

UGANDA MARTYRS UNIVERSITY
BACHELOR OF BUSINESS ADMINISTRATION AND MANAGEMENT
BBAM I & II END OF SEMESTER EXAMINATION

Pro 2201: Procurement Management Principles

Date: Tuesday 30th April, 2014

Time: 9.00am-12.00noon

Instructions

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1. Number is compulsory
 2. Answer any three questions in all
 3. DO NOT WRITE ON THIS QUESTION PAPER
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Question one

- i. Explain how you may achieve 'Value for Money' in procurement (4marks)
- ii. Explain any five key fundamental objectives of procurement (5marks)
- iii. Describe any four strategic objectives of Public Procurement and Disposal of Public Assets Authority (8marks)
- iv. With relevant examples, show how procurement relates with other departments (6marks)
- v. Briefly, explain the evolution and development of procurement function in Uganda (5marks)
- vi. Provide a rationale for increased interest in field of procurement (7marks)
- vii. Identify any five(5) services that may be purchased by a firm (5marks)

Question two

It is believed that procurement methods are used to obtain maximum possible competition and value for money. However, some other procurement methods do not aim at obtaining maximum competition.

- a. Examine any four methods of procurement that are not used in competitive procedures (8marks)
- b. Explain any three exceptional circumstances under which direct procurement may be used (6marks)
- c. Describe how you may use force on account as a procurement method (4marks)

Question three

- a. Highlight and discuss any 5 (five) principles that should be adhered to in developing an ethical procurement environment in any organization of your choice (10marks)
- b. Discuss any five ethical code of conducts known to you (10marks)

Question four

Vendor rating involves examination and comparison of bids with a view that only a good supplier is selected to provide supplies in conformity with the organizations requirements.

- a. Describe any five necessary qualification of bid evaluation teams (10marks)
- b. Present requirements for bidder Eligibility that span the evaluation process. (10marks)

Question five

- a. Define the term procurement organization (2marks)
- b. Describe the advantages of using of horizontal system in procurement organization (8marks)
- c. Why would you advocate for a centralized procurement (10marks)

Question six

- a. Identify and explain any five key elements of valid procumbent contracts that may be used by entities in the public sector. (10marks)
- b. Discuss the benefits of effective contract management to organizations. (10marks)

Success