About the company

Verity Knowledge Solutions Private Ltd. **(VKS)** is a distinguished and established Investment Banking Knowledge Process Outsourcing (KPO) firm specializing in delivering high-quality analytical services. Our extensive range of services encompasses comprehensive financial analysis, intricate modeling, meticulous data research, in-depth competitor intelligence research, data library services, and exceptional editorial services tailored specifically for our esteemed investment banking clientele worldwide. By leveraging our teams across industries and product groups, we provide seamless solutions to our clients present across countries.

How are we structured?

You will have a chance to be part of a sector focused team that leads with industry knowledge and deep insights. We assist our clients to deliver strategic solutions in areas of capital raising, M&A, IPO, fairness opinion, information memorandums, management, and roadshow presentations. We have 7 major domains in the investment banking division, that includes:

- Consumer Retail Group
- Financial Institutions Group
- Global Industrials Group
- Healthcare
- Real Estate, Lodging and Leisure
- Technology, Media and Telecommunications
- We also have teams supporting ECM, DCM and Leverage Finance

Qualification

- *Any bachelor's degree in finance from a reputed institution.*
- ***Mandatory certification in any Chinese or Korean language (Topik/HSK)***

Designation

- *Language Analyst*

What are we looking for?

• Possess strong communication and interpersonal skills; should be comfortable working and interacting with clients across geographies

• Deep rooted understanding of financial concepts relating to financial statement analysis, inter-linkages among the three financial statements and the ability to interpret the same

• Hands on experience with valuation techniques involving company comparable analysis, precedent transaction analysis, DCF, LBO, DDM, WACC analysis, and football field analysis

• Exposure to datasources like FactSet, S&P Capital, Refinitiv, AlphaSense would be an added advantage

• Ability to work independently and as part of a team in a fast-paced environment and deliver high quality materials meeting client critical deadlines, often on a real-time basis

• Proficient in MS Office and the associated tools

Job Responsibilities

• **Prepare pitch materials and presentations**: Assist in creation of pitch books, presentations, and marketing materials for potential clients, including financial analysis, industry research, and strategic recommendations

• **Perform financial analysis and modelling**: Conduct in-depth financial analysis, including financial statement analysis, ratio analysis, trading / transaction comparable preparation and financial modelling to support investment decisions and client requirements

• **Conduct industry and market research**: Conduct comprehensive research on industries, market trends, and competitors to provide valuable insights and assist clients in making informed investment decisions.

• **Assist in due diligence processes**: Support due diligence efforts by collecting, organizing, and analyzing financial and non-financial data, conducting industry research, and preparing due diligence reports!

• **Develop financial models**: Build and maintain complex financial models, including valuation models, merger models, and scenario analyses, to evaluate investment opportunities and assess potential risks and returns

• **Preparing and maintaining periodic updates:** Providing bi-weekly, monthly and quarterly market / industry updates, competitor landscape overview and company specific situation updates, that are to be used by senior stakeholders for regular client engagements

• **Collaborate with cross-functional teams**: Work closely with internal teams, such as Presentations, Data Research and Compliance, to ensure seamless coordination and effective execution of projects and client requirements

• **Ensure data accuracy and integrity**: Verify and validate data used in financial models and analysis, ensuring accuracy, consistency, and adherence to established methodologies and industry standards

• **Support deal execution**: Assist in the execution of transactions, such as mergers and acquisitions, initial public offerings, and debt/equity financing, by providing analytical support, preparing transaction-related documentation

• **Foster client relationships**: Develop and maintain strong relationships with clients by delivering exceptional service, addressing their needs, and providing insightful and actionable recommendations based on thorough analysis and industry expertise

• **Continuously improve processes and methodologies**: Proactively identify opportunities for process improvement, automation, and optimization of analytical methodologies to enhance efficiency, accuracy, and overall service quality

Where are we located?
Hyderabad, Telangana, India