

**UGANDA MARTYRS UNIVERSITY**

**FACULTY BUSINESS AND MANAGEMENT**

**DEPARTMENT OF MANAGEMENT SCIENCE**

**END OF SEMESTER ONE EXAMINATION**

**CODE: 3101**

**COURSE: E- PROCUREMENT**

**DATE: Tuesday, 13th December 2022**

**Time allowed: 2:00pm -5:00pm**

**Instructions to Candidates:**

---

**Answer four questions in all.**

**Question One is compulsory**

**No phones or any other unauthorized materials are allowed in the exam room.**

**All questions carry equal marks**

---



### Question One:

Implementing application of E-Procurement has become more complex, giving openings for intrusion and attacks on data and information. Not only are the underlying components more vulnerable, they are also harder to administer. Hackers, industrial spies, corporate insiders, agents of foreign governments, and criminal elements have all taken advantage of the situation. However, different measures have been put in place to deter such negative actions.

You have been hired as a procurement consultant with deep knowledge of E-Procurement. Discuss with the CEO of the organization the major security issues that you will advise them on as the organization moves towards adopting E-Procurement application. **(25marks)**

### Question Two:

- a). Before an organization embarks on adapting and implementing e-procurement as an important application in procurement practice, all the procurement staff must understand what procurement is and its principles. Comment on this statement **(3marks)** and discuss the seven principles of procurement **(7marks)**.
- b). Your organization intends to introduce a new system, but that does not mean that the old ones should be rubbished, simply because, it fails to meet the organization's expectations. List the different traditional methods of procurement practiced in Uganda, and **explain** the various inefficiencies in them that e-procurement is expected to help strengthen **(15marks)**.

### Question Three:

- a). Companies must endeavor to carefully adopt different systems of e-procurement if they want to be successful and recognized their practice. One strategy is that, instead of attempting to bring all business purchase online immediately, different categories of purchases instead should be brought online, and one at a time. This will help to iron out problems from the system.

Explain to your CEO some of the most effective processes to prevent employees from using the e-procurement system to make unnecessary purchase. **(10marks)**

- b). Although the benefits of e-procurement are numerous, there are obstacles that can arise in implementing this process. Explain to your supervisor some seven of such obstacles. **(15marks)**



**Question Four:**

a). All most all staff in your organization use internet, but most of them do not understand the roles that internet play in the improvement of traditional tendering system. As a supervisor, explain to your juniors eight of these different roles. **(16marks)**

b). The only way for procurement staff in an organization to understand e-procurement is to explain to them its benefits to the organization, which they will be able to appreciate and benefit from. List and explain nine of these benefits. **(9marks)**

**Question Five:**

a). Since online buyers and sellers are not in the same place and cannot exchange payments and products at the same time, issues of trust come as a major concern. Because of this, the acronym **PAIN** has been devised to represent the key issues that must be addressed by any e-payment methods. Describe acronym **PAIN** as requirements for e-payment system for parties in any procurement activity. **(10marks)**

b). A new appointment has been made in your procurement department. As an old and experienced officer, you were tasked to inform and guide this new officer about electronic payments. Explain to him any six different e-payment methods that he is most likely to use as he implements some of his assignments. **(15marks)**

**Question Six:**

a). E-Supply chain uses various techniques to improve the delivery of goods between suppliers and customers. Discuss four typical supply chain applications you have learned. **(10marks)**

b). Implementation of e-supply chain comes with many typical problems. As you prepare to take on this task, discuss with your supervisor seven of these typical problems which might make it difficult for the organization to achieve its objectives. **(15marks)**

**The End.**