

**Out-Team | Out-Innovate | Out-Grow**



# **JOB DESCRIPTION – ANALYST**





# ABOUT US

## / **Bain & Company**

Bain & Company is a global consultancy that helps the world's most ambitious change makers define the future. Across 67 cities in 40 countries, we work alongside our clients as one team with a shared ambition to achieve extraordinary results, outperform the competition and redefine industries. Since our founding in 1973, we have measured our success by the success of our clients, and we proudly maintain the highest level of client advocacy in the industry.

## / **Bain Capability Network**

Bain Capability Network was established in 2004 in New Delhi, and now has nodes in India, Warsaw and Mexico. We are an expert client delivery (ECD) team at Bain & Company that collaborates closely with global leadership and clients, offering expertise across various industries and capabilities. We offer three delivery model archetypes – off-shore, on-site and hybrid for seamless integration with case teams and practice areas. From developing Intellectual Property to delivering end-client solutions, we house dedicated teams across all industries including Consumer Products, Retail, FS, Healthcare, etc., and specialize in core capabilities such as Private Equity, Pricing, Corporate Finance and Strategy, Data and Insights, etc.





# JOB DESCRIPTION

**Reports to: Associate/Project Leader**

**Location: Gurgaon/Bangalore (basis business requirements)**

– As an analyst you will be an active member of the team, learning how to make businesses more valuable and helping our clients achieve sustainable competitive advantage. You will be responsible for generating industry & company insights to support global Bain case teams, client development teams and industry / capability practices. Analysts are also responsible to generate hypotheses using various tools and techniques, including expert primary or secondary industry research, developing analytical models, translating data into meaningful insights, creating presentations, etc.

## **Job responsibilities**

- / Comprehend client needs and challenges for adapting to case expectations. Show ability to resolve discrete issues and/or drive consensus
- / Identify and apply the relevant analytical tools for own work stream and ensure zero-defect analysis.
- / Understand the client business/industry to generate and screen realistic solutions based on a blend of research and analysis. Communicate data, knowledge and insight to the entire team.
- / Effectively structure communication of insights from own work stream and ensure a logical flow of relevant information in presentations. Deliver clear and professional presentations to the team/team leaders/managers
- / Consistently seek and provide actionable feedback in all interactions.

# OUR SELECTION PROCESS



## Applications

- Inviting Applications on our Application Tracking System

## Online Assessment

- Online test to assess you on **business judgement, data interpretation and analysis**

## Interviews (each round is an elimination round):

- **Round 1** – Guestimate Interview + PI Interview
- **Round 2** – Case Study + PI

# WHY SHOULD YOU CONSIDER US

**Marked to market compensation that goes beyond monetary benefits**

**Compensation and other benefits (For full-time)**

**Potential Total Cost to Company: INR 1,598,400**

Base Salary : **INR 990,000**

Performance Bonus : Up to **INR 220,000**

Signing Bonus: **INR 300,000** (paid in three tranches)

Additional Benefits : **INR 88,400\*\***

\*Additional benefits accordance with company policy :

- Mobile and Internet reimbursement
- Wellness Reimbursement
- OPD Allowance
- One time relocation allowance basis the eligibility and BCN relocation policy

**Others** (over and above the stated annual compensation)

- Health, Accident, and Term Life Insurance
- Gratuity



# WHY SHOULD YOU CONSIDER US

An exciting career path with prospects for long term growth and fulfillment



BCN's career path is based on a 'Go or Grow' philosophy



# BCN: EMPLOYER OF CHOICE

Diversity, Equity & Inclusion is embedded at the core of Bain's mission statement and is key to building extraordinary teams that deliver unparalleled results for our firm, our clients, and our communities. Our Global DEI ambition is to drive breakthrough results as a leader in diversity, equity, and inclusion in all that we do - for our people, for our business, and for our community.

We are dedicated to embrace and curate a diverse and inclusive team of individuals from varied backgrounds and perspectives which helps to be a better partner to our clients, a better employer, and a better corporate citizen.

Within BCN India offices, we have established vibrant affinity groups that complement our inclusive culture, providing members with additional connections and support through coaching, mentoring, and professional development opportunities. These affinity groups include:

- / **Women at Bain**
- / **Pride at Bain: LGBTQ Network at Bain**
- / **Veterans at Bain**
- / **DAAB: Diverse Abilities at Bain**



# LIFE OF AN ANALYST AT BCN





**BEST OF LUCK**