Exploratory Data Analysis on The Complete Journey from Dunhumby files

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```
In [4]: # Load Libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import plotly.express as px
import seaborn as sns
from sklearn.preprocessing import OrdinalEncoder
from sklearn.preprocessing import StandardScaler
from sklearn.metrics import silhouette_score
from sklearn.custer import KMeans
```

Load and preview data

```
In [7]: # Load data hh_demographic = pd.read_csv("C:/Users/kayly/o=Drive/Desktop/MSDS/DSC688/Weeks 1-4/dunnhumby_The-Complete-Journey/dunnhumby_The-Complete-Journey CSV/hh_demographic.csv")

In [8]: hh_demographic.head()

In [8]: classification_1 classification_2 classification_3 dassification_3 dassification_3 dassification_5 classification_4 KID_CATEGORY_DESC bousehold_key

In [8]: classification_1 classification_1 classification_2 classification_3 dassification_3 dassification_5 classification_4 KID_CATEGORY_DESC bousehold_key

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In [8]: classification_1 classification_2 classification_3 classification_3 classification_4 KID_CATEGORY_DESC bousehold_key

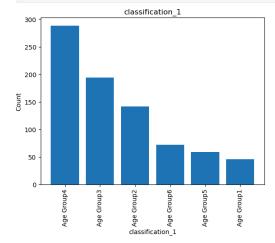
In [8]: classification_1 classification_2 classification_3 classification_4 KID_CATEGORY_DESC bousehold_key

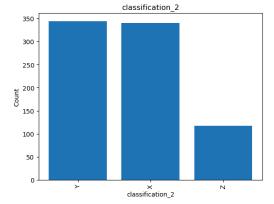
In [8]: classification_1 classification_2 classification_3 classification_4 KID_CATEGORY_DESC bousehold_key

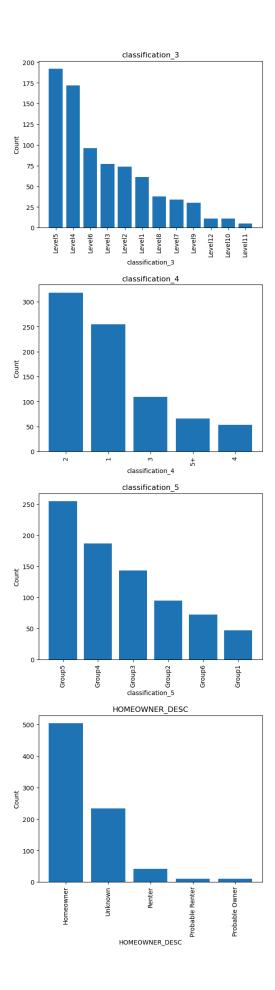
In [8]: classification_1 classification_2 classification_3 classification_4 KID_CATEGORY_DESC bousehold_key

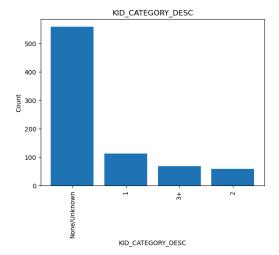
In [8]: classification_1 classification_3 classification_4 KID_CATEGORY_DESC classification_4 KID_CATEGORY_DESC classification_4 KID_CATEGORY_DESC class
```

Visualizations









Data Preparation

```
In [12]: # Find categorial variables and append them to list of categorical variables
                    categorical_columns = []
for column in hh_demographic:
   if pn_issubdybye(hh_demographic[column].dtype, np.number) == False:
        categorical_columns.append(column)
 In [13]: # Encode each categorical column as num
for column in categorical_columns:
# Check unique values in column
                            column_unique = hh_demographic[column].unique()
                            # Encoder column as immeric value
encoder = OrdinalEncoder(categories=[column_unique])
hh_demographic["{column}_encoded".format(column=column)] = encoder.fit_transform(hh_demographic[[column]]))
                            hh_demographic.drop(column, inplace=True, axis=1)
 In [14]: # Set household_key as index
                    hh_demographic.set_index('household_key', inplace=True)
hh_demographic.head(5)
                                                  classification_1_encoded classification_2_encoded classification_2_encoded classification_4_encoded KID_CATEGORY_DESC_encoded classification_5_encoded classification_4_encoded KID_CATEGORY_DESC_encoded classification_5_encoded classification_6_encoded classification_6_en
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                   Although the abovelooks like it correctly encoded the columns, ordinality was not correctly retained. Each column will need to be encoded on it's own to make sure ordinality is retained.
 In [16]: # Load data hh_demographic = pd.read_csv("C:/Users/kayly/OneDrive/Desktop/MSDS/DSC680/Weeks 1-4/dunnhumby_The-Complete-Journey/dunnhumby_The-Complete-Journey CSV/hh_demographic.csv")
                   hh_demographic.head()
Out[16]:
                          classification_1 classification_2 classification_3 HOMEOWNER_DESC classification_5 classification_4 KID_CATEGORY_DESC household_key
                    0
                             Age Group6
                                                                              Х
                                                                                                     Level4
                                                                                                                                   Homeowner
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                   1
                             Age Group4
                                                                                                   Level5
                                                                                                                                   Homeowner
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                                                                              Υ
                   2
                                Age Group2
                                                                                                     Level3
                                                                                                                                       Unknown
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                               Age Group4
                                                                                                                                   Homeowner
                                                                                                                                                                         Group3
In [17]: # Find unique values in classification_1 colum
hh_demographic['classification_1'].unique()
Out[17]: array(['Age Group6', 'Age Group4', 'Age Group2', 'Age Group3', 'Age Group1', 'Age Group5'], dtype=object)
 In [18]: # Encode column as numeric value
encoder = OrdinalEncoder(categories=[['Age Group1', 'Age Group2', 'Age Group3', 'Age Group4', 'Age Group5', 'Age Group6']])
hh_demographic['classification_1 encoded'] = encoder.fit_transform(hh_demographic[['classification_1']])
hh_demographic.drop('classification_1', inplaceTrue, axis=1)
In [19]: # Find unique values in classification_2 column
hh_demographic['classification_2'].unique()
Out[19]: array(['X', 'Y', 'Z'], dtype=object)
In [20]: # Encode column as numeric value
encoder = OrdinalEncoder(categories=[['X', 'Y', 'Z']])
hh_demographic['classification_2_encoded'] = encoder.fit_transform(hh_demographic[['classification_2']])
                    hh_demographic.drop('classification_2', inplace=True, axis=1)
                        Find unique values in classification
                   hh_demographic['classification_3'].unique()
Out[21]: array(['Level4', 'Level5', 'Level3', 'Level6', 'Level1', 'Level7', 'Level2', 'Level8', 'Level9', 'Level12', 'Level10', 'Level11'], dtype=object)
 In [22]: # Encode col
```

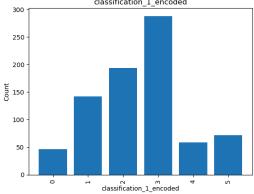
```
# Find unique values in classification_4 col
hh_demographic['classification_4'].unique()
Out[23]: array(['2', '3', '4', '1', '5+'], dtype=object)
 In [24]: # Encode column as numeric value
encoder = OrdinalEncoder(categories=[['1','2','3','4','5+']])
hh_demographic['classification_4.encoded'] = encoder.fit_transform(hh_demographic[['classification_4']])
hh_demographic.drop('classification_4', inplace=True, axis=1)
 In [25]: # Find unique values in classification_5 column
hh_demographic['classification_5'].unique()
Out[25]: array(['Group5', 'Group4', 'Group3', 'Group6', 'Group2', 'Group1'], dtype=object)
 In [26]: # Encode column as numeric value
encoder = OrdinalEncoder(categories=[['Group1', 'Group2', 'Group3', 'Group4', 'Group5', 'Group6']])
hh_demographic['classification_5_encoded'] = encoder.fit_transform(hh_demographic[['classification_5']])
hh_demographic.drop('classification_5', inplace=True, axis=1)
  In [27]: # Find uniqu
                                        hh_demographic['HOMEOWNER_DESC'].unique()
Out[27]: array(['Homeowner', 'Unknown', 'Renter', 'Probable Renter', 'Probable Owner'], dtype=object)
 In [28]: # Encode column as numeric value
                                         # PRICONE COLUMN US INDEPTE VOLUME ("Unknown', 'Probable Renter', 'Renter', 'Probable Owner', 'Homeowner']])

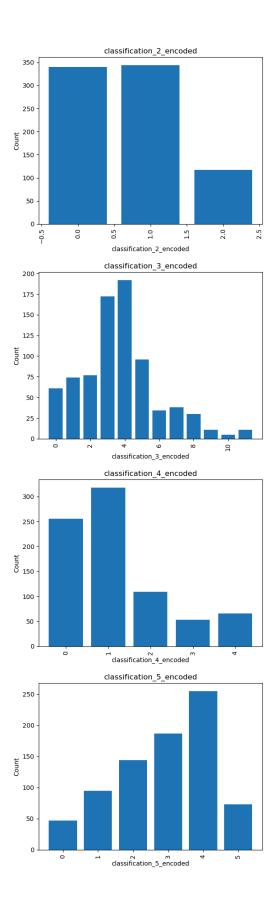
hh_demographic['homeowner_desc_encoded'] = encoder.fit_transform(hh_demographic[['HOMEOWNER_DESC']])

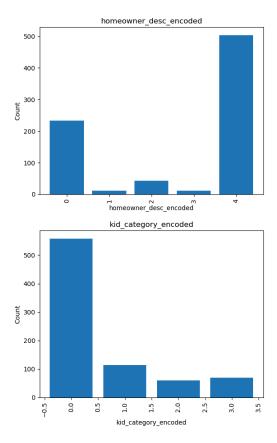
hh_demographic.drop('HOMEOWNER_DESC', inplace=True, axis=1)
  In [29]: # Find unique values in KID_CATEGORY_DESC column
hh_demographic['KID_CATEGORY_DESC'].unique()
Out[29]: array(['None/Unknown', '1', '2', '3+'], dtype=object)
 In [30]: # Encode column as numeric value
                                         # PRICONE COLUMN US INMERIE VIOLENTE ("None/Unknown", '1', '2', '3+']])

hh_demographic['kid_category_encoded'] = encoder.fit_transform(hh_demographic[['KID_CATEGORY_DESC']])

hh_demographic.drop('KID_CATEGORY_DESC', inplace=True, axis=1)
  In [31]: hh_demographic.set_index('household_key', inplace=True)
                                         hh_demographic.head()
                                                                                                     classification\_1\_encoded \quad classification\_2\_encoded \quad classification\_3\_encoded \quad classification\_4\_encoded \quad classification\_5\_encoded \quad homeowner\_desc\_encoded \quad kid\_category\_encoded \quad classification\_5\_encoded \quad kid\_category\_encoded \quad kid\_category\_enco
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In [32]: # Plot frequency of each demographic to understand customer base columns = ('classification_lencoded', 'classification_lencoded', 'classification_l
                                                        plt.bar(counts[column], counts['count'])
plt.xlabel(column)
plt.ylabel('Count')
plt.title(column)
plt.xticks(rotation=90)
                                                         plt.show()
                                                                                                                                                           classification_1_encoded
                                                 300
```







Model Building- KMeans Clustering

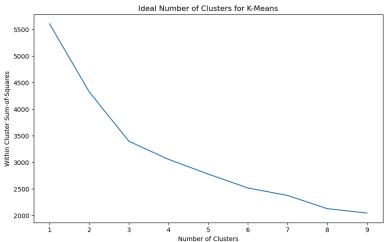
```
In [34]: # Apply StandardScaler to data
scaled_df = StandardScaler().fit_transform(hh_demographic)

In [35]: # Define K-means model
kmeans_model = KMeans(init='k-means++', max_iter=400, random_state=21)

In [36]: # Train the model
kmeans_model.fit(scaled_off)

Out[36]: * KMeans
KMeans(max_iter=400, random_state=21)

In [37]: # Find ideal number of clusters by finding within cluster sum of squares
WCSS=[]
for i in range(1,10):
kmeans.*KMeans(clusterssi,init='k-means++')
kmeans.*KMeans(clusterssi,init='k-means++')
kmeans.*KMeans(clusterssi,init='k-means++')
kmeans.*KMeans(clusterssi,init='k-means++')
plt.figure(figsize=(10,6))
plt.plot(range(1,10), WCSS.)
plt.xlabel('Number of Clusters')
plt.ylabel('Within Cluster Sum-of-Squares')
```



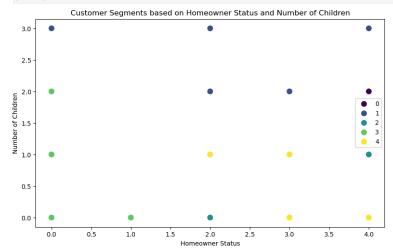
The correct number of clusters is not immediately evident from the elbow plot; 4, 5, and 6 clusters could all be viable options.

```
# Predict which cluster each household belongs to
predictions = kmeans_model_new.fit_predict(scaled_df)
                     # Add "clusters" to data
                   hh_demographic["clusters"] = predictions
hh_demographic
                                                 classification_1_encoded classification_2_encoded classification_3_encoded classification_4_encoded classification_5_encoded homeowner_desc_encoded kid_category_encoded clusters
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                  801 rows × 8 columns
In [40]: # Check cluster sizes
hh_demographic['clusters'].value_counts()
Out[40]: clusters
                              234
                     Name: count, dtype: int64
                    There is a fairly large disparity in cluster size with K=4, which is a violation of the assumptions of the k-means algorithm. This disparity might be reduced by adding more clusters.
In [41]: # Re-Train K means model with k=5
                    \label{local_memoral_model_new} $$ kmeans_model_new = KMeans(n_clusters = 5,init='k-means++',max_iter=400,random_state=21) $$ kmeans_model_new = KMea
                   # Predict which cluster each household belongs to
predictions = kmeans_model_new.fit_predict(scaled_df)
                    # Add "clusters" to data
                   hh_demographic["clusters"] = predictions
                   # Check cluster sizes
hh_demographic['clusters'].value_counts()
Out[41]: clusters
                              182
                              118
                    Name: count, dtype: int64
                   The disparity in cluster size haas been greatly reduced when k=5. To ensure there is not a better option, I will also try to fit the model with K=6.
In [42]: # Re-Train K means model with k=6
                    kmeans_model_new = KMeans(n_clusters = 6,init='k-means++',max_iter=400,random_state=21)
                   predictions = kmeans_model_new.fit_predict(scaled_df)
                    # Add "clusters" to data
                    hh_demographic["clusters"] = predictions
                   # Check cluster sizes
hh_demographic['clusters'].value_counts()
Out[42]: clusters
                              119
                              116
                     4 115
                     Name: count, dtype: int64
                   5 clusters provides the largest decrease in between cluster sum of square (visualized in the above elboy plot) while retaining roughly equal distribution of households between clusters.
 In [44]: # Finalize model
                    \# \ Re-Train \ K \ means \ model \ with \ k=5 \\ kmeans \ model \ new = \ KMeans(n_clusters = 5,init='k-means++',max_iter=400,random_state=21) 
                   # Predict which cluster each household belongs to
predictions = kmeans_model_new.fit_predict(scaled_df)
                   # Add "clusters" to data
hh_demographic["clusters"] = predictions
                   # Check cluster sizes
hh_demographic['clusters'].value_counts()
Out[44]: clusters
                              151
119
                              118
                     Name: count, dtype: int64
                   Visualizing Results
In [46]: # Reset index
```

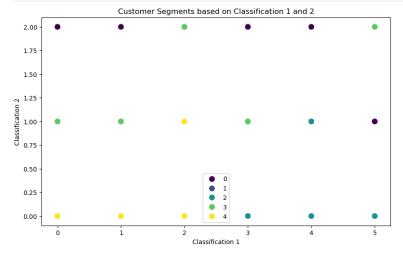
hh_demographic.reset_index(inplace=True)
hh_demographic.head()

$household_key_classification_1_encoded_classification_2_encoded_classification_3_encoded_classification_4_encoded_classification_5_encoded_kid_category_encoded$ 0 5.0 0.0 3.0 1.0 4.0 4.0 0.0 1 3.0 0.0 4.0 1.0 4.0 4.0 0.0 2.0 0.0 1.0 2 8 1.0 1.0 2.0 3.0 3 13 1.0 1.0 5.0 3.0 3.0 4.0 2.0 3.0 2.0 2.0 0.0

```
In [47]: # Visualize the clusters using homeowner_desc_encoded and kid_category_encoded plt.figure(figsize=(18, 6))
sns.scatterplot(x-hh_demographic['homeowner_desc_encoded'], y=hh_demographic['kid_category_encoded'], hue=hh_demographic['clusters'], palette='viridis', s=100)
plt.title('Customer Segments based on Homeowner Status and Number of Children')
plt.label('Number of Children')
plt.legend()
plt.show()
```

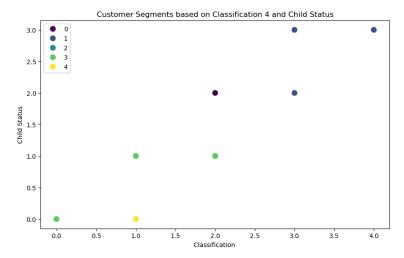


```
In [48]: # Visualize the clusters using classification_1 and classification_2
plt.figure(figsize=(10, 6))
sns.scatterplot(x=hh_demographic['classification_1_encoded'], y=hh_demographic['classification_2_encoded'], hue=hh_demographic['clusters'], palette='viridis', s=100)
plt.title('Custers') and 2')
plt.vlabel('Classification 1')
plt.ylabel('Classification 2')
plt.legend()
plt.show()
```



Visualizing this data in scatter plot form is difficult since the data has been ordianlly encoded and many datapoints fall in the sampe place.

```
In [50]: # Visualize the clusters using classification_4 and kid_catrgory
    plt.figure(figsize=(10, 6))
    sns.scatterplot(x=h, demographic['classification_4_encoded'], y=hh_demographic['kid_category_encoded'], hue=hh_demographic['clusters'], palette='viridis', s=100)
    plt.title('Customer Segments based on Classification 4 and Child Status')
    plt.xlabel('Classification ')
    plt.ylabel('Child Status')
    plt.legend()
    plt.show()
```



Due to the nature of this data it is difficult to visualize a scatter plot of the different clusters. I may be able to visualize them by comparing and contrasting histograms of each attribute across the clusters.

In [51]: hh_demographic.head()

Out[51]:	househo	ld_key	classification_1_encoded	classification_2_encoded	classification_3_encoded	classification_4_encoded	classification_5_encoded	homeowner_desc_encoded	kid_category_encoded	clusters
	0	1	5.0	0.0	3.0	1.0	4.0	4.0	0.0	2
	1	7	3.0	0.0	4.0	1.0	4.0	4.0	0.0	2
	2	8	1.0	1.0	2.0	2.0	3.0	0.0	1.0	3
	3	13	1.0	1.0	5.0	3.0	3.0	4.0	2.0	1
	4	16	3.0	2.0	4.0	0.0	2.0	4.0	0.0	0

```
In [52]: # Filter dataset into separate datasets, each containing one cluster

cluster_1 = hh_demographic.loc(hh_demographic['clusters']==0]

cluster_2 = hh_demographic.loc(hh_demographic['clusters']==1]

cluster_3 = hh_demographic.loc(hh_demographic['clusters']==2]

cluster_4 = hh_demographic.loc(hh_demographic['clusters']==3]

cluster_5 = hh_demographic.loc(hh_demographic['clusters']==4]

In [53]: # Plot bar plot of a variable for cluster 1

x = Cluster_1['classification_1_encoded'].unique()

y = cluster_1['classification_1_encoded'].value_counts()

plt.bar(x, y, color='darkkhaki')

plt.valabe('Classification 1 Values')

plt.ylabel('Frequency')

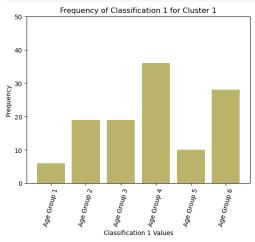
plt.vitle('Frequency' of classification 1 for Cluster 1')

plt.ylim(0, 50)

plt.xticks([0,1,2,3,4,5], ['Age Group 1', 'Age Group 2', 'Age Group 4', 'Age Group 5', 'Age Group 6'])

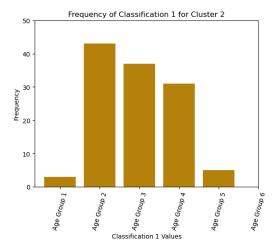
plt.xticks(rotation=75)

plt.show()
```



```
In [54]: # Plot bar plot of a variable for cluster 2
x= cluster_2['classification_1_encoded'].unique()
y = cluster_2['classification_1_encoded'].value_counts()

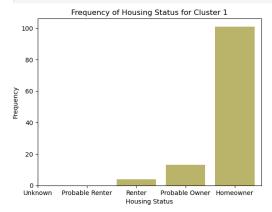
plt.bar(x, y, color='darkgoldenrod')
plt.xlabel('classification 1 Values')
plt.ylabel('Frequency')
plt.title('Frequency of Classification 1 for Cluster 2')
plt.ylim(0, 50)
plt.xticks([0,1,2,3,4,5], ['Age Group 1', 'Age Group 3', 'Age Group 4', 'Age Group 5', 'Age Group 6'])
plt.xticks(rotation=75)
plt.show()
```



Cluster 2 contains a younger average consumer than cluster 1.

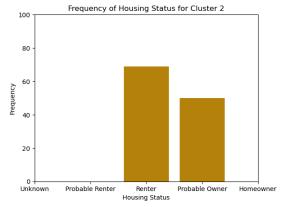
```
In [55]: # Plot bar plot of a variable for cluster 1
x = cluster_1['homeowner_desc_encoded'].unique()
y = cluster_1['homeowner_desc_encoded'].value_counts()

plt.bar(x, y, color='darkkhaki')
plt.xlabel('Housing Status')
plt.ylabel('Frequency')
plt.title('Frequency') flousing Status for Cluster 1')
plt.xtitle('Frequency') flousing Status for Cluster 1')
plt.xticks([0,1,2,3,4], ['Unknown', 'Probable Renter', 'Renter', 'Probable Owner', 'Homeowner'])
#plt.xticks(notation=75)
plt.show()
```



```
In [56]: # Plot bar plot of a variable for cluster 2
x= cluster_2['kid_category_encoded'].unique()
y = cluster_2['kid_category_encoded'].value_counts()

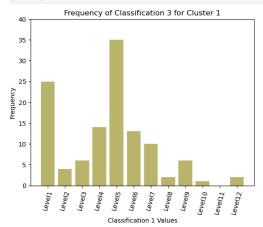
plt.bar(x, y, color='darkgoldenrod')
plt.xlabel('Housing Status')
plt.ylabel('Frequency')
plt.ttile('Frequency')
plt.ttile('Frequency') flousing Status for Cluster 2')
plt.xticks([0,1,2,3,4], ['Unknown', 'Probable Renter', 'Probable Owner', 'Homeowner'])
plt.ylim(0,100)
plt.show()
```



Most customers in cluster 1 are homeowners while in cluster 2 they are more likely to be renters.

```
In [57]: # Plot bar plot of a variable for cluster 1
x= cluster_1['classification_3_encoded'].unique()
y = cluster_1['classification_3_encoded'].value_counts()

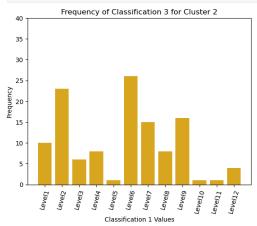
plt.bar(x, y, color='darkkhaki')
plt.xlabel('Classification 1 Values')
plt.ylabel('frequency')
plt.title('Frequency of Classification 3 for Cluster 1')
plt.ylim(0, 40)
```



```
In [58]: # Plot bar plot of a variable for cluster 2
x= cluster_2['classification_3_encoded'].unique()
y = cluster_2['classification_3_encoded'].value_counts()

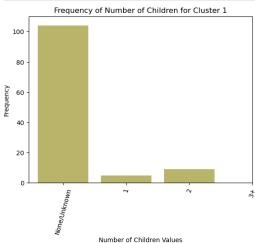
plt.bar(x, y, color='goldenrod')
plt.valabel('classification 1 Values')
plt.ylabel('frequency')
plt.title('Frequency')
plt.title('Frequency of Classification 3 for Cluster 2')
plt.ylim(0, 48)
plt.xxtcks([0,1,2,3,4,5,6,7,8,9.10,11], ['Level1', 'Level2', 'Level3', 'Level6', 'Level6', 'Level7',

plt.xtcks([0,1,2,3,4,5,6,7,8,9.10,11], ['Level1', 'Level1', 'Level1', 'Level1', 'Level1'])
plt.xticks(rotation=75)
plt.show()
```



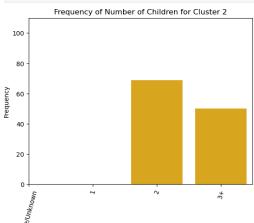
```
In [59]: # Plot bar plot of a variable for cluster 1
x= cluster_1['kid_category_encoded'].unique()
y = cluster_1['kid_category_encoded'].value_counts()

plt.bar(x, y, color='darkkhaki')
plt.xlabel('Number of Children Values')
plt.ylabel('Frequency')
plt.title('Frequency of Number of Children for Cluster 1')
plt.ylim(0, 110)
plt.xticks([0,1,2,3], ['None/Unknown', '1', '2', '3+'])
plt.xticks(rotation=75)
plt.show()
```



```
In [60]: # Plot bar plot of a variable for cluster 2
x= cluster_2['kid_category_encoded'].unique()
y = cluster_2['kid_category_encoded'].value_counts()

plt.bar(x, y, color='goldenrod')
plt.xlabel('Number of Children Values')
plt.ylabel('Frequency')
plt.title('Frequency of Number of Children for Cluster 2')
plt.ylim(0, 110)
plt.xticks([0,1,2,3], ['None/Unknown', '1', '2', '3+'])
plt.xticks(rotation=75)
plt.show()
```



Number of Children Values

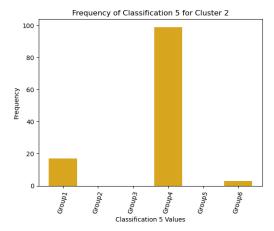
Individuals in cluster 1 either have no children, or their number of children is unknown while cluster 2 has 2 or more children.

```
In [61]: # Plot bar plot of a variable for cluster 1
x= cluster_1['classification_5_encoded'].unique()
y = cluster_1['classification_5_encoded'].value_counts()

plt.bar(x, y, color='darkkhaki')
plt.xlabel('Classification 5 Values')
plt.ylabel('Frequency')
plt.title('Frequency of Classification 5 for Cluster 1')
plt.ylim(8, 110)
plt.ylim(8, 110)
plt.xticks([0,1,2,3,4,5], ['Group1', 'Group2', 'Group4', 'Group5', 'Group6'])
plt.xticks(rotation=75)
plt.show()
```

```
In [62]: # Plot bar plot of a variable for cluster 2
x= cluster_2['classification_5_encoded'].unique()
y = cluster_2['classification_5_encoded'].value_counts()

plt.bar(x, y, color='goldenrod')
plt.xlabel('Classification 5 Values')
plt.ylabel('Frequency')
plt.title('Frequency of Classification 5 for Cluster 2')
#plt.ylim(0, 110)
plt.xticks([0,1,2,3,4,5], ['Group1', 'Group2', 'Group4', 'Group5', 'Group6'])
plt.xticks(rotation=75)
plt.show()
```



Most individuals in cluster 2 belong to Group 4, but in cluster 1 individuals are more spread across the groups.