

Dear Dr Remya and Dr Kirubaharan,

It was really a pleasure to visit your centre in Guindy and have a first hand view of Revive 360. I was really impressed with the amount of effort and resources you have dedicated towards setting up such a warm and comfortable space for patients. Taking off from our last discussion I am writing to propose a collaborative partnership between myself, Dr. Kaveri and Opal Dentistry/Revive 360 to provide specialised paediatric consultations, development paediatric consultations and therapy services for children with developmental challenges.

### **Proposal Details:**

#### **Phase 1**

##### **Consultations :**

I, Dr. Kaveri, as a specialist in development paediatrics, am keen to offer my expertise in consulting with paediatric patients who have developmental issues. I will provide comprehensive consultations.

#### **Phase 2**

##### **Therapy Enrollment:**

In addition to consultations, Dr. Kaveri will facilitate the enrollment of children in necessary therapy programs, providing a seamless and integrated approach to their treatment and development. The resource persons for providing the therapy sessions will be brought in by Dr. Kaveri.

##### **Facility Requirements:**

To deliver these services effectively, we kindly request the use of three rooms at Opal Dentistry Clinic / Revive 360.

These rooms will be utilized for:

1. Patient consultations (**Phase 1**)
2. Therapy sessions conducted by Dr. Kaveri and her team (**Phase 2**)
3. Administrative purposes related to patient management and therapy enrollment (**Phase 2**)

##### **Financials:**

The financials can be decided on a mutually beneficial basis. They can be

- Shared on total revenue with consultation and therapy charges being mutually decided by Opal Dentistry / Revive 360 and Dr. Kaveri
- Mutually decide upon a flat rate for the services rendered by Dr. Kaveri and her team of therapists on per month basis

- Mutually decide upon a flat rate for the services rendered by Dr. Kaveri and her team of therapists on per consultation basis.

These financials, others or a combination of two or more can be decided and worked upon after further discussion.

We believe that this collaboration will greatly benefit the patients and enhance the service offerings at Opal Dentistry Clinic / Revive 360. Dr. Kaveri's expertise and dedication to paediatric care align perfectly with the high standards of care provided by your esteemed institution

We look forward to discussing this proposal further and exploring how we can work together to provide exceptional care for paediatric patients with developmental needs.

Thank you for considering this proposal. We hope to hear from you soon.

Best regards,

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