

# Econometrics II TA Session #3

Hiroki Kato

## 1 Empirical Application of Binary Model: Titanic Survivors

**Brief Background.** “Women and children first” is a behavioral norm, which women and children are saved first in a life-threatening situation. This code was made famous by the sinking of the Titanic in 1912. An empirical application investigates characteristics of survivors of Titanic to answer whether crews obeyed the code or not.

**Data.** We use an open data about Titanic survivors <sup>1</sup>. Although this dataset contains many variables, we use only four variables: **survived**, **age**, **fare**, and **sex**. We summarize descriptions of variables as follows:

- **survived**: a binary variable taking 1 if a passenger survived.
- **age**: a continuous variable representing passenger’s age.
- **fare**: a continuous variable representing how much passenger paid.
- **sex**: a string variable representing passenger’s sex.

Using **sex**, we will make a binary variable, called **female**, taking 1 if passenger is female. Instead of **sex**, we use **female** variable in regression.

```
dt <- read.csv(
  file = "../data/titanic.csv",
  header = TRUE, sep = ",", row.names = NULL, stringsAsFactors = FALSE)

dt$female <- ifelse(dt$sex == "female", 1, 0)
dt <- subset(dt, !is.na(survived)&!is.na(age)&!is.na(fare)&!is.na(female))

dt <- dt[,c("survived", "age", "fare", "female")]
head(dt)
```

##	survived	age	fare	female
## 1	1	29.00	211.3375	1
## 2	1	0.92	151.5500	0
## 3	0	2.00	151.5500	1
## 4	0	30.00	151.5500	0

---

<sup>1</sup>data source: <http://biostat.mc.vanderbilt.edu/DataSets>.

```
## 5      0 25.00 151.5500      1
## 6      1 48.00  26.5500      0
```

**Model.** In a binary model, a dependent (outcome) variable  $y_i$  takes only two values, i.e.,  $y_i \in \{0, 1\}$ . A binary variable is sometimes called a *dummy* variable. In this application, the outcome variable is **survived**. Explanatory variables are **female**, **age**, and **fare**. The regression function is

$$E[\text{survived} | \text{female}, \text{age}, \text{fare}] \\ = \mathbb{P}[\text{survived} = 1 | \text{female}, \text{age}, \text{fare}] = G(\beta_0 + \beta_1 \text{female} + \beta_2 \text{age} + \beta_3 \text{fare}).$$

The function  $G(\cdot)$  is arbitrary function. In practice, we often use following three specifications:

- Linear probability model (LPM):  $G(\mathbf{x}_i\beta) = \mathbf{x}_i\beta$ .
- Probit model:  $G(\mathbf{x}_i\beta) = \Phi(\mathbf{x}_i\beta)$  where  $\Phi(\cdot)$  is the standard Gaussian cumulative function.
- Logit model:  $G(\mathbf{x}_i\beta) = 1/(1 + \exp(-\mathbf{x}_i\beta))$ .

## 1.1 Linear Probability Model

The linear probability model specifies that  $G(a)$  is linear in  $a$ , that is,

$$\mathbb{P}[\text{survived} = 1 | \text{female}, \text{age}, \text{fare}] = \beta_0 + \beta_1 \text{female} + \beta_2 \text{age} + \beta_3 \text{fare}.$$

This model can be estimated using the OLS method. In R, we can use the OLS method, running `lm()` function.

```
model <- survived ~ factor(female) + age + fare
LPM <- lm(model, data = dt)
```

However, `lm()` function does not deal with heteroskedasticity problem. To resolve it, we need to calculate heteroskedasticity-robust standard errors using the White method.

$$\hat{V}(\hat{\beta}) = \left( \frac{1}{n} \sum_i \mathbf{x}_i' \mathbf{x}_i \right)^{-1} \left( \frac{1}{n} \sum_i \hat{u}_i^2 \mathbf{x}_i' \mathbf{x}_i \right) \left( \frac{1}{n} \sum_i \mathbf{x}_i' \mathbf{x}_i \right)^{-1}$$

```
# heteroskedasticity-robust standard errors
dt$"(Intercept)" <- 1
X <- as.matrix(dt[,c("(Intercept)", "female", "age", "fare")])
u <- diag(LPM$residuals^2)

XX <- t(X) %*% X
avgXX <- XX * nrow(X)^{-1}
inv_avgXX <- solve(avgXX)

uXX <- t(X) %*% u %*% X
```

```

avguXX <- uXX * nrow(X)^{-1}

vcov_b <- (inv_avgXX %*% avguXX %*% inv_avgXX) * nrow(X)^{-1}
rse_b <- sqrt(diag(vcov_b))

label <- c("(Intercept)", "factor(female)1", "age", "fare")
names(rse_b) <- label

# homoskedasticity-based standard errors
se_b <- sqrt(diag(vcov(LPM)))

print("The Variance of OLS"); vcov(LPM)

## [1] "The Variance of OLS"

##              (Intercept) factor(female)1          age          fare
## (Intercept)    9.754357e-04  -2.891381e-04 -2.333963e-05 -3.329763e-07
## factor(female)1 -2.891381e-04   7.136865e-04  2.373259e-06 -1.272800e-06
## age            -2.333963e-05   2.373259e-06  8.026024e-07 -4.090649e-08
## fare           -3.329763e-07  -1.272800e-06 -4.090649e-08  5.524412e-08

print("The Robust variance of OLS"); vcov_b

## [1] "The Robust variance of OLS"

##              (Intercept)          female          age          fare
## (Intercept)  1.133289e-03 -2.798532e-04 -2.789675e-05  2.813843e-07
## female      -2.798532e-04  7.903766e-04  3.169092e-06 -2.401923e-06
## age         -2.789675e-05  3.169092e-06  8.857523e-07 -3.650375e-08
## fare        2.813843e-07 -2.401923e-06 -3.650375e-08  4.071639e-08

print("The Robust se using White method"); rse_b

## [1] "The Robust se using White method"

##              (Intercept) factor(female)1          age          fare
## 0.0336643606  0.0281136372  0.0009411442  0.0002017830

print("The Robust t-value using White method"); coef(LPM)/rse_b

## [1] "The Robust t-value using White method"

##              (Intercept) factor(female)1          age          fare
## 6.482874      18.229508      -1.884168      7.162302

```

Using the package `lmtest` and `sandwich` is the easiest way to calculate heteroskedasticity-robust standard errors and  $t$ -statistics.

```
library(lmtest) #use function `coeftest`
library(sandwich) #use function `vcovHC`
coeftest(LPM, vcov = vcovHC(LPM, type = "HC0"))[, "Std. Error"]

##      (Intercept) factor(female)1          age          fare
##    0.0336643606    0.0281136372    0.0009411442    0.0002017830

coeftest(LPM, vcov = vcovHC(LPM, type = "HC0"))[, "t value"]

##      (Intercept) factor(female)1          age          fare
##      6.482874      18.229508      -1.884168      7.162302
```

Finally, we summarize results of linear probability model in table 1. We will discuss interpretation of results and goodness-of-fit of LPM later.

```
# t-stats
t_b <- coef(LPM)/se_b
rt_b <- coef(LPM)/rse_b
# p-value Pr( > |t|)
p_b <- pt(abs(t_b), df = nrow(X)-ncol(X), lower = FALSE)*2
rp_b <- pt(abs(rt_b), df = nrow(X)-ncol(X), lower = FALSE)*2

library(stargazer)
stargazer(
  LPM, LPM,
  se = list(se_b, rse_b), t = list(t_b, rt_b), p = list(p_b, rp_b),
  t.auto = FALSE, p.auto = FALSE,
  report = "vcstp", keep.stat = c("n"),
  covariate.labels = c("Female = 1"),
  add.lines = list(
    c("Standard errors", "Homoskedasticity-based", "Heteroskedasticity-robust")),
  title = "Results of Linear Probability Model", label = "LPM",
  type = "latex", header = FALSE, font.size = "small",
  omit.table.layout = "n", table.placement = "h"
)
```

## 1.2 Probit and Logit Model

Unlike LPM, the probit and logit model must be estimated using the ML method. The probability of observing  $y_i$  is

$$p_{\beta}(y_i|\mathbf{x}_i) = \mathbb{P}(y_i = 1|x_i)^{y_i} [1 - \mathbb{P}(y_i = 1|x_i)]^{1-y_i} = G(\mathbf{x}_i\beta)^{y_i} (1 - G(\mathbf{x}_i\beta))^{1-y_i}.$$

Taking logarithm yields

$$\log p_{\beta}(y_i|\mathbf{x}_i) = y_i \log(G(\mathbf{x}_i\beta)) + (1 - y_i) \log(1 - G(\mathbf{x}_i\beta)).$$

Table 1: Results of Linear Probability Model

	<i>Dependent variable:</i>	
	survived	
	(1)	(2)
Female = 1	0.512 (0.027) t = 19.184 p = 0.000	0.512 (0.028) t = 18.230 p = 0.000
age	-0.002 (0.001) t = -1.979 p = 0.049	-0.002 (0.001) t = -1.884 p = 0.060
fare	0.001 (0.0002) t = 6.149 p = 0.000	0.001 (0.0002) t = 7.162 p = 0.000
Constant	0.218 (0.031) t = 6.988 p = 0.000	0.218 (0.034) t = 6.483 p = 0.000
Standard errors	Homoskedasticity-based	Heteroskedasticity-robust
Observations	1,045	1,045

The log-likelihood is

$$M_n(\beta) = \sum_{i=1}^n \log p_\beta(y_i | \mathbf{x}_i).$$

The MLE  $\hat{\beta}$  holds that the score, which is the first-order derivatives with respect to  $\beta$ , is equal to 0. That is  $\nabla_\beta M_n(\hat{\beta}) = 0$ . For both logit and probit model, the Hessian matrix,  $\nabla_{\beta\beta'}^2 M_n(\beta)$ , is always negative definite. This implies that log-likelihood function based on both models is globally concave, and ensures that the MLE maximizes the log-likelihood function. The first-order condition of the probit model is

$$\nabla_\beta M_n(\hat{\beta}) = \sum_{i=1}^n (y_i - \Phi(\mathbf{x}_i \hat{\beta})) \frac{\phi(\mathbf{x}_i \hat{\beta})}{\Phi(\mathbf{x}_i \hat{\beta})(1 - \phi(\mathbf{x}_i \hat{\beta}))} = 0.$$

The first-order condition of the logit model is

$$\nabla_\beta M_n(\hat{\beta}) = \sum_{i=1}^n (y_i - G(\mathbf{x}_i \hat{\beta})) \mathbf{x}_i' = 0.$$

Since it is hard for us to solve this condition analytically, we obtain estimators using numerical procedure.

The asymptotic distribution of  $\hat{\beta}$  is  $\hat{\beta} \xrightarrow{d} N(\beta, \Sigma_\beta)$  where

$$\Sigma_\beta = - \left( \sum_i E[E[\nabla_{\beta\beta'}^2 \log p_\beta(y_i|\mathbf{x}_i)|\mathbf{x}_i]] \right)^{-1}.$$

In practice, we replace  $E[E[\nabla_{\beta\beta'}^2 \log p_\beta(y_i|\mathbf{x}_i)|\mathbf{x}_i]]$  by

$$\frac{1}{n} \sum_i \nabla_{\beta\beta'}^2 \log p_{\hat{\beta}}(y_i|\mathbf{x}_i),$$

that is,

$$\hat{\Sigma}_\beta = \left( \sum_i \nabla_{\beta\beta'}^2 (-\log p_{\hat{\beta}}(y_i|\mathbf{x}_i)) \right)^{-1}.$$

In R, the function `nlm()` provides the Newton-Raphson algorithm to minimize the function<sup>2</sup>. To run this function, we need to define the log-likelihood function (`LnLik`) beforehand. Moreover, since we need to give initial values in `augments`, we use coefficients estimated by OLS. Alternatively, we often use `glm()` function. Using this function, we do not need to define the log-likelihood function and initial values. Since estimates of `glm()` are approximate to estimates of `nlm()`, we can use this command safely. In this application, we use `nlm` function to minimize the log-likelihood function.

```
Y <- dt$survived
female <- dt$female; age <- dt$age; fare <- dt$fare

# log-likelihood
LnLik <- function(b, model = c("probit", "logit")) {

  xb <- b[1] + b[2]*female + b[3]*age + b[4]*fare

  if (model == "probit") {
    L <- pnorm(xb)
  } else {
    L <- 1/(1 + exp(-xb))
  }

  LL_i <- Y * log(L) + (1 - Y) * log(1 - L)
  LL <- -sum(LL_i)
```

---

<sup>2</sup>`optim()` function is another way to minimize the function. Especially, the function `optim(method = "BFGS")` provides the Quasi-Newton algorithm which carries on the spirit of Newton method.

```

    return(LL)
}

#Newton-Raphson
init <- c(0.218, 0.512, -0.002, 0.001)
probit <- nlm(LnLik, init, model = "probit", hessian = TRUE)

label <- c("(Intercept)", "factor(female)1", "age", "fare")
names(probit$estimate) <- label
colnames(probit$hessian) <- label; rownames(probit$hessian) <- label

b_probit <- probit$estimate
vcov_probit <- solve(probit$hessian); se_probit <- sqrt(diag(vcov_probit))
LL_probit <- -probit$minimum

#glm function
model <- survived ~ factor(female) + age + fare
probit_glm <- glm(model, data = dt, family = binomial("probit"))

#result
print("The MLE of probit model using nlm"); b_probit

## [1] "The MLE of probit model using nlm"

##      (Intercept) factor(female)1      age      fare
## -0.813995120      1.435384017    -0.006415761    0.005954843

print("The Variance of probit model using nlm"); vcov_probit

## [1] "The Variance of probit model using nlm"

##      (Intercept) factor(female)1      age      fare
## (Intercept)      1.149118e-02   -3.569149e-03 -2.654781e-04 -1.375309e-05
## factor(female)1 -3.569149e-03    8.251773e-03  2.000500e-05 -5.991997e-06
## age             -2.654781e-04    2.000500e-05  9.630856e-06 -6.874343e-07
## fare            -1.375309e-05   -5.991997e-06 -6.874343e-07  1.103772e-06

print("The se of probit model using nlm"); se_probit

## [1] "The se of probit model using nlm"

##      (Intercept) factor(female)1      age      fare
##      0.107196925      0.090839272      0.003103362      0.001050606

print("The coefficients of probit using glm"); coef(probit_glm)

## [1] "The coefficients of probit using glm"

```

```
##      (Intercept) factor(female)1      age      fare
##      -0.814075240      1.435384903      -0.006413717      0.005955479
```

```
print("The se of probit using glm"); sqrt(diag(vcov(probit_glm)))
```

```
## [1] "The se of probit using glm"
```

```
##      (Intercept) factor(female)1      age      fare
##      0.108614928      0.090860818      0.003139413      0.001056285
```

Using LogLik, we can also estimate logit model by Newton-Raphson algorithm. To compare result, we also use glm() function.

```
#Newton-Raphson
```

```
logit <- nlm(LnLik, init, model = "logit", hessian = TRUE)
```

```
label <- c("(Intercept)", "factor(female)1", "age", "fare")
```

```
names(logit$estimate) <- label
```

```
colnames(logit$hessian) <- label; rownames(logit$hessian) <- label
```

```
b_logit <- logit$estimate
```

```
vcov_logit <- solve(logit$hessian); se_logit <- sqrt(diag(vcov_logit))
```

```
LL_logit <- -logit$minimum
```

```
#glm function
```

```
logit_glm <- glm(model, data = dt, family = binomial("logit"))
```

```
#result
```

```
print("The MLE of logit model"); b_logit
```

```
## [1] "The MLE of logit model"
```

```
##      (Intercept) factor(female)1      age      fare
##      -1.33719278      2.35516448      -0.01105760      0.01002878
```

```
print("The Variance of logit model"); vcov_logit
```

```
## [1] "The Variance of logit model"
```

```
##      (Intercept) factor(female)1      age      fare
## (Intercept)      0.0351392692     -1.052616e-02 -8.031155e-04 -4.682750e-05
## factor(female)1 -0.0105261593      2.411636e-02  3.401375e-05 -7.818252e-06
## age              -0.0008031155      3.401375e-05  2.939124e-05 -2.170680e-06
## fare              -0.0000468275     -7.818252e-06 -2.170680e-06  3.448283e-06
```

```
print("The se of logit model"); se_logit
```

```
## [1] "The se of logit model"
```

```
##      (Intercept) factor(female)1      age      fare
```



```
##      0.187454712      0.155294438      0.005421369      0.001856955
```

```
print("The coefficients of logit using glm"); coef(logit_glm)
```

```
## [1] "The coefficients of logit using glm"
```

```
##      (Intercept) factor(female)1      age      fare
##      -1.33727469      2.35516632      -0.01105553      0.01002942
```

```
print("The se of logit using glm"); sqrt(diag(vcov(logit_glm)))
```

```
## [1] "The se of logit using glm"
```

```
##      (Intercept) factor(female)1      age      fare
##      0.187350369      0.155280058      0.005424281      0.001847912
```

As a result, table 2 summarizes results of probit model and logit model.  $t$ -statistics represents  $z$ -value which follows the standard normal distribution. Standard errors are in parentheses. We will discuss interpretation of results and goodness-of-fit later.

```
# z-value
z_probit <- b_probit/se_probit
z_logit <- b_logit/se_logit

# Pr(>|z|)
p_probit <- pnorm(abs(z_probit), lower = FALSE)*2
p_logit <- pnorm(abs(z_logit), lower = FALSE)*2

stargazer(
  probit_glm, logit_glm,
  coef = list(b_probit, b_logit), se = list(se_probit, se_logit),
  t = list(z_probit, z_logit), p = list(p_probit, p_logit),
  t.auto = FALSE, p.auto = FALSE,
  report = "vcstp", keep.stat = c("n"),
  covariate.labels = c("Female = 1"),
  add.lines = list(
    c("Log-Likelihood", round(LL_probit, 3), round(LL_logit, 3))),
  title = "Results of Probit and Logit model",
  label = "probit_logit",
  type = "latex", header = FALSE, font.size = "small",
  table.placement = "h", omit.table.layout = "n"
)
```

### 1.3 Interpretations

In the linear probability model, interpretations of coefficients are straight-forward. The coefficient  $\beta_1$  is the change in survival probability given a one-unit increase in continuous variable  $x$ . In the case of discrete variable, the coefficient  $\beta_1$  is the difference in survival

Table 2: Results of Probit and Logit model

	<i>Dependent variable:</i>	
	survived	
	<i>probit</i>	<i>logistic</i>
	(1)	(2)
Female = 1	1.435 (0.091) t = 15.801 p = 0.000	2.355 (0.155) t = 15.166 p = 0.000
age	-0.006 (0.003) t = -2.067 p = 0.039	-0.011 (0.005) t = -2.040 p = 0.042
fare	0.006 (0.001) t = 5.668 p = 0.000	0.010 (0.002) t = 5.401 p = 0.00000
Constant	-0.814 (0.107) t = -7.593 p = 0.000	-1.337 (0.187) t = -7.133 p = 0.000
Log-Likelihood	-530.404	-530.947
Observations	1,045	1,045

probability between two groups. However, when we use the probit or logit model, it is hard for us to interpret results because the partial effect is not constant across other covariates. As an illustration, the partial effect of continuous variable **age** is

$$\partial_{age} \mathbb{P}[\text{survived} = 1 | \text{female}, \text{age}, \text{fare}] = \begin{cases} \beta_2 & \text{if LPM} \\ \phi(\mathbf{x}_i \beta) \beta_2 & \text{if Probit} \\ \frac{\exp(-\mathbf{x}_i \beta)}{(1 + \exp(-\mathbf{x}_i \beta))^2} \beta_2 & \text{if Logit} \end{cases}$$

The partial effect of dummy variable **female** is

$$\begin{aligned} & \mathbb{P}[\text{survived} = 1 | \text{female} = 1, \text{age}, \text{fare}] - \mathbb{P}[\text{survived} = 1 | \text{female} = 0, \text{age}, \text{fare}] \\ &= \begin{cases} \beta_1 & \text{if LPM} \\ \Phi(\beta_0 + \beta_1 + \beta_2 \text{age} + \beta_3 \text{fare}) - \Phi(\beta_0 + \beta_1 + \beta_2 \text{age} + \beta_3 \text{fare}) & \text{if Probit} \\ \Lambda(\beta_0 + \beta_1 + \beta_2 \text{age} + \beta_3 \text{fare}) - \Lambda(\beta_0 + \beta_1 + \beta_2 \text{age} + \beta_3 \text{fare}) & \text{if Logit} \end{cases}, \end{aligned}$$

where  $\Lambda(a) = 1/(1 + \exp(-a))$ .

The first solution is to compute the partial effect at interesting values of  $\mathbf{x}_i$ . We often use the sample average of covariates (“average” person) to plugin in the partial effect formula. This is sometimes called *marginal effect at means*. However, since it is unclear what the sample average of dummy variable represents, the marginal effect at means may be hard to explain.

The second solution is to compute the average value of partial effect across the population, that is,

$$\partial_{x_{ij}} \mathbb{P}[y_i = 1 | \mathbf{x}_i] = \beta_j E[g(\mathbf{x}_i \beta)],$$

or, in the case of discrete variable,

$$E[\mathbb{P}[y_i = 1 | x_{ij} = 1, \mathbf{x}_{i,-k}] - \mathbb{P}[y_i = 1 | x_{ij} = 0, \mathbf{x}_{i,-k}]].$$

This is called *average marginal effect* (AME). When we use dummy variables as explanatory variables, we should use this solution.

Standard errors of average marginal effect can be obtained by the Delta method. Let  $h_{ij}(\hat{\beta})$  be marginal (partial) effect of the variable  $x_j$  for unit  $i$ . Then, AME is  $h_j(\hat{\beta}) = E[h_{ij}(\hat{\beta})]$ . The Delta method implies that  $h_j(\hat{\beta}) \xrightarrow{d} N(h_j(\beta), \nabla_{\beta} h_j(\hat{\beta}) V(\beta) (\nabla_{\beta} h_j(\hat{\beta}))')$ , where  $V$  is variance of  $\beta$ , and

$$\nabla_{\beta} h_j(\hat{\beta}) = \left( \frac{\partial h_j(\hat{\beta})}{\partial \beta_1} \quad \dots \quad \frac{\partial h_j(\hat{\beta})}{\partial \beta_k} \right)$$

When you use the `nlm` function to obtain MLE, we need to calculate standard errors manually. The `DeltaAME` function is a function returning average marginal effect and its standard errors.

```
DeltaAME <- function(b, X, vcov, jbin = NULL, model = c("probit", "logit")) {
  Xb <- numeric(nrow(X))
  for (i in 1:length(b)) {
    Xb <- Xb + b[i] * X[,i]
  }

  if (model == "probit") {
    dens <- dnorm(Xb)
    grad <- -Xb * dens
  } else {
    dens <- exp(-Xb)/(1 + exp(-Xb))^2
    grad <- dens * (-1+2*exp(-Xb)/(1+exp(-Xb)))
  }

  ame <- mean(dens) * b
  if (!is.null(jbin)) {
    for (i in jbin) {
```

```

    val1 <- X[,-i] %*% matrix(b[-i], ncol = 1) + b[i]
    val0 <- X[,-i] %*% matrix(b[-i], ncol = 1)
    if (model == "probit") {
      amed <- mean(pnorm(val1) - pnorm(val0))
    } else {
      amed <- mean((1/(1 + exp(-val1))) - (1/(1 + exp(-val0))))
    }
    ame[i] <- amed
  }
}

e <- NULL
for (i in 1:length(b)) {
  e <- c(e, rep(mean(X[,i] * grad), length(b)))
}

Jacob <- matrix(e, nrow = length(b), ncol = length(b))

for (i in 1:nrow(Jacob)) {
  Jacob[i,] <- b[i] * Jacob[i,]
}
diag(Jacob) <- diag(Jacob) + rep(mean(dens), length(b))

if (!is.null(jbin)) {
  for (i in jbin) {
    val1 <- X[,-i] %*% matrix(b[-i], ncol = 1) + b[i]
    val0 <- X[,-i] %*% matrix(b[-i], ncol = 1)
    de <- NULL
    if (model == "probit") {
      for (j in 1:length(b)) {
        if (j != i) {
          dep <- X[,j] * (dnorm(val1) - dnorm(val0))
          de <- c(de, mean(dep))
        } else {
          dep <- dnorm(val1)
          de <- c(de, mean(dep))
        }
      }
    } else {
      for (j in 1:length(b)) {
        if (j != i) {
          dep <- X[,j] *
            ((exp(-val1)/(1 + exp(-val1))^2) - (exp(-val0)/(1 + exp(-val0))^2))
          de <- c(de, mean(dep))
        }
      }
    }
  }
}

```

```

    } else {
      dep <- exp(-val1)/(1 + exp(-val1))^2
      de <- c(de, mean(dep))
    }
  }
}
Jacob[i,] <- de
}
}

label <- names(b)
colnames(Jacob) <- label; rownames(Jacob) <- label

vcov_ame <- Jacob %*% vcov %*% t(Jacob)
se_ame <- sqrt(diag(vcov_ame))
z_ame <- ame/se_ame
p_ame <- pnorm(abs(z_ame), lower = FALSE)*2

return(list(AME = ame[-1], SE = se_ame[-1], zval = z_ame[-1], pval = p_ame[-1]))
}

X <- as.matrix(dt[,c("(Intercept)", "female", "age", "fare")])
ame_probit <- DeltaAME(b_probit, X, vcov_probit, jbin = 2, model = "probit")
ame_logit <- DeltaAME(b_logit, X, vcov_logit, jbin = 2, model = "logit")

print("AME of probit estimates"); ame_probit$AME

## [1] "AME of probit estimates"

## factor(female)1          age          fare
##      0.508541457      -0.001824620      0.001693537

print("AME of logit estimates"); ame_logit$AME

## [1] "AME of logit estimates"

## factor(female)1          age          fare
##      0.507384641      -0.001823282      0.001653639

print("SE of AME of probit estimates"); ame_probit$SE

## [1] "SE of AME of probit estimates"

## factor(female)1          age          fare
##      0.0285474135      0.0008786651      0.0002874017

print("SE of AME of logit estimates"); ame_logit$SE

```

```
## [1] "SE of AME of logit estimates"
```

```
## factor(female)1          age          fare
##    0.0287277842    0.0008897546    0.0002948759
```

When we use the `glm` function, we can use the function `margins` in the library `margins` to obtain the average marginal effect.

```
library(margins)
summary(margins(probit_glm))
```

```
##   factor      AME      SE      z      p    lower    upper
##     age -0.0018 0.0009 -2.0520 0.0402 -0.0036 -0.0001
##     fare  0.0017 0.0003  5.8398 0.0000  0.0011  0.0023
## female1  0.5085 0.0286 17.7611 0.0000  0.4524  0.5647
```

```
summary(margins(logit_glm))
```

```
##   factor      AME      SE      z      p    lower    upper
##     age -0.0018 0.0009 -2.0480 0.0406 -0.0036 -0.0001
##     fare  0.0017 0.0003  5.6338 0.0000  0.0011  0.0022
## female1  0.5074 0.0287 17.6652 0.0000  0.4511  0.5637
```

Table 3 shows results of linear probability model, probit model, and logit model. In the probit and logit model, coefficients report average marginal effects,  $t$ -statistics report  $z$ -statistics which follows the standard normal distribution.

All specifications shows that the survival probability of female is about 50% point higher than of male, which is statistically significant. Moreover, the survival probability is decreasing in age, which implies children are more likely to survive. However, the size of coefficient is small. Overall, crews obeyed the code of “women and children first”, but the survival probability of children is not largely different from of adult.

## 1.4 Model Fitness

There are two measurements of goodness-of-fit. First, the *percent correctly predicted* reports the percentage of unit whose predicted  $y_i$  matches the actual  $y_i$ . The predicted  $y_i$  takes one if  $G(\mathbf{x}_i\hat{\beta}) > 0.5$ , and takes zero if  $G(\mathbf{x}_i\hat{\beta}) \leq 0.5$ .

```
Y <- dt$survived
X <- as.matrix(dt[,c("(Intercept)", "female", "age", "fare")])

Xb_lpm <- X %*% matrix(coef(LPM), ncol = 1)
Xb_probit <- X %*% matrix(b_probit, ncol = 1)
Xb_logit <- X %*% matrix(b_logit, ncol = 1)

hatY_lpm <- ifelse(Xb_lpm > 0.5, 1, 0)
hatY_probit <- ifelse(pnorm(Xb_probit) > 0.5, 1, 0)
```

```

hatY_logit <- ifelse(1/(1 + exp(-Xb_logit)) > 0.5, 1, 0)

pcp_lpm <- round(sum(Y == hatY_lpm)/nrow(X), 4)
pcp_probit <- round(sum(Y == hatY_probit)/nrow(X), 4)
pcp_logit <- round(sum(Y == hatY_logit)/nrow(X), 4)

```

Second measurement is the *pseudo R-squared*. The pseudo R-squared is obtained by  $1 - \sum_i \hat{u}_i^2 / \sum_i y_i^2$ , where  $\hat{u}_i = y_i - G(\mathbf{x}_i \hat{\beta})$ .

```

Y2 <- Y^2

hatu_lpm <- (Y - Xb_lpm)^2
hatu_probit <- (Y - pnorm(Xb_probit))^2
hatu_logit <- (Y - 1/(1 + exp(-Xb_logit)))^2

pr2_lpm <- round(1 - sum(hatu_lpm)/sum(Y2), 4)
pr2_probit <- round(1 - sum(hatu_probit)/sum(Y2), 4)
pr2_logit <- round(1 - sum(hatu_logit)/sum(Y2), 4)

```

Table 3 summarizes two measurements of model fitness. There is little difference among LPM, probit model, and logit model.

```

stargazer(
  LPM, probit_glm, logit_glm,
  coef = list(coef(LPM), ame_probit$AME, ame_logit$AME),
  se = list(rse_b, ame_probit$SE, ame_logit$SE),
  t = list(rt_b, ame_probit$zval, ame_logit$zval),
  p = list(rp_b, ame_probit$pval, ame_logit$pval),
  t.auto = FALSE, p.auto = FALSE,
  omit = c("Constant"), covariate.labels = c("Female = 1"),
  report = "vcstp", keep.stat = c("n"),
  add.lines = list(
    c("Percent correctly predicted", pcp_lpm, pcp_probit, pcp_logit),
    c("Pseudo R-squared", pr2_lpm, pr2_probit, pr2_logit)
  ),
  omit.table.layout = "n", table.placement = "t",
  title = "Titanic Survivors: LPM, Probit (AME), and Logit (AME)",
  label = "titanic",
  type = "latex", header = FALSE
)

```

Table 3: Titanic Survivors: LPM, Probit (AME), and Logit (AME)

	<i>Dependent variable:</i>		
	survived		
	<i>OLS</i>	<i>probit</i>	<i>logistic</i>
	(1)	(2)	(3)
Female = 1	0.512 (0.028) t = 18.230 p = 0.000	0.509 (0.029) t = 17.814 p = 0.000	0.507 (0.029) t = 17.662 p = 0.000
age	-0.002 (0.001) t = -1.884 p = 0.060	-0.002 (0.001) t = -2.077 p = 0.038	-0.002 (0.001) t = -2.049 p = 0.041
fare	0.001 (0.0002) t = 7.162 p = 0.000	0.002 (0.0003) t = 5.893 p = 0.000	0.002 (0.0003) t = 5.608 p = 0.00000
Percent correctly predicted	0.7799	0.7742	0.7742
Pseudo R-squared	0.5946	0.5945	0.594
Observations	1,045	1,045	1,045

## 2 Empirical Application of Ordered Probit and Logit Model: Housing as Status Goods

**Breif Background.** Social image may affect consumption behavior. Specifically, a desire to signal high income or wealth may cause consumers to purchase status goods. In this application, we explore whether living in an upper floor serves as a status goods.

**Data.** We use the housing data originally coming from the American Housing Survey conducted in 2013 <sup>3</sup>. We use the following variable

- **Level:** ordered value of a story of respondent's living (1:Low - 4:High)
- **Levelnum:** variable we recode the response **Level** as 25, 50, 75, 100. This represents the extent of floor height.
- **lnPrice:** logged price of housing (proxy for quality of house)
- **Top25:** a dummy variable taking one if household income is in the top 25 percentile in

<sup>3</sup><https://www.census.gov/programs-surveys/ahs.html>. This is a repeated cross-section survey. We use the data at one time.



sample.

```
house <- read.csv(file = "../data/housing.csv", header = TRUE, sep = ",")
house <- house[,c("Level", "lnPrice", "Top25")]
house$Levelnum <- ifelse(
  house$Level == 1, 25,
  ifelse(house$Level == 2, 50,
  ifelse(house$Level == 3, 75, 100)))
head(house)
```

```
##   Level lnPrice Top25 Levelnum
## 1     3 11.51294     0        75
## 2     4 11.51294     1       100
## 3     3 11.60824     0        75
## 4     3 11.69526     0        75
## 5     3 12.57764     0        75
## 6     3 12.64433     0        75
```

**Model.** The outcome variable is `Level` taking  $\{1, 2, 3, 4\}$ . Consider the following regression equation of a latent variable:

$$y_i^* = \mathbf{x}_i\beta + u_i,$$

where  $\mathbf{x}_i = (\lnPrice, Top25)$  and  $u_i$  is an error term. The relationship between the latent variable  $y_i^*$  and the observed outcome variable is

$$Level = \begin{cases} 1 & \text{if } -\infty < y_i^* \leq a_1 \\ 2 & \text{if } a_1 < y_i^* \leq a_2 \\ 3 & \text{if } a_2 < y_i^* \leq a_3 \\ 4 & \text{if } a_3 < y_i^* < +\infty \end{cases}.$$

Consider the probability of realization of  $y_i$ , that is,

$$\begin{aligned} \mathbb{P}(y_i = k | \mathbf{x}_i) &= \mathbb{P}(a_{k-1} - \mathbf{x}_i\beta < u_i \leq a_k - \mathbf{x}_i\beta | \mathbf{x}_i) \\ &= G(a_k - \mathbf{x}_i\beta) - G(a_{k-1} - \mathbf{x}_i\beta), \end{aligned}$$

where  $a_4 = +\infty$  and  $a_0 = -\infty$ . Then, the likelihood function is defined by

$$p((y_i | \mathbf{x}_i), i = 1, \dots, n; \beta, a_1, \dots, a_3) = \prod_{i=1}^n \prod_{k=1}^4 (G(a_k - \mathbf{x}_i\beta) - G(a_{k-1} - \mathbf{x}_i\beta))^{I_{ik}}.$$

where  $I_{ik}$  is a indicator variable taking 1 if  $y_i = k$ . Finally, the log-likelihood function is

$$M(\beta, a_1, a_2, a_3) = \sum_{i=1}^n \sum_{k=1}^4 I_{ik} \log(G(a_k - \mathbf{x}_i\beta) - G(a_{k-1} - \mathbf{x}_i\beta)).$$

Usually,  $G(a)$  assumes the standard normal distribution,  $\Phi(a)$ , or the logistic distribution,  $1/(1 + \exp(-a))$ .

In R, the library (package) MASS provides the `polr` function which estimates the ordered probit and logit model. Although we can use the `nlm` function when we define the log-likelihood function, we do not report this method. To compare results, we use the variable `Levelnum` as outcome variable, and apply the linear regression model.

```
library(MASS)
library(tidyverse) #use case_when()

ols <- lm(Levelnum ~ lnPrice + Top25, data = house)

model <- factor(Level) ~ lnPrice + Top25
oprobit <- polr(model, data = house, method = "probit")
ologit <- polr(model, data = house, method = "logistic")

a_oprobit <- round(oprobit$zeta, 3)
a_ologit <- round(ologit$zeta, 3)

xb_oprobit <- oprobit$lp
xb_ologit <- ologit$lp

hatY_oprobit <- case_when(
  xb_oprobit <= oprobit$zeta[1] ~ 1,
  xb_oprobit <= oprobit$zeta[2] ~ 2,
  xb_oprobit <= oprobit$zeta[3] ~ 3,
  TRUE ~ 4
)
hatY_ologit <- case_when(
  xb_ologit <= ologit$zeta[1] ~ 1,
  xb_ologit <= ologit$zeta[2] ~ 2,
  xb_ologit <= ologit$zeta[3] ~ 3,
  TRUE ~ 4
)

pred_oprobit <- round(sum(house$Level == hatY_oprobit)/nrow(house), 3)
pred_ologit <- round(sum(house$Level == hatY_ologit)/nrow(house), 3)
```

## 2.1 Interepretations

Table 4 shows results. OLS model shows that respondents whose household income is in the top 25 percentile live in 3.7% higher floor than other respondents. This implies that high earners want to live in higher floor, which may serve as a status goods. The ordered probit and logit model are in line with this result. To evaluate two models quantitatively, consider the following equation.

$$E[Levelnum|\mathbf{x}_i] = 25P[level = 1|\mathbf{x}_i] + 50P[level = 2|\mathbf{x}_i] + 75P[level = 3|\mathbf{x}_i] + 100P[level = 4|\mathbf{x}_i].$$

We compute this equation with  $Top25 = 1$  and  $Top25 = 0$  at mean value of  $lnPrice$  and take difference.

```
quantef <- function(model) {
  b <- coef(model)
  val1 <- mean(house$lnPrice)*b[1] + b[2]
  val0 <- mean(house$lnPrice)*b[1]

  prob <- matrix(c(rep(val1, 3), rep(val0, 3)), ncol = 2, nrow = 3)
  for (i in 1:3) {
    for (j in 1:2) {
      prob[i,j] <- pnorm(model$zeta[i] - prob[i,j])
    }
  }
  Ey1 <- 25*prob[1,1] + 50*(prob[2,1]-prob[1,1]) +
    75*(prob[3,1]-prob[2,1]) + 100*(1-prob[3,1])
  Ey0 <- 25*prob[1,2] + 50*(prob[2,2]-prob[1,2]) +
    75*(prob[3,2]-prob[2,2]) + 100*(1-prob[3,2])

  return(Ey1 - Ey0)
}

ef_oprobit <- round(quantef(oprobit), 3)
ef_ologit <- round(quantef(ologit), 3)
```

As a result, we obtain similar values to OLSE. In the ordered probit model, earners in the top 25 percentile live in 4.2% higher floor than others. In the ordered logit model, earners in the top 25 percentile live in 5.9% higher floor than others. Note that, in this application, model fitness seems to be bad because the percent correctly predicted is low (16.7%).

```
stargazer(
  ols, oprobit, ologit,
  report = "vcstp", keep.stat = c("n"),
  omit = c("Constant"),
  add.lines = list(
    c("Cutoff value at 1|2", "", a_oprobit[1], a_ologit[1]),
    c("Cutoff value at 2|3", "", a_oprobit[2], a_ologit[2]),
    c("Cutoff value at 3|4", "", a_oprobit[3], a_ologit[3]),
    c("Quantitative Effect of Top25", "", ef_oprobit, ef_ologit),
    c("Percent correctly predicted", "", pred_oprobit, pred_ologit)
  ),
  omit.table.layout = "n", table.placement = "t",
  title = "Floor Level of House: Ordered Probit and Logit Model",
  label = "housing",
  type = "latex", header = FALSE
)
```

Table 4: Floor Level of House: Ordered Probit and Logit Model

	<i>Dependent variable:</i>		
	Levelnum	Level	
	<i>OLS</i>	<i>ordered probit</i>	<i>ordered logistic</i>
	(1)	(2)	(3)
lnPrice	0.348 (0.430) t = 0.810 p = 0.418	0.012 (0.016) t = 0.777 p = 0.438	0.019 (0.026) t = 0.745 p = 0.457
Top25	3.714 (1.723) t = 2.156 p = 0.032	0.156 (0.064) t = 2.426 p = 0.016	0.239 (0.106) t = 2.259 p = 0.024
Cutoff value at 1 2		-0.149	-0.25
Cutoff value at 2 3		0.246	0.384
Cutoff value at 3 4		0.97	1.574
Quantitative Effect of Top25		4.17	5.488
Percent correctly predicted		0.167	0.167
Observations	1,612	1,612	1,612

### 3 Empirical Application of Multinomial Model: Gender Discremination in Job Position

**Brief Background.** Recently, many developed countries move toward women's social advancement, for example, an increase of number of board member. In this application, we explore whether the U.S. bank hindered the entrance of female into the workhorse.

**Data.** We use a built-in dataset called `BankWages` in the library `AER`. This dataset contains choice of three job position: `custodial`, `admin` and `manage`. The rank of position is `custodial < admin < manage`. Other variables are `education`, `gender`, and `minority`. We use former two variables as explanatory variables.

```
library(AER)
data(BankWages)
dt <- BankWages
dt$job <- as.character(dt$job)
dt$job <- factor(dt$job, levels = c("admin", "custodial", "manage"))
head(BankWages, 5)
```

```
##      job education gender minority
## 1 manage      15   male      no
## 2  admin      16   male      no
## 3  admin      12 female      no
## 4  admin       8 female      no
## 5  admin      15   male      no
```

**Model.** The outcome variable  $y_i$  takes three values  $\{0, 1, 2\}$ . Then, the multinomial logit model has the following response probabilities

$$P_{ij} = \mathbb{P}(y_i = j | \mathbf{x}_i) = \begin{cases} \frac{\exp(\mathbf{x}_i \beta_j)}{1 + \sum_{k=1}^2 \exp(\mathbf{x}_i \beta_k)} & \text{if } j = 1, 2 \\ \frac{1}{1 + \sum_{k=1}^2 \exp(\mathbf{x}_i \beta_k)} & \text{if } j = 0 \end{cases}.$$

The log-likelihood function is

$$M_n(\beta_1, \beta_2) = \sum_{i=1}^n \sum_{j=0}^3 d_{ij} \log(P_{ij}),$$

where  $d_{ij}$  is a dummy variable taking 1 if  $y_i = j$ .

In R, some packages provide the multinomial logit model. In this application, we use the `multinom` function in the library `nnet`.

```
library(nnet)
est_mlogit <- multinom(job ~ education + gender, data = dt)

# observations and percent correctly predicted
pred <- est_mlogit$fitted.value
pred <- colnames(pred)[apply(pred, 1, which.max)]
n <- length(pred)
pcp <- round(sum(pred == dt$job)/n, 3)

# Log-likelihood and pseudo R-sq
loglik1 <- as.numeric(nnet::logLik.multinom(est_mlogit))
est_mlogit0 <- multinom(job ~ 1, data = dt)
loglik0 <- as.numeric(nnet::logLik.multinom(est_mlogit0))
pr2 <- round(1 - loglik1/loglik0, 3)
```

### 3.1 Interpretations

Table 5 summarizes the result of multinomial logit model. The coefficient represents the change of  $\log(P_{ij}/P_{i0})$  in corresponding covariate. For example, education decreases the log-odds between `custodial` and `admin`,  $\log(P_{i,custodial}/P_{i,admin})$  by -0.562. This implies that those who received higher education are more likely to obtain the position `admin`. Highly-educated workers are also more likely to obtain the position `manage`. Moreover, a female dummy decrease the log-odds between `manage` and `admin` by -0.748, which implies that

females are less likely to obtain higher position **manage**. From this result, we conclude that the U.S. bank discouraged females to assign higher job position.

Finally, we should check the model fitness. The predicted position is the outcome with the highest estimated probability. The multinomial logit model correctly predicts many cases (correction rate: 85.2%).

```
stargazer(
  est_mlogit,
  covariate.labels = c("Education", "Female = 1"),
  report = "vcstp", omit.stat = c("aic"),
  add.lines = list(
    c("Observations", n, ""),
    c("Percent correctly predicted", pcp, ""),
    c("Log-likelihood", round(loglik1, 3), ""),
    c("Pseudo R-sq", pr2, "")
  ),
  omit.table.layout = "n", table.placement = "t",
  title = "Multinomial Logit Model of Job Position",
  label = "job",
  type = "latex", header = FALSE
)
```

Table 5: Multinomial Logit Model of Job Position

	<i>Dependent variable:</i>	
	custodial	manage
	(1)	(2)
Education	-0.562 (0.098) $t = -5.721$ $p = 0.000$	1.661 (0.247) $t = 6.715$ $p = 0.000$
Female = 1	-10.976 (27.808) $t = -0.395$ $p = 0.694$	-0.748 (0.429) $t = -1.743$ $p = 0.082$
Constant	5.030 (1.130) $t = 4.450$ $p = 0.00001$	-26.730 (3.874) $t = -6.899$ $p = 0.000$
Observations	474	
Percent correctly predicted	0.852	
Log-likelihood	-144.928	
Pseudo R-sq	0.546	