

# **Boat Sales**

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## **Executive Summary**

This data presents sales information of used boats. The website allows people interested to advertise used boats for sale. The marketing team is preparing a weekly newsletter for boat owners. The newsletter is designed to help sellers to get more views of their boat, as well as stay on top of market trends.

#### **Data Sources**

https://www.kaggle.com/datasets/karthikbhandary2/boat-sales?resource=download

#### Limitations and Ethics

- All the boats in this internet website had prices in different currency, due to which it makes it hard to compare
- Listed location involves the country and not precise location

## Data Cleaning and Data Consistency Check

- All the prices are converted to one currency (EUR)
- The country and the city are extracted from location
- Missing data were checked
- Duplicate data were checked
- Mixed data type were checked

# Data profile

- Number of rows and columns in cleaned data is 6001 x 11 (Original Data is 9888 x 10)

#### Column Detail

Column	Column description	Data Type	Time variant
Price	Prices listed in different currency	Quantitative, continuous	No
Boat Type	The type of a bout	Qualitative, ordinal	No
Manufacturer	Boat Manufacturer	Qualitative, nominal	No
Туре	The condition of the boat and engine type	Qualitative, ordinal	No
Year built	The built year	Quantitative, discrete	No

Length	The length of the boat	Quantitative,	No
		continuous	
	The width of the boat	Quantitative,	No
Width		continuous	
Material	The material used to	Qualitative, nominal	No
	build the boat		
Location	The location of the	Qualitative, nominal	No
	boat being selled		
Number of views last	The number of	Quantitative,	Yes
7 days	customers that	continuous	
	viewed the boat in		
	the last seven days		

# Question to explore

- What are the characteristics of the most viewed boat listed in the last 7 days?
- What is the location of the most viewed boat?
- Is there a common characteristic between the most viewed boats?
- What is the price of the most viewed boat?