

# Frederick D. Thomas, Jr.

Minister at NTCC | Web Developer | Software Engineer

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## Summary

“You’ve gotta dance like there’s nobody watching,  
Love like you’ll never be hurt,  
Sing like there’s nobody listening,  
And live like it’s heaven on earth.” – William W. Purkey

"Game-plan:" Clear, Focused, Thorough: "Gather the facts, Analyze the facts, Make a plan; and Execute it triumphantly- THAT'S HOW YOU WIN A G.A.M.E!"- Frederick D. Thomas, Sr.

Winning is a choice, as much as having a positive mental attitude: if I choose to win, succeed, and be happy; then, and only then, will I arise to peaks, yet climbed, venture worlds unknown; and see THE LIFE, Who is worth living for: but I must not quit, in order to live, and live, again! I love to win; but I love to win people!

I never quit: I don't know how to. I learn how to win everyday- the other team may score a few points; but I know how to win, and win victoriously: violently and relentlessly removing all obstacles, in order to defeat the foe(s), take the prey; and return to camp, with rewards! This is why I will “never give up on a dream, just because of the time it will take to accomplish it. The time will pass anyway.” -Earl Nightingale

Why: "IT'S POSSIBLE!"- Les Brown

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## Experience

### Developer Continuing Education

August 2014 - Present

I TRULY BELIEVE THAT EVERYONE SHOULD LEARN TO CODE (I plan to teach my children). I am actively pursuing courses (free/institutions); and even self-studies of my own. I have basic knowledge of CSS, HTML 5, and JavaScript (JS). I believe I would be best suited for the back-end vs front-end development; although, my goal is to be a full-stack developer.

I am keeping an open mind towards software engineering. I am currently learning Python, while still, keeping a focus effort of becoming more proficient in JavaScript- I believe that it is best (for me) to master one language, and then, learn other languages; but I am fascinated by Python, not necessarily being more intuitive than JS, but the library Python has to offer. I would most certainly support the argument that the

gap between Python and JavaScript is not that aggressively large, as much as it is a push (just a learning curve to win).

As I told a party before, "This is not </>, this is not the <...> of the </>, it is only the </> of the <...>."

### **SRO at Star Protection Agency, LLC**

September 2016 - Present

#### **Our Mission**

"To provide the highest quality in customer service-oriented security through a stable workforce, extensive training, excellent supervision and professionalism throughout our staff. To recognize, anticipate and prevent security challenges and to make a substantial reduction in preventable, security related incidents."

### **Representative at Primerica**

October 2015 - Present

Primerica is a leading provider of term life insurance. Working to help families become financially independent, Primerica is a Main Street company, for Main Street families. Contact our office today, for more information about how we can help you.

### **Licensed Minister, Active**

June 2011 - Present

I am an active minister, currently assigned to the Graham, WA location, for my church organization.

I currently am involve in our music program (vocal and instrumental). I was an active staff member (groundskeeper) for nearly six (6) consecutive years. In lieu of both, ministerial and economic goals, and a wonderful family edition (my beautiful daughter), I chose to pursue another employment. It is my desire, to be fit for a pastorate office, a calling not to be taken lightly.

### **Specialist at Security Industry Specialists, Inc.**

February 2016 - September 2016 (7 months)

We create the "Wow!" experience.

- Global Corporate Security Operator Training
- Field Specialist

### **Security Officer, Master Level 5 at AlliedBarton Security Services**

September 2014 - February 2016 (1 year 5 months)

I enjoyed serving and protect the surrounding communities: what a privilege!

"AlliedBarton Security Services is the industry's premier provider of highly trained security personnel to many industries including commercial real estate, higher education, healthcare, residential communities, chemical/petrochemical, government, manufacturing and distribution, financial institutions, and shopping

centers. AlliedBarton provides superior security officer services to protect people, homes and businesses. The most honored security services provider, AlliedBarton consistently delivers exceptional service which creates a differentiated experience for clients and the people they serve. More than 60,000 employees and 120 offices serve thousands of clients with levels of protection that anticipate needs and build enduring relationships. AlliedBarton is headquartered in Conshohocken, PA, and has been American owned and managed since 1957."

- Candidate for Employee of the Year 2015
- EMPLOYEE OF THE MONTH 11/2015
- Unarmed, and Armed Guard Security (do not currently hold a CJT, but passed NRA).
- Candidate for a major aerospace manufacturer
- Candidate for Sites Supervisor
- Provided security for large charitable event for well known university
- Provided security for major cooperation (facilities and global leadership events)
- Provided security for major port operations
- Former Security and Receptionist for a large social media network
- Former Special Projects Officer
- Continually Complemented and Recognized for "Professionalism, which differentiates AlliedBarton."
- Secured Renown Universities and Major Corporations' Events (Public, and Private).

- I. Continued and Certified In Over Fifty (50) Personal Extra Curricular Training Courses
- II. Achieved Master Security Officer Level 5 (Highest Level, Approximately Sixty (60) Academy Courses)
- III. Certified In Over Thirty (30) Client Specific Training Courses
- IV. Top One Percent (1%) LinkedIn Profile Views In AlliedBarton

### **Sr. Representative at Primerica**

December 2015 - December 2015 (less than a year)

### **Independent Business Coach at Team Beachbody**

December 2014 - December 2015 (1 year)

### **Call Center Representative (First Offer Dec. 2013) at Xerox**

March 2014 - October 2014 (7 months)

- Provide first-level contact and problem resolution for customers with hardware, software and applications problems.
- Resolve as many user-reported problems as expertise permits using available tools and following procedures and policies for handling the support cases.
- Perform to-the-level of all expected benchmarks (response times, issue resolutions, etc.)
- Provide accurate and timely logging of problems and resolution for problems in the specified database(s).
- Act as a liaison between customers and external support staff to assure accurate problem interpretation.

- Maintain communications with customers during the problem resolution process.
- Utilize superior customer service skills.
- Able to work in a fast paced environment.
- Strong communication skills, including listening and questioning.
- Detail oriented
- Strong organization skills
- Exceptional critical thinking skills to assist in problem solving.
- Ability to multi-task; especially with 12 software applications or more.
- Excellent communication skills.
- Ability to work independently as well as to meet deadlines.
- Expert in Microsoft Office Suite. (Excel, Word, Access, etc...)
- Expert in CRM and Account Level Management.

### **Sales Consultant at Kia of Puyallup**

December 2013 - February 2014 (2 months)

- Daily usage of advance CRM.
- Sell vehicles (personal work habits, occasional prospecting, sell; and follow-up), attempt to meet dealership gross profit, volume, and customer satisfaction standards.
- Determine the customer's vehicle needs, demonstrate desired vehicle(s), & deliver vehicle(s) purchased.
- Ensure the customer understands the vehicle's operating features, warranty, paperwork.
- Plan personal income goals (consistent with the dealership standards of productivity); and properly devise a strategy/strategies to meet all goals.
- Report to the sales manager in regards to any objectives, planned activities, reviews and analyses.
- Stay aware of all incoming inventory, features, accessories, etc.; and how these products may benefit the customer(s).
- Attend sales any meetings/training offered by the dealership/the manufacturer.
- Always have a prospect development system.
- Utilize an owner follow-up system; which encourages repetitive/referral business.
- Review and analyze personal actions daily, weekly, monthly; and yearly: to determine how to utilize allotted time, planning more effectively.
- Comprehend terminology of the automobile business; and know the technological changes of any product.
- Comprehend equity, and values: able to explain depreciation to the customer(s).
- Comprehend Federal, State, and Local laws governing retail auto sales.
- Introduce customer(s) to service department personnel: emphasize service repairs/maintenance available, at the dealership's service department.
- Follow and uphold all company safety policies, procedures; and immediately report any violation to a manager/supervisor.

<http://www.youtube.com/watch?v=cYOX5eYcViw>

<http://www.youtube.com/watch?v=Ob-wn52Dkmk>

## **Manager Trainee**

March 2013 - July 2013 (4 months)

## **Small Business Owner**

January 2011 - June 2013 (2 years 5 months)

Lawn Care, Landscaping; and more! <https://m.youtube.com/watch?v=teeAWaA7sVc>

## **Marketing Manager**

2013 - 2013 (less than a year)

Exciting job; but our client could not keep up with us (flooded the market).

- Accomplished marketing and sales human resource objectives by recruiting, selecting, orienting, training, assigning, scheduling, coaching, counseling, and disciplining employees; communicating job expectations; planning, monitoring, appraising, and reviewing job contributions; planning and reviewing compensation actions; enforcing policies and procedures. Achieves marketing and sales operational objectives by contributing marketing and sales information and recommendations to strategic plans and reviews; preparing and completing action plans; implementing production, productivity, quality, and customer-service standards; resolving problems; completing audits; identifying trends; determining system improvements; implementing change.
- Trained on marketing and sales financial objectives by forecasting requirements; preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions.
- Accomplished marketing and sales objectives by planning, developing, implementing, and evaluating advertising, merchandising, and trade promotion programs; developing field sales action plans.
- Trained to identify marketing opportunities by identifying consumer requirements; defining market, competitor's share, and competitor's strengths and weaknesses; forecasting projected business; establishing targeted market share.
- Trained to improve product marketability and profitability by researching, identifying, and capitalizing on market opportunities; improving product packaging; coordinating new product development.

## **Former student/Alumni at DeVry University**

2009 - 2011 (2 years)

## **Non-Commissioned Officer (NCO) Corporal; Acting Platoon Sergeant (of Marines, Sailors) at United States Marine Corps**

July 2001 - July 2005 (4 years)

Responsible for the lives of men and women, in or out of combative situations. Continually represent the unwavering traditions of duty, and dedication, to all assigned/unassigned missions.

Marine Corps NCO Creed, simply stated:

"I am an NCO, dedicated to training new Marines and influencing the old. I am forever conscious of each Marine under my charge, and by example will inspire him to the highest standards possible. I will strive to be patient, understanding, just, and firm. I will commend the deserving and encourage the wayward. I will never forget that I am responsible to my Commanding Officer for the morale, discipline, and efficiency of my men. Their performance will reflect an image of me."

Trained subordinates in their MOS and basic military skills.  
Held accountable for the actions of the squad, section, or team I was responsible for.  
Enforced the standards of military and physical appearance.  
Ensured supervision, control, and discipline of subordinates.  
Assisted in personal and professional development of fellow Marines.  
Provided communication link between the individual Marine and the organization.  
Planned and conducted the routine and day-to-day unit operation within the policies established by my senior officers.  
Maintained appearance and condition of unit billeting spaces, facilities, and work areas.  
Maintained serviceability, accountability, and readiness of assigned arms and equipment.  
Maintained the established standards of professionalism and job performance for the Marines, the NCO's, the SNCO's and the Corps.  
Supported, followed, and implemented policy established by officers.  
Acted as a liaison between subordinate troops and superior officers.  
Made efforts to achieve unit cohesion.  
Possessed an High EL score of 105 (min. 90).  
Completed the Field Radio Operator Course at MCCES 29 Palms, CA.  
Possessed a valid state driver's license.  
Natural Born U. S. Citizen  
Held a secret security clearance.  
Highly Awarded.  
Logistics.  
Security.

## **Caterer**

September 2000 - April 2001 (7 months)

"PNC Arena[4] (originally Raleigh Entertainment & Sports Arena and formerly the RBC Center) is an indoor arena, located in Raleigh, North Carolina. The Arena seats 19,722 for basketball,[1] and 18,680 for ice hockey,[1] including 66 luxury suites and 2,000 club seats. The building has three concourses and includes a 300-seat restaurant.

It is home to the Carolina Hurricanes of the National Hockey League and the NC State Wolfpack men's basketball team of NCAA Division I. The arena neighbors Carter–Finley Stadium, home of Wolfpack Football; the North Carolina State Fairgrounds; and Dorton Arena (on the Fairgrounds). The arena also hosted the Carolina Cobras of the Arena Football League from 2000 to 2002. It is the fourth-largest arena in the ACC (after the Carrier Dome, KFC Yum Center, and the Dean Smith Center), and the third-largest designed specifically for basketball. Furthermore, it is the eighth-largest arena in the NCAA and the seventh-largest designed for basketball."

ref.

### **Line Cook**

**September 2000 - October 2000 (1 month)**

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ref. [https://en.m.wikipedia.org/wiki/PNC\\_Arena](https://en.m.wikipedia.org/wiki/PNC_Arena)

### **Crew, Crew Leader; and Manager Trainee (Second in class) at McDonald's Corporation**

**March 1997 - September 2000 (3 years 6 months)**

At the age of 14, I worked as a crew member; but I was hit by a motor vehicle (hit and run case lost because of prejudice, and monetary influence: lawyer backed out of case). I return at the age of 15; and arose to management trainee position at the age of 17. I was given the role, less the pay, at the age of 18- and I was taken more seriously about higher management:

I scored second in my management class (by a fraction less of a point).

I was verbally offered opportunities company enrollment into "Hamburger University," in Chicago, IL, once I reached a certain level of management.





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[Contact Frederick D. on LinkedIn](#)