

UGANDA MARTYRS UNIVERSITY, NKOZI/LUBAGA CAMPUS

FACULTY OF BUSINESS ADMINISTRATION AND  
MANAGEMENT

DEPARTMENT OF MANAGEMENT SCIENCE

BPSCM III SEMESTER TWO 2022/2023

COURSE UNIT: E- PROCUREMENT

DATE: Wednesday, 24th May 2023

Time allowed: 9:30am -12:30pm

Instructions to Candidates:

Read the following before answering the examination questions.

1. Do not write anything on this question paper.
2. Write neatly and show all workings clearly.
3. Start every question on a new page
4. Clearly state the question number & sections attempted.
5. Answer any four questions.
6. Question one is compulsory
7. All Questions carry equal marks
8. Credit will be given to clarity and use of relevant examples.

### **Question One:**

Technology underlying E-Procurement has become more complex, giving opportunities for intrusion and attack also to be complex. Not only are the underlying components more vulnerable, they are also harder to administer. Hackers, industrial spies, corporate insiders, agents of foreign governments, and criminal elements have all taken advantage of the situation. However, different measures have been put in place to deter such negative actions. Discuss with the CEO of your organization the major security issues that can occur as you attempt to adapt the application of E-Procurement. **(25marks)**

### **Question Two:**

- a). Before an organization embarks on adapting and implementing e-procurement as an important application in procurement practice, all the procurement staff must understand what procurement is and its principles. Comment on this statement **(2marks)** and explain the eight principles of procurement **(8marks)**.
- b). When an organization introduces a new system, it does not mean that the old ones are forgotten. Otherwise there would be no need for replacement. List the different traditional methods of procurement practiced in Uganda, and Explain the various inefficiencies in traditional methods of procurement that e-procurement is expected to help strengthen **(15marks)**.

### **Question Three:**

- a). Companies must carefully adopt different systems if they want to be successful in e-procurement. One strategy is that instead of attempting to bring all business purchase online immediately, different categories of purchases should be brought online one at a time in order to iron out problems from the system.

Explain to your CEO some of the most effective processes to prevent employees from using the e-procurement system to make unnecessary purchase. **(10marks)**

- b). An organization cannot succeed in implementing E-Supply chain practice unless it understands the required major infrastructures elements and tools of E-Supply chain.. You have been appointed as a new director of supply chain in the organization. Discuss with your CEO and



other line managers the five different such major required infrastructures elements and tools to be used to achieve success. **(15marks)**

**Question Four:**

a). All most all staff in an organization use internet, and most of them do not know the roles that internet plays in the improvement of traditional procurement system. Discuss with your colleagues these different roles.**(16marks)**

b). The only way for procurement staff in an organization to understand e-procurement is to explain to them its benefits to the organization, which they will also benefit from. List and explain nine of these benefits.**(9marks)**

**Question Five:**

a). Since online buyers and sellers are not in the same place and cannot exchange payments and products at the same time, issues of trust come major concerns. Because of this, the acronym **PAIN** has been devised to represent the key issues that must be addressed by any e-payment methods. Describe acronym **PAIN** as requirements for e-payment system for parties in any procurement activity. **(10marks)**

b). A new appointment has been made in your procurement department. As an old and experienced officer, you were tasked to inform and guide this new officer about electronic payments. List for him any five different e-payment methods that he is most likely to use as he implements some of his procurement assignments, and draw a simple supply chain model of toy manufacturing**(15marks)**

**Question Six:**

a). Supply chain E-Procurement uses various techniques to improve the delivery of goods between suppliers and their customers. Discuss four typical supply chain applications you have learned. **(10marks)**

b). Implementation of e-supply chain comes with many typical problems. Umu as a well-known learning institution is preparing to take on this task. You have been appointed to lead a discussion with other team members at the procurement department.

Explain to them seven of these typical problems which might make it difficult for the university to achieve its objectives. **(15marks)**