## UGANDA MARTYRS UNIVERSITY, NKOZI

# FACULTY OF BUSINESS ADMINISTRATION AND MANAGEMENT

## DEPARTMENT OF MANAGEMENT SCIENCES

Basic Principles of Entrepreneurship

BAM 2 & BSDC 3 LUBAGA EVENING

DATE: Tuesday, 11th April 2017

**Time allowed:** 6:00 pm – 9:00pm

## **Instructions to Candidates:**

Read the following before answering the examination questions.

- 1) Do not write anything on this question paper.
- 2) Start every question on a new page
- 3) Clearly state the question number & sections attempted
- 4) Answer **any four** questions, all questions carry equal marks

### **QUESTION ONE**

Discuss why developing countries need to invest a lot into entrepreneurship development in order to achieve economic growth. (25 marks)

#### **QUESTION TWO**

Discuss the role of personality characteristics on entrepreneurship success. (25 marks)

#### **QUESTION THREE**

Discuss the lesson you learn from the various schools of entrepreneurship. (25 marks)

#### **QUESTION FOUR**

As you establish a new and competitive business, discuss the entrepreneurial skills that would be critical for your success (25 marks)

#### **QUESTION FIVE**

- (a) Why does an entrepreneur need knowledge of the various forms of business? (15 marks)
- (b) Discuss the details that could be dealt with in developing a partnership deed. (10marks).

#### **QUESTION SIX**

- (a) Distinguish between equity and debt financing. (5 marks)
- (b) What are the advantages and disadvantages of each? (10 marks)
- (c) Discuss the various sources of funding available for an entrepreneur. (10 marks)

END