

# COMPANY PROFILE

**Empowering IT with Reliable Solutions and Seamless Integration.**

**[www.compuleasenetworks.com](http://www.compuleasenetworks.com)**

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## COMPANY PROFILE

# INTRODUCTION

Compulease Networks is a leading provider of IT hardware solutions, specializing in delivering high-performance servers, networking equipment, and storage systems to businesses worldwide. With a focus on quality and reliability, we cater to a diverse range of industries by offering top-tier products from trusted manufacturers, including Dell, HPE, Cisco, and more. Our expertise lies in helping clients build and optimize their IT infrastructure through tailored configurations, ensuring seamless integration and long-term scalability. Whether you're looking to upgrade your network, spares & support for your existing infrastructure, expand storage capacity, or enhance system performance, Compulease Networks is your trusted partner for comprehensive hardware solutions that empower your business to thrive.

**1,500+**  
**COLLABORATIONS**

Partnering with industry leaders to deliver cutting-edge IT solutions that drive innovation and success.

**2,200+**  
**PROJECTS**

Successfully executing complex IT infrastructure projects that transform business operations and elevate performance.





## OUR MISSION

To provide reliable, high-quality IT hardware solutions that empower businesses to achieve their goals by delivering tailored technology, exceptional service, and innovative strategies for optimized infrastructure.

## OUR VISION

To be the preferred global partner for businesses seeking cutting-edge IT hardware solutions, setting the standard for excellence, innovation, and customer satisfaction in the technology industry.

## Compulease Networks in a Nutshell



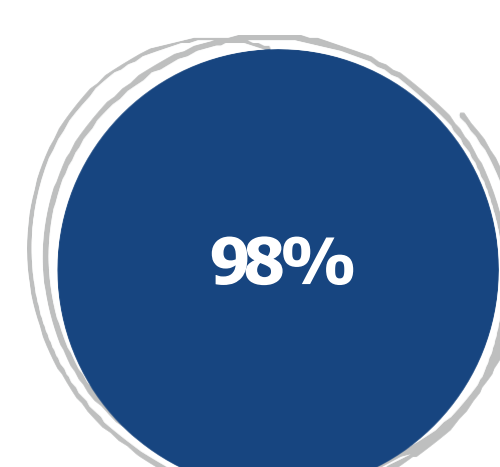
**Yearly  
Revenue**



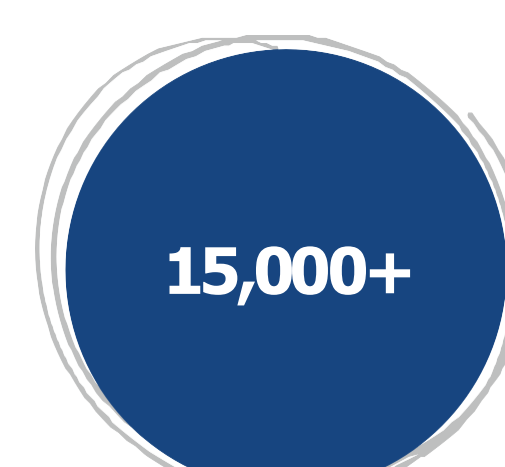
**Enterprise  
Assets**



**Customers  
Serviced**



**On-Time  
Delivery Rate**



**Global  
Suppliers**



**Fulfillment  
Centers**



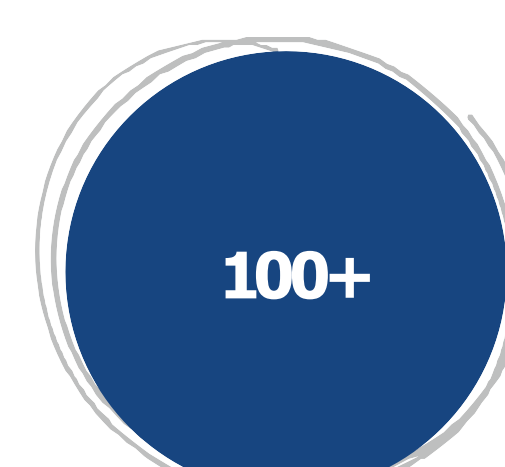
**PAN India  
Locations**



**OEM's  
Supported**



**AMC  
Contracts**

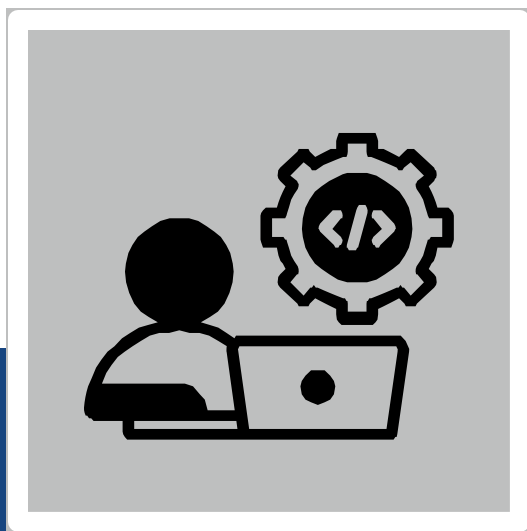


**L1, L2, L3  
Engineers**



# PRODUCTS & SERVICES

Explore our service offerings at  
Compulease Networks



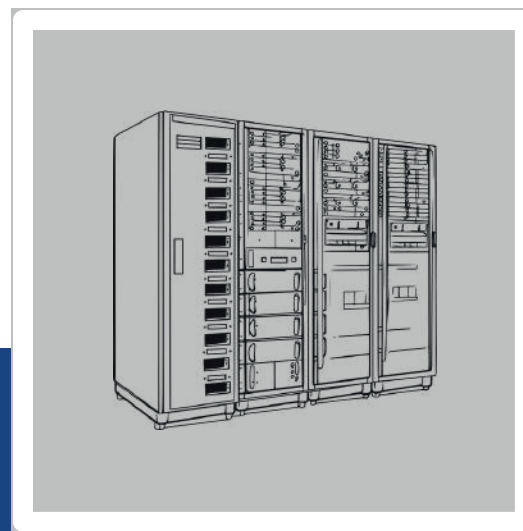
## MANAGED SERVICES

Ensuring your IT environment runs smoothly with proactive management and 24/7 support



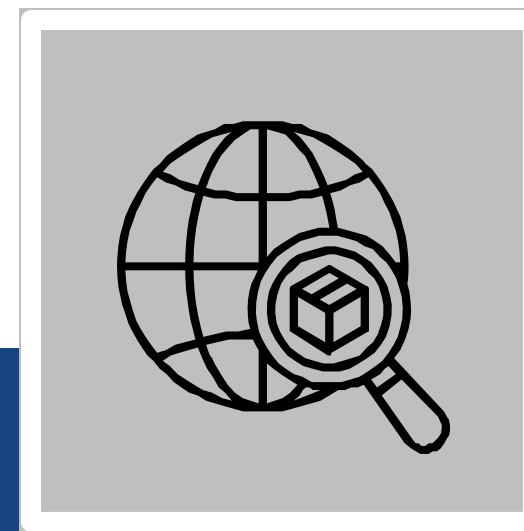
## SALES - NEW, USED & REFURBISHED

Providing a wide range of high-quality IT hardware solutions, from new to certified refurbished, tailored to fit any budget.



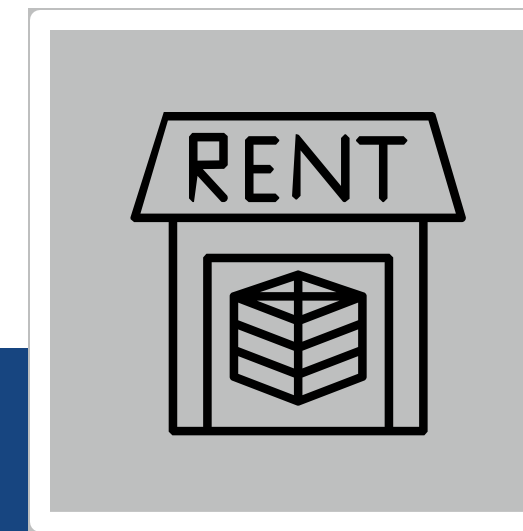
## PASSIVE COMPONENTS

Manufacturing essential passive components to build robust and reliable network infrastructure. Products include power cables, LC-LC cables, DAC cables, transceivers etc.



## IT GLOBAL SOURCING

Offering seamless global sourcing and delivery of hard to find products to meet your IT hardware needs. Source, import and deliver in 3-5 business days



## IT RENTAL SOLUTIONS

Flexible IT rental solutions to support your business needs without long-term commitments.



## RUGGEDIZED VOIP SOLUTIONS

We offer Ruggedized VoIP Solutions that provide durable, reliable communication systems designed to withstand harsh environments.

# Our Global Reach





# REGIONAL STOCKING LOCATIONS

Compulease Networks strategically manages a global network of regional stocking locations to ensure that our customers have timely access to critical IT hardware and spare parts. Our regional stocking strategy not only supports quick deployment and replacements but also reduces shipping costs, ensuring that clients receive the right products exactly when they need them, anywhere in the world.

## **Northern India**

DELHI | NOIDA | PATNA

## **Southern India**

BANGALORE | CHENNAI | HYDERABAD |  
COCHIN

## **Western India**

MUMBAI | PUNE | AHMEDABAD

## **Eastern India**

KOLKATA

## **Rest of the World**

UNITED STATES - DALLAS  
UNITED KINGDOM - LONDON  
UAE - DUBAI  
APAC - SINGAPORE

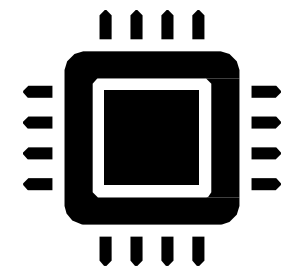
# ANNUAL MAINTENANCE CONTRACTS



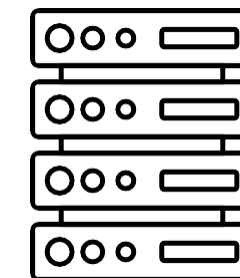
IT AMC services that cover a wide range of hardware and networking equipment, helping businesses maintain optimal system performance and minimize costly downtime. With a team of certified experts and a global inventory of spare parts, we provide end-to-end maintenance solutions tailored to your business needs.



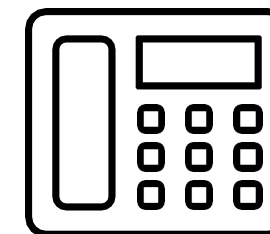
**NETWORKING &  
WIRELESS**



**COMPUTING & END  
POINT DEVICES**



**SERVERS & STORAGE  
DEVICES**



**TELECOM &  
COMMUNICATION  
DEVICES**



# COMPETITIVE ADVANTAGE

We partner with top-tier Original Equipment Manufacturers (OEMs) to bring you the latest technology and ensure compatibility across a wide range of business applications.

## » MULTI-VENDOR EXPERTISE

Support for a broad spectrum of hardware from leading OEMs such as Cisco, HPE, Dell EMC, Juniper, IBM, and more, allowing you to manage your entire IT ecosystem through a single provider.

## » PROACTIVE MAINTENANCE

Regular system health checks, firmware updates, and preventive maintenance reduce the risk of unexpected failures and extend the lifespan of your equipment

## » CUSTOMIZED SERVICE LEVELS

Minimize lead times, optimize costs, and maintain high-quality standards throughout the supply chain

## » COMPREHENSIVE REPORTING & COMPLIANCE

Detailed maintenance reports and compliance assurance help keep your systems aligned with industry standards

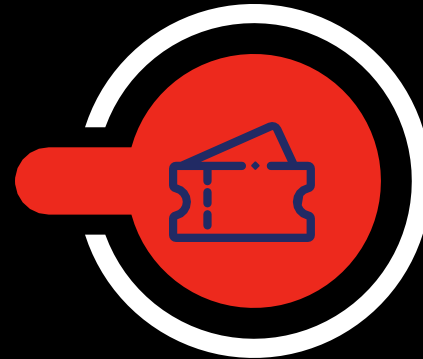
## 01 Service Request Intake

Receive service requests from users/customers via various channels (e.g., email, ticketing system, phone).



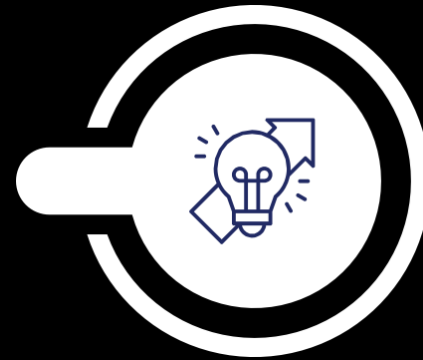
## 02 Ticket Creation

Create a ticket in the IT service management (ITSM) system for each service request.



## 03 Initial Triage

Review the ticket to determine its priority and assign it to the appropriate support team or individual



## 04 Investigation

The assigned support team or individual investigates the reported issue or fulfills the requested service.



## 05 Communication

Keep the requester informed about the progress of their ticket, including any findings, troubleshooting steps, or estimated time for resolution.



# AMC Services Workflow From Request to Resolution



## Resolution 06

Document the steps taken, changes made, and any additional information relevant to the ticket.



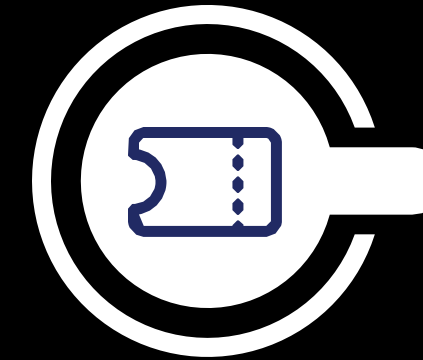
## Testing and Verification 07

Validate the resolution or service delivery to ensure it meets the requester's requirements and resolves the reported issue.



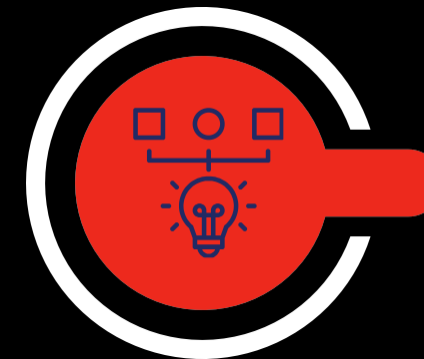
## Ticket Closure 08

Update the ticket status to reflect the resolution or service completion



## Knowledge Base Update 09

Document the troubleshooting steps, solutions, and any new knowledge gained during the process



## Continuous Improvement 10

Analyze trends and patterns in service requests and resolutions to identify recurring issues or areas for process improvement.



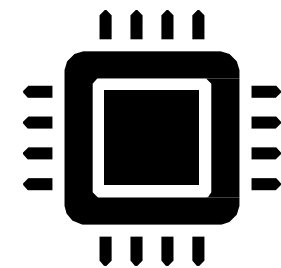
# GLOBAL SOURCING & DELIVERY



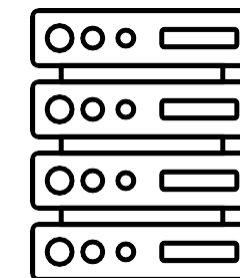
Compulease Networks leverages its extensive supplier network and global partnerships to offer a comprehensive IT global sourcing service. We connect businesses with hard-to-find, high-performance IT hardware from top OEMs worldwide.



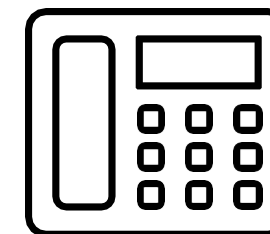
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**From Source to Solution—Delivering IT Hardware Across  
Continents**

# COMPETITIVE ADVANTAGE

We partner with top-tier Original Equipment Manufacturers (OEMs) to bring you the latest technology and ensure compatibility across a wide range of business applications.

## » GLOBAL REACH & SUPPLIER NETWORK

Access to over 15,000 vetted suppliers across North America, Europe, and Asia, ensuring availability of even the most niche IT hardware.

## » EFFICIENT PROCUREMENT PROCESS

Minimize lead times, optimize costs, and maintain high-quality standards throughout the supply chain.

## » HARD-TO-FIND EQUIPMENT | EOL & EOS

Specialized in sourcing discontinued or rare components, helping businesses maintain legacy systems without costly upgrades.

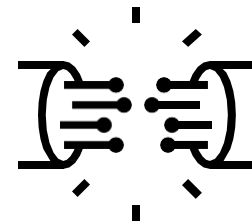
## » END-TO-END LOGISTICS SUPPORT

From procurement to delivery, we manage the entire logistics process, ensuring timely and reliable shipments worldwide.

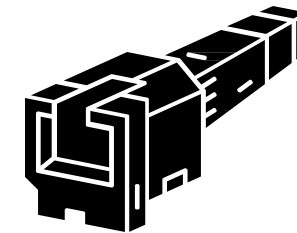
# PASSIVE COMPONENT MANUFACTURING



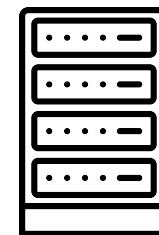
Compulease Networks specializes in the manufacturing and supply of passive components essential for robust IT and networking infrastructure. Our product range includes cables, patch panels, fiber optics, connectors, and more, designed to meet stringent industry standards.



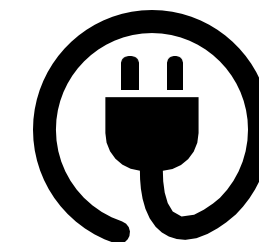
**COPPER & FIBER OPTIC  
CABLES, PATCH CORDS**



**TRANSCEIVERS, DAC & AOC  
CABLES**



**RACKS & CUSTOM  
ENCLOSURES**



**CUSTOMIZED POWER  
CHORDS**

**Reliable Passive Components for Peak Performance.**

# COMPETITIVE ADVANTAGE

We partner with top-tier Original Equipment Manufacturers (OEMs) to bring you the latest technology and ensure compatibility across a wide range of business applications.

## » **PRECISION ENGINEERING**

Products are designed with precision to provide high signal integrity, minimal interference, and low latency, making them ideal for high-performance networking environments

## » **BROAD PRODUCT PORTFOLIO**

CAT6 and CAT6A Ethernet cables to fiber optics and patch panels, our extensive product range supports a variety of applications, including data centers, telecommunication networks

## » **CUSTOM SOLUTIONS FOR EVERY NEED**

Customizable options for different cable lengths, connector types, and specifications, enabling businesses to build bespoke infrastructures that meet their unique needs

## » **SCALABILITY AND GLOBAL REACH**

With advanced manufacturing capabilities and global logistics support, we can scale production to meet large project requirements and deliver products to multiple locations globally



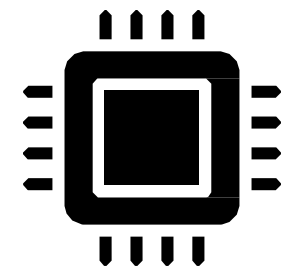
# SALES - NEW, USED, REFURBISHED PRODUCTS



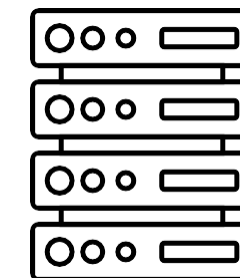
Compulease Networks specializes in providing a diverse range of IT hardware solutions, including new, used, refurbished, and End-of-Life (EOL) products, helping businesses optimize their technology investments. Our broad inventory, global sourcing capabilities, and stringent quality assurance processes ensure that you receive only the best equipment—no matter where you are in your IT lifecycle.



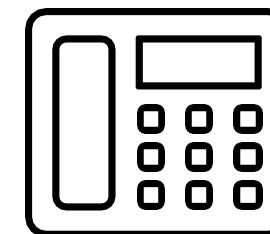
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# COMPETITIVE ADVANTAGE

From brand-new equipment with the latest features to reliable refurbished systems and discontinued components, we offer unparalleled flexibility and value.

## » **COMPREHENSIVE PRODUCT PORTFOLIO**

Get extensive selection of new, used, and refurbished IT hardware from leading OEMs, including Cisco, Dell, HPE, IBM, Juniper, and NetApp

## » **END-OF-LIFE (EOL) & END-OF- SALE (EOS) EXPERTISE**

We source and stock discontinued products to support critical operations, allowing businesses to maintain system compatibility and avoid the disruption of forced upgrades.

## » **SIGNIFICANT COST SAVINGS**

Offering refurbished and used hardware at up to 50-70% savings compared to new products, helping businesses reduce CapEx while maintaining high-performance infrastructure

## » **GLOBAL SOURCING & RAPID DELIVERY**

Our extensive supplier network enables us to source hard-to-find and EOL hardware globally and deliver it quickly, minimizing operational delays

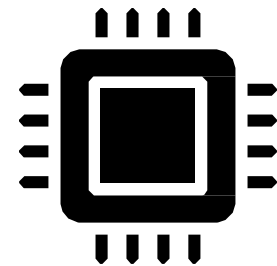
# IT RENTAL SOLUTIONS



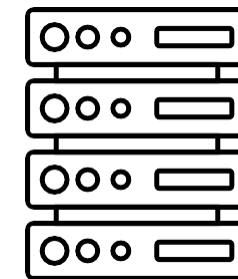
Compulease Networks offers a versatile range of IT rental solutions, enabling businesses to access the latest hardware technology without the need for significant upfront investment.



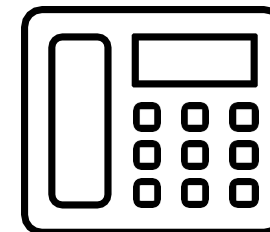
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**Your Trusted Partner for Scalable IT Rental Solutions**

# COMPETITIVE ADVANTAGE

We partner with top-tier Original Equipment Manufacturers (OEMs) to bring you the latest technology and ensure compatibility across a wide range of business applications.

## » **FLEXIBILITY & SCALABILITY**

No long-term commitments—rent equipment as long as needed and return when the project ends

## » **WIDE PRODUCT RANGE**

Access to a diverse portfolio of servers, storage solutions, networking devices, and peripherals to meet any technical specification

## » **COST EFFICIENT**

Save on capital expenditures and redirect resources to core business activities

## » **RAPID DEPLOYMENT & SETUP**

Get the equipment you need, delivered and set up quickly, so your projects stay on track

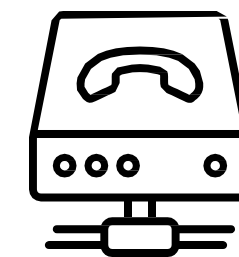
# RUGGEDIZED VOIP SOLUTIONS



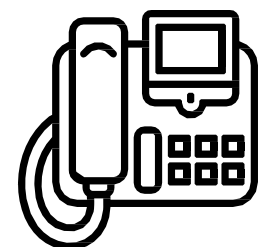
Compulease Networks' Ruggedized VoIP solutions are engineered to deliver reliable, clear communication in harsh industrial environments. With robust, weatherproof, and explosion-proof designs, these systems are built to withstand extreme temperatures, high humidity, and physical impacts, making them the perfect choice for tunnels, subways, offshore platforms, marine vessels, and heavy industries



**INDUSTRIAL INTERCOM  
SYSTEMS**



**ANALOG & IP BASED  
EXPLOSION-PROOF PHONES**



**HEAVY-DUTY IP  
PHONES**



**MARINE & OFFSHORE  
VOIP SYSTEMS**

**Built to Withstand, Designed to Connect**

# COMPETITIVE ADVANTAGE

Our rugged VoIP phones are designed to endure and perform, ensuring continuous connectivity and safety in critical operations.

## » DURABILITY & RESILIENCE

Our VoIP systems are housed in robust aluminum alloy or stainless steel enclosures, providing resistance to water, dust, corrosion, and physical tampering

## » MULTI-ENVIRONMENT APPLICATION

Designed to function in extreme temperatures ranging from -40°C to +70°C, and capable of withstanding high-pressure water jets

## » ADVANCED SAFETY FEATURES

Integrated explosion-proof and vandal-proof features make these systems safe for use in hazardous environments, reducing the risk of equipment damage and ensuring personnel safety

## » CUSTOMIZATION OPTIONS - DESIGN & FUNCTIONALITY

Our ruggedized VoIP solutions can be tailored to include features like auto-dialing, programmable buttons, integrated intercom systems, and visual alert systems for enhanced usability and safety



# OEM's We Work With

## Networking



## Telecom



## Storage & Servers



## Security & Firewalls



## Passive Components



# Partial Customer List



Startek<sup>TM</sup>

**WNS**

**SIEMENS**

McKinsey  
& Company

Infosys

**Deloitte.**

Capgemini

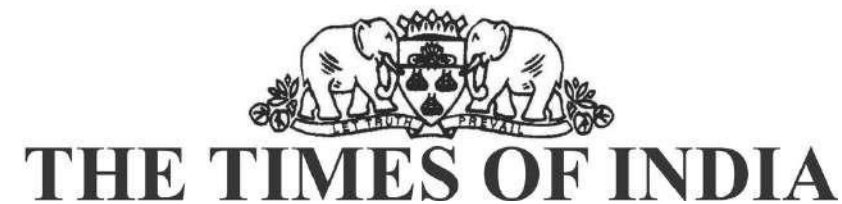


Flipkart

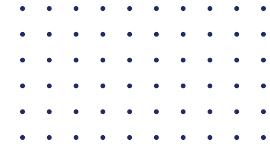


xiaomi

**BLACK BOX**







# CONTACT US

We appreciate the opportunity to present our solutions and look forward to working together toward a successful partnership. If you have any questions or need further information, please feel free to reach out. Your feedback and collaboration are invaluable to us



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