# A/B testing sexism

Interviewing as a female executive in tech

#### About Me

Lisa van Gelder

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#### Candidate A Candidate B

No CS degree No CS degree

5 months software 15 years software

No management 10 years management

No exec experience 1.5 years exec

#### CTO

No CS degree 5 months software No management No exec experience

#### Me

No CS degree 15 years software 10 years management 1.5 years exec experience

#### STAND BACK



# I'M GOING TO TRY SCIENCE SCI

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Mike

CS degree No CS degree

15 years software 15 years software

8.5 years management 10 years management

2 years exec 1.5 years exec

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# Company A

75 developers

# Company B

Must have solved their exact problems

# Company C

softer touch

#### exec recruiters



#### Title inflation

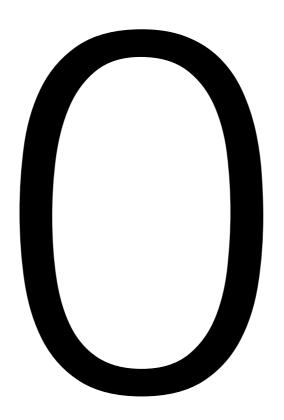
Mike

Team lead & Manager Team lead & Manager

Consultant Consultant

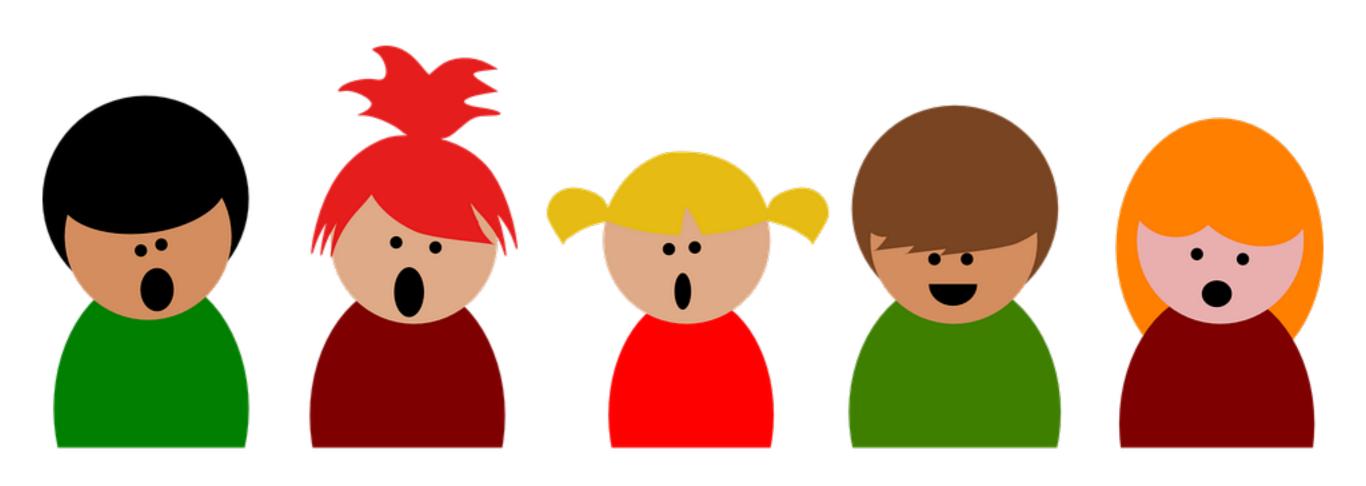
VP, Engineering VP, Engineering

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# So what's going on..?

## In Groups vs Out Groups



# In Groups & Out Groups

- In Group hire based on potential
- Out Group hire based on experience

McKinsey report: 'Unlocking the full potential of women in the US Economy' 2011

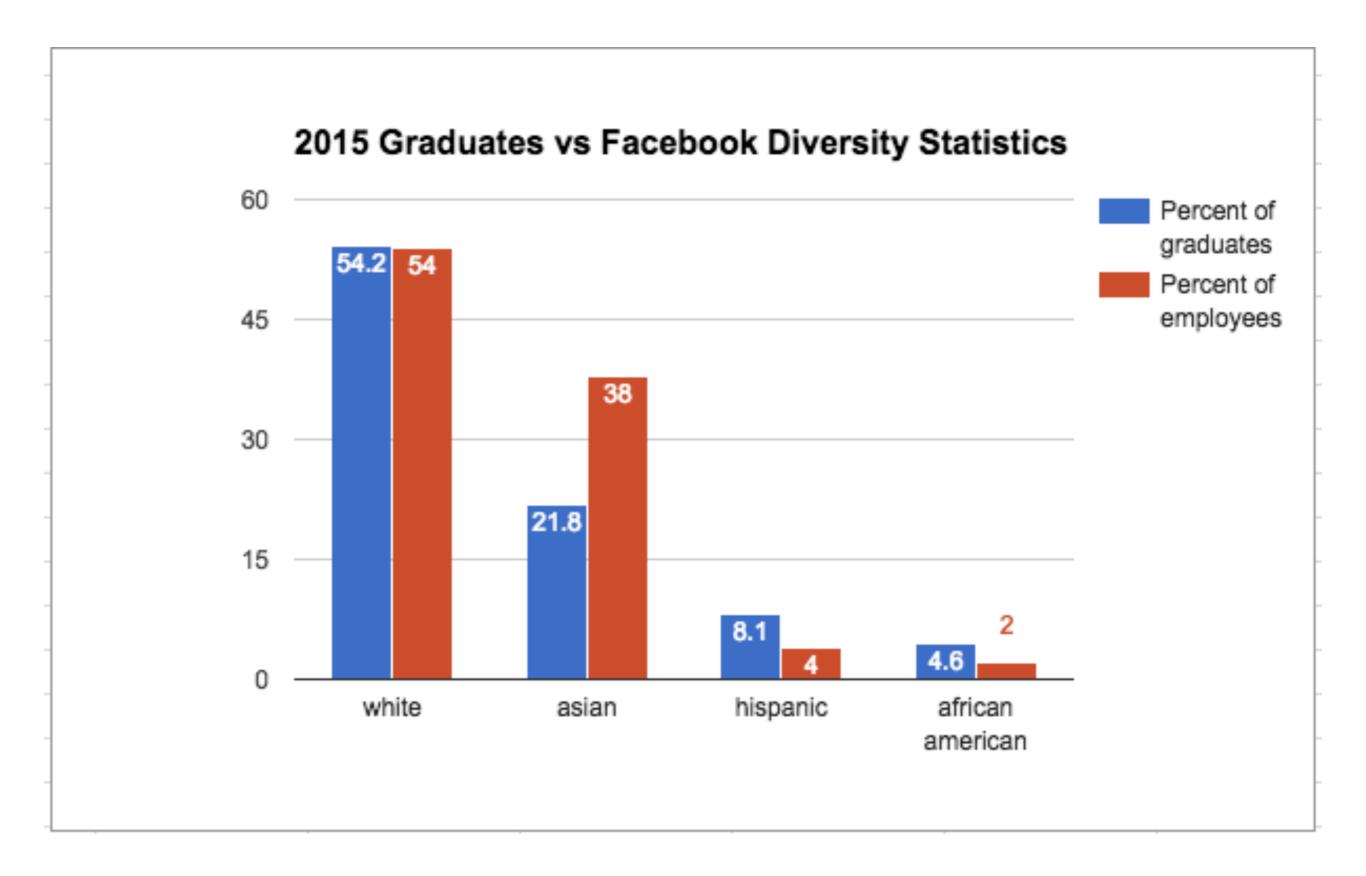
#### Gender Diversity in Silicon Valley 2016

Women make up 12.5% of exective roles in Sillicon Valley

43.3% of the top 150 Sillicon Valley companies have no women at all in executive positions

## The Pipeline Problem







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"Software development is not a charity. If some people are better at it they will get the job"

https://www.theguardian.com/technology/2016/feb/12/women-considered-better-coders-hide-gender-github#comment-68529126

Women are underrepresented in fields whose practitioners believe that raw, innate talent is the main requirement for success, because women are stereotyped as not possessing such talent.

This hypothesis extends to African Americans' underrepresentation as well, as this group is subject to similar stereotypes.

Expectations of brilliance underlie gender distributions across academic disciplines BY SARAH-JANE LESLIE, ANDREI CIMPIAN, MEREDITH MEYER, EDWARD FREELAND SCIENCE16 JAN 2015 : 262-265

### Unconscious Bias

Unconscious biases are social stereotypes about certain groups of people that individuals form outside their own conscious awareness.

# What qualifies you to be a police chief?

Redefining Merit to Justify Discrimination Eric Luis Uhlmann, Geoffrey L. Cohen 2005

### What we can do about it

#### As interviewers



#### Have an interview process



#### Gender Decode your job ads

http://gender-decoder.katmatfield.com/

#### Masculine-coded words in this ad

- autonomy
- leads

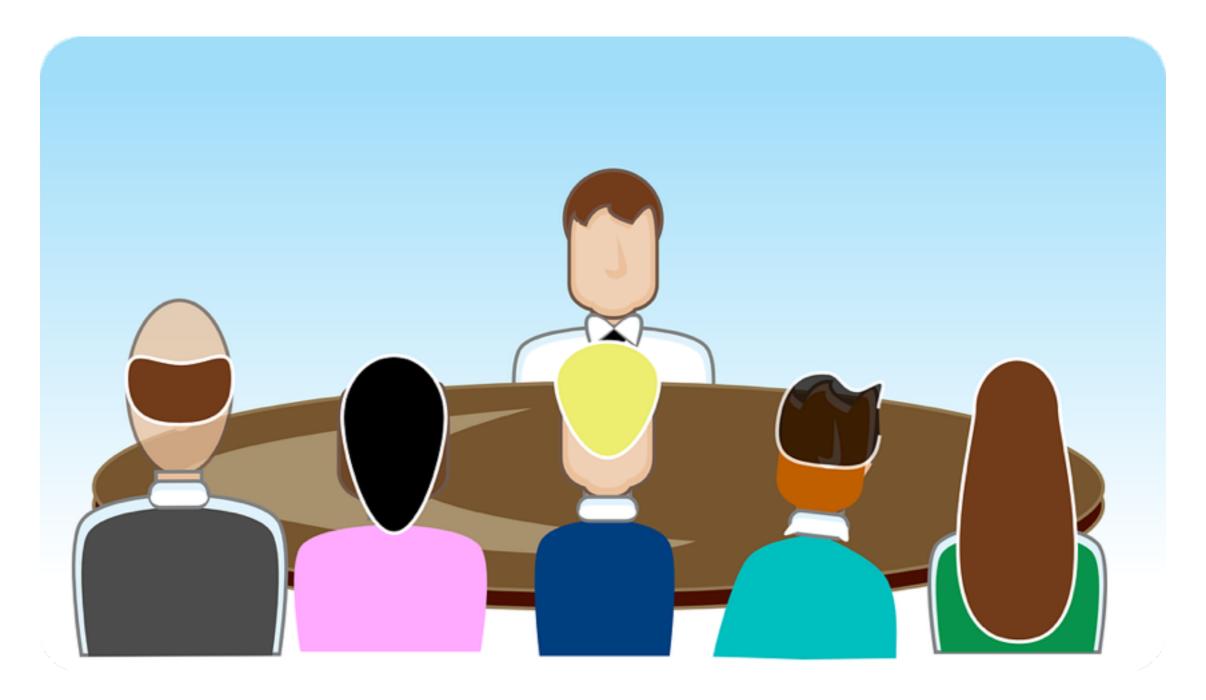
See the full list of masculine-coded words

#### Feminine-coded words in this ad

- shared
- collaborative

See the full list of feminine-coded words

# Assemble a diverse group to interview





# Engineering ladder

	Technical Skill	Impact	Agile Knowledge	Communication & Leadership	Mentoring & teaching others	Architecture	Recruiting	Helpful books
Junior developer								
	Learning coding best practices (see guidelines here)	Capable of completing well defined sub-tasks	Learning to estimate stories	Communicates status to team	Learning pairing	Learning MVC		Practical Object-Oriented Design in Ruby by Sandi Metz
	Learning coding standards	Capable of providing on-call support for their team's code with assistance from other team members		Asks for help	Learning to respond to PR comments	Learning REST		Clean Code by Robert C Martin
	Learning source control and development tools			Accepts feedback graciously		Learning at least one web or javascript framework		Art of Agile by James Shore
	Learning Ruby on Rails			Learning how to ask for clarification on unclear tasks		Learning how browsers work: request lifecycle, how events work, blocking vs		Growing Object Oriented Software Guided by Tests by Steve Freeman and



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# take home tests for engineers..

## Gender differences and bias in open source: Pull request acceptance of women versus men.

Terrell J, Kofink A, Middleton J, Rainear C, Murphy-Hill E, Parnin C, Stallings J. (2016)

 Women's PR contributions are accepted more often than men's when they are not identifiable as women.

 When women are identifiable, their contributions are accepted *less often* than men's.

#### take home tests for execs..

### As interviewees



# Apply!

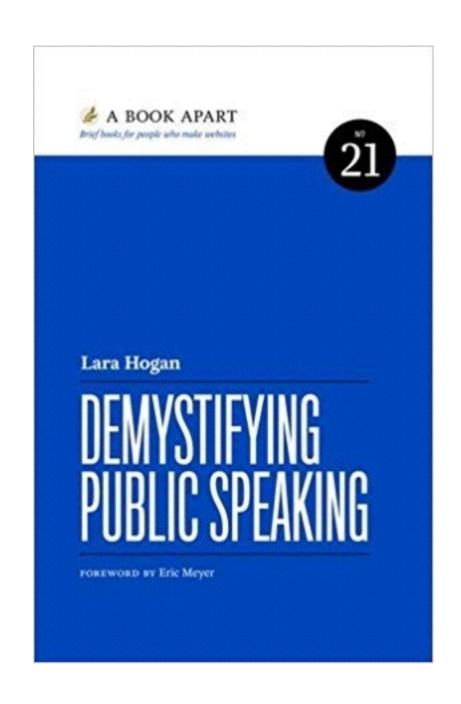
- Men apply for a job when they meet 60% of the qualifications
- Women apply when they meet 100% of the qualifications



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#### Read this book!

Demystifying Public Speaking

Lara Hogan



## It's not you it's them

#### Thanks!

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#### We're hiring!

# Image credits

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https://commons.wikimedia.org/wiki/

https://www.flickr.com/photos/102627552@N04/25440096000

http://www.publicdomainpictures.net/view-image.php?image=32267&picture=color-women-with-purses

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File:CSIRO\_ScienceImage\_6380\_Section\_of\_the\_Perth\_Kalgoorlie\_water\_supply\_pipeline\_near\_Merredin\_WA\_1 976.jpg

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Expectations of brilliance underlie gender distributions across academic disciplines by Sarah Jane Leslie, Andrei Cimpian Meredith Meyer, Edward Freeland Science 16 Jan 2015: 262-265

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Demystifying Public Speaking - Lara Hogan

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