

## Contact

himasreedam@gmail.com

[www.linkedin.com/in/himasreedam/](https://www.linkedin.com/in/himasreedam/) (LinkedIn)

## Top Skills

Revenue Cycle Management

Business Development

Predictive Analytics

## Certifications

Project Management with Primavera P6

Data Analytics Course with Generative AI

Lean Six Sigma Green Belt

Primerli - Management Consulting Industry Foundations

# Himasree Dam

Technical Solution Specialist driving strategic vision and relationship management

Bengaluru, Karnataka, India

## Summary

Currently serving as a Technical Solution Specialist at IBM, with a focus on IBM Storage solutions. I leverage expertise in partner relationship management and strategic vision to deliver cutting-edge storage technologies that enhance organizational efficiency, scalability, and business resilience.

Recognized as a member of the IBM 100% Club 2024, and recipient of the Culture Catalyst Award 2024, Team Recognition Award, and Client and Partner Success Award 2025, I take pride in driving outcomes that reflect both performance excellence and collaborative success.

With an MBA in Infrastructure Development Management from the Symbiosis Centre for Management and Human Resource Development (SCMHRD) and a Bachelor of Technology in Civil Engineering from KIIT, I bring a structured, analytical, and solution-oriented approach to every engagement. Certified in Lean Six Sigma Green Belt, I remain committed to continuous improvement and operational excellence.

Passionate about technology-led transformation, I aim to bridge innovation with business strategy—enabling clients and partners to achieve measurable impact through collaboration, trust, and forward-thinking solutions.

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## Experience

IBM

Technical Solution Specialist

July 2023 - Present (2 years 7 months)

Bangalore Urban, Karnataka, India

Digital Sales

**UltraTech Cement**  
Summer Intern  
April 2022 - June 2022 (3 months)

**Hindustan Petroleum Corporation Limited**  
Graduate Trainee  
February 2020 - January 2021 (1 year)  
South Goa, Goa, India

**Tata Steel**  
Summer Intern  
May 2018 - June 2018 (2 months)  
Jamshedpur Area, India

**Money-Wizards**  
campus entrepreneur  
August 2017 - October 2017 (3 months)  
KIIT

**PHE, Dte**  
Summer Intern  
May 2017 - May 2017 (1 month)  
West Bengal, India

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## Education

**Symbiosis Centre For Management and Human Resource Development**  
MBA , Infrastructure Development Management · (2021 - 2023)

**Indian Institute of Management Mumbai**  
Generative AI For Data-Driven Business Decision-Making Course · (October 2025 - November 2025)

**KIIT - Kalinga Institute of Industrial Technology**  
Bachelor of Technology, Civil Engineering · (2015 - 2019)