

NAILA ABBAS

Phone: 9148954377

Gmail:abbas.naila2005@gmail.com

Location: Bangalore

Objective:

Results-driven BBA graduate (Mount Carmel College) with hands-on experience in lead generation, recruitment, and client management. Eager to contribute to organizational success through analytical thinking, process optimization, and effective teamwork.

Experience:

Aditya Birla Group Intern

May 2025 – July 2025

- Involved in lead generation activities to support business growth.
 - Assisted in recruiting new agents and onboarding them into the system.
 - Coordinated with the team to manage client communications and follow-ups.
 - Gained practical experience in marketing, recruitment, and customer relationship management.
-

Technical Skills:

- Basic MS Office Skills
 - Data Visualization Using Tableau (Basic)
 - Basic Power BI
 - Analytical and research skills: Financial Analysis
-

Education:

Bachelor of Business Administration

Mount Carmel College [2023-26] Currently in 3rd Year Current CGPA:

8.2 (4 semesters)

Higher Secondary Education (12th Grade)

Mount Carmel College–2021-23 Percentage: 87.3% Secondary Education (10th Grade)

Florence Public School–2021 Percentage: 85%

Certification:

- MS Power BI
 - Financial Literacy
-

Academic And Project Work:

Comparative Financial Analysis: Analyzed PepsiCo's financial statements to prepare common-size and comparative reports, identifying key trends and insights for performance evaluation.

Hobbies:

- Cooking/Baking
- Art/Crafts

Languages:

- English
 - Hindi
-