

division	All
market	All
region	All
customer	All
FY_Year	All

P & L

By Months and Quarters

All Values in AUD

	Q1			Q2			Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_Sales	68.38M	83.26M	113.77M	119.40M	68.44M	63.84M	52.47M	57.62M	60.82M
Total COGS	42.85M	52.15M	71.71M	75.36M	42.88M	39.99M	33.06M	36.26M	38.19M
Gross Margin	25.53M	31.10M	42.06M	44.04M	25.56M	23.84M	19.42M	21.36M	22.64M
GM %	0.00M	37.36%	36.97%	36.89%	37.35%	37.35%	37.00%	37.07%	37.22%

2019	Q1			Q2			Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_Sales	6.46M	8.04M	10.74M	11.44M	6.52M	6.08M	6.41M	6.32M	6.49M
Total COGS	3.82M	4.66M	6.28M	6.70M	3.86M	3.53M	3.75M	3.71M	3.84M
Gross Margin	2.64M	3.37M	4.45M	4.73M	2.67M	2.55M	2.66M	2.62M	2.65M
GM %	0.00M	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%

2020	Q1			Q2			Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_Sales	17.10M	20.63M	28.69M	29.90M	17.13M	15.93M	2.11M	7.76M	9.93M
Total COGS	10.64M	12.83M	18.07M	18.89M	10.67M	9.92M	1.34M	4.83M	6.21M
Gross Margin	6.46M	7.79M	10.63M	11.01M	6.47M	6.01M	0.77M	2.93M	3.72M
GM %	0.00M	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%

2021	Q1			Q2			Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May
Net_Sales	44.82M	54.59M	74.34M	78.06M	44.79M	41.82M	43.95M	43.54M	44.40M
Total COGS	28.39M	34.65M	47.36M	49.76M	28.36M	26.54M	27.97M	27.72M	28.13M
Gross Margin	16.43M	19.94M	26.98M	28.30M	16.43M	15.28M	15.98M	15.82M	16.27M
GM %	0.00M	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%

Q4			Grand Total
Jun	Jul	Aug	
62.54M	66.61M	65.89M	883.05M
39.28M	42.00M	41.59M	555.32M
23.26M	24.61M	24.30M	327.72M
37.19%	36.94%	36.88%	37.11%

Q4			Grand Total
Jun	Jul	Aug	
6.18M	6.48M	6.31M	87.48M
3.59M	3.79M	3.70M	51.24M
2.60M	2.69M	2.61M	36.24M
42.00%	41.48%	41.39%	41.43%

Q4			Grand Total
Jun	Jul	Aug	
14.88M	16.08M	16.54M	196.69M
9.34M	10.18M	10.45M	123.37M
5.55M	5.90M	6.08M	73.32M
37.27%	36.68%	36.79%	37.28%

Q4			Grand Total
Jun	Jul	Aug	
41.47M	44.05M	43.05M	598.88M
26.35M	28.03M	27.44M	380.71M
15.11M	16.02M	15.61M	218.16M
36.45%	36.37%	36.26%	36.43%