



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?



I don't want to have someone else to manage my carrier

I want to continue by growing my wealth even during iam sick

I must have hardwork because it helps me to succeeding

Thinks that she is great chief than other chiefs

Thinks she can still take risk even though no opponent of restaurant

Thinks often about the world's taste in food

Flavour burst in your tongues.

Trying new type of healthy receipes

Giving free samples to orphanage,trust and old-age

Feel excitement after getting appreciation after taking many efforts

Feel worried at nobody come to his restaurant but still she had trust

Feel joy when one or two members appreciate her