# Charitable Giving, Tax Reform, and Government Efficiency\*

Hiroki Kato <sup>a,\*</sup>, Tsuyoshi Goto<sup>b</sup>, Yong-Rok Kim<sup>c</sup>

#### Abstract

Brah

Keywords: Charitable giving, Giving price, Tax reform, Government efficiency, South Korea

JEL: D91, I10, I18

#### 1. Introduction

## 1.1. Charitable Giving and Taxiation

In many countries, governments set a tax relief for charitable giving. This is because, if subsidizing charitable giving induces a large increase in donations, it is desirable.

To evaluate the effect of tax relief, it is needed to know the elasticity of charitable donations with respect to their tax price.

### 1.2. Charitable Giving and Taxiation

In addition to the tax price charitable donations, the donations may be affected by people's perception towards the government.

This is because the works and missions of private charity often mirror or overlap with one of governments, and the charity is not needed if the government adequately satisfies the needs of society.

Thus, the different perception towards the government may make the different behavior for charitable giving.

We investigate the relation between tax price elasticity of charitable donations and the different perception towards the government using the South Korean dataset.

Email address: vge008kh@stundent.econ.osaka-u.ac.jp ( Hiroki Kato )

<sup>&</sup>lt;sup>a</sup> Graduate School of Economics, Osaka University, Japan

<sup>&</sup>lt;sup>b</sup>Graduate School of Economics, Chiba University, Japan

<sup>&</sup>lt;sup>c</sup>Graduate School of Economics, Kobe University, Japan

<sup>\*</sup>This research is base on

<sup>\*</sup>Corresponding Author.

#### 1.3. South Korean tax reform

We can utilize the effect of the 2014 tax reform in the South Korea.

- Before 2014, tax deduction was adopted to subsidize charitable donation behavior.
- After 2014, tax credit have been adopted.

The main difference is that tax credits reduce taxes directly, while tax deductions indirectly lower the tax burden by decreasing the marginal tax rate, which increases with gross income.

In addition, the dataset contains the information about perception towards the government.

## 1.4. Related Literature

This study mainly relates to the two strands of studies.

- 1. Research about tax price elasticity of charitable donations
- 2. Research about perception towards the government and donation/tax payment.

#### 1.5. Research about tax price elasticity of charitable donations

Papers in this strand examines the price and income elasticity of charitable donations using the tax deduction applied for donation. The estimated price elasticities vary, but the typical one is said as -1 (Andreoni and Payne, 2013).

- Auten et al.(2002): -0.79~-1.26 (the U.S.)
- Fack and Landais (2010): -0.15 $\sim$ -0.57 (France)
- Bakija and Heim (2011): -0.61~-1.1 (the U.S.)
- Duquette (2016): -2.15~-5.01 (the U.S.)
- Almunia et al.(2020): -0.24~-1.5 (the U.K.)

The study in non-Western country, where the culture of donation may be different, is few. Thus, we firstly examine the elasticity of giving in Korea.

#### 1.6. Research about perception towards the government and donation/tax payment.

Experimental studies show that the giving behavior may be affected by perception towards the government.

- Li et al.(2011) suggest that governmental organizations collect less donation than private charities though they have the same mission and work.
- Sheremeta and Uler(2020) show that individuals provide public good reacting the wasteful spending of government.

Table 1: Summary Statistics of Covariates

	2012	2013	2014	2015
Female	0.51	0.51	0.52	0.52
Age	38.39	39.10	39.67	40.51
Annual taxable income	1699.86	1764.04	1838.76	1872.54
University graduate	0.28	0.28	0.29	0.30
High school graduate	0.30	0.30	0.31	0.31
#.Respondents	14138	13984	13787	13524
#.Households	4756	4807	4819	4832

This may be because people with distrust in government think that

- 1. the direct donation is more efficient than public service provision or
- 2. people can directly allocate and control their funds by donation, unlike public service provision.

Thus, people having the different trust in the government would have different elasticities of giving.

## 2. Data

## 2.1. National Survey of Tax and Benefit (NaSTaB)

- The Korea Institute of Taxation and Finance implements the financial panel survey to study the tax burden of households and the benefits that households receive from government.
- The subjects of this survey are general household and household members living in 15 cities and provinces nationwide.
- This survey is based on a face-to-face interview. If it is difficult for investigators to meet subjects, another family member answers on behalf of him.
- Survey items: Annual taxable income (last year), charitable donations (last year), trust for politicians (5-Likert scale), and other covariates (age, education, gender etc.).
- Survey period:  $2008 \sim 2019$ 
  - We use survey data after 2013 to focus on tax policy change in 2014.

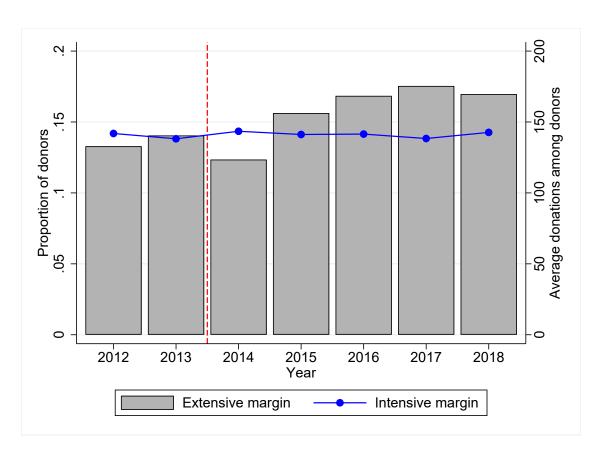


Figure 1: Proportion of Donors and Average Donations among Donors

Table 2: Summary Statistics of Covariates (Continued)

2016	2017	2018
0.52	0.52	0.52
41.07	41.89	42.55
1906.91	1951.55	2039.47
0.31	0.33	0.34
0.31	0.31	0.31
13238	12963	12795
4790	4770	4765
	0.52 41.07 1906.91 0.31 0.31 13238	0.52 0.52   41.07 41.89   1906.91 1951.55   0.31 0.33   0.31 0.31   13238 12963

- 2.2. Time Series of Chariable Giving
- 2.3. Summary Statistics of Covariates
- 2.4. Summary Statistics of Covariates (Cont'd)
- 2.5. What is Giving Price?

Consider allocation between private consumptions  $(x_i)$  and charitable giving  $(g_i)$ . Let  $y_i$  be pre-tax total income. Then, the budget constraint is

$$x_i + g_i = y_i - T_i(y_i, g_i),$$

where  $T_i$  is tax amount depending on the pre-tax income and charitable giving.

## 2.6. Determination of Tax Amount

Tax deduction reduces taxable income by giving, that is,

$$T_i = \tau(y_i - g_i) \cdot (y_i - g_i),$$

where  $\tau(\cdot)$  is the marginal income tax rate which is determined by  $y_i - g_i$ .

Tax credit reduces tax amount directly, that is,

$$T_i = \tau(y_i) \cdot y_i - mg_i,$$

where  $m \in [0,1]$  is the tax credit rate.

## 2.7. Derive Giving Price

Under the tax deduction system, the budget constraint is

$$x_i + [1 - \tau(y_i - g_i)]g_i = [1 - \tau(y_i - g_i)]y_i.$$

Thus, the giving price of tax deduction system is  $p_i^d = 1 - \tau(y_i - g_i)$ .

Under the tax credit system, the budget constraint is

$$x_i + (1 - m)q_i = [1 - \tau(y_i)]y_i.$$

Thus, the giving price of tax credit system is  $p_i^c = 1 - m$ .

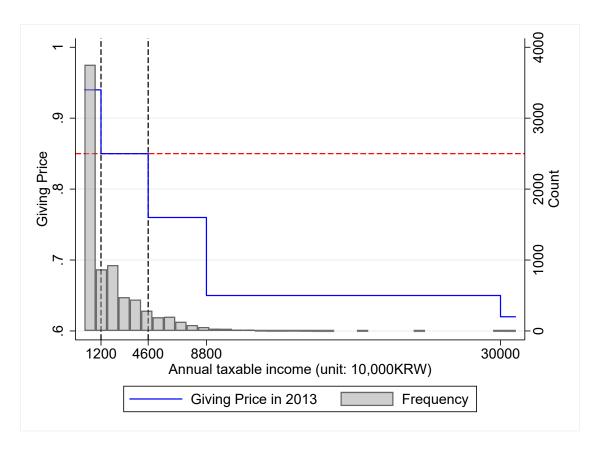


Figure 2: Income Distribution and Giving Price in 2013

## 2.8. Construct Giving Price

In the South Korea, the tax policy about charitable giving drastically changed in 2014.

- tax deduction (before 2014):  $Price_i = 1 \tau(y_i g_i)$ 
  - the giving price is endogenous because people can manipulate  $\tau(y_i g_i)$  using the charitable giving  $g_i$ . Since this problem is caused by *last* donations, we use the giving price applying to the *first* donations (**first price**). The first price is calculate by  $\tau(y_i)$  where  $y_i$  is the annual taxable income reported in the NaSTaB.
- tax credit (after 2014):  $Price_i = 1 m$ 
  - In the South Korea, the tax credit rate determines exogeneity, m = 0.15.

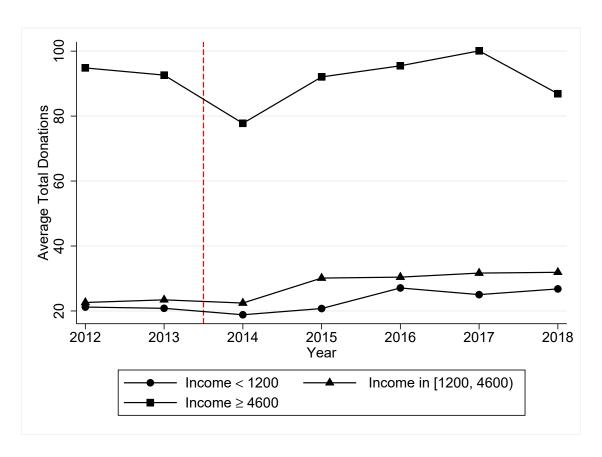


Figure 3: Time Series of Average Donations by Benefit Group

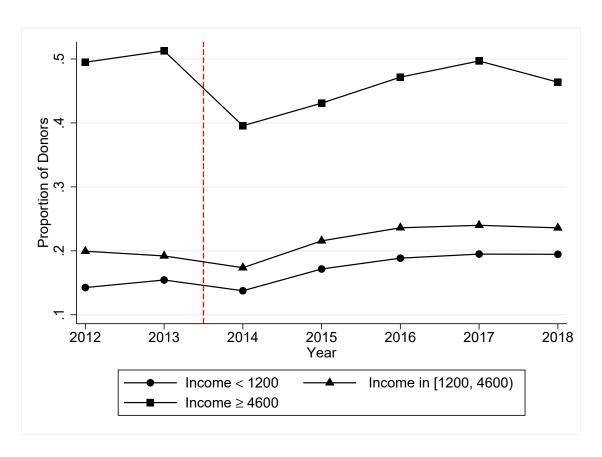


Figure 4: Time Series of Proportion of Donors by Benefit Group

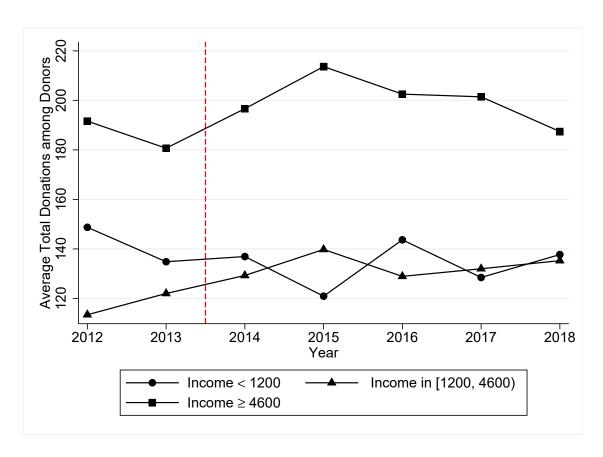


Figure 5: Time Series of Average Donations among Donors by Benefit Group

- 2.9. Income Distribution and Giving Price
- 2.10. Time Series of Average Donations By Benefit Group
- 2.11. Time Series of Extensive Margin by Benfit Group
- 2.12. Time Series of Intensive Margin by Benfit Group
- 2.13. Empirical Strategy

Our baseline regression equation is

$$\log(\text{Giving}_{ijt}) = \alpha_i + \beta_1 \log(\text{Price}_{ijt}) + \delta X_{ijt} + \lambda_t + \epsilon_{ijt}.$$

- $\log(\text{Giving}_{ijt})$  is logarithm of individual i's charitable giving in year t.
- $log(Price_{ijt})$  is logarithm of individual i's giving price in year t.
- $\beta_1$  represents the price elasticity of giving.
- $\alpha_i$  and  $\lambda_t$  are individual and time fixed effect, respectively.

## 2.14. Intensive Margin and Extensive Margin

Let  $D_{ijt}$  be a dummy variable taking 1 if individual i whose resident area j in year t donate in year t

- Intensive margin: Estiamte  $\beta_1$  where outcome variable is  $\log(\text{Giving}_{ijt})$ , using units with  $D_{ijt} = 1$ .
- Extensive margin: Estimate  $\beta_1$  where outcome variable is  $D_{ijt}$ .
  - Extensive-margin price elasticity can be calculated by  $\beta_1/\bar{D}$  where  $\bar{D}$  is the sample mean of  $D_{ijt}$ .

Covariates in each column corresponds to a column in a previous slide.

#### 3. Main Results

- 3.1. Price and Income Elasticity
- 3.2. Robustness Check

#### 4. Political Trust and Price Elasticity

## 4.1. Estimation of Trust Index

The trust for politicans is time-varying variable because it depends on governments' policies. We make time-invarying trust index using the fixed effect model.

$$Trust_{ijt} = Trustid_{ij} + c_j \cdot \lambda_t + \lambda_t + \epsilon_{ijt}.$$

- Trust<sub>iit</sub>: trust for politicians (5-Likert scale)
- Trustid<sub>i</sub>: individual fixed effect (**Trust index**)
- $c_j \cdot \lambda_t$  captures local governments' policies effect
- $\lambda_t$  captures the central government policies effect

Table 3: Main Results

	(1)	(2)	(3)	(4)	(5)
ln(giving price)	-1.071***	-1.264***	-1.298***	-1.117***	-1.121***
	(0.201)	(0.212)	(0.229)	(0.228)	(0.228)
Time FE	Y	Y	Y	Y	Y
Age	N	Y	Y	Y	Y
Year X Education	N	N	Y	Y	Y
Year X Gender	N	N	N	Y	Y
Resident Area	N	N	N	N	Y
N	54213	54213	54211	54211	54211

Notes: \* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors are clustered at individual level. When controlling age, we also include its squared term.

## 4.2. Histrogram of Trust Index

## 4.3. Heterogenous Price Elasticity by Political Trust

To see the heterogenous price elasticity by political trust, We estimated the baseline regression model (5) (see Table ??), using sample grouped by the trust index.

- Three quantile groups: we divide units *i* into the first, second, and third quantile of trust index (1Q, 2Q, and 3Q, respectively).
- 4.4. Trust Groups: Descriptive Stats
- 4.5. Trust Groups: Descriptive Statis (Extensive Margin)
- 4.6. Trust Groups: Descriptive Stats (Intensive Margin)
- 4.7. Trust Groups: Estimation Result
- 4.8. Robustness Check
  - 1. Effect of presidential transition on trust index
  - 2. Effect of presidential transition on donation behavior
  - 3. Income and donations are determined simultaneously
  - 4. Last price elasticity
  - 5. Self-selection of receiving tax benefit
  - 6. Transitory and permanent elasticity

Table 4: Main Results: Intensive- and Extensive-Margin Elasticity

	(1)	(2)	(3)	(4)	(5)
Intensive-Margin Elasti	city				
ln(giving price)	-0.593***	-0.843***	-1.022***	-0.887***	-0.891***
	(0.202)	(0.212)	(0.231)	(0.242)	(0.243)
N	11704	11704	11704	11704	11704
Extensive-Margin Elast	icity				
ln(giving price)	-0.258***	-0.290***	-0.274***	-0.238***	-0.239***
	(0.046)	(0.048)	(0.052)	(0.052)	(0.052)
Price elasticity at mean	-1.699***	-1.907***	-1.807***	-1.569***	-1.573***
	(0.301)	(0.316)	(0.341)	(0.341)	(0.341)
Time FE	Y	Y	Y	Y	Y
Age	N	Y	Y	Y	Y
Year X Education	N	N	Y	Y	Y
Year X Gender	N	N	N	Y	Y
Resident Area	N	N	N	N	Y
N	54213	54213	54211	54211	54211

Notes: \* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors are clustered at individual level. When controlling age, we also include its squared term. The implied extensive-marign price elasticity is evaluated at the sample mean of  $D_{ijt}$ .

Table 5: Panel IV Results

$\operatorname{Lag} k$	k = 1	k = 2	k = 3
	(1)	(2)	(3)
ln(giving price)	-1.279***	-1.155***	-1.150***
	(0.478)	(0.414)	(0.369)
Individual FE	Y	Y	Y
Time FE	Y	Y	Y
Other Controls	Y	Y	Y
F-stat of IV	10315.94	11506.64	11569.61
N	51548	49217	46399

Notes: \* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors are clustered at individual level. Other controls are age (its squared value), the interaction between year dummies and education dummies, the interaction between year dummies and gender dummies, and resident area. The instumental variable is  $\log(\operatorname{Price}_{ijt}/\operatorname{Price}_{ij(t-k)})$ .

Table 6: Panel IV Results: Intensive- and Extensive-Margin Elasticity

-Lag $k$	k = 1	k = 2	k = 3
	(1)	(2)	(3)
Intensive Margin			
ln(giving price)	-0.0004	0.0261	-0.4378
	(0.5687)	(0.4410)	(0.3763)
F-stat of IV	1679.78	2040.66	2419.05
N	11332	10954	10451
Extensive Margin			
ln(giving price)	-0.3036***	-0.2944***	-0.2472***
	(0.1101)	(0.0934)	(0.0847)
Price elasticity at mean	-2.000***	-1.939***	-1.628***
	(0.725)	(0.615)	(0.558)
Individual FE	Y	Y	Y
Time FE	Y	Y	Y
Other Controls	Y	Y	Y
F-stat of IV	10315.94	11506.64	11569.61
N	51548	49217	46399

Notes: \* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors are clustered at individual level. Other controls are age (its squared value), the interaction between year dummies and education dummies, the interaction between year dummies and gender dummies, and resident area. The instumental variable is  $\log(\operatorname{Price}_{ijt}/\operatorname{Price}_{ij(t-k)})$ . The implied extensive-marign price elasticity is evaluated at the sample mean of  $D_{ijt}$ .

Table 7: Results with 2013 and 2014 Data

Model	FE		Panel IV	
$\operatorname{Lag} k$		k = 1	k = 2	k = 3
	(1)	(2)	(3)	(4)
ln(giving price)	-1.466***	-1.535***	-1.683***	-1.151***
	(0.327)	(0.360)	(0.378)	(0.385)
Individual FE	Y	Y	Y	Y
Time FE	Y	Y	Y	Y
Other Controls	Y	Y	Y	Y
F-stat of IV		7420.10	4490.74	5034.58
N	15134	13727	12902	12420

Notes: \* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors are clustered at individual level. Other controls are age (its squared value), the interaction between year dummies and education dummies, the interaction between year dummies and gender dummies, and resident area. The instumental variable is  $\log(\operatorname{Price}_{ijt}/\operatorname{Price}_{ij(t-k)})$ .

Table 8: Intensive- and Extensive-Margin Elasticity with 2013 and 2014 Data

Model	FE	Panel IV with FE			
$\operatorname{Lag} k$		k = 1	k = 2	k = 3	
	(1)	(2)	(3)	(4)	
Intensive Margin	n				
ln(giving price)	-0.759**	-0.736*	-0.819**	-0.543	
	(0.344)	(0.418)	(0.404)	(0.371)	
F-stat of IV		1920.08	1762.03	1706.53	
N	2938	2746	2615	2512	
Extensive Margi	n				
ln(giving price)	-0.332***	-0.341***	-0.380***	-0.291***	
	(0.074)	(0.083)	(0.085)	(0.089)	
Elasticity	-2.186***	-2.249***	-2.504***	-1.920***	
	(0.488)	(0.547)	(0.559)	(0.583)	
Individual FE	Y	Y	Y	Y	
Time FE	Y	Y	Y	Y	
Other Controls	Y	Y	Y	Y	
F-stat of IV		7420.10	4490.74	5034.58	
N	15134	13727	12902	12420	

Notes: \* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01. Standard errors are clustered at individual level. Other controls are age (its squared value), the interaction between year dummies and education dummies, the interaction between year dummies and gender dummies, and resident area. The instumental variable is  $\log(\text{Price}_{ijt}/\text{Price}_{ij(t-k)})$ . The implied extensive-marign price elasticity is evaluated at the sample mean of  $D_{ijt}$ .

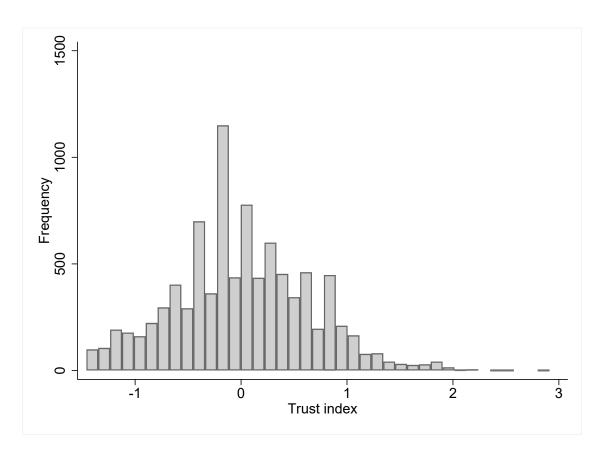


Figure 6: Histogram of Trust Index

Table 9: Price Elasticity by Three Quantile Trust Groups

	1Q	2Q	3Q
Overall			
ln(giving price)	-0.496	-1.635***	-1.157***
	(0.398)	(0.391)	(0.410)
N	17421	16810	17075
Intensive Margin	1		
ln(giving price)	-0.997**	-0.980**	-0.208
	(0.408)	(0.398)	(0.450)
N	3516	3959	3917
Extensive Margi	n		
ln(giving price)	-0.131	-0.327***	-0.244***
	(0.089)	(0.090)	(0.093)
Elasticity	-0.722	-1.571***	-1.088***
	(0.487)	(0.433)	(0.416)
N	17421	16810	17075

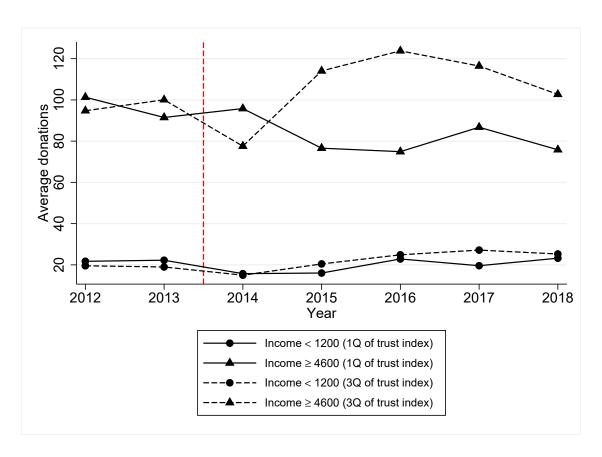


Figure 7: Time Series of Average Donations by Subgroup

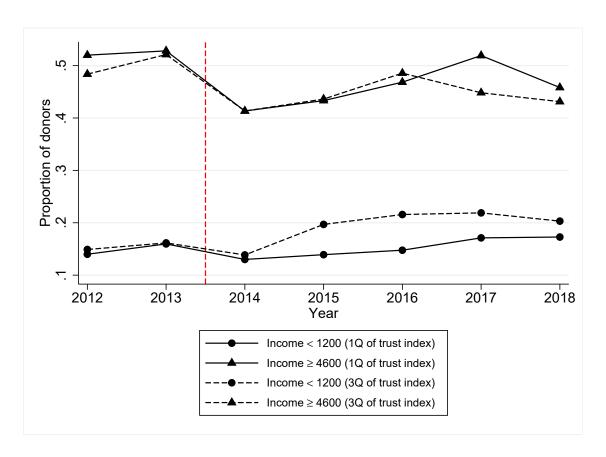


Figure 8: Time Series of Proportion of Donors by Subgroup

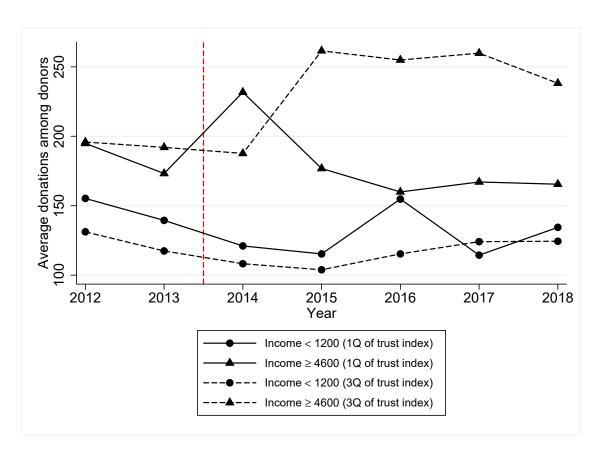


Figure 9: Time Series of Average Donations among Donors by Subgroup

#### 4.9. Robustness Check 1: Presidential Transition Effect on Trust

- Even though we control time fixed effect when estimating the trust index, we may not rule out the effect of presidential transition on it perfectly.
- To check this point, we repeat estimate the same model using either data in 2015 and 2016 (Park's trust index) or in 2017 and 2018 (Moon's trust index), and obtain the president-specific trust indexs. After that, we test whether the average individual difference b/w these two indexs is statistically different from zero (pair-wise t-test).
- As a result, the average individual difference is -0.008 (s.e. = 0.01). This difference is not statistically different from zero (p-value = 0.446).

### 4.10. Robustness Check 2

We check the following two potential concerns

- Presidential transition effect on donation behavior
- Income and donations are determined simultaneously

To address these problems, we estimate the FE model and Panel IV model with FE where instrument is  $\log(\text{Price}_{ijt}/\text{Price}_{ij(t-k)})$  for k = 1, 2, 3, using data in 2013 and 2014.

Note that f-statistics of IV is greater than 1000 when we estimate overall elasticity and extensive-margin elasticity, and greater than 400 when we estimate the intensive-margin elasticity.

```
4.11. Robustness Check 2: Result
```

4.12. Robustness Check 2: Result (Extensive Margin)

4.13. Robustness Check 2: Result (Intensive Margin)

## 5. Government Efficient and Price Elasticity

## 5.1. Government Efficiency

From the 2015 survey, NaSTaB asks the current and ideal balance between tax burden and welfare size.

These variables provide us to investigate the relationship between price elasticity and govenrment's efficiency more directly.

Thus, we did same excercise, using the current balance bewteen tax burden and welfare size.

 ${\it Table \ 10: Robustness \ Check \ of \ Heterogenous \ Price \ Elasiticity \ by \ Political \ Trust}$ 

	1Q	2Q	3Q
FE Model			
ln(giving price)	-0.485	-2.901***	-1.164*
	(0.564)	(0.563)	(0.623)
N	4713	4489	4586
Panel IV $(k = 1)$	)		
ln(giving price)	-0.347	-3.307***	-1.242*
	(0.639)	(0.602)	(0.656)
N	4337	4109	4190
Panel IV $(k = 2)$	)		
ln(giving price)	-0.617	-3.314***	-1.204*
	(0.627)	(0.689)	(0.702)
N	4100	3839	3975
Panel IV $(k = 3)$	)		
ln(giving price)	-0.230	-2.536***	-0.807
	(0.684)	(0.673)	(0.691)
N	3947	3700	3832

Table 11: Robustness Check of Heterogenous Extensive-Margin Price Elasiticity by Political Trust

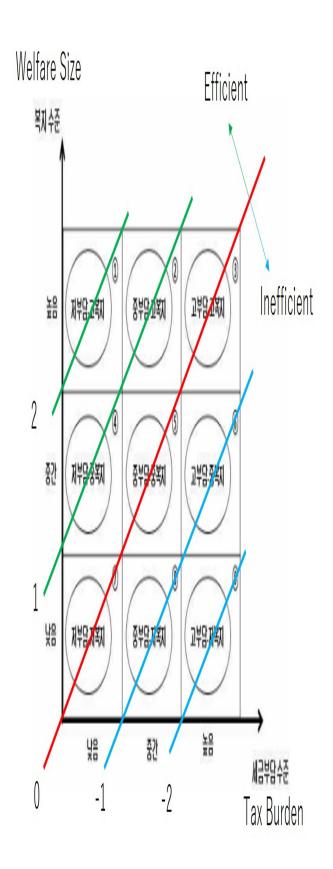
	1Q	2Q	3Q
FE Model			
Implied Elasticity	-0.834	-3.347***	-1.386*
	(0.728)	(0.672)	(0.774)
N	4713	4489	4586
Panel IV $(k = 1)$			
Implied Elasticity	-0.438	-3.880***	-1.658*
	(0.816)	(0.732)	(0.846)
N	4337	4109	4190
Panel IV $(k = 2)$			
Implied Elasticity	-1.082	-3.864***	-1.223
	(0.805)	(0.797)	(0.878)
N	4100	3839	3975
Panel IV $(k = 3)$			
Implied Elasticity	-0.852	-3.176***	-0.850
	(0.881)	(0.806)	(0.893)
N	3947	3700	3832

Table 12: Robustness Check of Heterogenous Intenstive-Margin Price Elasiticity by Political Trust

	1Q	2Q	3Q
FE Model			
ln(giving price)	-0.946*	-0.969*	-0.622
	(0.540)	(0.575)	(0.673)
N	904	958	931
Panel IV $(k = 1)$	)		
ln(giving price)	-1.408**	-0.687	-0.396
	(0.636)	(0.710)	(0.841)
N	847	898	881
Panel IV $(k = 2)$	)		
ln(giving price)	-1.117*	-0.912	-0.696
	(0.651)	(0.657)	(0.787)
N	812	850	844
Panel IV $(k = 3)$	)		
ln(giving price)	-0.640	-0.611	-0.327
	(0.609)	(0.596)	(0.698)
N	777	819	816

# $5.2.\ Construct\ Efficient\ Index$

Questionnaire of tax-welfare balance index is



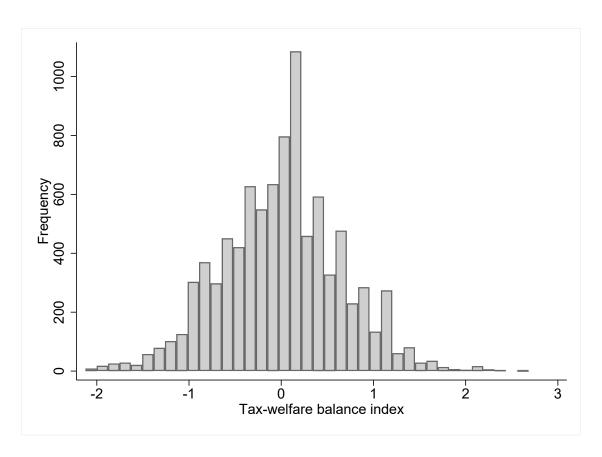


Figure 10: Histogram of Efficient Index

To rule out government's policies, we use individual fixed effect as the efficient index

- 5.3. Histrogram of Efficient Index
- 5.4. Heterogenous Price Elasticity by Government Efficiency

To see the heterogenous price elasticity by efficient index, We estimated the baseline regression model (5) (see Table ??), using sample grouped by the efficient index.

- Three quantile groups: we divide units i into the first, second, and third quantile of efficient index (1Q, 2Q, and 3Q, respectively).
- 5.5. Efficient Groups: Descriptive Stats
- 5.6. Efficient Groups: Descriptive Statis (Extensive Margin)
- 5.7. Efficient Groups: Descriptive Stats (Intensive Margin)
- 5.8. Efficient Groups: Estimation Results
- 5.9. Robustness Check
  - 1. Efficient index captures both government efficiency on concerns about budget deficits

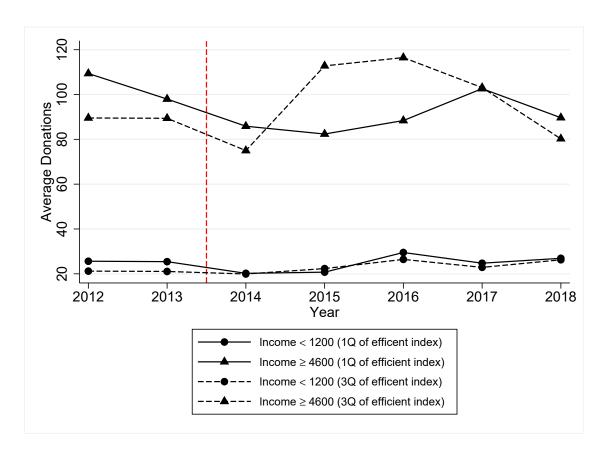


Figure 11: Time Series of Average Donations by Subgroup

Table 13: Price Elasticity by Three Quantile Efficient Groups

	1Q	2Q	3Q
Overall			
ln(giving price)	-1.321***	-0.844**	-0.929**
	(0.388)	(0.404)	(0.404)
N	17119	16662	17525
Intensive Margin			
ln(giving price)	-0.792**	-0.360	-1.111**
	(0.383)	(0.423)	(0.497)
N	3696	3591	4105
Extensive Margin			
ln(giving price)	-0.276***	-0.225**	-0.174*
	(0.087)	(0.094)	(0.091)
Elasticity	-1.380***	-1.115**	-0.787*
	(0.435)	(0.466)	(0.412)
N	17119	16662	17525

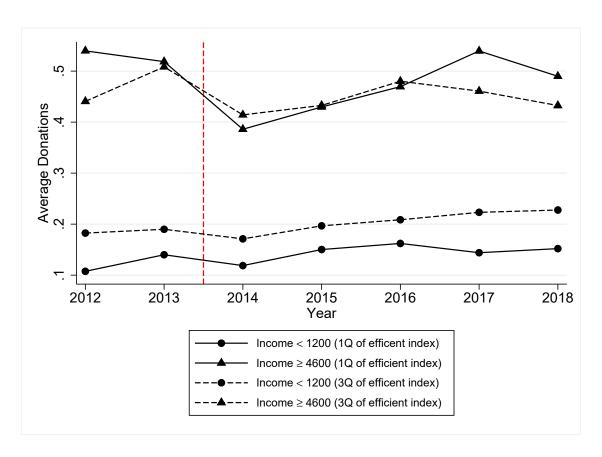


Figure 12: Time Series of Proportion of Donors by Subgroup

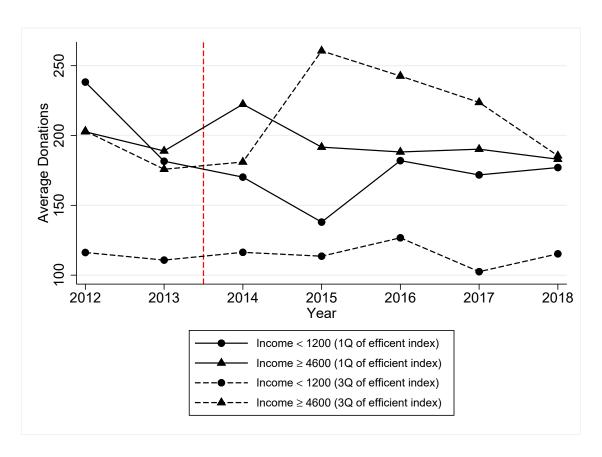


Figure 13: Time Series of Average Donations among Donors by Subgroup

- 2. Effect of presidential transition on efficient index
- 3. Effect of presidential transition on donation behavior
- 4. Income and donations are determined simultaneously
- 5. Last price elasticity
- 6. Self-selection of receiving tax benefit
- 7. Transitory and permanent elasticity

#### 5.10. Robustness Check 1

- Efficient index may capture both government efficiency on concerns about budget deficits
  - NASTAB asks respondents to answer the ideal balance b/w tax burdern and welfare size.
  - We constructed the **ideal** efficient index, using the FE model to estimate the efficient index.
  - We droped units with the ideal efficient index is less than 0 from each quantile group and repeated the same excercise.
  - This is because respondents whose the ideal efficient index is less than 0 think governments should try to avoid budget deficits (high tax, low welfare).
- Presidential transition effect on perceived efficiency
  - We constructed president-specific (ideal) efficient index and implemented the pair-wise t-test.
  - As a result, average difference of these two indexs are not statistically significant zero.

#### 5.11. Robustness Check 1: Estimation Results

#### 5.12. Robustness Check 2

We check the following two potential concerns

- Presidential transition effect on donation behavior
- Income and donations are determined simultaneously

To address these problems, we estimated the FE model and Panel IV model with FE where instrument is  $\log(\text{Price}_{ijt}/\text{Price}_{ij(t-k)})$  for k=1,2,3, using data in 2013 and 2014. Moreover, we droped units with the ideal efficient index < 0 from each quantile group.

Note that f-statistics of IV is greater than 500 when we estimate overall elasticity and extensive-margin elasticity, and greater than 100 when we estimate the intensive-margin elasticity.

Table 14: Heterogenous Price Elasticity by Efficiency Using Units with Ideal Efficient Index >0

	1Q	2Q	3Q
Overall			
ln(giving price)	-1.996***	-1.122*	-0.063
	(0.648)	(0.597)	(0.488)
N	7527	6900	9339
Intensive Margin	ı		
ln(giving price)	-1.138*	-0.900	-0.952
	(0.640)	(0.652)	(0.741)
N	1541	1474	2023
Extensive Margi	n		
ln(giving price)	-0.317**	-0.220	0.014
	(0.136)	(0.137)	(0.119)
Elasticity	-1.582**	-1.091	0.062
	(0.681)	(0.679)	(0.537)
N	7527	6900	9339

Table 15: Robustness Check of Heterogenous Price Elasiticity by Government Efficiency

	1Q	2Q	3Q
FE Model			
ln(giving price)	-1.989**	-1.047	-1.881**
	(0.913)	(1.078)	(0.835)
N	2021	1841	2504
Panel IV $(k = 1)$	)		
ln(giving price)	-1.881*	-1.093	-2.189**
	(0.992)	(1.272)	(0.851)
N	1842	1689	2292
Panel IV $(k = 2)$	)		
ln(giving price)	-1.958*	-1.594	-1.684
	(1.101)	(1.212)	(1.024)
N	1723	1582	2174
Panel IV (k = 3)	)		
ln(giving price)	-1.608	-0.317	-1.544
	(1.079)	(1.219)	(0.999)
N	1645	1529	2096

Table 16: Robustness Check of Heterogenous Extensive-Margin Price Elasiticity by Government Efficiency

	1Q	2Q	3Q
FE Model			
Implied Elasticity	-1.558	-0.649	-2.453**
	(1.119)	(1.326)	(1.147)
N	2021	1841	2504
Panel IV $(k = 1)$			
Implied Elasticity	-1.345	-0.517	-2.934**
	(1.255)	(1.612)	(1.180)
N	1842	1689	2292
Panel IV $(k = 2)$			
Implied Elasticity	-1.396	-1.557	-1.998
	(1.264)	(1.486)	(1.439)
N	1723	1582	2174
Panel IV $(k = 3)$			
Implied Elasticity	-1.056	-0.460	-1.795
	(1.262)	(1.477)	(1.355)
N	1645	1529	2096

Table 17: Robustness Check of Heterogenous Intenstive-Margin Price Elasiticity by Government Efficiency

	1Q	2Q	3Q
FE Model			
ln(giving price)	-0.753	-2.301*	-1.362
	(0.848)	(1.310)	(0.956)
N	404	361	479
Panel IV $(k = 1)$			
ln(giving price)	-0.749	-3.220*	-1.471
	(1.088)	(1.812)	(1.013)
N	380	340	449
Panel IV $(k = 2)$			
$ln(giving\ price)$	-0.770	-1.216	-0.771
	(0.997)	(1.504)	(0.966)
N	357	322	433
Panel IV $(k = 3)$			
$ln(giving\ price)$	0.573	-0.691	-1.472
	(1.117)	(1.088)	(0.991)
N	337	307	414

- 5.13. Robustness Check 2: Result
- 5.14. Robustness Check 2: Result (Extensive Margin)
- 5.15. Robustness Check 2: Result (Intensive Margin)

## 6. Conclusions

6.1. Conclusions

References