco-friendly products. Explain the meaning of environmental purchasing and clearly bring out its pros and cons. (25marks)

**Question four**

Rodman Ltd has appointed you as the Head of procurement and supplies for its 7 branches across the country. You are in a process of restructuring the organization of the procurement to improve performance of your section. Explain the pros and cons for adopting either a centralized structure or decentralized structure against other available options. (25marks)

**Question five**

During the procurement within organizations, there is a need for information for operational guidance for all staff members involved to have clear understanding of the processes and procedures involved to enable smooth execution of their duties and responsibilities. Briefly explain any five contents of a procurement manual in addition to its benefits and challenges. (25marks)

**Question six**

- ✓ Using an illustration, describe the concept of supply chain and explain the most common excellent characteristics of supply chain excellence. (25marks)

***End of Question Paper***