

## CONTACT

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Chandapura, Bangalore

## PROFILE SUMMARY

As a motivated and ambitious student, I am passionate about leveraging my skills and knowledge to excel in the business world. Currently pursuing an MBA, I aim to build expertise in management and strategic decision-making. With a strong academic foundation and leadership mindset, I strive to deliver value in dynamic environments.

## EDUCATION

2024-2026

MOUNT CARMEL COLLEGE

- Master of Business Administration (70.22%)

2021-2024

THE NATIONAL COLLEGE

- Bachelor of commerce (8.3)

2019-2021

SWAMY VIVEKANANDA PU COLLEGE

- PUC (71%)

2019

MORARJI DESAI RESIDENTIAL SCHOOL

- SSLC (75.3%)

## WORK EXPERIENCE

ORAIYAN GROUPS

APRIL-JULY (2024)

Marketing and sales intern

- During my 4-month internship in the real estate industry as a Business Development Executive, I gained valuable exposure to both marketing and sales operations. My role involved visiting project sites and directly interacting with prospective clients to generate quality leads. I successfully contributed to the end-to-end sales process, from handling inquiries to assisting in final closures. I also collaborated with senior sales professionals to strengthen client engagement and conversion rates. This experience enhanced my ability to communicate effectively with diverse customers. I developed strong skills in lead generation, negotiation, and customer relationship management. Overall, the internship provided me with practical insights into real estate business development and sales strategies.

## SKILLS

- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

## COURSES

- Principles of finance
- Affiliate Marketing
- Introduction of business intelligence and analytics
- Digital Marketing

## LANGUAGES

- English
- Kannada
- Telugu
- Hindi

## EXTRA CURRICULAR ACTIVITY

- NSS volunteer
- Kabaddi
- Kho-Kho
- Net Ball
- Triple Jump

## HOBBIES

- Indoor games
- Cricket
- Watching movies