

## Says

What have we heard them say? What can we imagine them saying?

> It is true that housing prices in metropolitan cities are always higher tham urban and rural areas.

Accommodation prices in cities vary from city to city

Analyzing housing prices in metropolitan India becomes important. It will know the lifetime value of the purchased goods giving earning potential to announce new wise prices. Analyzing the features evaluated helps in understanding the changes in the prices.

**Thinks** What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?

**Open Spaces:** Homes with outdoor areas, balconies, or access to parks are appealing for those seeking a connection to nature.

**Basic Infrastructure:** Reliable utilities like electricity, water, and sewage services are fundamental necessities.

Dream: Although the prices of the houses we buy in the cities are high, the buyers think that the houses they buy should be close to their place of work.



Type your heading...

Housing prices in metropolitan areas of india-NM2023TMID03193

## **Buyer Demand:**

Monitoring the volume of inquiries, visits to property listings, and bidding activity can reveal shifts in buyer demand. Higher demand tends to drive up prices.

## **Property Characteristics:**

Analyzing how specific property features (e.g., size, location, amenities) correlate with price changes can help identify which attributes are most valued by buyers

### **Property Size vs. Price:**

Visualize a scatter plot that compares property size with its larger properties consistently have higher prices.

corresponding price. This can help observe whether

## Does

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What behavior have we observed? What can we imagine them doing?

# the housing plots they want at low prices

Happy:People in

happy if they get

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**Homebuyers:** Potential homebuyers might feel a mix of anticipation and concern. They may be eager to find good deals but worried about affordability and market volatility.

## ousing Shortages:

Shortages of affordable housing in many metropolitan areas can lead to frustration as people struggle to find suitable and reasonably priced homes.

## **Feels**

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



