

| Total Sale | Total Profit | Purchase Cost | Profit Margin % | Total Orders |
|------------|--------------|---------------|-----------------|--------------|
| \$9.6M | \$3.8M | \$5.8M | 39.84% | 326 |

Executive Summary Dashboard

Executive Summary Dashboard

Sales Performance

Customer & Payment Insights

Product & Inventory Analysis

Employees & Office Performances

Select Year

All

Select Product Line

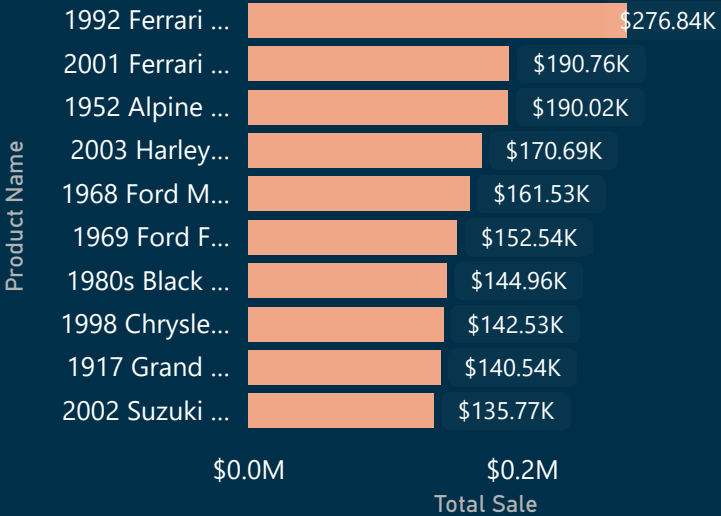
All

Select Office

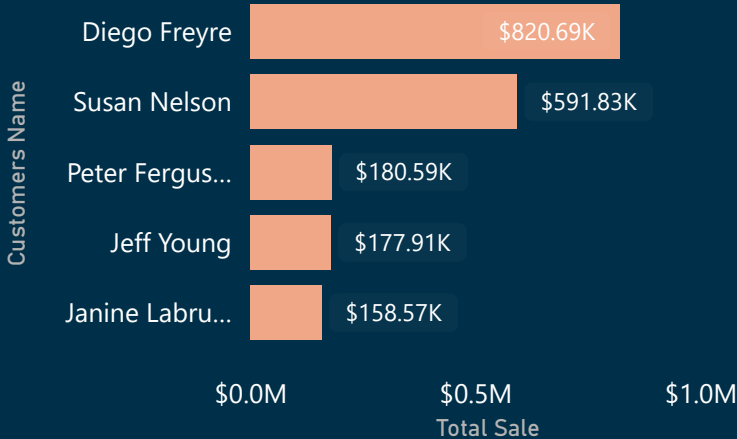
All



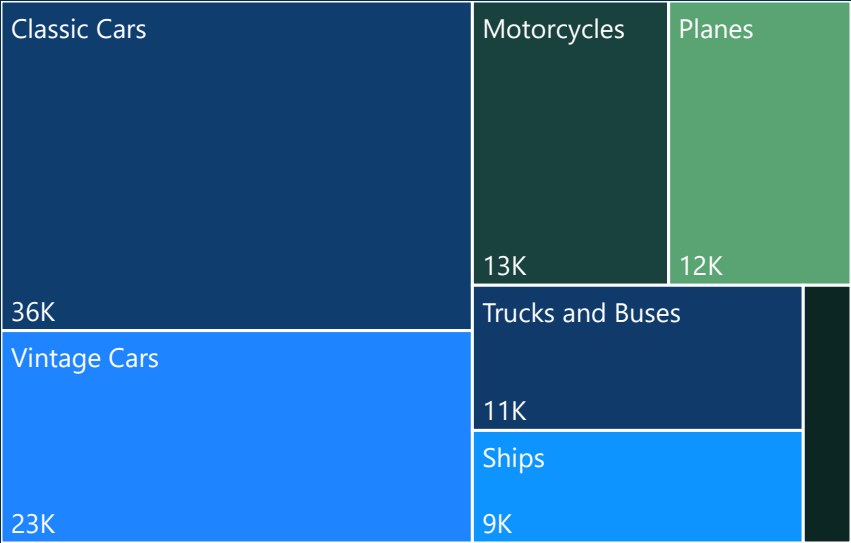
Top 10 Products by Sales



Top 5 Customers by Sales



Quantity Ordered per Product Line



Sales by country





Select Year

All



Select Month

All



Choose Employee

All



Select Status

All



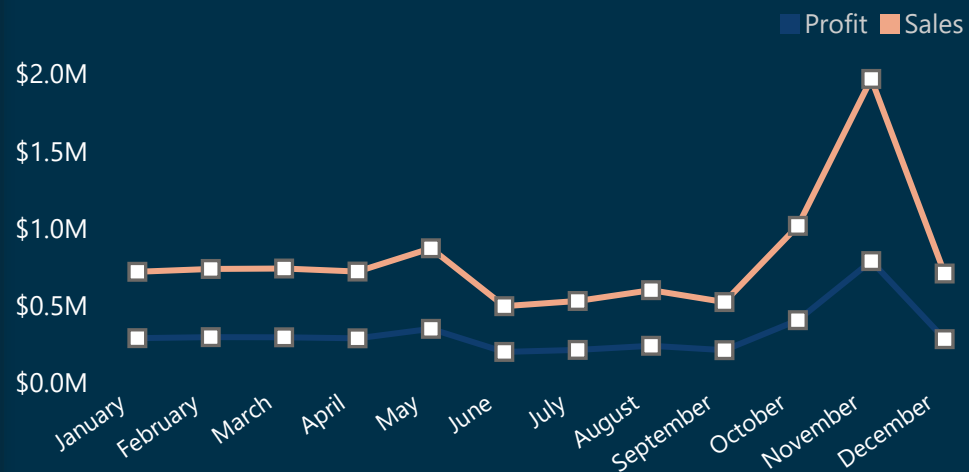
Sales Performance



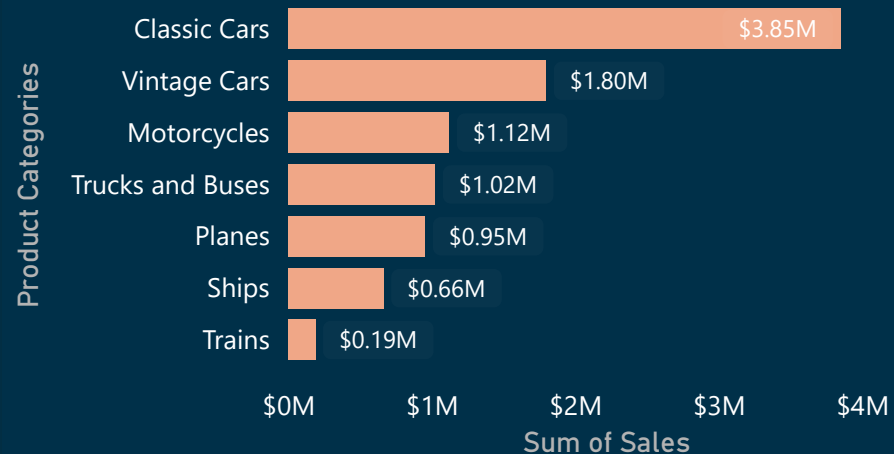
Orders With Key Metrics

| Order No. | Customer Name | Date | Sales | Profit | Profit Margin % |
|-----------|------------------------------|------------------------------|------------|------------|-----------------|
| 10421 | Mini Gifts Distributors Ltd. | Sunday, May 29, 2005 | \$7,639.1 | \$4,275.1 | 55.96% |
| 10116 | Royale Belge | Friday, April 11, 2003 | \$1,627.6 | \$906.1 | 55.67% |
| 10189 | Toys4GrownUps.com | Tuesday, November 18, 2003 | \$3,880.0 | \$2,024.4 | 52.18% |
| 10214 | Corrida Auto Replicas, Ltd | Monday, January 26, 2004 | \$22,162.6 | \$11,237.1 | 50.70% |
| 10101 | Blauer See Auto, Co. | Thursday, January 09, 2003 | \$10,549.0 | \$5,236.7 | 49.64% |
| 10317 | Technics Stores Inc. | Tuesday, November 02, 2004 | \$2,434.3 | \$1,166.2 | 47.91% |
| 10351 | Stylish Desk Decors, Co. | Friday, December 03, 2004 | \$13,671.8 | \$6,513.5 | 47.64% |
| 10343 | Reims Collectables | Wednesday, November 24, 2004 | \$17,104.9 | \$8,118.5 | 47.46% |
| 10231 | CAF Imports | Friday, March 19, 2004 | \$15,322.9 | \$7,238.7 | 47.24% |
| 10345 | Atelier graphique | Thursday, November 25, 2004 | \$1,676.1 | \$789.9 | 47.13% |

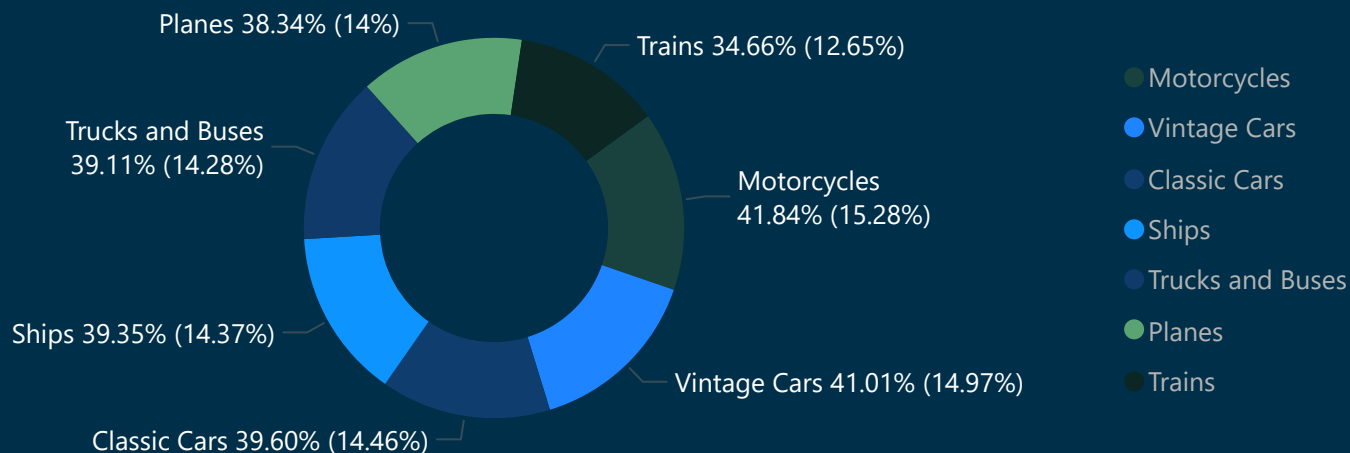
Monthly Sales & Profit Trend



Sales by Product Line



Profit Margin % by Product Line





Total Customers

122

Average Credit Limit

\$67.7K

Total Amount

\$8.9M

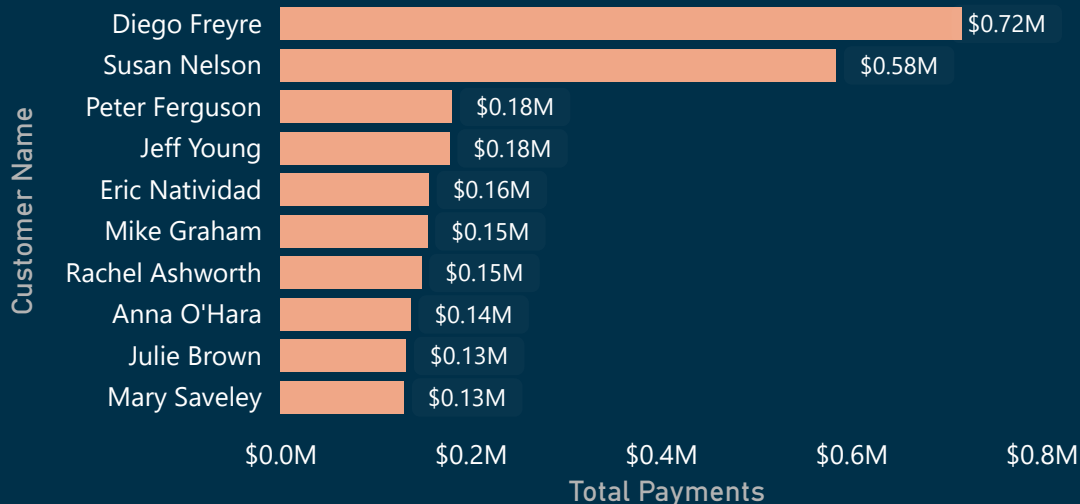
Pending Payment

750.35K

Customer & Payment Insights



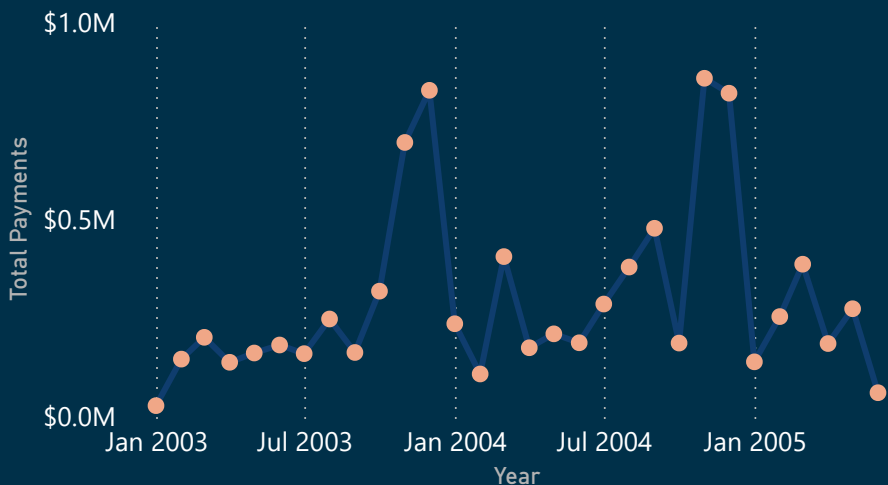
Top 10 Customers by Total Payment



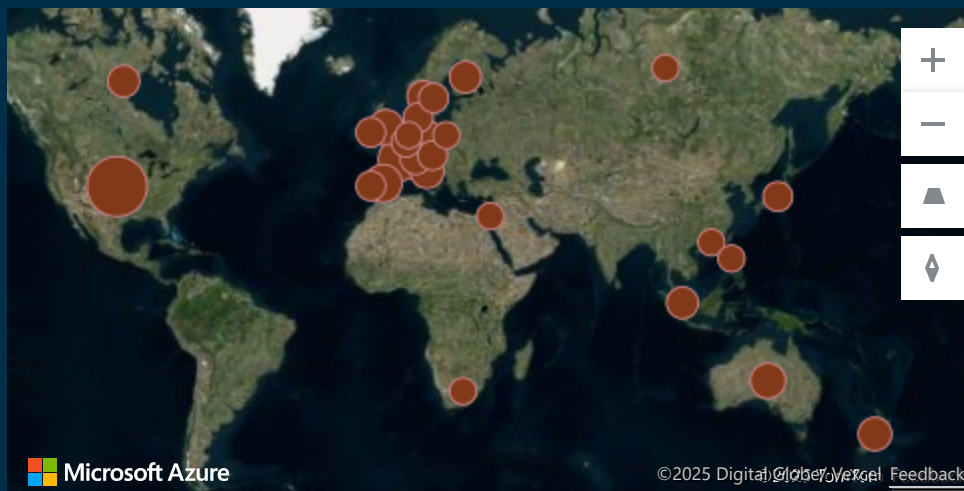
Top 10 Customers Having Pending Payments

| Customer Name | Sales | Total Payments | Pending Payment |
|---------------------------|--------------|----------------|-----------------|
| Euro+ Shopping Channel | \$820,689.54 | \$715,738.98 | 104,950.56 |
| The Sharp Gifts Warehouse | \$143,536.27 | \$59,551.38 | 83,984.89 |
| Salzburg Collectables | \$137,480.07 | \$85,060 | 52,420.07 |
| Gifts4AllAges.com | \$84,340.32 | \$33,533.47 | 50,806.85 |
| UK Collectables, Ltd. | \$106,610.72 | \$61,167.18 | 45,443.54 |
| Scandinavian Gift Ideas | \$120,943.53 | \$76,776.44 | 44,167.09 |
| Tekni Collectables Inc. | \$81,806.55 | \$38,281.51 | 43,525.04 |
| Souvenirs And Things Co. | \$133,907.12 | \$91,655.61 | 42,251.51 |
| La Rochelle Gifts | \$158,573.12 | \$116,949.68 | 41,623.44 |
| Land of Toys Inc. | \$149,085.15 | \$107,639.94 | 41,445.21 |

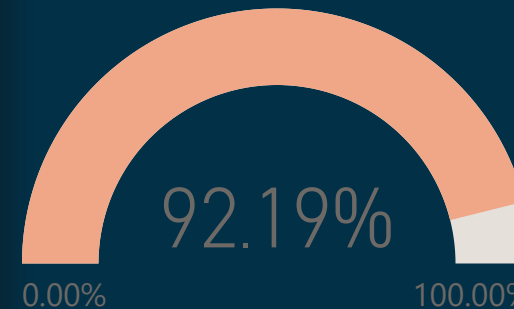
Total Payments by Year, Quarter and Month



Customer Count by country



Payment vs Sales Ratio





Total Stock

555K

Total Products

110

Overall Stock Turnover

17.30

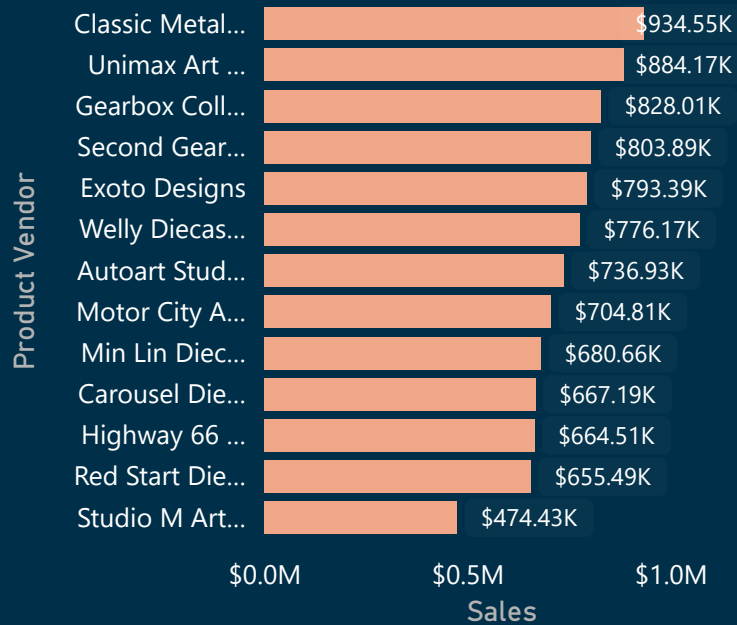
Low Stock Products

5

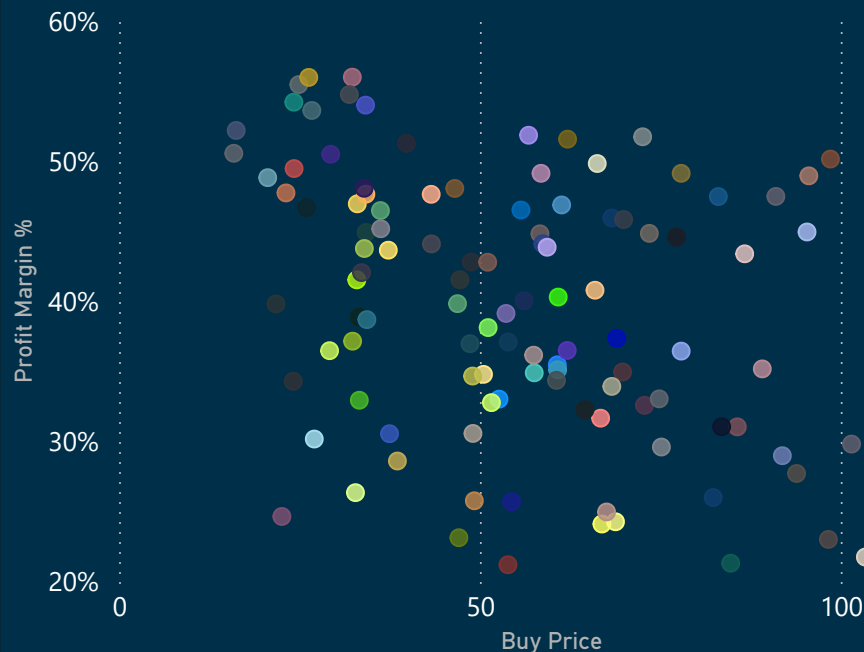
Product & Inventory Analysis



Sales by Product Vendor



Profit Margin % by Buy Price



Select Vendor

All

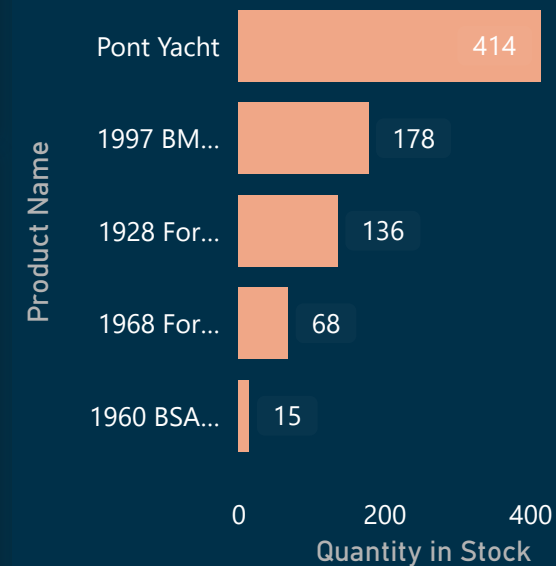
Select Year

All

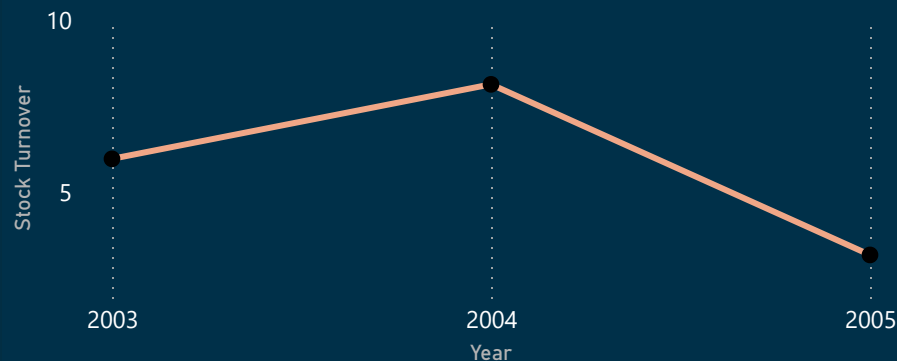
Select Product Line

All

Products Needs To Be Restock



Stock Turnover by Year



| Product Line | Sales | Profit |
|------------------|---------------|---------------|
| Classic Cars | \$3,853,922.5 | \$1,526,212.2 |
| Vintage Cars | \$1,797,559.6 | \$737,268.3 |
| Motorcycles | \$1,121,426.1 | \$469,255.3 |
| Trucks and Buses | \$1,024,113.6 | \$400,553.2 |
| Planes | \$954,637.5 | \$365,960.7 |
| Ships | \$663,998.3 | \$261,289.5 |
| Trains | \$188,532.9 | \$65,341.0 |



Total Employees

23

Total Offices

7

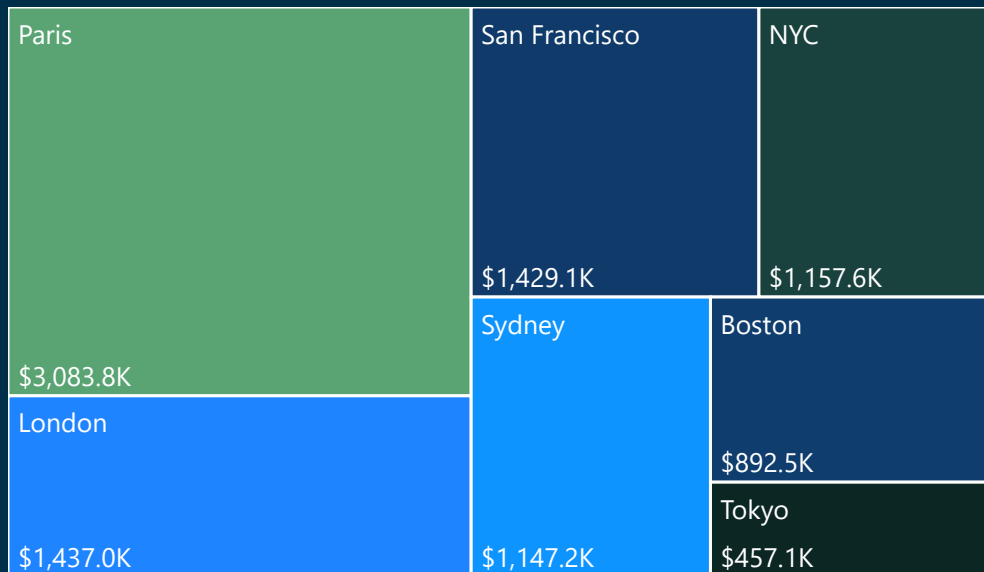
Employees With No Sales

2

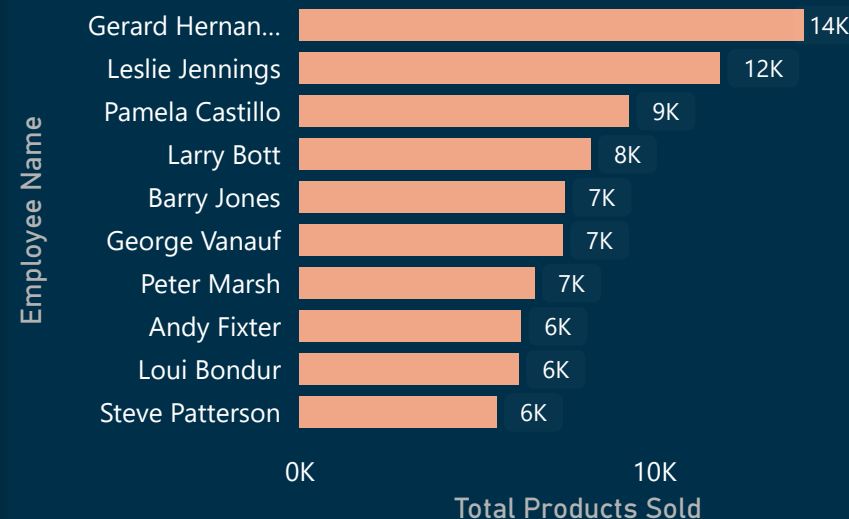
Employees & Office Performance



Sales per Office



Products Sold By Each Employee



Select Country

All

Choose Year

2003

2004

2005

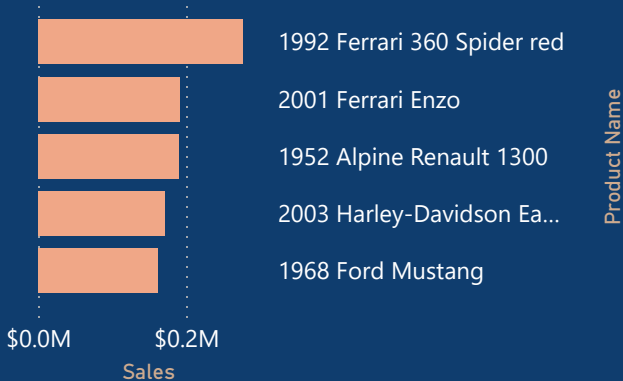


Profit per Office



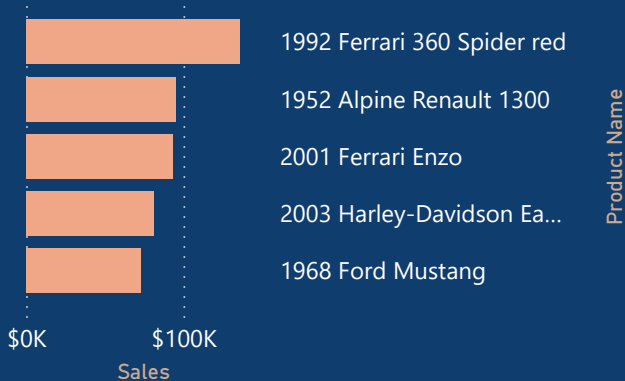
| Employee Name | Sales | Office Location | Manager Name |
|------------------|---------------|-----------------|-------------------|
| Gerard Hernandez | \$1,258,577.8 | Paris | Gerard Bondur |
| Leslie Jennings | \$1,081,530.5 | San Francisco | Anthony Bow |
| Pamela Castillo | \$868,220.6 | Paris | Gerard Bondur |
| Larry Bott | \$732,096.8 | London | Gerard Bondur |
| Barry Jones | \$704,853.9 | London | Gerard Bondur |
| George Vanauf | \$669,377.1 | NYC | Anthony Bow |
| Peter Marsh | \$584,593.8 | Sydney | William Patterson |
| Loui Bondur | \$569,485.7 | Paris | Gerard Bondur |
| Andy Fixter | \$562,582.6 | Sydney | William Patterson |

Top Selling Products



Tom King, Yoshimi Kato

Top Profitable Products



Products per Vendor



Products (110 total):

- 1917 Grand Touring Sedan
- 1913 Ford Model T Speedster
- 1912 Ford Model T Delivery Wagon
- 1904 Buick Runabout
- 1903 Ford Model A
- 1911 Ford Town Car
- 18th century schooner
- 1900s Vintage Tri-Plane
- 1900s Vintage Bi-Plane
- 18th Century Vintage Horse Carriage
- ... and more

All Customer Having Pending Details

| Customer Name | Sales | Total Payments | Pending Payment | Payment Status |
|-------------------------------|--------------|----------------|-----------------|---------------------|
| Euro+ Shopping Channel | \$820,689.54 | \$715,738.98 | 104,950.56 | <div></div> Pending |
| Mini Gifts Distributors Ltd. | \$591,827.34 | \$584,188.24 | 7,639.10 | <div></div> Pending |
| La Rochelle Gifts | \$158,573.12 | \$116,949.68 | 41,623.44 | <div></div> Pending |
| Land of Toys Inc. | \$149,085.15 | \$107,639.94 | 41,445.21 | <div></div> Pending |
| The Sharp Gifts Warehouse | \$143,536.27 | \$59,551.38 | 83,984.89 | <div></div> Pending |
| Salzburg Collectables | \$137,480.07 | \$85,060 | 52,420.07 | <div></div> Pending |
| Kelly's Gift Shop | \$137,460.79 | \$114,497.19 | 22,963.60 | <div></div> Pending |
| Souvenirs And Things Co. | \$133,907.12 | \$91,655.61 | 42,251.51 | <div></div> Pending |
| Danish Wholesale Imports | \$129,085.12 | \$107,446.5 | 21,638.62 | <div></div> Pending |
| L'ordine Souvenirs | \$125,505.57 | \$90,143.31 | 35,362.26 | <div></div> Pending |
| Scandinavian Gift Ideas | \$120,943.53 | \$76,776.44 | 44,167.09 | <div></div> Pending |
| Handji Gifts& Co | \$107,746.75 | \$105,420.57 | 2,326.18 | <div></div> Pending |
| UK Collectables, Ltd. | \$106,610.72 | \$61,167.18 | 45,443.54 | <div></div> Pending |
| Diecast Classics Inc. | \$104,358.69 | \$98,509.25 | 5,849.44 | <div></div> Pending |
| GiftsForHim.com | \$94,431.76 | \$56,662.38 | 37,769.38 | <div></div> Pending |
| Extreme Desk Decorations, Ltd | \$90,332.38 | \$66,704.94 | 23,627.44 | <div></div> Pending |
| Gifts4AllAges.com | \$84,340.32 | \$33,533.47 | 50,806.85 | <div></div> Pending |
| Tekni Collectables Inc. | \$81,806.55 | \$38,281.51 | 43,525.04 | <div></div> Pending |
| Petit Auto | \$70,851.58 | \$62,253.85 | 8,597.73 | <div></div> Pending |
| Volvo Model Replicas, Co | \$66,694.82 | \$43,680.65 | 23,014.17 | <div></div> Pending |
| Australian Collectables, Ltd | \$55,866.02 | \$44,920.76 | 10,945.26 | <div></div> Pending |



| Product Name | Product Vendor | Product Line | Quantity In Stock |
|---|--------------------------|------------------|-------------------|
| 1900s Vintage Bi-Plane | Autoart Studio Design | Planes | 5942 |
| 1932 Model A Ford J-Coupe | Autoart Studio Design | Vintage Cars | 9354 |
| 1937 Horch 930V Limousine | Autoart Studio Design | Vintage Cars | 2902 |
| 1962 Volkswagen Microbus | Autoart Studio Design | Trucks and Buses | 2327 |
| 1968 Ford Mustang | Autoart Studio Design | Classic Cars | 68 |
| 1997 BMW R 1100 S | Autoart Studio Design | Motorcycles | 7003 |
| 2002 Yamaha YZR M1 | Autoart Studio Design | Motorcycles | 600 |
| The Schooner Bluenose | Autoart Studio Design | Ships | 1897 |
| 18th century schooner | Carousel DieCast Legends | Ships | 1898 |
| 1913 Ford Model T Speedster | Carousel DieCast Legends | Vintage Cars | 4189 |
| 1926 Ford Fire Engine | Carousel DieCast Legends | Trucks and Buses | 2018 |
| 1940 Ford Delivery Sedan | Carousel DieCast Legends | Vintage Cars | 6621 |
| 1958 Chevy Corvette Limited Edition | Carousel DieCast Legends | Classic Cars | 2542 |
| 1966 Shelby Cobra 427 S/C | Carousel DieCast Legends | Classic Cars | 8197 |
| 1982 Camaro Z28 | Carousel DieCast Legends | Classic Cars | 6934 |
| Collectable Wooden Train | Carousel DieCast Legends | Trains | 6450 |
| The Titanic | Carousel DieCast Legends | Ships | 1956 |
| 1928 British Royal Navy Airplane | Classic Metal Creations | Planes | 3627 |
| 1938 Cadillac V-16 Presidential Limousine | Classic Metal Creations | Vintage Cars | 2847 |
| 1949 Jaguar XK 120 | Classic Metal Creations | Classic Cars | 2350 |
| 1952 Alpine Renault 1300 | Classic Metal Creations | Classic Cars | 7305 |
| 1954 Greyhound Scenicruiser | Classic Metal Creations | Trucks and Buses | 2874 |
| 1956 Porsche 356A Coupe | Classic Metal Creations | Classic Cars | 6600 |
| 1957 Corvette Convertible | Classic Metal Creations | Classic Cars | 1249 |
| 1961 Chevrolet Impala | Classic Metal Creations | Classic Cars | 7869 |

