

Says

What have we heard them say? What can we imagine them saying?

Thinks What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?



Practice proper food safety and save some time with these practical catering preparation suggestions

Help service clients who are on a budget with some simple catering hacks

Keep in mind that your catering markup should be about three times the cost of the menu ingredients

Create memorable dining experiences for attendees with these lovely presentation details that will make your clients think that you are a seasoned professional

The qualities of a good caterer include flexibility, staying calm under pressure, and creativity.

Avoid crosscontamination



Persona's name

Short summary of the persona

Prepare and maintain the accounts with the help of zoho books to save ultimate time and easy to utilise.

Stand out from the crowd by using a signature dish or speciality cuisine in your catering menus

Zoho books are easy to maintain accounts and it save times

Select your theme

on the event type,

your client's

venue itself.

goals, and the

Prepare for a catering event by prepping your grocery shopping, food and catering van.

Create a basic packing list that includes clean pots, dish clothes and safety of products and also it's clean packaging of foods.



Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



Feels

