

[KATE DUBROVSKA]

IT Account Executive & Sales Professional

Commercially minded yet personable; team orientated yet original; diplomatic yet relentless. Thrives in deadline and target-driven campaigns.

Work Experience*

Cogniance Kyiv, IT sales, 2013-date.

Extensive training in multiple IT and high-tech sectors; successfully arranged hundreds of meetings with prospective corporate customers

Golden Staff, English teacher & VIP Client Consultant, 2007-2013

- Translation consultant to VIP clients and high ranking business executives;
- English teacher for business and other specialist industry professionals

National Technical University of Ukraine, Kyiv, University English Lecturer

. Included scientific conferences concerning the latest English teaching techniques.

English Teacher, School #194
Kyiv

Referrals

Available upon request

Education*

Borys Grinchenko University Kyiv, 2003-2009

. Degree, Linguistics and Philology MA
With focus on: English, French and literature.

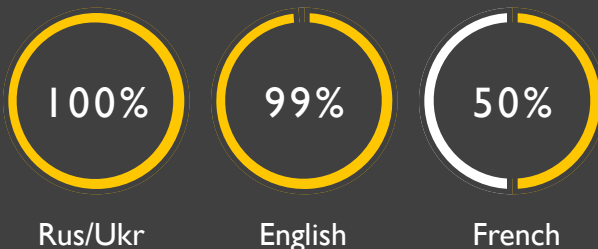
Awards & Achievements

2011: Full scholarship: Brandeis University, California, USA

Summer course specialising in:
philosophy, history and culture

2001: full scholarship for two years of specialist TV journalism courses

Languages



Personal Skills

- Master Communicator
- Multi-lingual
- Resourcefulness
- Well rounded
- Leadership
- Commercial awareness
- Personable
- Competitive
- Analytical
- Well travelled