



region, market

customer

segment, categ...

All

All

All

2018

2019

2020

2021

2022

2023
EST

Q1

Q2

Q3

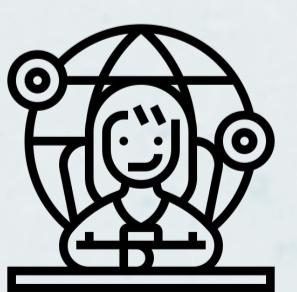


YTD

YTG

Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
Networking	\$38.43M	\$14.78M	38.45%	-5.27M	-13.72%
Storage	\$54.59M	\$20.93M	38.33%	-7.51M	-13.76%
Accessories	\$454.10M	\$172.6...	38.01%	-63.78M	-14.05%
Desktop	\$711.08M	\$272.3...	38.31%	-97.79M	-13.75%
Peripherals	\$897.54M	\$341.2...	38.02%	-125.9...	-14.03%
Notebook	\$1,580.4...	\$600.9...	38.03%	-222.1...	-14.06%
Total	\$3,736....	\$1,42...	38.08%	-522....	-13.98%



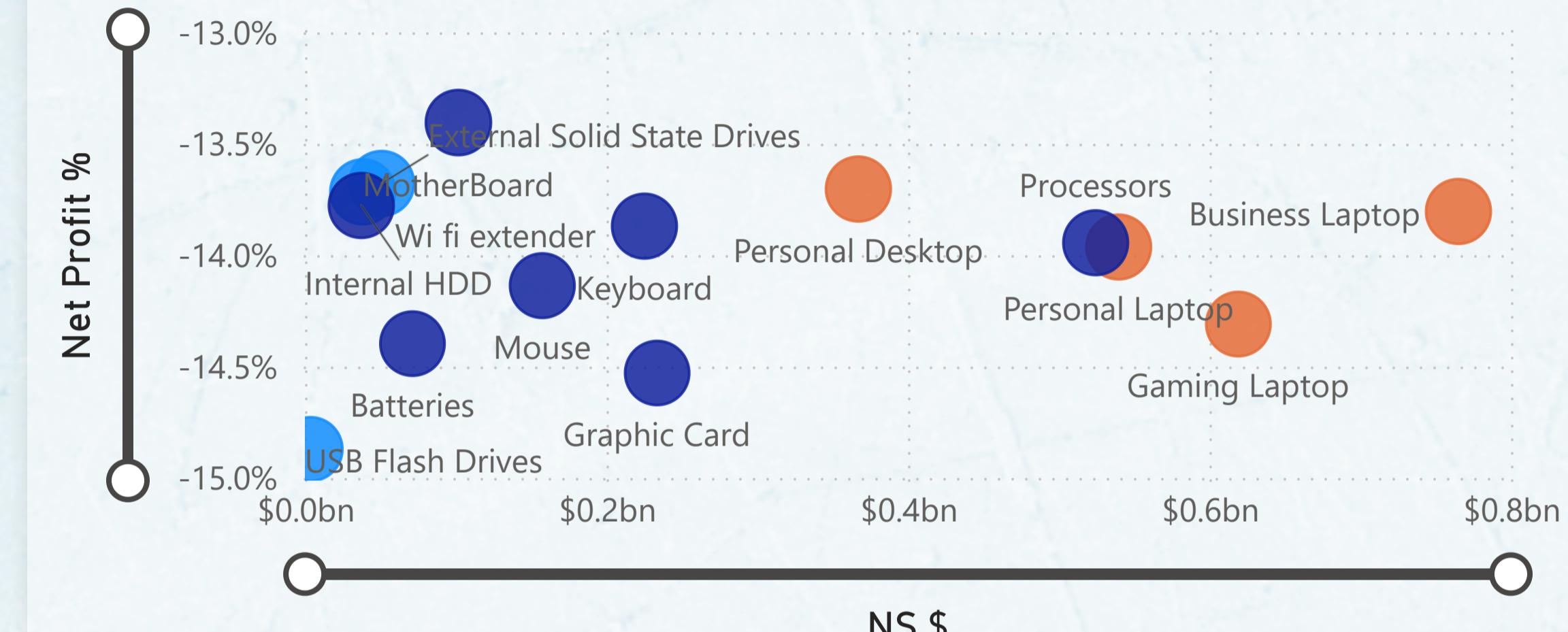
Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
APAC	\$1,923....	\$690....	35.88%	-281....	
NA	\$1,022....	\$459....	44.97%	-145....	
EU	\$775.48M	\$267....	34.53%	-95.5...	
United Kingdom	\$176.19M	\$56.31M	31.96%	-59.11M	
Norway	\$102.93M	\$36.80M	35.75%	4.57M	
France	\$98.75M	\$32.26M	32.66%	-7.80M	
Spain	\$88.35M	\$40.04M	45.32%	6.79M	
Germany	\$75.11M	\$19.93M	26.54%	-22.77M	
Total	\$3,736....	\$1,42...	38.08%	-522....	

Show NP%

Performance Matrix

division N & S P & A PC



Unit Economics

Total COGS Gross Margin

