

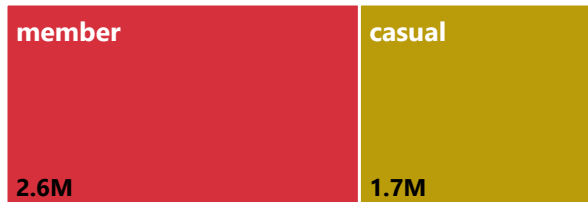


Cyclistic Bike – Share | Google Case Study

Total Rides in 2022

4.3M

Total Rides by Riders



Members are majority with 2.6 million rides taken in 2022. **Casual riders** make up 1.7million rides. **casual riders** rode longer (23.9 mins) than **members** (12.6 mins).

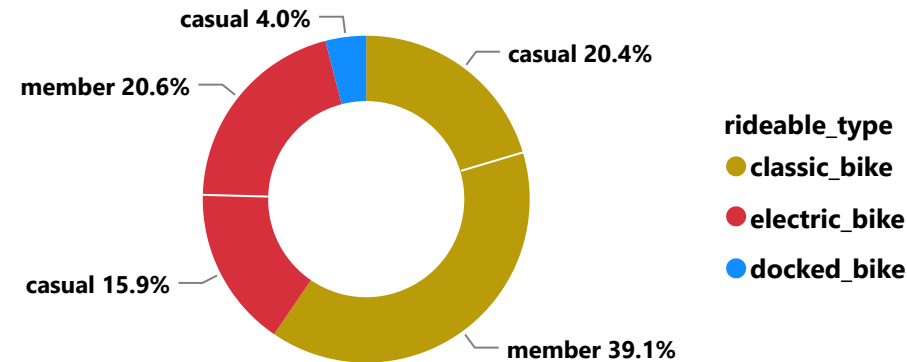
Average Ride length(in mins)

17.1

Avg Ride Length by Riders

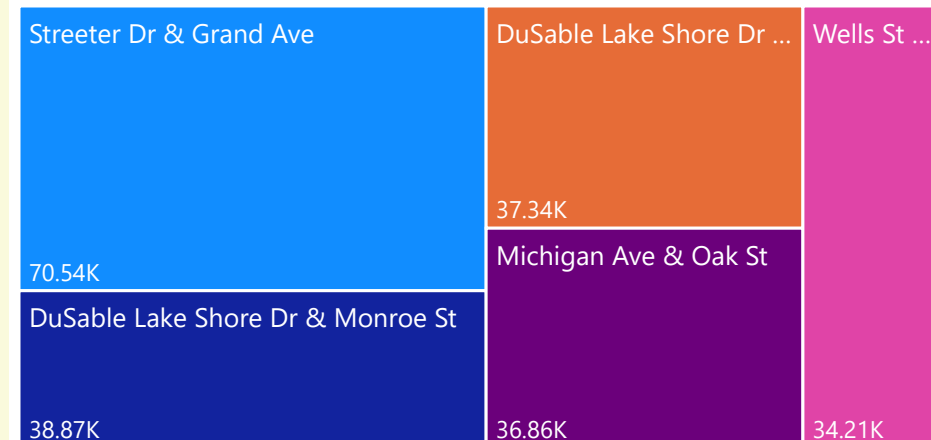


Bike Usage



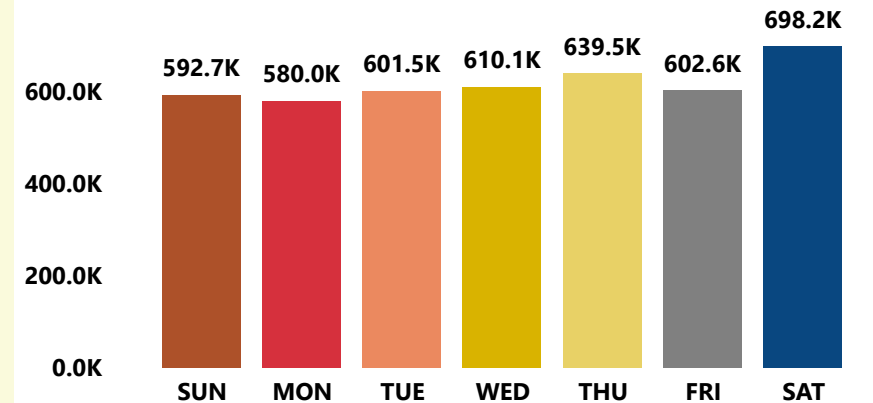
Classic Bikes were preferred among both customers types, making up 60% of the rides. **Electric bikes** made up 37% of rides. Only casual riders chose **Docked bikes**, making up only 4% of all rides taken. Streeter Dr & Grand Ave was most popular station overall.

Most Popular Bike Stations

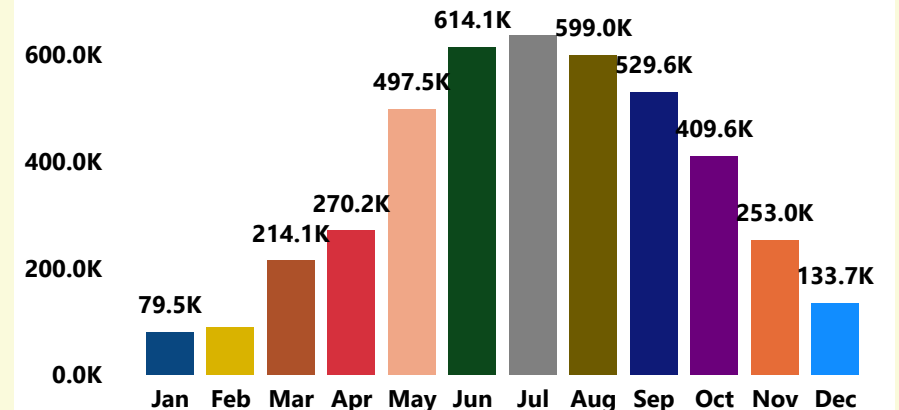


Saturday was the most popular day with 698.2k rides. **Thursday** came in second with 639.5k rides. Most rides were taken in late summer and early fall, between **July** and **September** - with July having most rides **635k**. The least favored months were during the winter season, with **January** having only 79.5k rides.

Total Rides by Weekdays



Total Rides by Months





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Months

All

Weekday

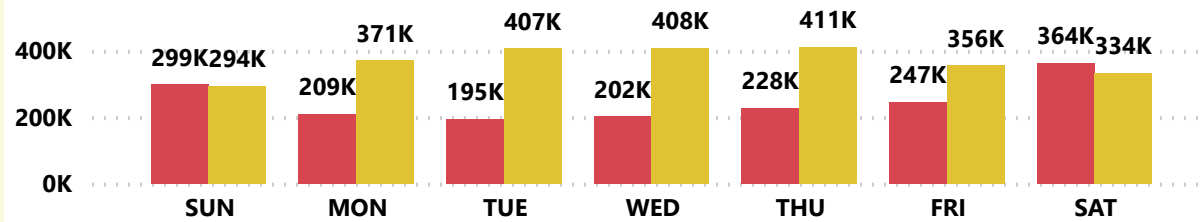
All

Riders Type

All

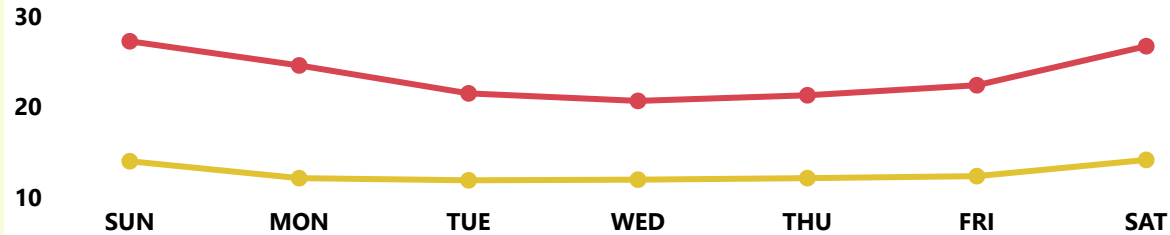
Total Rides per Day

member_casual ● casual ● member



Average Ride Length per Day

member_casual ● casual ● member

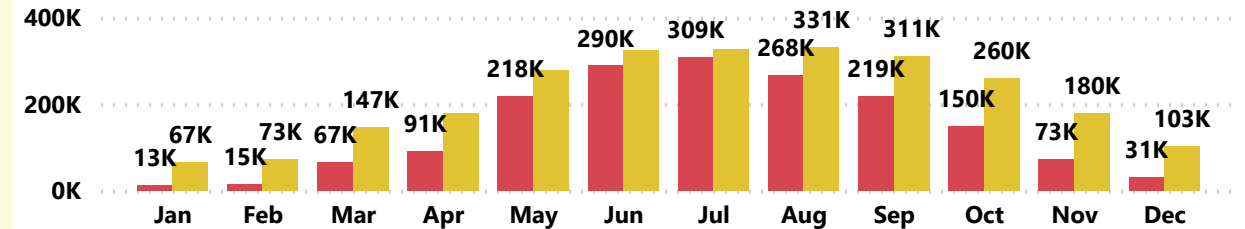


Casual riders rode most frequently on **weekends**, specifically **Saturdays**. **Members** rode consistently throughout the week peaking on **Wednesday**, indicating that **members** most likely use this service for purpose of **work-related** - like commuting or everyday **to-dos**.

Both group took longer rides on weekends, with **Sunday** seeing the longest (26.6 mins for casual and 14.1 min for members). **Members** consistently use bikes more each week, with longer rides typically occurring on weekends.

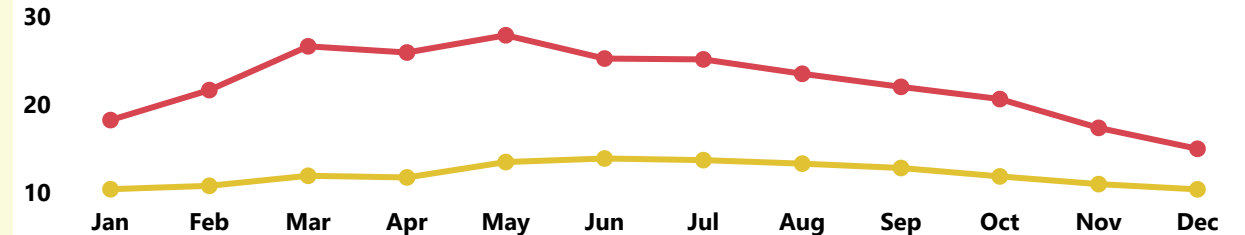
Total Ride per Month

member_casual ● casual ● member



Average Ride Length per Month

member_casual ● casual ● member



In the **middle to late summer** months, particularly from **July to September**, biking activity **peaked**. Among **casual riders**, **July** saw the highest activity, whereas for **members**, **August** was the busiest. Conversely, **winter**, notably **January**, experienced the least biking activity for both groups. These findings suggest that **both groups prefer biking during warmer months**. However, **members** consistently maintained their bike usage throughout the year, indicating it's likely for **everyday purposes**, while **casual riders tend to use the service more for leisurely activities**.



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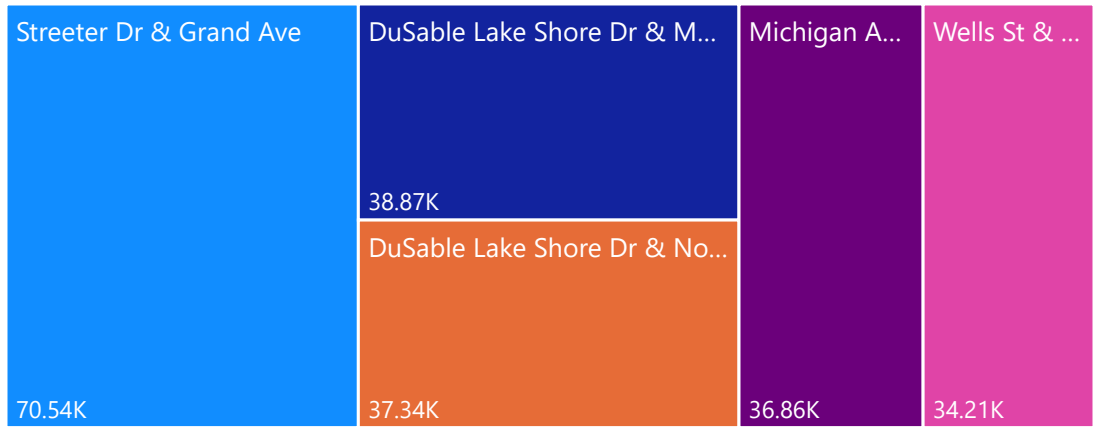


Riders Type

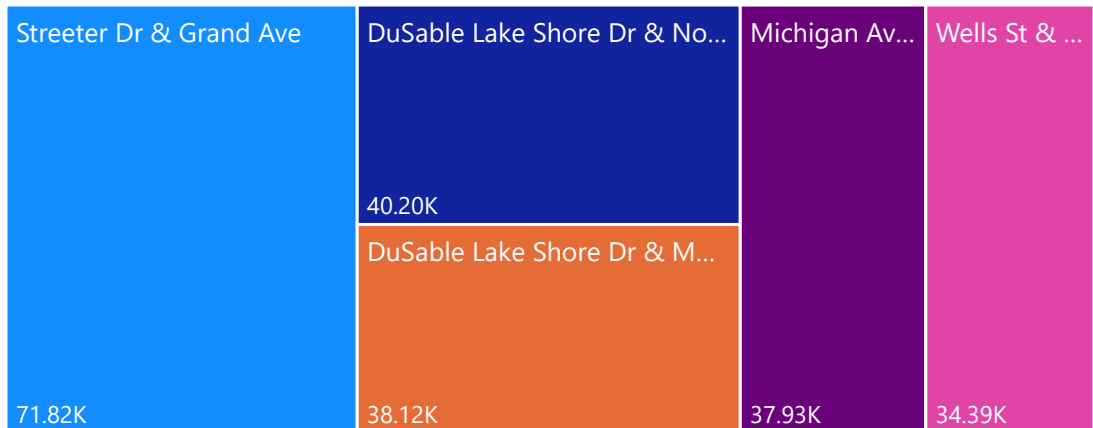
All



Most Popular Start Stations

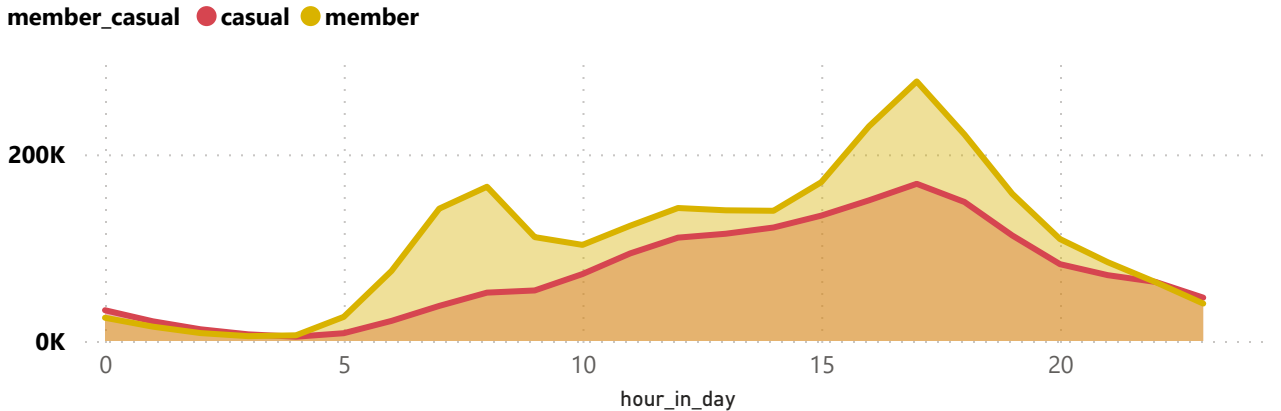


Most Popular End Stations

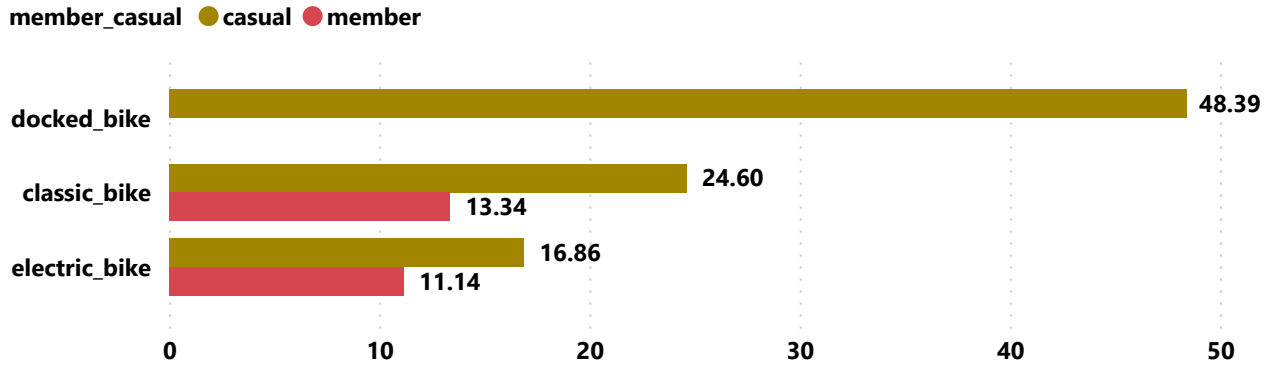


The **top 5 most visited** starting and ending stations were identified, with **Streeter Dr & Grand Ave** being the most popular station for both types of riders. **Casual riders** tended to favor **stations near tourist attractions, entertainment spots like parks, theaters, and aquariums**, while **members** showed a preference for stations located **within downtown areas**.

Total Rides per Hour



Average Ride Length per Bike Type



The hours are represented in a 24-hour clock starting from midnight (12 AM). The **busiest time** was from 4 PM to 6 PM. **Members** tended to use bikes more at 8 AM and 5 PM. **Casual riders** showed a **gradual increase** in bike usage from 12 PM to 5 PM, reaching a **peak at 5 PM**. **Casual riders** generally had **longer ride lengths** compared to **members**. Interestingly, **docked bikes**, although less preferred, had the **longest average duration** for **casual riders**.



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Members

- 1) Bike type : Members preferred classic bikes with least to no usage of docked bikes.
- 2) Weekly Usage: Members rode consistently throughout the week to commute.
- 3) Monthly Usage : July - September were favored.
- 4) Time of Day : The busiest hour coincide with school and working hours - 8AM, 12PM and 5PM.
- 5) Ride Durations : Average ride length were shorter but more consistent, suggesting that usage is linked to daily commutes.
- 6) Bike stations : Members frequented bike stations that were downtown - colleges, offices , buildings etc.

Casual Riders

- 1) Bike type : Casual Riders favored classic bikes.
- 2) Weekly Usage: Casual riders rode most often on Saturday and Sundays.
- 3) Monthly Usage : Summer was favored by casual riders; June - August were the busiest months.
- 4) Time of Day : Ride Durations increased steadily as the day progressed, peaking at 5PM.
- 5) Ride Durations : Average ride lengths were longer especially on weekends in warmer months.
- 6) Bike stations : Casual riders visited bike stations primarily by large attractions and entertainment such as parks, theaters and aquariums.

Recommendations

- 1) Promotional Incentives - Offer limited-time discounts or incentives such as bonus, ride credits or referral reward to encourage casual riders to sign up for annual memberships.
- 2) Trial Periods - Provide short-term trial period for casual riders to experience the benefits of annual memberships, allowing them to test the service before committing long-term.
- 3) Targeted Marketing - Utilize targeted digital marketing campaigns tailored to the interests and preferences of casual riders, highlighting the convenience, savings, and environmental benefits of annual memberships.
- 4) Location Preferences - Expand the bike stations network to cover a wide range of locations, including downtown areas, popular attractions, and transit hubs, ensuring convenient access for both commuting and leisure riding purposes.