- 1. **Introduction**: Start with a brief introduction to the project, explaining the importance of CRM in e-commerce and its potential benefits.
- 2. **User Registration and Login**: Demonstrate the user registration and login process, emphasizing the importance of capturing customer information.
- 3. **Customer Profile**: Show how customers can create and update their profiles, including personal details, contact information, and preferences.
- 4. **Order History**: Display the order history for each customer, highlighting how CRM tracks past purchases.
- 5. **Customer Support**: Demonstrate how customers can reach out for support through the CRM system, whether through chat, email, or a ticketing system.
- 6. **Sales and Marketing**: Showcase how the CRM system helps in marketing campaigns, such as sending personalized emails, and in tracking sales leads and conversions.
- 7. **Customer Segmentation**: Explain how the CRM system segments customers based on behavior, demographics, or preferences for targeted marketing.
- 8. **Feedback and Reviews**: Show how customers can provide feedback and reviews, and how this data is used to improve products and services.
- 9. **Data Analytics**: Discuss the data analytics capabilities of the CRM, including generating reports and insights on customer behavior and trends.
- 10. **Integration**: Highlight any integrations with e-commerce platforms, inventory systems, or other relevant tools.
- 11. **Mobile App**: If applicable, demonstrate the mobile version of the CRM application.
- 12. **Security**: Emphasize the security measures in place to protect customer data.
- 13. **Future Enhancements**: Discuss potential future enhancements for the CRM system, such as Al-driven recommendations or additional features.
- 14. **Q&A Session**: Allow the audience to ask questions about the CRM application and its functionality.
- 15. **Conclusion**: Summarize the key takeaways and benefits of the CRM application for e-commerce.