

NIKITHA PRAJAPATHI

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PROFILE

Final-year B.Com (BPS) student with strong analytical, problem-solving, and communication skills. Proficient in Excel, Google Sheets, Python, and PowerPoint, with hands-on experience in sales strategy and data analysis. Self-starter with a strong sense of ownership, and currently seeking job opportunities to contribute and grow.

EDUCATION

Mount Carmel College ,Bengaluru B.Com (BPS), Department of Commerce	2023 – 2026
Mount Carmel PU College MEBA, Department of Commerce	2020 – 2023

TECHNICAL AND ANALYTICAL SKILLS

Data Analysis & Visualization (Excel, Google Sheets)
Market Research & Competitor Analysis
Microsoft Office (Excel, PowerPoint, Word)
Sales Strategy & Business Presentations
Python (Beginner)

PROJECTS AND ACADEMIC WORK

Sales Strategy Analysis (Excel & PowerPoint)	Jan 2024
• Conducted research on sales patterns and built an Excel dashboard with recommendations.	
Competitor Research Project	Oct 2024
• Gathered insights on product positioning and presented findings to faculty using PowerPoint.	
Data Analysis with Python	July 2025
• Completed beginner-level Python projects focused on data cleaning and basic analytics.	

CERTIFICATIONS

Python -Scaler Chain | [CERTIFICATE](#)

Microsoft Excel -LinkedIn Learning & YouTube courses | [CERTIFICATE](#)

Sales Strategy -LinkedIn Learning | [CERTIFICATE](#)

Three Pillars of Effective Communication- LinkedIn Learning | [CERTIFICATE](#)

Social Entrepreneurship-Younity.in. | [CERTIFICATE](#)

ACHIEVEMENTS

School President - Headed the student council; organized school-wide events and activities.

NSS Member - Participated in Clean India Campaign and environmental cleanup drives.

Competitions - Won and participated in inter-college debates, painting & entrepreneurship challenges.

LANGUAGES KNOWN

English | Kannada | Hindi