

UGANDA MARTYRS UNIVERSITY, NKOZI, LUBAGA

FACULTY OF BUSINESS ADMINISTRATION AND
MANAGEMENT

DEPARTMENT OF MANAGEMENT SCIENCE

BAM I, BSC ACC & FIN III SEMESTER TWO 2022/2023

COURSE UNIT: INTRODUCTION TO PROCUREMENT
MANAGEMENT/PROCUREMENT MANAGEMENT
PRINCIPLES

DATE: Friday, 26th May 2023

Time allowed: 2.00PM - 5.00 PM

Instructions to Candidates:

Read the following before answering the examination questions.

1. Do not write anything on this question paper.
2. Write neatly and show all workings clearly.
3. Start every question on a new page
4. Clearly state the question number & sections attempted.
5. Attempt four questions in total
6. Credit will be given to clarity and use of relevant examples.

Question One

- (a) Discuss the '5 rights of procurement' including how each might be achieved. [10 mks]
- b) Explain the circumstances in which a competitive tendering exercise might not be the best approach to making a purchase. [15 mks]

Question Two

- a) A manufacturer of electrically powered tools for the engineering industry consists of four separate business units, each of which undertakes its own purchasing activities. Evaluate the benefits of centralizing all purchasing activities with those of retaining the present decentralized structure. [10 mks]
- b) Explain factors a buying organization might consider when establishing its bargaining position in relation to a supplier. [15 mks]

Question Three

- a) Discuss the reasons for buyers finding it more challenging to buy from abroad [12 mks]
- b) There is a wide range of ways to identify a suitable supplier. Explain the sources of obtaining information about suppliers and market conditions. [13 mks]

Question Four

- a) Explain the reasons behind disposal [14mks]
- b) Discuss the general principles of disposal [11mks]

Question Five

- a) Discuss the public procurement plan approval process [12mks]
- b) 'Evaluating any bid is a process'. Discuss [13mks]

Question Six

- a) Discuss the methods of public procurement [15mks]
- b) Explain the term 'works' and discuss its threshold according to PPDA Act [10mks]