

PAYAL SHARMA

Bengaluru, Karnataka | ✉ sharmapinu756@gmail.com | ☎ 8005727118

● OBJECTIVE

Motivated and detail-oriented BA Psychology & English Literature (2026) student seeking to begin a professional journey as an Associate Account Executive / Customer Success Executive at Edmingle. Possesses excellent communication and analytical skills, with the ability to understand client needs, conduct product demos, and ensure customer satisfaction. Eager to contribute to business growth in the SaaS and EdTech sector through consultative selling and data-driven decision-making.

● EDUCATION

Bachelor of Arts – Psychology & English Literature

Mount Carmel College, Bengaluru | Expected: 2026

Academic Performance: 82% | 82% | 81% | 82%

Class XII – Humanities | Tagore Public School, Jaipur | 93.16%

Class X | Tagore Public School, Jaipur | 83.34%

● SKILLS

Soft Skills:

Communication | Leadership | Adaptability | Teamwork | Time Management

Technical Skills:

MS Excel | PowerPoint | Word | Canva | YouCut (Basic Editing) | Python Programming

● ACADEMIC PROJECTS

Advertising & Media Management Project

Designed strategic marketing and communication plans focused on client engagement and campaign impact analysis.

Industrial Psychology Research Project

Explored leadership, teamwork, and consumer psychology, connecting behavioral insights with sales and client management.

Python Programming Project

Developed simple interactive games and automation tools, reflecting quick learning and technical adaptability for SaaS tools.

- **COURSES**

Advertising & Media Management (OE)

Financial Management (SEC)

Cognitive Psychology & Human Behavior

Marketing & Management (Vocational)

Python Programming

Communication and Soft Skills

Artificial Intelligence

Environmental Studies

- **EXTRACURRICULAR ACTIVITIES**

Winner, Inter-School Drawing Competition – Creativity & Design

NCC Cadet – Developed leadership, teamwork, and discipline

2nd Place, Sanskrit Verse Recitation – Public Speaking & Confidence

- **LANGUAGES**

English | Hindi | Marwadi