**Aikaterini Karavioti**

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**EDUCATION**

**2021 - 2022 London Business School, London, UK**

Master’s in Financial Analysis (MFA)

Modules include Corporate Finance, Investment Fundamentals, Data Analytics for Finance, M&A

**2017 - 2020 University of Surrey, Guildford, UK**

BSc Business Management, First Class Honours

Modules include Banking and Money, Project management, Business Strategy, Financial Accounting

**BUSINESS EXPERIENCE**

**2020 - 2021 Grant Thornton, Thessaloniki, Greece**

**Transactional Advisory Services   
Assistant Advisor (7 months)**

* Conducted financial analysis for a company to evaluate performance and set out robust corporate strategy, in order to sustain market leadership in the ceramic industry
* Researched new potential target markets of a cigarette manufacturer owning extensive land, and my proposal of cultivating mastic, a local Greek product, was selected to be presented to shareholders
* Assisted in a due diligence procedure for the acquisition of a local elevator manufacturer, by examining financial records and benchmarking them against competitors
* Performed sales analysis for a company and detected aging clients, pinpointing to the management team that several clients require targeting with follow up invoices so as to reduce company’s credit risk amid the pandemic
* Inspected the production and reporting procedure of a Beer manufacturer, looking at ledger accounting and production sheets, and suggested improvements that increased efficiency by 8%
* Collaborated with team members to devise a 5-year project outline and set out milestones to ensure the opening of a hospital in Greece

**2019 Logismos S.A., Thessaloniki, Greece**

**Software Development Business Solutions**

**Business Analyst Intern (1 month)**

* Checked compatibility of client’s financial reports after data migration, in addition to detecting differences arising from the adjustments
* Prepared a presentation focusing on client’s financial progress using BI software, drawing upon Logismos’ ERP and participated in client meeting discussing additional features that could be added

**2018 Deloitte, Thessaloniki, Greece**

**Professional Services**

**Business Analyst Intern (2 months)**

* Recommended new product growth strategies for a local dairy producer, aiming to boost profitability and reach the goal of €40m in sales revenues
* Evaluated companies based on several transaction multiples to produce benchmark analysis so as to compile a cosmetic industry report
* Explored the topic of agricultural education in Greece and then delivered a presentation to the client in order to revise the company’s business plan

**2017 Nomeas Hellenic Food S.A., Thessaloniki, Greece**

**Logistics**

**Financial Analyst Intern (2 months)**

* Revised several cost centres and assisted in revenue control in the Finance department
* Participated in the Finance department’s meetings for cash flow and credit control issues

**ADDITIONAL INFORMATION**

* IT skills: Advanced Microsoft Office (Excel, PowerPoint, Word), Mercury, ERP (Atlantis, Momentum), BI software
* Language skills: Greek (Native), English (Fluent), French (Advanced), Spanish (Beginner)
* Nominated as the best Investment Banker during the Amplify Trading Simulation held at university among 150 participants
* Organised an event, selling fresh lemonade, where €500 was raised and donated to a local blind school that was in need of stationary
* Volunteered at a kids summer camp, being responsible for the safety of kids aged 5-8 years