

Contact

himasreedam@gmail.com

www.linkedin.com/in/himasree-d-9a1b09159 (LinkedIn)

Top Skills

Revenue Cycle Management

Business Development

Predictive Analytics

Certifications

Project Management with Primavera P6

Data Analytics Course with Generative AI

Lean Six Sigma Green Belt

Primerli - Management Consulting Industry Foundations

Himasree Dam

Technical Solution Specialist driving strategic vision and relationship management

Bengaluru, Karnataka, India

Summary

Currently serving as a Technical Solution Specialist at IBM, with a focus on IBM Storage solutions. I leverage expertise in partner relationship management and strategic vision to deliver cutting-edge storage technologies that enhance organizational efficiency, scalability, and business resilience.

Recognized as a member of the IBM 100% Club 2024, and recipient of the Culture Catalyst Award 2024, Team Recognition Award, and Client and Partner Success Award 2025, I take pride in driving outcomes that reflect both performance excellence and collaborative success.

With an MBA in Infrastructure Development Management from the Symbiosis Centre for Management and Human Resource Development (SCMHRD) and a Bachelor of Technology in Civil Engineering from KIIT, I bring a structured, analytical, and solution-oriented approach to every engagement. Certified in Lean Six Sigma Green Belt, I remain committed to continuous improvement and operational excellence.

Passionate about technology-led transformation, I aim to bridge innovation with business strategy—enabling clients and partners to achieve measurable impact through collaboration, trust, and forward-thinking solutions.

Experience

IBM

Technical Solution Specialist

July 2023 - Present (2 years 7 months)

Bangalore Urban, Karnataka, India

Digital Sales

UltraTech Cement
Summer Intern
April 2022 - June 2022 (3 months)

Hindustan Petroleum Corporation Limited
Graduate Trainee
February 2020 - January 2021 (1 year)
South Goa, Goa, India

Tata Steel
Summer Intern
May 2018 - June 2018 (2 months)
Jamshedpur Area, India

Money-Wizards
campus entrepreneur
August 2017 - October 2017 (3 months)
KIIT

PHE, Dte
Summer Intern
May 2017 - May 2017 (1 month)
West Bengal, India

Education

Symbiosis Centre For Management and Human Resource
Development
MBA , Infrastructure Development Management · (2021 - 2023)

Indian Institute of Management Mumbai
Generative AI For Data-Driven Business Decision-Making Course · (October
2025 - November 2025)

KIIT - Kalinga Institute of Industrial Technology
Bachelor of Technology, Civil Engineering · (2015 - 2019)