Faisal Saeed, PMP

+92-321-9259795 | faisal3@gmail.com | https://www.linkedin.com/in/fs0209

Professional Summary

Innovative and results-driven Technology Leader with 20+ years of experience delivering enterprise-level technical solutions across multiple domains. Proven expertise in architecting and scaling distributed systems, leading cross-functional engineering teams, and driving digital transformation through Cloud, DevOps, and modern software practices. PMP and Scrum-certified, with a solid background in software engineering, data engineering, and process improvement, enabling organizations to achieve business agility and technical excellence.

Leadership Skills

- Technical Leadership
- Project and Program Management
- Continuous Process Improvement
- Strategic Decision-Making
- Effective Communication

Technical Skills

- .NET Core, C#, Node.js, TypeScript
- AWS, Azure, Kubernetes, Docker
- SQL Server, PostgreSQL, MongoDB
- GitHub Actions, Azure DevOps, Gitlab, CI/CD
- Kafka, RabbitMQ
- SSRS, SSIS

Professional Experience

- **Senior Software Development Manager**, *Sep 2022 – Present*
  GfK ~ *Data Processing & Artificial Intelligence*
  - To execute scalable engineering strategies aligned with global data product goals.
  - Lead distributed teams using Agile/Scrum, integrating high-performance standards in delivery.
  - Oversee cloud-native initiatives with CI/CD pipelines and Docker containerization.
  - Directed architecture reviews ensuring secure, efficient, and scalable systems.
  - Conduct talent reviews, develop individual growth plans, and manage performance appraisals.
  - Participate and plan product increment plans.

- **Senior Project Manager, Professional Services**, *May 2022 - Sep 2022*
  Veripark ~ *Fintech*
  - Oversaw technical project teams delivering cloud and .NET-based financial applications.
  - Managed strategic client relationships across MEA, ensuring solution alignment and risk mitigation.
  - Participated in board-level planning and technical governance for banking implementations.
  - Mentor technical project teams to achieve project goals and ensure effective project completion.
  - Collaborate on client proposals, business cases, initiatives, and budgeting, and work with pre-sales teams.

– **AGM Software Development**, *May 2018 – June 2022*
Shifa International Hospitals Ltd. ~ *Healthcare IT*
- Directed a portfolio of 20+ healthcare IT systems, spanning both legacy and modern apps.
- Led 30+ resources across DevOps, analytics, QA, and development.
- Architected business intelligence dashboards and automated reporting pipelines.
- Initiated CI/CD implementation and introduced Agile workflows at scale.
- Served as a Shifa Executive Management, Leadership, and IT Steering Committee member

– **Technical Consultant**, *Sep 2020 – June 2022*
eShifa ~ *Healthcare IT*
- Drove quarterly roadmap planning and modernization of software stack.
- Led architecture design for distributed healthcare systems integrated with EMRs.
- Engaged in executive leadership for planning cloud readiness and modernization.
- Member of eShifa Leads and eShifa Executive Management Teams.

– **Project Manager**, *Jan 2013 – May 2018*
Path Solutions ~ *Fintech*
- Managed multi-country banking platform rollouts based on iMAL Core Banking system.
- Conducted requirements analysis and collaborated with product teams across clinical domains.
- Prepares weekly on project updates, risk registers, and issue logs.
- Presented project updates in Steering Committee meetings, ensuring alignment with stakeholders.
- Coordination with Product Engineering and PMO teams.
- International business travel for implementing Core Banking products.

– **Technical Lead**, *Aug 2011 – Jan 2013*
Pragmedic Solutions ~ *Healthcare IT*
- Designed and developed key modules for Clinical and Billing systems.
- Leading teams for the development of EMR solutions.
- Integrated PragManage with Microsoft Dynamics to enhance data flow.
- Engineered solutions using SSRS, SSIS, and .NET components across web and desktop platforms.

– **Co-Founder, CEO and Project Manager**, *Aug 2011 – Jan 2013*
Apace Technologies ~ *Customized Technology Solutions*
- Business Development and Client Engagement
- Delivered customized tech solutions across e-commerce, engineering, and manufacturing.
- Led end-to-end project delivery from scoping to development and client training.
- Oversaw the entire software lifecycle, ensuring seamless integration and client satisfaction.

- **Senior Software Engineer**, *Dec 2008 – Mar 2010*
  Pragmedic Solutions ~ *Healthcare IT*
  - Contributed to product development for Clinical and Billing modules as a key member of the development team.
  - Integrated the PragManage project with Microsoft Dynamics, enhancing system capabilities.
  - Developed solutions using various .NET technologies, including WinForms, Web Forms, SSRS, SSIS, and Microsoft Dynamics.

- **Software Developer > IT Manager**, *Apr 2003 – Dec 2008*
  Pragmedic Solutions ~ *Healthcare IT*
  - Oversaw business application development, with a focus on enhancing and expanding the products line.
  - Manage the application stack to ensure continuous improvement and operational efficiency.
  - Handle daily IT operations, including database backups and maintaining application uptime.
  - Manage hardware purchases, vendor negotiations, and payment processes.

Certifications

- PMP® (Project Management Professional) ~ *Project Management Institute ~ PMP ID: 9096900*
- Prompt Engineering for Project Managers ~ *Project Management Institute*
- Certified Scrum Master ~ *Scrum Institute*
- Microsoft Certified Solution Developer ~ *Microsoft*

Education

- Master's in Computer Science ~ *Virtual University of Pakistan*
- Diploma in Computer Science ~ *NCR Education Center*
- Bachelor's of Commerce ~ *University of Karachi*