

# UGANDA MARTYRS UNIVERSITY

## FACULTY OF BUSINESS ADMINISTRATION AND MANAGEMENT

### PROCUREMENT MANAGEMENT PRINCIPLES

#### BAM II

DATE: 6<sup>th</sup>/08/2015

Time allowed: 3 hours:

#### **INSTRUCTIONS TO CANDIDATES:**

Read the following before answering the examination questions.

- a) Do not write anything on this question paper.
- b) Answer any **FOUR** questions
- c) All questions carry equal marks.
- d) Begin a new number on a fresh page
- e) Credit will be given for use of relevant examples and illustrations
- f) Mobile phones are **NOT** allowed in the examination room

### **QUESTION ONE**

The Government Of Uganda with funding from the World Bank is undertaking the project of road construction from Mukono to Katosi for the period 2015-2018. Given the nature of the contract, one of the major requirements is to have a procurement plan in place.

**Required;**

- a. As a professional trained in procurement and having been appointed the Head of the Procurement and Disposal Unit, prepare a procurement plan for this project. **(15marks)**
- b. What challenges are you most likely to encounter during procurement planning? **(10marks)**

### **QUESTION TWO**

Write a report to your CEO explaining how the following contract types may be used in an organization when acquiring items for a new project.

- a. In your report identify the items suitable for each contract type. **(3marks @)**
  - i. Lump sum contracts
  - ii. Force on Account
  - iii. Ad-Measurement contracts
  - iv. Retainer contracts
  - v. Framework contracts
- b. Discuss the factors to consider when selecting the contract types in (a) above

### **QUESTION THREE**

Disposal procedure involves successive stages in the disposal cycle, including planning, choice of procedure, measures to solicit offers from bidders, examination and evaluation of those offers and award of a contract.

- a. Using relevant examples explain the general principles of public assets disposal **(13marks)**
- b. Identify the factors that influence the choice of a disposal method **(12marks)**

#### **QUESTION FOUR**

The choice of a procurement method depends on the value of the estimate given by the users, type of procurement and circumstances of the procurement

Explain any **FIVE** procurement methods of your choice and highlight advantages procurers will benefit from using such methods (25marks)

#### **QUESTION FIVE**

Bid evaluation is a very important stage in the procurement cycle in that the best evaluated bidders is identified during this process. Using your knowledge of procurement management principles

- a). Describe the bid evaluation process (15marks)
- b). Propose evaluation methodologies evaluators can use to identify the Best Evaluated Bidder (10marks)

#### **QUESTION SIX**

- a. Discuss the role of public sector in procurement. (13marks)
- b. A procurement officer within the public sector is expected to perform his/her duties as per the regulations set. What challenges may a procurement cadre encounter during the execution of those duties? (12marks)

***End of Question Paper***