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# Sania Nathan

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Bangalore

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Enthusiastic and results-driven B.Com student with hands-on experience in sales, team leadership, and customer conversion strategies. Proven ability to lead high-performing teams, manage client interactions, and drive revenue. A quick learner with excellent communication, organizational, and problem-solving skills, actively seeking opportunities to grow in business, finance, or marketing roles.

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## Professional Experience

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### Job experience

07/23 - 11/23

#### Younity

Team leader - sales intern

- Conducted 150 sales calls daily to identify and convert potential leads
- Led a team of 20 interns, overseeing performance and coaching for improvements
- Achieved a consistent sales conversion rate, contributing to overall campaign targets
- Collaborated with team leaders and reported metrics weekly to senior managers

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## Education

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### Mount carmel college

06/23 - Current Education

BCom - 7.3 CGPA

- Mount Carmel College – B.Com (Ongoing)
- Bangalore | June 2023 – Present
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- Mount Carmel PU College – SEBA
- Bangalore | June 2021 – May 2023
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- Frank Anthony Public School – 10th Grade
- Bangalore | June 2009 – May 2021

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## Key Skills

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- proficient in sales and marketing research with hands on experience in team leadership
- posses great communication and problem solving skills
- Strong team player who thrives in collaborative environments
- Quick learner with the ability to adapt to dynamic work environments

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## Interests

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- Travelling
- Gym or Yoga